

**2024/25**

Please keep in mind the year of validity.

FACULTY OF MANAGEMENT,  
ECONOMICS AND SOCIAL  
SCIENCES

UNIVERSITY OF COLOGNE

VICE DEAN OF STUDIES  
DEPARTMENT

valid for students of the  
Examination Regulations  
2021

(enrolment from  
winter semester 2021/22)



# MODULE CATALOGUE

SOCIOLOGY:  
SOCIAL AND ECONOMIC PSYCHOLOGY  
MASTER OF SCIENCE

IN ACCORDANCE WITH THE EXAMINATION REGULATIONS FOR THE SINGLE MAJOR  
MASTER PROGRAMME IN SOCIOLOGY AND ECONOMICS PSYCHOLOGY

<b>Academic Director</b>	Univ.-Prof. Dr. Detlef Fetchenhauer
<b>Programme Director</b>	Sebastian Winterhagen
<b>Editor</b>	Vice Dean of Studies Department - WiSo Faculty
<b>Student Services</b>	WiSo-Student Service Point (WiSSPo) +49 (0) 221 / 470 - 8818 <a href="http://www.wiso.uni-koeln.de/enquiry">www.wiso.uni-koeln.de/enquiry</a>
<b>Status</b>	Taking effect on 01/10/2024

## List of abbreviations

AM	Advanced module	PRES	Presentation
AS	Assignment	SI	Studium Integrale
C	Course	SpM	Specialisation module
CC	Compulsory course	SuM	Supplementary module
CH	Contact hours (= time spent in class)	SPW	Semester period per week
CM	Core module	SSt	Self-study
EC	Elective course	TP	Term paper
ECTS	Credit point (ECTS)	TPF	Time required for preparation and follow-up
OE	Oral examination	TR	Credit points transferred from another university
PCR	Practical component report	WL	Workload
PO	Portfolio	WT	Written test
PR	Project		

## Table of contents

<b>LIST OF ABBREVIATIONS .....</b>	<b>III</b>
<b>1. SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY .....</b>	<b>1</b>
1.1 Content and objectives of the programme.....	1
1.2 Requirements.....	2
1.3 Programme structure .....	2
1.4 Study Abroad Option .....	3
1.5 Sample study plan .....	5
1.6 Modules with mid-term examinations.....	6
1.7 Calculation of the overall mark .....	6
1.8 Rules for failed attempts .....	6
<b>2 SUPPORT FOR STUDENTS .....</b>	<b>8</b>
2.1 First Point of Contact for Questions and Counselling.....	8
2.2 Course registration in KLIPS 2.0 .....	8
2.3 Exam registration in KLIPS 2.0.....	8
<b>3 CURRICULUM AND MODULE DESCRIPTIONS .....</b>	<b>10</b>
3.1 Core section.....	10
3.2 Specialisation section .....	10
3.3 Supplementary section .....	11
3.4 Extracurricular course programme .....	14
3.5 Master's thesis .....	14
3.6 Module descriptions.....	15
3.6.1 Core Section .....	15
3.6.2 Specialisation Section Sociology: Social and Economic Psychology .....	21
3.6.3 Supplementary Section Sociology: Social and Economic Psychology .....	30
3.6.4 Master Thesis in Sociology: Social and Economic Psychology .....	142

# 1. Sociology: Social and Economic Psychology

## 1.1 Content and objectives of the programme

The Master's in Sociology: Social and Economic Psychology corresponds to level 7 of the German Qualifications Framework/European Qualifications Framework, and to the master's level of the German Qualifications Framework for University Degrees. The competencies which are acquired during the course of studies are listed below as "Intended Learning Outcomes". These Intended Learning Outcomes are comprised of "Learning Goals" and "Learning Objectives". The former are superordinate goals for the graduates of this study programme, while the latter refer to concrete tasks performed by the students.

Graduates act as/with...	
Subject-related and analytical competencies	<b>...specialists for sociological, psychological and economic issues in order to analyse connections between society and the economy.</b>
	<i>Students apply advanced, specialized theories of social and economic psychology, economic cooperation, and organizational psychology in economic contexts.</i>
	<i>Students develop testable models using appropriate methods of psychometrics, data collection, and data analysis.</i>
	<i>Students evaluate and analyse personal, situational, and social factors influencing consumer behaviour.</i>
	<i>Students analyse approaches in the social sciences from an international perspective.</i>
	<b>...as experts in sociological and economic fields to develop solutions to business ethics and organizational psychology challenges.</b>
	<i>Students determine appropriate theories and methods to answer questions in the areas of leadership, motivation, and organizational culture, among others.</i>
	<i>The students use well-founded concepts of business ethics, for example, to successfully solve problems and conflicts of managers and employees in companies.</i>
	<b>...as experts in sociological fields to develop independent strategies based on collected data.</b>
	<i>Students evaluate independently collected primary and secondary data using appropriate analysis strategies.</i>
Communicative and cooperative competencies	<b>...as effective discussion leaders in the field of economic and social psychology in order to coordinate decision-making processes in a goal-oriented manner.</b>
	<i>Students participate in / lead collaborative projects in national, international, and diverse teams in English.</i>
	<i>Students defend argumentatively independently developed positions or solutions to problems in English.</i>
Personal competencies	<b>...as independent decision makers in order to critically examine economic and social psychological research results.</b>
	<i>Students derive scientifically sound judgments and relevant consequences for action from collected information.</i>
	<i>Students design their work processes and research designs independently on the basis of constant self- and external reflection.</i>

## 1.2 Requirements

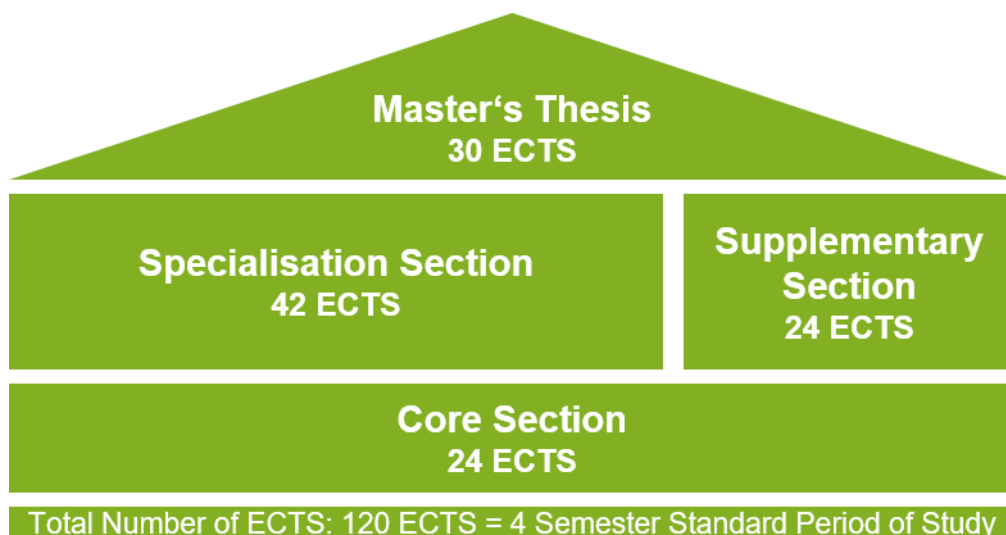
The admission requirement for the study programme is a first professionally qualifying degree in a relevant Bachelor's programme of at least six semesters' duration, in which at least 180 credit points were acquired, or an equivalent successfully completed course of study with a final grade of 2.7 or better. Furthermore, English language skills at level B2 according to the Common European Framework of Reference for Languages are required at the beginning of the programme.

These and other subject-related requirements for the course of study are defined in the **admission regulations**.

## 1.3 Programme structure

The Master in Sociology: Social and Economic Psychology programme is 120 ECTS credits and has four semesters as the standard duration of study.

The core section carries 24 ECTS credits and consists of three modules in sociology, particularly methods. In specialisation section (42 ECTS credits), students take specialisation modules in sociology and the compulsory research seminar. The supplementary section (24 ECTS credits) contains modules in interdisciplinary social sciences, business administration and economic geography. The master's thesis - to be written at the end of the programme - carries 30 ECTS credits.



## 1.4 Study Abroad Option

The WiSo Faculty offers a broad range of study abroad options within an excellent network of prestigious partner universities worldwide. The so-called Study Abroad Programme (STAP) includes ERASMUS exchanges and provides an opportunity for a single term stay at one of the WiSo Faculty's partner universities.

Successful STAP applicants benefit from direct contact and organisational support at the partner university and are exempt from paying tuition fees there. The range of universities available depends on the master course on which the student is enrolled – the possible options are listed in the **WiSo EXchange (WEX) International Outgoings Portal** (access through the student's UoC account only), along with detailed information on each university.

In addition to these options offered by the faculty, master's students can also apply for a non-WiSo exchange, offered by Dezernat 9 – Internationales (Central International Office of the University of Cologne) within the 'fakultätsübergreifende Partnerschaften' framework. Further possibilities are going abroad as a freemover (i.e. as a student who organises his or her stay abroad individually) or participating in short courses or summer schools offered under separate terms and conditions.

For all study abroad options, the **International Relations Centre (ZIB WiSo)** serves as point of information and advice.

### The Faculty's Study Abroad Programme (STAP):

Master's students should plan and submit their application for a term abroad at the beginning of their master's studies. The STAP main selection round takes place once a year with application deadline of 15<sup>th</sup> January and allows for an application either for fall term or spring term of the following academic year. Detailed information on the selection criteria and the best preparation for a STAP application can be found online in the **STAP Master Application Manual**. As an exception, if a certain number of slots are still available for spring term, a secondary STAP selection round will be offered in May, with a limited choice of exchange opportunities.

#### STAP Master – main selection round (fall term and spring term)



\* Alternative offer: If no offer can be given at one of the five preferred universities and if slots at other universities are available.

\*\* End of main selection round. In case any exchange slots become available after 15 March, these slots will be made available in a secondary selection round.

### STAP Master – secondary selection round (for spring term only)

Please note: there is no guarantee that a secondary selection round will take place every year, nor should a wide range of exchange opportunities be expected.



\* Deadline for handing in TOEFLS/IELTS results (if taken until 1 June): 15 June. \*\* Alternative offer: if no offer can be given at one of the five preferred universities and if slots at other universities are available.

### Credit transfer options from studies abroad:

The WiSo Faculty has put a lot of emphasis on internationalisation in the design of its master courses, offering broad credit transfer options for all kinds of study abroad options. Each master course includes at least one "Studies Abroad" module, with a broad range of courses suitable for credit transfer. If requirements are met, a single course-to-course credit transfer can be considered. For more information on credit transfer rules and regulations, please go to **WiSo Credit Transfer Centre** > Information > Studies Abroad. For any questions regarding credit transfer, students can contact **ZIB WiSo** or the **WiSo Credit Transfer Centre**.



## 1.5 Sample study plan

M.Sc. Sociology: Social and Economic Psychology						
1. Semester	Core Module Sociology I: Analysis of Cross-Sectional Data CC 12 CP		Core Module Sociology I: Sociological Theory CC 6 CP	Core Module Sociology III: Contemporary Societies: Social Structure and Social Change CC 6 CP	Specialisation Module Theoretical Foundations of SEP CC 6 CP	CP 30
2. Semester	Specialisation Module Psychometrics CC 6 CP	Specialisation Module (1/3) EC 6 CP	Supplementary Module (1/4) EC 6 CP	Supplementary Module (2/4) EC 6 CP	Supplementary Module (3/4) EC 6 CP	30
3. Semester	Specialisation Module Research Seminar Social and Economic Psychology CC 12 CP		Specialisation Module Addressing Societal and Organisational Problems* CC 12 CP		Supplementary Module (4/4) EC 6 CP	30
4. Semester	Master's Thesis in Sociology: Social and Economic Psychology CC 30 CP					30
Sections						
Core						
Specialisation						
Supplementary						

\* When creating your individual study plan, pay attention to the respective module availability within the specialisation section. This may result in deviations from the general recommendation.

M.Sc. Sociology: Social and Economic Psychology (incl. study abroad option)						
1. Semester	Core Module Sociology I Analysis of Cross-Sectional Data CC 12 CP		Core Module Sociology II Sociological Theory CC 6 CP	Core Module Sociology III: Contemporary Societies: Social Structure and Social Change CC 6 CP	Specialisation Module Theoretical Foundations of SEP CC 6 CP	CP 30
2. Semester	Specialisation Module Psychometrics CC 6 CP	Specialisation Module Research Seminar Social and Economic Psychology CC 12 CP		Specialisation Module (1/3)* EC 6 CP	Specialisation Module (2/3)* EC 6 CP	30
3. Semester semester abroad	Specialisation Module (3/3): Special Aspects of Social Sciences** EC 6 CP	Supplementary Module EC (1/2)** 6 CP	Supplementary Module EC (2/2)** 6 CP	Supplementary Section Studies Abroad I EC 12 CP		30
		or		Supplementary Section Studies Abroad II EC 24 CP		
4. Semester	Master's Thesis in Sociology: Social and Economic Psychology CC 30 CP					30
Sections						
Core						
Specialisation						
Supplementary						

\* When creating your individual study plan, pay attention to the respective module availability within the specialisation section. This may result in deviations from the general recommendation.

\*\* If requirements are met, individual crediting of successfully completed studies abroad modules is possible.

## 1.6 Modules with mid-term examinations

Some modules have courses that only run for half a term and usually with twice the normal number of classes. For these modules, the term is divided into two roughly equal halves. In the fall, the mid-term usually ends at the beginning of December; in the spring, it is usually in the middle or at the end of May. Often, the examinations for these courses are held mid-term, enabling students to reduce their examination load at the end of term.

The information regarding the dates of courses and examinations can be found in the campus management system (KLIPS).

## 1.7 Calculation of the overall mark

The marks for core, supplementary and specialisation sections are calculated as the weighted arithmetic mean of the marks for the respective modules, based on the weighting system described in the examination regulations. In the case of end-of-module examinations consisting of several components, the mark for the module is calculated as specified in the **examination regulations**.

The overall mark for the degree is calculated as the weighted arithmetic mean of the marks for the sections and the mark for the master's thesis. For the Sociology: Social and Economic Psychology programme, the weighting towards the overall mark is as follows:

- a) Mark for core section: 27 of 120 ECTS credits
- b) Mark for specialisation section: 39 of 120 ECTS credits
- c) Mark for supplementary section: 24 of 120 ECTS credits
- d) Mark for master's thesis: 30 von 120 ECTS credits.

## 1.8 Rules for failed attempts

Students may retake module examinations that they have failed. The number of attempts is limited to three per module. Modules offered by faculties other than the Faculty of Management, Economics and Social Sciences ("WiSo Faculty") may be subject to different rules.

After failing an exam three times, the **WiSo Student Service Point (WiSSPo)** provides information regarding the possibility and the requirements to receiving additional resit attempts. If none of the first three examination attempts were failed due to cheating or to an offence, further two resit attempts can be granted at any point of the programme. Students who have accumulated at least 90 ECTS can be granted a further additional attempt. If a student fails an examination in the two additional attempts and the extra attempt for students with 90 ECTS or

more, they are deemed to have failed the programme at the final attempt. Where a module examination consists of several components, the candidate must obtain a “bestanden” (pass) mark, or at least an “ausreichend (4,0)” (sufficient) mark, in all of the examination components.

All components marked “mangelhaft (5,0)” or “nicht bestanden” (fail) must be retaken.

It is not possible to resit module examinations that have already been passed.

A failed master's thesis can be retaken once, with a new topic. Students can only register for a second attempt after the result of their first attempt being announced.

## 2 Support for students

### 2.1 First Point of Contact for Questions and Counselling

The [WiSo Student Service Point](#) (WissPo) is the first, central contact point for students who have questions and problems during their studies. WissPo is also the first point of contact for further counselling offers, e.g. studying abroad, wellbeing, careers guidance. Students can contact WissPo via phone, email or visit in person. Please take note of the opening times and contact details on the website.

### 2.2 Course registration in KLIPS 2.0

[KLIPS 2.0](#) is the central campus management system of the University of Cologne. At the WiSo Faculty, KLIPS 2.0 serves as a student organisation tool. Students should use it as an online course catalogue, for registration and deregistration of courses and examinations, as well as an overview of the complete study programme and calendar. Information on current dates and deadlines of the WiSo faculty, as well as video tutorials and FAQs about KLIPS can be found on the [WiSo-KLIPS-Support](#) website. If you have further questions, please contact WiSo-KLIPS-Support via this [contact form](#). For questions regarding your KLIPS account, please contact the central [KLIPS support](#) team.

### 2.3 Exam registration in KLIPS 2.0

Examinations for the programme are always managed via KLIPS 2.0. Students must register for examinations by the specified deadlines. Please note that the registration for courses without restrictions on participation and the registration for the corresponding module examinations are two separate processes in KLIPS 2.0. In courses where participation restrictions exist, the examination registration is generally only possible if the course registration has been submitted beforehand. Most module examinations with a written test format are offered twice per semester. Often, this will be to “space out” the dates, i.e. students can choose the date that best fits their examination schedule. In some cases, however, the second examination may be a genuine repetition of the first, depending on the department/institute concerned.

All examination candidates at the faculty are entitled to see their examination papers after they have been marked. For more information, please visit the [WiSo Examination Office website](#).

Legally binding information concerning examinations and examination procedures is provided by the [WiSo Faculty Examination Office](#). It also issues transcripts of records in German and

English, ranking certificates and letters of assignment to the appropriate term of the programme. All the necessary information and contact details can be found on the [examination office website](#).

### 3 Curriculum and module descriptions

#### 3.1 Core section

Im Basisbereich gemäß § 28 Absatz 30 Nr. 1 der geltenden Prüfungsordnung müssen die zu Prüfenden 24 LP erwerben.

Group	Module	ECTS	CC/ EC	Required ECTS	
Core section Social and Economic Psychology	CM Sociology I: Analysis of Cross-Sectional Data	12	CC	24	
	CM Sociology II: Sociological Theory	6	CC		
	CM Sociology III: Contemporary Societies: Social Structure and Social Change	6	CC		

#### 3.2 Specialisation section

Im Schwerpunktbereich gemäß § 28 Absatz 30 Nr. 2 der geltenden Prüfungsordnung müssen die zu Prüfenden 42 LP erwerben.

Group	Module	ECTS	CC/ EC	Required ECTS	
Specialisation Section Social and Economic Psychology	SpM Theoretical Foundations of Social and Economic Psychology	6	CC	24	42
	SpM Psychometrics	6	CC		
	SpM Research Seminar Social and Economic Psychology	12	CC		
	SpM Social and Economic Cooperation	6	EC	18	
	SpM Organisational Psychology	6	EC		
	SpM Consumer Psychology	6	EC		
	SpM Addressing Societal and Organisational Problems	12	EC		
	SpM Special Aspects of Social Sciences	6	EC		
	SpM Current Issues in Social and Economic Psychology	6	EC		

### 3.3 Supplementary section

Im Ergänzungsbereich gemäß § 28 Absatz 30 Nr. 3 der geltenden Prüfungsordnung müssen die zu Prüfenden 24 LP erwerben.

Group	Module	ECTS	CC/ EC	Required ECTS	
Accounting and Taxation	SpM Accounting I	6	EC	12	24
	SpM Accounting II	6	EC		
	SpM Controlling I	6	EC		
	SpM Controlling II	6	EC		
	SpM Taxation I	6	EC		
	SpM Taxation II	6	EC		
Corporate Development	SpM Business Ethics	6	EC	12	
	SpM Strategic Development	6	EC		
	SpM Strategic Human Resource Management	6	EC		
	SpM Strategic Management	6	EC		
Marketing	SpM Brand Management	6	EC	12	
	SpM Customer Management	6	EC		
	SpM Marketing Performance Management	6	EC		
	SpM Digital Strategy and Marketing	6	EC		
Political Science	CM Comparative Political Institutions	6	EC	12	
	CM Comparative Political Economy	6	EC		
	CM Democratic Theory and Practice	6	EC		
	CM International Relations	6	EC		
	CM European Politics	6	EC		
	SpM Special Topics Political Science I	6	EC		
	SpM Special Topics Political Science II	6	EC		
Economic Geography	SuM Economic Geography I	6	EC	12	
	SuM Economic Geography II	6	EC		
	SuM Economic Geography III	6	EC		
	SuM Economic Geography IV	6	EC		

Economics for Social Sciences	SpM Media Economics	6	EC	12
	SpM Markets and Economic Policy II	6	EC	
	SpM Markets and Economic Policy III	6	EC	
	SpM Markets and Economic Policy IV	6	EC	
	SpM Markets and Economic Policy V	6	EC	
	CM Selected Methods in Economics	6	EC	
	CM Macroeconomics	6	EC	
	CM Applied Econometrics (Business Administration)	6	EC	
	CM Microeconomics (Business Administration)	6	EC	
	CM Mathematics	6	EC	
	SpM Market Design and Behaviour I	6	EC	
	SpM Market Design and Behaviour II	6	EC	
	SpM Energy and Climate Change I <sup>1</sup>	6	EC	
	SpM Energy and Climate Change II <sup>2</sup>	6	EC	
	SpM Energy and Climate Change III <sup>3</sup>	6	EC	
	SpM Energy and Climate Change IV <sup>4</sup>	6	EC	
	SpM Energy and Climate Change V	6	EC	
Media and Technology Management	SuM Media and Technology Management - Enterprises, Markets, and Strategies	6	EC	12
	SuM Media and Technology Management – Selected Issues I	6	EC	
	SuM Media and Technology Management - Selected Issues II	6	EC	
	SpM Media and Technology Management - Research and Publications	6	EC	
Business Analytics & Econometrics	CM Data Analytics I	6	EC	12
	CM Data Analytics II	6	EC	
	CM Data Analytics III	6	EC	
	CM Data Analytics IV	6	EC	
	CM Data Analytics V	6	EC	



SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

Quantitative Methods	SpM Analysis of Longitudinal Data	12	EC	12	
Studies Abroad I	Studies Abroad I (Sociology)	6	EC	12	
	Studies Abroad II (Sociology)	6	EC		
Studies Abroad II	Studies Abroad I (Sociology)	6	EC	24	
	Studies Abroad II (Sociology)	6	EC		
	Studies Abroad III (Sociology)	6	EC		
	Studies Abroad IV (Sociology)	6	EC		
	Studies Abroad V (Sociology)	24	EC		

<sup>1</sup> The registration for the examination and recognition is not possible if the examination for the module "SuM Energy and Climate Change I" has already been successfully completed.

<sup>2</sup> The registration for the examination and recognition is not possible if the examination for the module "SuM Energy and Climate Change II" has already been successfully completed.

<sup>3</sup> The registration for the examination and recognition is not possible if the examination for the module "SuM Energy and Climate Change III" has already been successfully completed.

<sup>4</sup> The registration for the examination and recognition is not possible if the examination for the module "SuM Energy and Climate Change IV" has already been successfully completed.

### 3.4 Extracurricular course programme

In addition to their regular studies Master's students have the opportunity to take part in extra-curricular courses, in which both academic and vocational skills are taught. Thus it can have an academic and a professional orientation, which serve the development of professional competences. The extracurricular course programme intends to promote and impart competences that go beyond specialist knowledge or concern basic scientific or personal attitudes: scientific curiosity, systematic and analytical thinking, dealing with complexity, solution-orientation and other skills, e.g. the ability to work in a team and foreign language skills.

The extracurricular course programme is offered jointly by the faculties and the Professional Centre of the University of Cologne and enables students to pursue their own additional interests, to gain insights into other subjects and faculties, to attend events of social importance, to acquire professionally relevant skills and to attend language courses. In addition, students are offered learning and study aids as part of the extracurricular programme, e.g. for scientific work or literature research. Extracurricular courses are not credited, but the participation is noted on the transcript of records.

### 3.5 Master's thesis

The master's thesis, which carries 30 ECTS credits, is written towards the end of the programme. It is intended to show that the student is capable of conducting academic work on and reflecting on a specific problem related to the subject matter covered on the programme, using the necessary methods and within a specified period. The topic of the master's thesis on the Sociology: Social and Economic Psychology programme must come from the specialisation section. Students must have successfully completed the sociology research seminar in order to register to write their master's thesis.

Group master's theses are also permitted, provided a clear distinction between and assessment of each candidate's contribution is possible. Objective criteria that make a clear distinction possible, such as sections, page numbers or topics, are used to indicate which student made which contribution. The total workload required of each group member must exceed the requirements for individual masters' theses to an appropriate extent. The difficulty and content of a group thesis must meet the same requirements as for theses undertaken individually and independently. The contribution made by each individual must meet the requirements for masters' theses.

To register to do their master's thesis, students must have accumulated a minimum of 60 ECTS credits. They may take no longer than six months to write the thesis. Further, more detailed information on master's theses can be found in the Examination Regulations.

### 3.6 Module descriptions

#### 3.6.1 Core Section

CM Sociology I: Analysis of Cross-Sectional Data					
<b>Module Code</b> 1320MBSOC1	<b>Workload</b> 360h	<b>ECTS Credits</b> 12	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Quantitative Methods for the Social Sciences		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 300h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Thinking in causal models and modelling multivariate relationships</li> <li>• Linear and non-linear regression models for cross-sectional data</li> <li>• Multilevel models for nested cross-sectional data</li> <li>• Learn how to use statistical software packages</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized methods of cross-sectional data analysis. ... assess and discuss findings and research results of specialized methods. ... prepare and analyse data material for selected scientific questions using quantitative methods. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social Research: Core Section Sociology: Social Research</p> <p>Master of Science Sociology: Social and Economic Psychology: Core Section Sociology: Social and Economic Psychology</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Thomas Leopold</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>A written test (120) is part of the portfolio</p>

CM Sociology II: Sociological Theory					
<b>Module Code</b> 1320MBSOC2	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Sociological Theory		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Diversity of sociological theories</li> <li>• How sociological theories can guide and be tested in social research</li> <li>• Social mechanisms and scope conditions</li> <li>• Microfoundations (e.g., theories of action, practice, values, attitudes, and cognition)</li> <li>• Meso-level theories (e.g., social networks, strategic interaction)</li> <li>• Macrosociological theories (e.g., modernisation, institutionalism, social differentiation)</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialised theories in sociology. ... analyse current questions and challenges of theory development in sociology. ... assess and discuss findings and research results of specialised theories. ... justify and defend (independently developed) positions or problem solutions. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften Master of Science Geographie:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social Research:</p> <p>Core Section Sociology: Social Research</p> <p>Master of Science Sociology: Social and Economic Psychology:</p> <p>Core Section Sociology: Social and Economic Psychology</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Clemens Kroneberg</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>A written test (60) is part of the portfolio</p>

<b>CM Sociology III: Contemporary Societies: Social Structure and Social Change</b>					
<b>Module Code</b> 1320MBSOC3	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Contemporary Societies: Social Structure and Social Change		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Socio-economic and socio-demographic inequalities in contemporary societies</li> <li>• Mechanisms driving changes in socio-economic and socio-demographic inequalities in contemporary societies</li> <li>• Consequences of social, economic, and demographic change in contemporary societies</li> <li>• Solutions for challenges resulting from social, economic, and demographic change in contemporary societies</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods of socio-economic/socio-demographic inequalities. ... analyse current questions and challenges of socio-economic/socio-demographic inequalities. ... assess and discuss findings and research results of specialized theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften				

## SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social Research: Core Section Sociology: Social Research</p> <p>Master of Science Sociology: Social and Economic Psychology: Core Section Sociology: Social and Economic Psychology</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Karsten Hank</p>
<b>10</b>	<p><b>Miscellaneous</b> A written test (60) is part of the portfolio</p>



### 3.6.2 Specialisation Section Sociology: Social and Economic Psychology

<b>SpM Theoretical Foundations of Social and Economic Psychology</b>					
<b>Module Code</b> 1320MSTEP1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Theoretical Foundations of Social and Economic Psychology		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• What is the relationship between Social Psychology, Economic Psychology and Sociology?</li> <li>• What are the main scientific paradigms and theories that are used in Social and Economic Psychology?</li> <li>• Overview of selected topics and fields that are investigated by Social and Economic Psychology (e.g., decision making, social influence, consumer behaviour, organisational psychology).</li> <li>• Ethical aspects of Social and Economic Psychology.</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories in social and economic psychology. ... analyse current questions and challenges of theory development in social and economic psychology. ... assess and discuss findings and research results of specialized theories. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Detlef Fetchenhauer				
<b>10</b>	<b>Miscellaneous</b>				

SpM Psychometrics					
<b>Module Code</b> 1320MSPSY1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> Psychometrics		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Development and test of measurement models (scales) for latent variables</li> <li>• Development and test of models of causal relationships between latent variables</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized methods of psychometrics. ... assess and discuss findings and research results of specialized methods. ... prepare and analyse data material for selected scientific questions using quantitative methods. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Eldad Davidov				
<b>10</b>	<b>Miscellaneous</b>				

SpM Research Seminar Social and Economic Psychology					
<b>Module Code</b> 1320MSRSP1	<b>Workload</b> 360h	<b>ECTS Credits</b> 12	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Research Seminar Social and Economic Psychology		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 300h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• How to conduct a psychological study?</li> <li>• The logic of psychological experiments.</li> <li>• How to gather data in the lab or in the field?</li> <li>• How to develop, specify and test research hypotheses?</li> <li>• How to write a research report?</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized methods in the area of data collection or data analysis. ... collect and analyse data material for selected scientific questions using quantitative / qualitative methods. ... prepare independently a research design for a question. ... justify and defend (independently developed) positions or problem solutions. ... present scientific results in a way that is appropriate for the target audience. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Successful completion of Specialisation Module "Theoretical Foundations of Social and Economic Psychology"				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Detlef Fetchenhauer				
<b>10</b>	<b>Miscellaneous</b>				

SpM Social and Economic Cooperation					
<b>Module Code</b> 1320MSSEC1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> Social and Economic Cooperation		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Theories of action and strategic interaction</li> <li>• Collective action, social norms, and social order</li> <li>• Methodologies to study social and economic cooperation</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories of social and economic cooperation. ... analyse current questions and challenges of social and economic cooperation. ... assess and discuss findings and research results of specialized theories. ... collect, systematize and synthesize independently literature on selected scientific questions. ... write an academic paper on a selected topic and achieve thereby their own scientific contribution. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Clemens Kroneberg				
<b>10</b>	<b>Miscellaneous</b>				

SpM Organisational Psychology					
<b>Module Code</b> 1320MSORP1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> Organisational Psychology		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Overview of the main topics and theories in the area of organisational psychology</li> <li>• Leadership</li> <li>• Motivation and satisfaction at the workplace</li> <li>• Psychology of negotiations and conflicts</li> <li>• Workteams and project management</li> <li>• Organisational culture</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in organisational psychology. ... present scientific results in a way that is appropriate for the target audience. ... critically evaluate current social developments and develop alternative solutions. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Course "Theoretical Foundations of Social and Economic Psychology"				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Detlef Fetchenhauer				
<b>10</b>	<b>Miscellaneous</b>				

<b>SpM Consumer Psychology</b>					
<b>Module Code</b> 1320MSCOP1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Consumer Psychology		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Psychological basic concepts of consumer behaviour</li> <li>• Personal, situational and social influences on consumer behaviour</li> <li>• Individual and societal consequences of consumer behaviour</li> <li>• Current developments in consumer research</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges of consumer behaviour. ... assess and discuss findings and research results of specialized theories / methods. ... collect, systematize and synthesize independently literature on selected scientific questions. ... write an academic paper on a selected topic and achieve thereby their own scientific contribution. ... justify and defend (independently developed) positions or problem solutions. ... critically evaluate current social developments and develop alternative solutions. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Erik Hölzl				
<b>10</b>	<b>Miscellaneous</b>				

SM Addressing Societal and Organisational Problems					
<b>Module Code</b> 1320MSAS11	<b>Workload</b> 360h	<b>ECTS Credits</b> 12	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Addressing Societal and Organisational Problems		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 300h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• How can psychological theories be used to solve societal and organisational problems?</li> <li>• Specification of problems and challenges.</li> <li>• How to select theories for a given problem?</li> <li>• How to evaluate the applicability of theories and research paradigms?</li> <li>• How to transfer findings in basic research or related fields to a specific field of application?</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... prepare independently a research design for a question. ... justify and defend (independently developed) positions or problem solutions. ... present scientific results in a way that is appropriate for the target audience. ... act responsibly considering ecological, social and ethical criteria. ... critically evaluate current social developments and develop alternative solutions. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Course "Theoretical Foundations of Social and Economic Psychology"				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Detlef Fetchenhauer				
<b>10</b>	<b>Miscellaneous</b>				

SpM Special Aspects of Social Sciences						
<b>Module Code</b> 1320MSASS1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> selected language	<b>Module Availability</b> every term	<b>Duration</b> 1 Term
1	<b>Courses</b> Special Aspects of Social Sciences			<b>Contact Hours</b> 150h	<b>Self-Studies</b> 30h	<b>Course Language</b>
2	<b>Module Content</b> depends on chosen course					
3	<b>Learning Objectives</b> Students... ... describe approaches used in social sciences from an international perspective. ... explain international social science issues. ... discuss and compare different theories and approaches used in social sciences. ... develop new intellectual perspectives with regard to their own educational background. ... are better equipped to manage the dynamic global dimensions of their future careers. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".					
4	<b>Teaching and Learning Methods</b> depending on course choice					
5	<b>Module Entry Requirements</b> Recommendation: depends on chosen course					
6	<b>Mode of End-Of-Module Examination</b> depending on course selection					
7	<b>Prerequisites for Awarding of Credit Points</b> depends on chosen course					
8	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social Research: Specialisation Section Sociology: Social Research Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology					
9	<b>Module Manager</b>					
10	<b>Miscellaneous</b> Language: Can be offered in English or in any language possible at the host university. This module can be studied at a higher education institution in another country. There is a standardised accreditation procedure for such cases. Information about course accreditation (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.					



SpM Current Issues in Social and Economic Psychology					
<b>Module Code</b> 1320MISEP1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> irregular
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b>			<b>Contact Hours</b>	<b>Self-Studies</b>
	<b>Course Language</b>				
<b>2</b>	<b>Module Content</b> In this module, current topics and issues of Social and Economic Psychology are discussed. Current developments of the field, may they be theoretical or methodological are evaluated critically. Since state of the arts trends in the fields are discussed, the specific topics vary.				
<b>3</b>	<b>Learning Objectives</b> Students... ... know and understand the relevant methods and theories for the points mentioned above under "Module content". ... analyse current questions and challenges in the area of Social and Economic Psychology. ... assess and discuss findings and research results of specialized theories / methods. ... collect, systematize and synthesize independently literature on selected scientific questions. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... present scientific results in a way that is appropriate for the target audience. ... critically evaluate current social developments and develop alternative solutions. ... use techniques of scientific work and good scientific practice.				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none.				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Specialisation Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Detlef Fetchenhauer				
<b>10</b>	<b>Miscellaneous</b>				

### 3.6.3 Supplementary Section Sociology: Social and Economic Psychology

SpM Taxation I					
<b>Module Code</b> 1016MSTAX1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German	<b>Module Availability</b> every 2nd term - winter term
<b>1</b>	<b>Courses</b> Taxation of Companies I			<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Business taxation</li> <li>• Taxation of different legal structures (partnerships and corporations)</li> <li>• Choice of legal structure</li> <li>• International business taxation</li> <li>• Double taxation and anti-tax avoidance legislation</li> <li>• Case studies</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized methods in the area of tax law and business taxation. ... analyse current questions and challenges in the area of business taxation. ... assess and discuss findings and results of specialized methods. ... justify and defend (independently developed) positions or problem solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Michael Overesch</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Controlling I					
<b>Module Code</b> 1016MSCON1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Operative Controlling (1. Term)		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Fundamentals of controlling</li> <li>• Theory, strategies and methods to support controlling activities</li> <li>• Controlling instruments</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of operative controlling. ... communicate continuously and purposefully in diverse teams. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Basic knowledge of internal and external accounting, investment, financing and decision theory				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Master of Science Gesundheitsökonomie: Supplementary Section Health Economics				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Business Analytics &amp; Econometrics: Supplementary Section Business Analytics &amp; Econometrics</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Carsten Homburg</p>
<b>10</b>	<p><b>Miscellaneous</b> This course ends in the middle of the semester (1. term). The exam is offered at the end of the course.</p>

SpM Accounting I					
<b>Module Code</b> 1016MSACC1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German and English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Sustainability Reporting		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> German and English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Conceptual and Institutional Background</li> <li>• General Requirements</li> <li>• Reporting on Governance Issues</li> <li>• Reporting on Environmental Issues</li> <li>• Reporting on Social Issues</li> <li>• Preparing Sustainability Reports</li> <li>• Assuring Sustainability Reports</li> <li>• Analyzing Sustainability Reports</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... learn the conceptual and institutional background underlying sustainability/ESG reporting; ... get to know present and future sustainability reporting requirements; ... apply your learnings by studying and evaluating actual reporting practices and disclosures related to governance, environmental and social issues; ... get to know how sustainability reports are being prepared, assured, and analyzed through real world case studies; ... perform sustainability analyses of real-world companies. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Economics: Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b> Prof. Dr. Maximilian A. Müller</p>
<b>10</b>	<p><b>Miscellaneous</b> The examination is offered in every term.</p>

SpM Taxation II					
<b>Module Code</b> 1016MSTAX2		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> Taxation of Companies II			<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"><li>• Corporate tax planning</li><li>• Tax planning in the case of mergers and acquisitions</li><li>• Tax planning in the case of international company structures</li><li>• Taxation and change of corporate form</li><li>• Case studies</li></ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized methods in the area of tax law and business taxation. ... analyse current questions and challenges in the area of business taxation. ... assess and discuss findings and results of specialized methods. ... justify and defend (independently developed) positions or problem solutions. ... act responsibly considering ecological, social and ethical criteria. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: SpM Taxation I				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Michael Overesch				
<b>10</b>	<b>Miscellaneous</b>				



SpM Controlling II					
<b>Module Code</b> 1016MSCON2		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term
<b>1</b>	<b>Courses</b> Strategic Controlling (2. Term)			<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Introduction to strategic controlling</li> <li>• Conventional cost management instruments</li> <li>• More recent cost management instruments</li> <li>• Benchmarking</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of strategic controlling. ... communicate continuously and purposefully in diverse teams. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Basic knowledge of internal and external accounting, investment, financing and decision theory				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Gesundheitsökonomie: Supplementary Section Health Economics</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Business Analytics &amp; Econometrics: Supplementary Section Business Analytics &amp; Econometrics</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Carsten Homburg</p>
<b>10</b>	<p><b>Miscellaneous</b> This course starts in the middle of the semester (2. term). The exam is offered at the end of the course.</p>

SpM Accounting II					
<b>Module Code</b> 1016MSACC2	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German and English	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> International Accounting		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> German and English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Theoretical as well as institutional foundations of IFRS</li> <li>• IASB-Framework</li> <li>• Recognition and measurement of different classes of assets and liabilities</li> <li>• Special issues of individual and consolidated IFRS reports</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area international accounting. ... analyse current questions and challenges in the area of uninternational accounting. ... gain confidence in reporting according to international financial reporting standards (IFRS) with respect to recognition as well as measurement issues. ... acquire knowledge enabling them to interpret IFRS in light of their principle-based character. ... solve new problems and cases, using the subject-related and methodological competence taught in the module. ... apply business valuation concepts within the framework of IFRS accounting. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Master of Science International Management: Supplementary Section International Management Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Business Administration - Finance: Supplementary Section Finance</p> <p>Master of Science Business Administration - Marketing: Supplementary Section Marketing</p> <p>Master of Science Information Systems: Supplementary Section Information Systems</p> <p>Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development</p>
<b>9</b>	<p><b>Module Manager</b> Prof. Dr. Maximilian A. Müller</p>
<b>10</b>	<p><b>Miscellaneous</b> The examination is offered in every term.</p>

SpM Business Ethics					
<b>Module Code</b> 1253MSBET1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term
<b>1</b>	<b>Courses</b> Managing Business Ethics in Markets and Organisations			<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h
<b>2</b>	<b>Module Content</b> This module introduces basic business ethics concepts and applies them to decision making of managers and employees. It draws on standard ethics theories, like teleology, deontology, virtue ethics and fairness concepts. Business decisions in organisations and markets are discussed and evaluated in the light of these foundations. Case studies are employed to illustrate and apply the theoretical concepts.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods. ... analyse current questions and challenges. ... assess and discuss findings and research results of specialized theories / methods. ... solve team-internal conflicts and target divergences independently. ... justify and defend (independently developed) positions or problem solutions. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... act responsibly considering ecological, social and ethical criteria. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Economics:				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science Gesundheitsökonomie: Supplementary Section Health Economics</p> <p>Master of Science Economic Research: Supplementary Section Economic Research</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Bernd Irlenbusch</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after the respective term.</p>

SpM Strategic Development					
<b>Module Code</b> 1253MSSDP1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Strategic Development: Diverse and Inclusive Organizations		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b>
<b>2</b>	<b>Module Content</b> Examples of topics that will be covered will include: relevance of diversity and inclusion business and moral perspectives on diversity and inclusion types of diversity organizational practices and intervention discrimination and exclusion bystanders and allyship				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialised theories / methods in the area of corporate development. ... analyse current questions and challenges in the area of corporate development. ... assess and discuss findings and research results of specialised theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... act responsibly considering ecological, social and ethical criteria. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> None				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Economics:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. ' Anne Burmeister</p>
<b>10</b>	<p><b>Miscellaneous</b></p>



SpM Strategic Human Resource Management					
<b>Module Code</b> 1253MSSHR1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Strategic Human Resource Management		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> The module teaches how Human Resource Management creates economic value and contributes to the implementation of corporate strategies.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods. ... analyse current questions and challenges. ... communicate continuously and purposefully in diverse teams. ... solve team-internal conflicts and target divergences independently. ... justify and defend (independently developed) positions or problem solutions. ... act responsibly considering ecological, social and ethical criteria. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: WT (60), PRES				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Science Economic Research: Supplementary Section Economic Research				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Dirk Sliwka</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Strategic Management					
<b>Module Code</b> 1253MSSMG1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Strategic Management (1. Term)		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Fundamentals of strategic management</li> <li>• Basic concepts and tools for analysing strategic positioning for companies on the market</li> <li>• Basic concepts and tools for analysing competition</li> <li>• Applying theoretical concepts on strategic positioning and competition in case studies</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges. ... assess and discuss findings and research results of specialized theories / methods. ... collect and analyse data material for selected scientific questions using quantitative / qualitative methods. ... communicate continuously and purposefully in diverse teams. ... solve team-internal conflicts and target divergences independently. ... justify and defend (independently developed) positions or problem solutions. ... present scientific results in a way that is appropriate for the target audience. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... act responsibly considering ecological, social and ethical criteria. ... critically evaluate current social developments and develop alternative solutions. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing				

	<p>Master of Science Information Systems: Supplementary Section Information Systems</p> <p>Master of Science Economics: Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science Gesundheitsökonomie: Supplementary Section Health Economics</p> <p>Master of Science Economic Research: Supplementary Section Economic Research</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Matthias Heinz</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Brand Management					
<b>Module Code</b> 1266MSBMG1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> a) Brand Management b) Digital Brand and Customer Analytics c) Building Brands through Innovation		<b>Contact Hours</b> a) 45h b) 45h c) 45h	<b>Self-Studies</b> a) 135h b) 135h c) 135h	<b>Course Language</b> a) English b) English c) English
<b>2</b>	<b>Module Content</b> a) The module covers key questions and challenges of building and managing brands. It consists of both conceptual and applied elements, including presentations by students, case studies, discussions and guest speakers from industry. Students are expected to engage in their own reading of the literature in addition to attending lectures and participating in exercises. Furthermore, they are expected to organise their learning processes independently.  b) In today's increasingly digital landscape, businesses are constantly seeking innovative ways to gain a competitive edge. One powerful avenue for achieving this lies in the realm of digital brand and customer analytics. This lecture provides a comprehensive overview of how data-driven insights can shape and optimize brand strategies while enhancing the overall customer experience. Participants will gain insights into how data from different sources (e.g., social media, reviews) can be harnessed to measure the achievement of desirable brand management outcomes via variables such as brand awareness and customer satisfaction. Further application contexts are the extraction of brand characteristics with optimization potential from review data, segmenting customers, and enhancing customer loyalty. Both fundamental methods (e.g. survey design, causality) and modern advanced methods (e.g. artificial intelligence, image classification) are covered. In the exercise sessions, participants will learn how to apply this knowledge practically with state-of-the-art analysis tools, using the software R. Throughout the lecture, attendees will also gain insights into the ethical considerations surrounding digital brand and customer analytics. The discussion will touch upon topics such as data privacy and security, ensuring participants understand the importance of responsible data usage in today's digital marketing landscape. By the end of this lecture, participants will have a solid foundation in digital brand and customer analytics, equipped with the knowledge and tools to harness data effectively to inform strategic decision-making, enhance brand performance, and create meaningful customer experiences in the digital era.  c) The course "Building Brands through Innovation" teaches how companies can leverage current macro trends (e.g., digital transformation, generative AI, need to protect the environment) to build strong brands and create an outstanding customer experience. Participants will get a comprehensive overview of the basic concepts, theories, and methods in product and business model innovation and their practical application, especially in the context of typical corporate vs. start-up challenges. Participants will be experiencing a highly immersive learning curriculum, amongst others through interactive sessions with top corporate and start-up leaders, covering various innovation practices, trends, challenges and some of the most up-to-date solutions.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized marketing theories, concepts, and methods in the domain of brand management. ... assess and discuss findings and research results of specialized marketing theories, concepts, and				

	<p>methods in the domain of brand management.  ... act responsibly considering ecological, social and ethical criteria.  ... know and understand the relevant methods and theories for the points mentioned above under "Module content".</p>
<b>4</b>	<p><b>Teaching and Learning Methods</b>  lecture  practice</p>
<b>5</b>	<p><b>Module Entry Requirements</b>  Recommendation: Basic knowledge of marketing and multivariate methods (e.g., regression analysis, analysis of variance)</p>
<b>6</b>	<p><b>Mode of End-Of-Module Examination</b>  Written test: WT (60)</p>
<b>7</b>	<p><b>Prerequisites for Awarding of Credit Points</b>  Passing the module examination</p>
<b>8</b>	<p><b>Other Programmes that Use the Module</b>  Master of Science Business Administration - Supply Chain Management:  Supplementary Section Supply Chain Management  Master of Science Business Administration - Accounting and Taxation:  Supplementary Section Accounting and Taxation  Master of Science Business Administration - Finance:  Supplementary Section Finance  Master of Science Information Systems:  Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:  Supplementary Section Corporate Development  Master of Science Economics:  Supplementary Section Management &amp; Social Sciences  Master of Science International Management:  Supplementary Section International Management  Master of Science Business Administration - Marketing:  Specialisation Section Marketing  Master of Science Mathematik:  Economics Sciences  Master of Science Wirtschaftsmathematik:  Economics Sciences  Master of Science Informatik:  Anwendungsfeld  Master of Science Geographie:  Wahlpflichtfach Management &amp; Social Sciences  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:  Ergänzungsbereich Business Administration  Master of Science Sociology: Social and Economic Psychology:  Supplementary Section Sociology: Social and Economic Psychology  Master of Science Sociology: Social Research:  Supplementary Section Sociology and Social Research  Master of Arts Medienwissenschaft:  Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:  Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b>  Univ.-Prof. Dr.' Franziska Völckner</p>

<p><b>10</b></p>	<p><b>Miscellaneous</b></p> <p>This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.</p>
------------------	--

SpM Customer Management					
<b>Module Code</b> 1266MSCMG1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Customer Management		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> The module covers key questions and challenges of customer management (CRM). It consists of both conceptual and applied elements, including presentations by students, case studies, discussions and guest speakers from industry. Students are expected to engage in their own reading of the literature in addition to attending lectures and participating in exercises. Furthermore, they are expected to organize their learning processes independently.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized marketing theories, concepts, and methods in the domain of customer management. ... analyse current questions and challenges in the area of customer management. ... assess and discuss findings and research results of specialized theories / methods. ... act responsibly considering ecological, social and ethical criteria. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Basic knowledge in marketing				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Science Business Administration - Marketing:				



	<p>Specialisation Section Marketing</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Werner Reinartz</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.</p>

SpM Marketing Performance Management					
<b>Module Code</b> 1266MSMPF1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Marketing Performance Management		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> The module deals with central questions of marketing performance management and includes conceptual and applied elements, including presentations by guest speakers and discussions from the world of marketing. Students are required to organise their own learning and working processes independently and self-responsibly in addition to attending lectures and participating in exercises. In addition, it is expected that students read the related literature.				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges that arise when quantifying and evaluating marketing activities in financial terms. ... assess and discuss findings and research results of specialised marketing theories, concepts, and methods in the domain of marketing performance management. ... act responsibly considering ecological, social and ethical criteria. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: basic knowledge of marketing and multivariate methods				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Science Business Administration - Marketing:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Specialisation Section Marketing</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Business Analytics &amp; Econometrics: Supplementary Section Business Analytics &amp; Econometrics</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Marc Fischer</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.</p>

SpM Digital Strategy and Marketing					
<b>Module Code</b> 1266MSDSM1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Digital Strategy and Marketing		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> The emergence of the internet, mobile devices, the ability to automate tasks and the abundance of data is dramatically changing society and businesses. This module exposes students to a wide range of issues and questions related to this "digital" transformation. The module consists of both conceptual as well as applied tools and frameworks to understand business models and the organization of industries. The module aims at covering both the supply side (infrastructure, operations, etc.) as well as the demand side (customer, marketing, etc.). Students are expected to share their own knowledge and to use ongoing events (e.g., new companies, current news, IPOs, etc.) to apply the concepts they learn.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand economic and strategic frameworks related to industrial organization, business models, and tactical decisions. ... analyse current questions and challenges related to the ongoing changes in business and society as a result of digital technologies. ... assess and discuss findings and research results of specialised theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... act responsibly considering ecological, social and ethical criteria. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: basic knowledge of marketing and economics				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development</p> <p>Master of Science Economics: Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Business Administration - Marketing: Specialisation Section Marketing</p> <p>Master of Science Mathematik: Economics Sciences</p> <p>Master of Science Wirtschaftsmathematik: Economics Sciences</p> <p>Master of Science Informatik: Anwendungsfeld</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Hernán Bruno</p>
<b>10</b>	<p><b>Miscellaneous</b> This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.</p>

CM Comparative Political Institutions					
<b>Module Code</b> 1335MBCPI1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Comparative Political Institutions		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Institutionalism and neoinstitutionalism</li> <li>• Veto player and veto point theory</li> <li>• Theory of structure-induced equilibria</li> <li>• Problem areas: aggregation of individual preferences, coordination of individual decisions, collective action, delegation relationships and risk of "agency loss"</li> <li>• Time consistency and commitments</li> <li>• Endogeneity of institutions and institutional reform</li> <li>• Empirical findings of conventional international comparative studies</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialised theories / methods. ... assess and discuss findings and research results of specialised theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft:				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Core Section Political Science</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. André Kaiser</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM Comparative Political Economy					
<b>Module Code</b> 1335MBCPE1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> Comparative Political Economy		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Approaches used in political economy and comparative research into government activity</li> <li>• International comparison of the political economy of markets</li> <li>• International comparison of political and institutional change in various areas</li> <li>• Specific research methods in comparative political economy</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialised theories / methods. ... assess and discuss findings and research results of specialised theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Core Section Political Science Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften				



# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr.' Christine Trampusch</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM Democratic Theory and Practice					
<b>Module Code</b> 1335MBDTP1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Democratic Theory and Practice		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Survey of classical and contemporary democratic theory</li> <li>• Conceptualizing, justifying and critiquing the democratic ideal</li> <li>• Assessing real-world challenges to the democratic ideal, e.g. inequality, multiculturalism, globalization</li> <li>• Evaluating and comparing the performance of democracies and non-democracies</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods. ... assess and discuss findings and research results of specialized theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Core Section Political Science Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Jun.-Prof.' Chitralkha Basu, Ph.D</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM International Relations						
Module Code 1335MBIRE1		Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - summer term	Duration 1 Term
1	Courses International Relations			Contact Hours 30h	Self-Studies 150h	Course Language German and English
2	<b>Module Content</b> <ul style="list-style-type: none"><li>• International Politics</li><li>• Foreign Policy</li><li>• Transnational Politics</li><li>• Peace and conflict studies</li><li>• Security Policy</li><li>• Information and Communication</li><li>• Multi-level analysis</li></ul>					
3	<b>Learning Objectives</b> <p>Students...</p> <p>... understand advanced, specialised theories / methods.</p> <p>... assess and discuss findings and research results of specialised theories / methods.</p> <p>... justify and defend (independently developed) positions or problem solutions.</p> <p>... evaluate their own action processes in self- and external reflection and identify development potentials.</p> <p>... know and understand the relevant methods and theories for the points mentioned above under "Module content".</p>					
4	<b>Teaching and Learning Methods</b> <p>seminar</p>					
5	<b>Module Entry Requirements</b> <p>none</p>					
6	<b>Mode of End-Of-Module Examination</b> <p>Combined examination: PRES, TP</p>					
7	<b>Prerequisites for Awarding of Credit Points</b> <p>Passing the module examination</p>					
8	<b>Other Programmes that Use the Module</b> <p>Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Science Economics: Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science Business Administration - Finance: Supplementary Section Finance</p> <p>Master of Science Information Systems: Supplementary Section Information Systems</p> <p>Master of Science Economic Research: Supplementary Section Economic Research</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft:</p>					

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Core Section Political Science</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Thomas Jäger</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM European Politics					
<b>Module Code</b> 1335MBCED1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> European Politics		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Analytical models of European politics</li> <li>• Functioning of democracy in European nation states and in the European Union</li> <li>• Parties and Party Competition in Europe</li> <li>• Comparative Analysis of Political Institutions in Europe</li> <li>• Current Developments in Research on European Politics</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods. ... assess and discuss findings and research results of specialized theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Core Section Political Science Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Sven-Oliver Proksch</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Special Topics Political Science I					
<b>Module Code</b> 1335MSPIR1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Seminar Political Institutions and Representation		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Classic and modern approaches in comparative political science and the analysis of political institutions</li> <li>• Institutionalism</li> <li>• Democratic regimes</li> <li>• Classic and modern approaches in political theory and democratic theory</li> <li>• Representation in political systems</li> <li>• Elections and the electorate</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges. ... collect, systematize and synthesize independently literature on selected scientific questions. ... solve team-internal conflicts and target divergences independently. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Specialisation Section Political Science				



SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Fachbereich Politikwissenschaft</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Special Topics Political Science II					
<b>Module Code</b> 1335MSIRP1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German and English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Seminar Comparative Political Economy and International Relations		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> German and English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Comparative political economy, comparative analysis of public policy</li> <li>• Varieties of Capitalism and classic and modern studies of capitalism</li> <li>• Detailed knowledge of the political economies of certain countries</li> <li>• Classic and modern studies in International Relations</li> <li>• International and foreign policy, transnational politics</li> <li>• Peace and conflict studies, international regulatory policy, security policy</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges. ... collect, systematize and synthesize independently literature on selected scientific questions. ... solve team-internal conflicts and target divergences independently. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Arts Politikwissenschaft: Specialisation Section Political Science Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Ergänzung Sozialwissenschaften</p> <p>Master of Science Geographie:</p> <p>Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology:</p> <p>Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research:</p> <p>Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Fachbereich Politikwissenschaft</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SuM Economic Geography I					
<b>Module Code</b> 1343MEEGY1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Start-ups and Innovation in the European Union		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Spatial patterns of economic activities in the European Union</li> <li>• Geographical and interdisciplinary approaches to entrepreneurship, innovation, creativity and territorial innovation systems</li> <li>• Empirical case studies from different EU regions</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories of entrepreneurship and innovation research within the context of regional development. ... analyse current questions and challenges considering the role of knowledge intensive and creative industries for regional development in the European Union. ... write an academic paper on a selected topic and achieve thereby their own scientific contribution. ... justify and defend (independently developed) positions or problem solutions. ... critically evaluate spatial disparities of the European Union and formulate recommendations for policy makers based on their insights. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. ' Martina Fuchs</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SuM Economic Geography II					
<b>Module Code</b> 1343MEEGY2	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Digitalization, Smart Manufacturing and 'Smart' Regions		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Digitalization as opportunity and challenge for internationalization and spatial development</li> <li>• Geographical approaches to digital change in the areas of production and consumption</li> <li>• Smart Manufacturing</li> <li>• Smart regional development and 'Smart City'- strategies</li> <li>• Regional Innovation Systems</li> <li>• Digitalization of value chains: case studies</li> <li>• Digitalization and sustainable development: institutional arrangements and strategies of practitioners</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories of technological change to digitalization processes in the areas of production, consumption and work. ... analyse characteristics and current questions and challenges of digital transformation. ... write an academic paper on a selected topic using literature from economic geography and achieve thereby their own scientific contribution. ... justify and defend (independently developed) positions or problem solutions. ... critically evaluate assess opportunities and challenges of digitalization for different actors (small and large firms, employees, final consumers) within different value chains. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management:				

	<p>Supplementary Section International Management</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics</p> <p>Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. ' Martina Fuchs</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

<b>SuM Economic Geography III</b>					
<b>Module Code</b> 1343MEEGY3	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Global South and Sustainable International Business: Ethics, Responsibility and Governance		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Sustainability as interdisciplinary theoretical concept and as strategic approach of companies</li> <li>• Theoretical approaches to regional development in the context of international production</li> <li>• Modes and ways of regional economic integration in the world economy</li> <li>• Empirical case studies of regions of the Global South</li> <li>• Strategies and governance for sustainable development</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theoretical approaches to sustainability, ethics, corporate responsibility and governance in the context of a globalized economy. ... assess and discuss analyse drivers and limitations of corporate social responsibility (CSR) and regional social responsibility (RSR) in global value chains. ... collect, systematize and synthesize independently literature from economic geography and related disciplines as well as secondary data. ... discuss the effects of foreign direct investment in countries of the Global South with regard to local resource pools and sustainable development. ... critically evaluate upgrading strategies in global value chains as drivers for growth and development. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management				



	<p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics</p> <p>Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. ' Martina Fuchs</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SuM Economic Geography IV					
<b>Module Code</b> 1343MEEGY4	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Methods in Regional Research		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> German
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Research methods in economic geography and regional studies</li> <li>• Selected geographical case study of a region or city, e.g. in North Rhine-Westphalia</li> <li>• Designing and conducting a research project in economic geography</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... collect and analyse data material for selected scientific questions using quantitative / qualitative methods. ... prepare independently a qualitative, quantitative or mixed-method research design to analyse current issues in economic geography. ... write an academic paper on a selected topic and achieve thereby their own scientific contribution. ... communicate continuously and purposefully in diverse teams. ... critically evaluate issues of positionality and ethics in geographical field work. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics Master of Arts Regionalstudien China - Volkswirtschaftslehre:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Politikwissenschaft:</p> <p>Supplementary Section Political Science</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:</p> <p>Ergänzungsbereich Sozialwissenschaften</p> <p>Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:</p> <p>Ergänzung Sozialwissenschaften</p> <p>Master of Arts Regionalstudien China - Betriebswirtschaftslehre:</p> <p>Ergänzungsbereich Business Administration</p> <p>Master of Science Sociology: Social and Economic Psychology:</p> <p>Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research:</p> <p>Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. ' Martina Fuchs</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Media Economics					
<b>Module Code</b> 1289MSMEC1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Media Economics		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Characteristics of media markets</li> <li>• Cost and revenue structures on media markets</li> <li>• Digital transformation of media markets</li> <li>• Political economy of media markets</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges. ... assess and discuss findings and research results of specialised theories / methods. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> None				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Sociology: Social Research:  Supplementary Section Sociology and Social Research</p> <p>Master of Arts Medienwissenschaft:  Ergänzungsbereich Medienmanagement und Medienökonomie</p> <p>Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:  Ergänzungsbereich Wirtschaftspädagogik</p>
<b>9</b>	<p><b>Module Manager</b>  Univ.-Prof. Dr. Johannes Münster</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Markets and Economic Policy II					
<b>Module Code</b> 1302MSMEP2		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> irregular
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b> Money and Financial Markets		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Empirical Evidence on monetary policy effects</li> <li>• Transaction frictions and money demand</li> <li>• Financial intermediation, banks, and liquidity</li> <li>• Monetary policy and banking</li> <li>• Financial contracts</li> <li>• Financial acceleration</li> <li>• Unconventional monetary policy and interbank markets</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of monetary theory, policy and financial markets. ... analyse current questions and challenges in the area of monetary theory, policy and financial markets. ... assess and discuss findings and research results of specialized theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: CM Macroeconomics or CM Advanced Macroeconomics				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Specialisation Section Economics  Supplementary Section Economics  Master of Science Business Administration - Finance:  Core Section Finance  Master of Science Economic Research:  Supplementary Section Economic Research  Master of Science International Management:  Supplementary Section International Management  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:  Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:  Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:  Ergänzungsbereich Volkswirtschaftslehre  Master of Science Mathematik:  Economics  Master of Science Wirtschaftsmathematik:  Economics  Master of Arts Politikwissenschaft:  Supplementary Section Political Science  Master of Science Informatik:  Anwendungsfeld VWL  Master of Science Geographie:  Wahlpflichtfach Management &amp; Social Sciences  Master of Science Sociology: Social and Economic Psychology:  Supplementary Section Sociology: Social and Economic Psychology  Master of Science Sociology: Social Research:  Supplementary Section Sociology and Social Research</p>
9	<p><b>Module Manager</b>  Univ.-Prof. Dr. Andreas Schabert</p>
10	<p><b>Miscellaneous</b></p>

SpM Markets and Economic Policy III					
<b>Module Code</b> 1302MSMEP3		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term
<b>1</b>	<b>Courses</b> Development Economics		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Introduction to development economics based on theoretical and empirical research</li> <li>• Causes and consequences of poverty, underinvestment in health, education, and wealth</li> <li>• Risk and insurance</li> <li>• Methods to evaluate development projects and policies</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... assess and discuss findings and research results of specialized theories / methods. ... collect and analyse data material for selected scientific questions using quantitative / qualitative methods. ... justify and defend (independently developed) positions or problem solutions. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration)				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Specialisation Section Economics Supplementary Section Economics				



SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Economic Research: Supplementary Section Economic Research</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics</p> <p>Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Science Mathematik: Economics</p> <p>Master of Science Wirtschaftsmathematik: Economics</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Informatik: Anwendungsfeld VWL</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Erik Hornung</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Markets and Economic Policy IV					
<b>Module Code</b> 1302MSMEP4	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Macroeconomics of the Labour Market		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Labour Market Dynamics: job creation and destruction</li> <li>• Theory of Search Unemployment</li> <li>• The Search and Matching Model of the Labour Market</li> <li>• Structural Labour Market Policy: Employment Protection and Unemployment Insurance</li> <li>• Labour Markets and the Business Cycle</li> <li>• Specific Topics in Macroeconomics of the Labour Market</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... assess and discuss findings and research results of specialized theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: CM Macroeconomics or CM Advanced Macroeconomics; CM Microeconomics or CM Microeconomics (Business Administration) or CM Advanced Microeconomics; CM Mathematics or CM Advanced Mathematics				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Economics:  Specialisation Section Economics  Supplementary Section Economics</p> <p>Master of Science Economic Research:  Supplementary Section Economic Research</p> <p>Master of Science International Management:  Supplementary Section International Management</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:  Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:  Ergänzungsbereich Economics</p> <p>Master of Arts Regionalstudien China - Volkswirtschaftslehre:  Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Science Mathematik:  Economics</p> <p>Master of Science Wirtschaftsmathematik:  Economics</p> <p>Master of Arts Politikwissenschaft:  Supplementary Section Political Science</p> <p>Master of Science Informatik:  Anwendungsfeld VWL</p> <p>Master of Science Geographie:  Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology:  Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research:  Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b>  Univ.-Prof. Michael Krause, Ph.D.</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Markets and Economic Policy V					
<b>Module Code</b> 1302MSMEP5	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Determinants of Growth in Economic History		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Introduction to the determinants of long-term development and growth in economic history, especially geography, institutions and cultural factors</li> <li>• Methods for assessing causal relationships between the determinants and current economic development</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... assess and discuss findings and research results of specialized theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration)				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre Master of Science Mathematik: Economics Master of Science Wirtschaftsmathematik: Economics Master of Arts Politikwissenschaft:				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section Political Science</p> <p>Master of Science Informatik: Anwendungsfeld VWL</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Erik Hornung</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM Selected Methods in Economics					
<b>Module Code</b> 1289MBEXE1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> Experimental Methods		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Experimental Methods in economics</li> <li>• Experimental designs</li> <li>• Analysing experimental data</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of experimental Economics. ... analyse current questions and challenges in the area of Microeconomics. ... assess and discuss findings and research results of specialized methods. ... analyse data for selected scientific questions using quantitative methods. ... present scientific results in a way that is appropriate for the target audience. ... critically evaluate current social developments and develop alternative solutions. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Bachelor Level Microeconomics, Macroeconomics, Mathematics				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science International Management: Supplementary Section International Management				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Business Administration - Marketing: Core Section Marketing</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Science Business Administration - Corporate Development: Core Section Corporate Development</p>
<b>9</b>	<p><b>Module Manager</b> Prof. Christopher Roth</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM Macroeconomics					
<b>Module Code</b> 1302MBMAC1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Macroeconomics		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> The course focuses on macroeconomic theory and issues. In its first part, it covers key determinants of economic growth and cross-country income differences, using modern growth theory. In the second part, short-term fluctuations in economic activity and stabilisation policy are covered, using real business cycle and new Keynesian models. Both parts ask when market outcomes are sustainable, whether they coincide with outcomes that are optimal from society's perspective, and whether economic policy can help achieve socially desirable outcomes. The course also introduces methods of dynamic optimisation and simulation of macroeconomic models.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods. ... analyse current questions and challenges. ... present scientific results in a way that is appropriate for the target audience. ... act responsibly considering ecological, social and ethical criteria. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Microeconomics, Macroeconomics and Bachelor Level Mathematics				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics:				



SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Core Section Economics</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics</p> <p>Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Science Mathematik: Economics</p> <p>Master of Science Wirtschaftsmathematik: Economics</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Informatik: Anwendungsfeld VWL</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Science Business Analytics &amp; Econometrics: Supplementary Section Business Analytics &amp; Econometrics</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Michael Krause, Ph.D.</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM Applied Econometrics (Business Administration)					
<b>Module Code</b> 1289MBAEC1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Applied Econometrics (Master Business Administration)		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Statistical Foundations and Testing</li> <li>• Experiments and RCTs</li> <li>• Regression (OLS, dummy variables, omitted variable bias, nonlinear models, binary dependent variables)</li> <li>• Instrumental Variables</li> <li>• Regression Discontinuity</li> <li>• Panel data (Fixed effects, differences-in-differences)</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of labour markets. ... assess and discuss findings and research results of specialized theories / methods. ... collect and analyse data material for selected scientific questions using quantitative / qualitative methods. ... justify and defend (independently developed) positions or problem solutions. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... develop work processes for real problems and challenges. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Knowledge of basic econometrics and statistics, basic knowledge of R				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section Information Systems</p> <p>Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development</p> <p>Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation</p> <p>Master of Science Business Administration - Finance: Core Section Finance</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Business Administration - Marketing: Core Section Marketing</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Science Business Administration - Corporate Development: Core Section Corporate Development</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Pia Pinger</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM Microeconomics (Business Administration)					
<b>Module Code</b> 1289MBMBA1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Microeconomics: Game Theory		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Non-cooperative Game Theory</li> <li>• Normal form games</li> <li>• Extensive form games, with complete and incomplete information</li> <li>• Finitely and infinitely repeated games</li> <li>• Cooperative Game Theory</li> <li>• Core, Shapley-value, bargaining problem</li> <li>• Evolutionary game theory</li> <li>• Social choice theory, voting</li> <li>• Condorcet-paradox, Arrow-theorem</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of Game Theory. ... assess and discuss findings and research results of specialized methods. ... analyse data for selected scientific questions using quantitative methods. ... communicate continuously and purposefully in diverse teams. ... critically evaluate current social developments and develop alternative solutions. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Bachelor Level Microeconomics, Macroeconomics, Mathematics				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development</p> <p>Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Science Business Administration - Marketing: Core Section Marketing</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>Master of Science Business Administration - Corporate Development: Core Section Corporate Development</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Bettina Rockenbach</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

CM Mathematics					
<b>Module Code</b> 1314MBMAT1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Mathematics for Economists		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Systems of linear equations, fundamentals of linear algebra, determinants, eigenvalues and eigenvectors</li> <li>• Optimisation of functions of several variables</li> <li>• Difference and differential equations</li> <li>• Systems of difference and differential equations</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods. ... analyse current questions and challenges. ... communicate continuously and purposefully in diverse teams. ... evaluate their own action processes in self- and external reflection and identify development potentials. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Knowledge of mathematics for economists on bachelor level				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Core Section Economics Master of Science International Management:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft:</p> <p>Supplementary Section Political Science</p> <p>Master of Science Sociology: Social and Economic Psychology:</p> <p>Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research:</p> <p>Supplementary Section Sociology and Social Research</p> <p>Master of Science Business Analytics &amp; Econometrics:</p> <p>Supplementary Section Business Analytics &amp; Econometrics</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Prof. Dr. Rainer Dyckerhoff</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Market Design and Behaviour I					
<b>Module Code</b> 1289MSMDB1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Information and Strategy		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> This module introduces students to the economics of information. It deals with strategic decisions in light of asymmetric information and also with the design of information systems. Possible topics include strategic communication, persuasion, reputation or social learning.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of information economics. ... assess and discuss findings and research results of specialized theories / methods. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... present scientific results in a way that is appropriate for the target audience. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: CM Microeconomics or CM Microeconomics (Business Administration)				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research				



SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics</p> <p>Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Science Mathematik: Economics</p> <p>Master of Science Wirtschaftsmathematik: Economics</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Informatik: Anwendungsfeld VWL</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Christoph Schottmüller</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Market Design and Behaviour II					
<b>Module Code</b> 1289MSMDB2		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> irregular
<b>1</b>	<b>Courses</b> Economic Engineering		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Evaluation of the roles of theory and laboratory/field experiments in the development of markets and incentive systems</li> <li>• Analysis of relevant behavioural phenomena and institutional details of particular importance for specific designs</li> <li>• Discussion of practical applications of economic engineering in matching markets, auctions and other markets</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges in the area of market design. ... write an academic paper on a selected topic and achieve thereby their own scientific contribution. ... discuss problems in markets with respect to different affected groups in a professional manner. ... critically evaluate current developments in different markets and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: basic knowledge of game theory and experimental economics				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science International Management: Supplementary Section International Management				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics</p> <p>Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre</p> <p>Master of Science Mathematik: Economics</p> <p>Master of Science Wirtschaftsmathematik: Economics</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Informatik: Anwendungsfeld VWL</p> <p>Master of Science Geographie: Wahlpflichtfach Management &amp; Social Sciences</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Axel Ockenfels</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Energy and Climate Change I					
<b>Module Code</b> 1289MSECC1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> a) Topics in Energy and Climate Change I b) Energy Markets and Regulation		<b>Contact Hours</b> a) 45h b) 45h	<b>Self-Studies</b> a) 135h b) 135h	<b>Course Language</b> a) English b) English
<b>2</b>	<b>Module Content</b> • Economic models of energy markets and infrastructure • Short- and long-term equilibria • Market design and regulation • Institutions and policies • New technologies				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of energy economics. discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. act responsibly considering ecological, social and ethical criteria. critically evaluate current political, institutional, technological, and social developments.				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination in one of the courses offered.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Marc Oliver Bettzüge
<b>10</b>	<b>Miscellaneous</b>

SpM Energy and Climate Change II					
<b>Module Code</b> 1289MSECC2	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> a) Topics in Energy and Climate Change II b) Growth, Energy, Climate Change		<b>Contact Hours</b> a) 45h b) 60h	<b>Self-Studies</b> a) 135h b) 120h	<b>Course Language</b> a) English b) English
<b>2</b>	<b>Module Content</b> This module sheds light on the interrelation between energy use, economic growth, and environmental impacts like climate change. It starts with an introduction on natural science foundations, especially the laws of thermodynamics and their relevance for economics. On this basis, the course covers resource economics, capital theory, the role of energy in production and economic growth, and selected issues in climate policy.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of energy economics. analyse current questions and challenges in the area of energy economics. communicate continuously and purposefully in diverse teams. act responsibly considering ecological, social and ethical criteria.				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (60)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination in one of the courses offered.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p> <p>International Master of Environmental Sciences: Environmental Economics</p>
<b>9</b>	<p><b>Module Manager</b> PD Dr. Dietmar Lindenberger</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Energy and Climate Change III					
<b>Module Code</b> 1289MSECC3		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> irregular
<b>1</b>	<b>Courses</b> Quantitative Methods in Energy Economics		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> • Numerical approaches to energy market modelling • Optimisation problems in energy economics • Empirical methods in energy economics				
<b>3</b>	<b>Learning Objectives</b> Students... ... learn how to apply quantitative methods for analysing problems in energy economics. collect and analyse data material for selected scientific questions using quantitative / qualitative methods. write an academic paper on a selected topic and achieve thereby their own scientific contribution. present scientific results in a way that is appropriate for the target audience. use techniques of scientific work and good scientific practice.				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: SuM Energy and Climate Change I				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Combined examination: PRES, TP				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology				



SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Marc Oliver Bettzüge
<b>10</b>	<b>Miscellaneous</b>

SpM Energy and Climate Change IV					
<b>Module Code</b> 1289MSECC4	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> a) Model UNFCCC – Climate Change Strategy Role Play b) Energy Transition and Economic Development		<b>Contact Hours</b> a) 60h b) 45h	<b>Self-Studies</b> a) 120h b) 135h	<b>Course Language</b> a) English
<b>2</b>	<b>Module Content</b> a) Economics of Climate Change, Resource Economics, Economics of Energy, Environmental Economics and International Climate Agreements b) Energy in the context of development, e.g.: Climate policies, regulation and price setting in developing countries; Electrification of remote communities (e.g microgrids); Demand analysis and consumer behavior; Energy transition (ladder vs. energy stacking); Access to electricity, energy poverty and justice				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges in the area of energy economics and climate policy. write an academic paper on a selected topic and achieve thereby their own scientific contribution. communicate continuously and purposefully in diverse teams. justify and defend (independently developed) positions or problem solutions. develop work processes for real problems and challenges.				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section Information Systems</p> <p>Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Marc Oliver Bettzüge</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Energy and Climate Change V					
<b>Module Code</b> 1289MSECC5	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Economics of Global Climate Policy		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> The problem of Global Climate Policy Game theoretic analysis and Insights from (Behavioral) Economics to Global Climate Policy  Political approaches to Global Climate Policy (Kyoto, Paris, etc.) and their chances and shortcomings Economic consequences of regulatory instruments (e.g. Pledge and Revive, Cap and Trade, price vs quantity, global carbon pricing, Climate Clubs, Green Climate Fund, Carbon leakage, Green Paradox) "Empirical and experimental evidence to Global Climate Policy"				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories/methods in behaviour and applied game theory ... analyse current questions and challenges of economics and of public policy in climate change ... assess and discuss findings and research results of specialized theories/methods ... communicate continuously and purposefully in diverse teams ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists ... act responsibly considering ecological, social and ethical criteria ... develop work processes for real problems and challenges				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b>				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Specialisation Section Economics Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Business Administration - Finance: Supplementary Section Finance</p> <p>Master of Science Business Administration - Marketing: Supplementary Section Marketing</p> <p>Master of Science Information Systems: Supplementary Section Information Systems</p> <p>Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. ' Bettina Rockenbach</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SuM Media and Technology Management - Enterprises, Markets, and Strategies					
<b>Module Code</b> 1284MEEMS1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German and English	<b>Module Availability</b> every 2nd term - winter term
<b>1</b>	<b>Courses</b> Media and Technology Management: Enterprises, Markets, and Strategies		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> German and English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Overview of business models and characteristics of various media and telecommunications industries and markets in the digital age</li> <li>• Economic characteristics of digital products and services and resulting pricing strategies (economy of digital goods)</li> <li>• MTM infrastructures and their regulation and influence on MTM business models, companies and social welfare</li> <li>• Design options and decision strategies on digital and hybrid platforms and markets</li> <li>• Application of concepts of technology and innovation management, strategy development, transformation evaluation and entrepreneurship to selected media, IS and telecommunications companies, markets, platforms and innovations</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the area of Media and Technology Management. ... analyse current questions and challenges in the area of Media and Technology Management. ... assess and discuss findings and research results of specialized theories / methods. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture Colloquium				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Portfolio: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Arts Medienwissenschaft:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	Ergänzungsbereich Medienmanagement und Medienökonomie Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Claudia Loebbecke, M.B.A.
<b>10</b>	<b>Miscellaneous</b>

SuM Media and Technology Management - Selected Issues I					
<b>Module Code</b> 1284MEMTM1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German and English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Selected Media and Technology Issues		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> German and English
<b>2</b>	<b>Module Content</b> Varying topics				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges in the area of Media and Technology Management. ... justify and defend (independently developed) positions or problem solutions. ... discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. ... act responsibly considering ecological, social and ethical criteria. ... critically evaluate current social developments and develop alternative solutions. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar Colloquium				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Claudia Loebbecke, M.B.A.				



<b>10</b>	<b>Miscellaneous</b>
-----------	----------------------

SuM Media and Technology Management - Selected Issues II					
<b>Module Code</b> 1284MEMTM2		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> German and English	<b>Module Availability</b> irregular
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b> Selected Media and Technology Issues		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> German and English
<b>2</b>	<b>Module Content</b> Varying topics				
<b>3</b>	<b>Learning Objectives</b> Students... ... analyse current questions and challenges in the area of Media and Technology Management. ... assess and discuss findings and research results of specialized theories / methods. ... justify and defend (independently developed) positions or problem solutions. ... critically evaluate current social developments and develop alternative solutions. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar Colloquium				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Claudia Loebbecke, M.B.A.				
<b>10</b>	<b>Miscellaneous</b>				

SuM Media and Technology Management - Research and Publications					
<b>Module Code</b> 1284MEMRP1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> irregular
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b> Media and Technology Management: Research and Publications		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> The focus of this event is on scientific work, research design and research methods in the field of media and technology management and information systems.				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the field of media and technology management. ... analyse current questions and challenges in the field of media and technology management. ... assess and discuss findings and research results of specialized theories / methods. ... collect, systematize and synthesize independently literature on selected scientific questions. ... prepare independently a research design for a question. ... justify and defend (independently developed) positions or problem solutions. ... present scientific results in a manner appropriate to the target audience. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> seminar				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: At least parallel assignment of an MTM Master Module and interest to write the Master thesis in MTM.				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik				

<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr.' Claudia Loebbecke, M.B.A.
<b>10</b>	<b>Miscellaneous</b> See <a href="http://www.mtm.uni-koeln.de">www.mtm.uni-koeln.de</a>

CM Data Analytics I					
<b>Module Code</b> 1314MBSTC1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Statistics for Data Analytics		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Probability theory: Probability distributions, (conditional) density functions</li> <li>• Linear (multiple) regression, conditional expectation function</li> <li>• Assumptions, model selection, hypotheses test</li> <li>• Maximum Likelihood</li> <li>• Time Series</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the field of statistics. ... analyse current questions and challenges in the field of statistics. ... assess and discuss findings and research results of specialized theories / methods. ... act responsibly considering ecological, social and ethical criteria. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Economic Research:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section Economic Research</p> <p>Master of Science International Management:</p> <p>Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft:</p> <p>Supplementary Section Political Science</p> <p>Master of Science Business Analytics &amp; Econometrics:</p> <p>Core Section Business Analytics &amp; Econometrics</p> <p>Master of Science Sociology: Social and Economic Psychology:</p> <p>Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research:</p> <p>Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Jun.-Prof. Dr. Sven Otto</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>Literature: Wooldridge, "Introductory Econometrics" (chapter 1-9)</p>

CM Data Analytics II					
<b>Module Code</b> 1277MBPDA1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Programming for Data Analytics		<b>Contact Hours</b> 30h	<b>Self-Studies</b> 150h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Introduction to the statistical software R, including statistical modelling in R</li> <li>• Use of R for data analysis and presentation</li> <li>• Introduction to programming in R and the design of user-defined statistical diagrams</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the field of programming and data analytics. ... analyse current questions and challenges in the field of programming and data analytics. ... assess and discuss findings and research results of specialized theories / methods. ... act responsibly considering ecological, social and ethical criteria. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture				
<b>5</b>	<b>Module Entry Requirements</b> None				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management:				

# SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft:</p> <p>Supplementary Section Political Science</p> <p>Master of Science Business Analytics &amp; Econometrics:</p> <p>Core Section Business Analytics &amp; Econometrics</p> <p>Master of Science Sociology: Social and Economic Psychology:</p> <p>Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research:</p> <p>Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Markus Weinmann</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>Literature: Wickham, "R for Data Science"</p>



CM Data Analytics III					
<b>Module Code</b> 1277MBMLA1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Machine Learning and Artificial Intelligence		<b>Contact Hours</b> 60h	<b>Self-Studies</b> 120h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Basics of the methods of Machine Learning and Artificial Intelligence (AI)</li> <li>• Basics of both supervised and unsupervised methods (e.g. decision trees, random forests, boosting, support vector machines, neural networks, deep and opponent learning, ensemble learning, principal component analysis, factor analysis and diverse learning or multidimensional scaling)</li> <li>• Translation of business problems into machine learning use cases; feasibility and impact</li> <li>• Responsible implementation of machine learning projects in compliance with ethical standards</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the field of machine learning and AI. ... analyse current questions and challenges in the field of machine learning and AI. ... assess and discuss findings and research results of specialized theories / methods. ... act responsibly considering ecological, social and ethical criteria. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> None				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics:				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science Economic Research:</p> <p>Supplementary Section Economic Research</p> <p>Master of Science International Management:</p> <p>Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft:</p> <p>Supplementary Section Political Science</p> <p>Master of Science Business Analytics &amp; Econometrics:</p> <p>Core Section Business Analytics &amp; Econometrics</p> <p>Master of Science Sociology: Social and Economic Psychology:</p> <p>Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research:</p> <p>Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b></p> <p>Univ.-Prof. Dr. Markus Weinmann</p>
<b>10</b>	<p><b>Miscellaneous</b></p> <p>Literature: James, Witten, Hastie, Tibshirani, "Introduction to statistical learning"</p>

CM Data Analytics IV					
<b>Module Code</b> 1314MBAST1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Advanced Statistics for Data Analysis		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Potential Outcomes and Treatment Effects</li> <li>• Randomized Experiments</li> <li>• Matching Estimators</li> <li>• Regression Discontinuity</li> <li>• Instrumental Variables</li> <li>• Difference-in-Differences Estimation</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the field of advanced statistics. ... analyse current questions and challenges in the field of advanced statistics. ... assess and discuss findings and research results of specialized theories / methods. ... act responsibly considering ecological, social and ethical criteria. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> None				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Economic Research: Supplementary Section Economic Research</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Business Analytics &amp; Econometrics: Core Section Business Analytics &amp; Econometrics</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Prof. Dr. Tom Zimmermann</p>
<b>10</b>	<p><b>Miscellaneous</b> Literature: Angrist and Pischke, "Mostly Harmless Econometrics"</p>

CM Data Analytics V					
<b>Module Code</b> 1277MBDMA1	<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - winter term	<b>Duration</b> 1 Term
<b>1</b>	<b>Courses</b> Data Management and Data Visualization		<b>Contact Hours</b> 45h	<b>Self-Studies</b> 135h	<b>Course Language</b> English
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Fundamentals of data storage, data cleansing and retrieval; data use and data quality for data analysis</li> <li>• Fundamentals of metadata; methods of data integration; data models and software architectures for the integration of different data types</li> <li>• Data management methods and practices (e.g. relational databases, SQL, NoSQL databases, data manipulation, access to data sources, Web APIs, scraping/crawling and parsing of text data)</li> <li>• Basics of data visualization (e.g. cognition, design principles for diagrams and graphics, visualization of different data types)</li> <li>• Methods and techniques of data visualization (e.g. tableau, R, dashboards, digital presentations)</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized theories / methods in the field of programming and data analytics. ... analyse current questions and challenges in the field of programming and data analytics. ... assess and discuss findings and research results of specialized theories / methods. ... act responsibly considering ecological, social and ethical criteria. ... develop work processes for real problems and challenges. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> None				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: WT (90)				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination.				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems				

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY - MASTER OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	<p>Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development</p> <p>Master of Science Economics: Supplementary Section Management &amp; Social Sciences</p> <p>Master of Science Economic Research: Supplementary Section Economic Research</p> <p>Master of Science International Management: Supplementary Section International Management</p> <p>Master of Arts Politikwissenschaft: Supplementary Section Political Science</p> <p>Master of Science Business Analytics &amp; Econometrics: Core Section Business Analytics &amp; Econometrics</p> <p>Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology</p> <p>Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research</p>
<b>9</b>	<p><b>Module Manager</b> Univ.-Prof. Dr. Markus Weinmann</p>
<b>10</b>	<p><b>Miscellaneous</b></p>

SpM Analysis of Longitudinal Data					
<b>Module Code</b> 1320MSALD1		<b>Workload</b> 360h	<b>ECTS Credits</b> 12	<b>Module Language</b> English	<b>Module Availability</b> every 2nd term - summer term
<b>1</b>	<b>Courses</b> Advanced Quantitative Methods for the Social Sciences VL			<b>Contact Hours</b> 60h	<b>Self-Studies</b> 300h
<b>2</b>	<b>Module Content</b> <ul style="list-style-type: none"> <li>• Analysing individual and social change</li> <li>• Regression models for panel data and event history data</li> <li>• Causal inference from observational data</li> <li>• Learn how to use statistical software packages</li> </ul>				
<b>3</b>	<b>Learning Objectives</b> Students... ... understand advanced, specialized methods of longitudinal data analysis. ... assess and discuss findings and research results of specialized methods. ... prepare and analyse data material for selected scientific questions using quantitative methods. ... use techniques of scientific work and good scientific practice. ... know and understand the relevant methods and theories for the points mentioned above under "Module content".				
<b>4</b>	<b>Teaching and Learning Methods</b> lecture practice				
<b>5</b>	<b>Module Entry Requirements</b> Recommendation: Core Module Sociology I: Analysis of Cross-sectional Data				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Written test: PO				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social Research: Specialisation Section Sociology: Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Thomas Leopold				
<b>10</b>	<b>Miscellaneous</b> A written test (120) is part of the portfolio				

<b>Studies Abroad I (Sociology)</b>					
<b>Module Code</b> 1320MESAb1		<b>Workload</b>	<b>ECTS Credits</b> 6	<b>Module Language</b> selected language	<b>Module Availability</b> every term
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b>			<b>Contact Hours</b>	<b>Self-Studies</b>
	<b>Course Language</b>				
<b>2</b>	<b>Module Content</b> Topics from the subjects: Business Administration, Economics or Social Sciences				
<b>3</b>	<b>Learning Objectives</b> Students... ... The students... ... acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. ... ... Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.				
<b>4</b>	<b>Teaching and Learning Methods</b>				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> depending on course selection				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> depends on course selection				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research				
<b>9</b>	<b>Module Manager</b> Programmdirektor:in				
<b>10</b>	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ). This module can also be used for crediting Academic Short Programmes organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.				



Studies Abroad II (Sociology)						
Module Code 1320MESAb2		Workload	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses			Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics or Social Sciences					
3	Learning Objectives Students... ... The students... ... acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. ... ... Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.					
4	Teaching and Learning Methods					
5	Module Entry Requirements none					
6	Mode of End-Of-Module Examination depending on course selection					
7	Prerequisites for Awarding of Credit Points depends on course selection					
8	Other Programmes that Use the Module Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research					
9	Module Manager Programmdirektor:in					
10	Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ). This module can also be used for crediting Academic Short Programmes organised by the WiSo-faculty. In this case,					

	registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.
--	---

<b>Studies Abroad I (Sociology)</b>					
<b>Module Code</b> 1320MESAb1		<b>Workload</b>	<b>ECTS Credits</b> 6	<b>Module Language</b> selected language	<b>Module Availability</b> every term
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b>			<b>Contact Hours</b>	<b>Self-Studies</b>
	<b>Course Language</b>				
<b>2</b>	<b>Module Content</b> Topics from the subjects: Business Administration, Economics or Social Sciences				
<b>3</b>	<b>Learning Objectives</b> Students... ... The students... ... acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. ... ... Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.				
<b>4</b>	<b>Teaching and Learning Methods</b>				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> depending on course selection				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> depends on course selection				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research				
<b>9</b>	<b>Module Manager</b> Programmdirektor:in				
<b>10</b>	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ). This module can also be used for crediting Academic Short Programmes organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.				

Studies Abroad II (Sociology)						
Module Code 1320MESAb2		Workload	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses			Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics or Social Sciences					
3	Learning Objectives Students... ... The students... ... acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. ... ... Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.					
4	Teaching and Learning Methods					
5	Module Entry Requirements none					
6	Mode of End-Of-Module Examination depending on course selection					
7	Prerequisites for Awarding of Credit Points depends on course selection					
8	Other Programmes that Use the Module Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research					
9	Module Manager Programmdirektor:in					
10	Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ). This module can also be used for crediting Academic Short Programmes organised by the WiSo-faculty. In this case,					

	registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.
--	---

<b>Studies Abroad III (Sociology)</b>					
<b>Module Code</b> 1320MESAb3		<b>Workload</b>	<b>ECTS Credits</b> 6	<b>Module Language</b> selected language	<b>Module Availability</b> every term
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b>		<b>Contact Hours</b>	<b>Self-Studies</b>	<b>Course Language</b>
<b>2</b>	<b>Module Content</b> Topics from the subjects: Business Administration, Economics or Social Sciences				
<b>3</b>	<b>Learning Objectives</b> Students... ... The students... ... acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. ... ... Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.				
<b>4</b>	<b>Teaching and Learning Methods</b>				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> depending on course selection				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> depends on course selection				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research				
<b>9</b>	<b>Module Manager</b> Programmdirektor:in				
<b>10</b>	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ). This module can also be used for crediting Academic Short Programmes organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.				

Studies Abroad IV (Sociology)						
Module Code 1320MESAb4		Workload	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses			Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics or Social Sciences					
3	Learning Objectives Students... ... The students... ... acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. ... ... Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.					
4	Teaching and Learning Methods					
5	Module Entry Requirements none					
6	Mode of End-Of-Module Examination depending on course selection					
7	Prerequisites for Awarding of Credit Points depends on course selection					
8	Other Programmes that Use the Module Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research					
9	Module Manager Programmdirektor:in					
10	Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ). This module can also be used for crediting Academic Short Programmes organised by the WiSo-faculty. In this case,					

	registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.
--	---



<b>Studies Abroad V (Sociology)</b>					
<b>Module Code</b> 1320MESAb5		<b>Workload</b> 720h	<b>ECTS Credits</b> 24	<b>Module Language</b> selected language	<b>Module Availability</b> every term
<b>Duration</b> 1 or 2 Term(s)					
<b>1</b>	<b>Courses</b>			<b>Contact Hours</b>	<b>Self-Studies</b>
	<b>Course Language</b>				
<b>2</b>	<b>Module Content</b> Topics from the subjects: Business Administration, Economics or Social Sciences				
<b>3</b>	<b>Learning Objectives</b> Students... ... The students... ... acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. ... ... Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.				
<b>4</b>	<b>Teaching and Learning Methods</b> depending on course choice				
<b>5</b>	<b>Module Entry Requirements</b> none				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> depending on course selection				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> depends on course selection				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research				
<b>9</b>	<b>Module Manager</b> Programmdirektor:in				
<b>10</b>	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: <a href="https://www.anrechnungswiso.uni-koeln.de/">https://www.anrechnungswiso.uni-koeln.de/</a> ).				

### 3.6.4 Master Thesis in Sociology: Social and Economic Psychology

Master Thesis in Sociology: Social and Economic Psychology					
<b>Module Code</b> 1320MMSEC1		<b>Workload</b> 900h	<b>ECTS Credits</b> 30	<b>Module Language</b> German and English	<b>Module Availability</b> every term
<b>Duration</b> 1 Term					
<b>1</b>	<b>Courses</b>			<b>Contact Hours</b>	<b>Self-Studies</b>
<b>2</b>	<b>Module Content</b> The topic of the master's thesis in the Sociology: Social and Economic Psychology programme must come from the specialisation section or from the subject group taken by the candidate in the supplementary section. If the topic is from the supplementary section, the candidate must already have accumulated 18 ECTS credits in that section. In addition, they must have successfully completed the group to which the master's thesis topic belongs.				
<b>3</b>	<b>Learning Objectives</b> Students... ... are familiar with current debate on theory and methods in their subject area and make use of it through their own independent research work. ... identify questions and issues that meet academic requirements. work on these questions independently, using the main primary and secondary literature. ... formulate theoretical and methodical (qualitative and/or quantitative) approaches to academic research. draw up a research plan and implement it independently. ... organise and design an academic research process. independently collect relevant data and evaluate them in a methodically competent manner. ... discuss theoretical and methodical problems in depth with teaching staff, other students and persons with an interest in the field. ... critically assess research findings and derive conclusions from them that are relevant to research and society.				
<b>4</b>	<b>Teaching and Learning Methods</b> Colloquium Master's Thesis				
<b>5</b>	<b>Module Entry Requirements</b> 60 ECTS credits obtained				
<b>6</b>	<b>Mode of End-Of-Module Examination</b> Kombinierte Prüfung: RE, schriftliche Abschlussarbeit 6 Monate				
<b>7</b>	<b>Prerequisites for Awarding of Credit Points</b> Passing the module examination				
<b>8</b>	<b>Other Programmes that Use the Module</b> Master of Science Sociology: Social and Economic Psychology: Master Thesis in Sociology: Social and Economic Psychology				
<b>9</b>	<b>Module Manager</b> Univ.-Prof. Dr. Detlef Fetchenhauer Univ.-Prof. Dr. Erik Hölzl				

<b>10</b>	<b>Miscellaneous</b> Students must have successfully completed the research seminar in order to register to write their master's thesis. The master's thesis may be written in German or English.
-----------	--