# 2023/24

Please keep in mind the year of validity.

FACULTY OF MANAGEMENT, ECONOMICS AND SOCIAL SCIENCES

UNIVERSITY OF COLOGNE

VICE DEAN OF STUDIES DEPARTMENT

valid for students of the Examination Regulations 2021

(enrolment from winter semester 2021/22)



# **MODULE CATALOGUE**

**BUSINESS ADMINISTRATION: FINANCE** 

MASTER OF SCIENCE

IN ACCORDANCE WITH THE EXAMINATION REGULATIONS FOR THE SINGLE MAJOR MASTER PROGRAMME IN BUSINESS ADMINISTRATION – FINANCE



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## List of abbreviations

AM	Advanced module	PRES	Presentation
AS	Assignment	SI	Studium Integrale
С	Course	SpM	Specialisation module
CC	Compulsory course	SuM	Supplementary module
СН	Contact hours (= time spent in class)	SPW	Semester period per week
СМ	Core module	SSt	Self-study
EC	Elective course	TP	Term paper
ECTS	Credit point (ECTS)	TPF	Time required for preparation and follow-up
OE	Oral examniation	TR	Credit points transferred from another university
PCR	Practical component report	WL	Workload
РО	Portfolio	WT	Written test
PR	Project		

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#### 1 Business Administration

The job opportunities for graduates of the M.Sc. Business Administration programme combine tasks requiring specialist expertise and responsibility for HR and budget matters in businesses. Specialist expertise is acquired through the chosen major. Management components are covered through content concerning management roles and the requirements they pose with regard to analytical thinking in dynamic contexts, method-driven, target-oriented behaviour, reliability and stress resistance in planning and reporting phases and confident intercultural communication in line with the situation at hand, including English-speaking environments. The communication skills required include those needed for situations in which employees and clients need to be involved, informed or given feedback. The specifics of each major are described in the following sections.

#### 1.1 Content and objectives of the programme

The Master's degree corresponds to level 7 of the German Qualifications Framework/European Qualifications Framework, and to the master level of the German Qualifications Framework for University Degrees. The competencies which are acquired during the course of studies are listed below as "Intended Learning Outcomes". These Intended Learning Outcomes are comprised of "Learning Goals" and "Learning Objectives". The former are superordinate goals for the graduates of this study programme, while the latter refer to concrete tasks performed by the students.

	Graduates act as/with
	financial management strategists to address banking, insurance, portfolio management, and corporate finance challenges.
	Students apply mathematical and statistical methods to solve financial management problems.
ical	Students analyze current issues and novel problem areas in banking, insurance, and portfolio management by considering financial theories and concepts.
analyt es	Risk analysts in order to effectively manage business decisions.
related and al competencies	Students analyze financial instruments and financial institutions.
Subject-related and analytical competencies	Students evaluate risks in the field of finance.
Subje	scientific finance specialists to develop empirically based finance strategies.
	The students specify data material on selected questions in the field of finance.
	Students independently write a scientific paper on selected finance topics.

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cative rative ncies	effective discussion leaders for finance issues in order to successfully coordinate financial decision-making processes.
Communicative and cooperative competencies	The students discuss financial topics cooperatively and in (inter)national diverse teams with people from theory and practice.
Cor	Students defend independently developed positions and financial concepts.
al Sies	self-reflective leaders who face the social problems of the future.
Personal	Students develop environmental, social, and ethical criteria for the impact of finance decisions on the achievement of organizational goals and the external world.
Con	Students develop an understanding of leadership roles and assess their own process of action and potential for development.

In the Finance major students learn about capital market instruments and internal corporate financing methods. Graduates will have acquired a detailed understanding of theoretical knowledge and typical patterns of behaviour in areas of capital markets, corporate, banking and insurance financing. They will be able to diagnose the meaning of enterprise value, compliance and social responsibility. They will know how to scale and evaluate risks. The programme focuses on (corporate) finance, banking and insurance. Jobs can be found in banks, insurance companies and providers of capital investment services. Employment opportunities can also be found in the financial side of consultancies and audit firms.

#### 1.2 Requirements

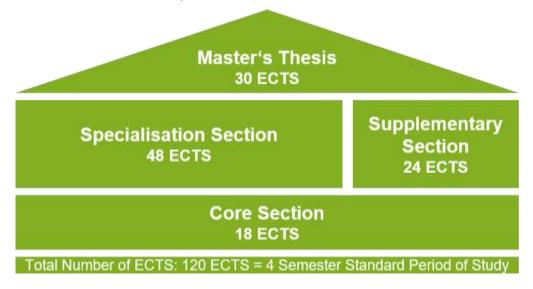
The admission requirement for the study programme is a first professionally qualifying degree in a relevant Bachelor's programme of at least six semesters' duration, in which at least 180 credit points were acquired, or an equivalent successfully completed course of study with a final grade of 2.7 or better. Furthermore, B2 English language skills (according to the Common European Framework of Reference for Languages) are required at the beginning of the programme.

These and other subject-related requirements for the course of study are defined in the <u>ad-mission regulations</u>.

The WiSo Faculty has established a <u>Double Master's Programme in Business Administration</u> in cooperation with several partner universities. Students admitted to the double degree track are spending one year at a partner university and receive the master's degrees of both universities after successful completion. Participants are exempt from paying tuition fees at the partner university. Students need to apply to the programme before commencing their studies. The <u>International Relations Center (ZIB WiSo)</u> serves as point of information and advice concerning the application process and the study plan.

#### 1.3 Programme structure

The Master in Business Administration programme comprises 120 ECTS credits, with a standard study period of four terms and is made up of the following subject categories: The core section (18 ECTS credits) consists of basic method modules, chosen by the student. The specialisation section (48 ECTS credits) consists of modules for the respective major and a seminar. In the supplementary section (24 ECTS credits), students can choose from among a wide range of offerings in the fields of business administration, economics and social sciences. The last section is the master's thesis, worth 30 ECTS credits.



#### 1.4 Study Abroad Option

The WiSo Faculty offers a broad range of study abroad options within an excellent network of prestigious partner universities worldwide. The so-called Study Abroad Programme (STAP) includes ERASMUS exchanges and provides an opportunity for a single-term stay at one of the WiSo Faculty's partner universities.

Successful STAP applicants benefit from direct contact and organisational support at the partner university and are exempt from paying tuition fees there. The range of universities available depends on the master programme in which the student is enrolled – the possible options are listed in the <u>WiSo Exchange (WEX) International Outgoings Portal</u> (access through the student's UoC account only), along with detailed information on each university.

Every year, in addition to the STAP programme, the WiSo Faculty organises an exclusive short-term study option WiSo@NYC which takes place in New York City.

In addition to these options offered by the Faculty, master students can also apply for a non-WiSo exchange, offered by Dezernat 9 – Internationales (Central International Office of the University of Cologne) within the 'fakultätsübergreifende Partnerschaften' framework. Further possibilities include going abroad as a freemover (i.e. as a student who organises his or her

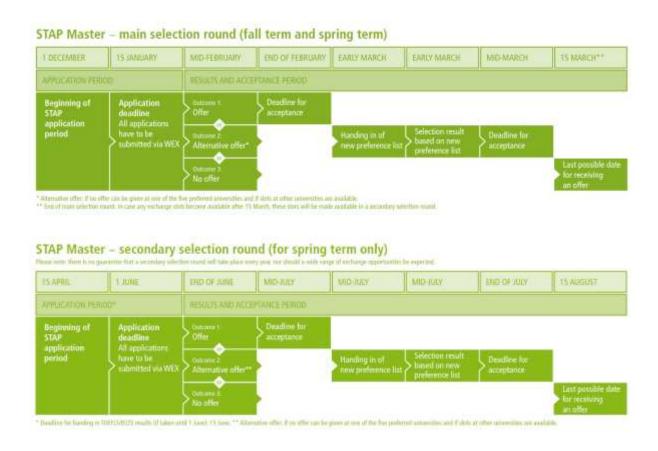
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stay abroad independently) or participating in short courses or summer schools offered under separate terms and conditions.

The <u>International Relations Center</u> (ZIB WiSo) serves as point of information and advice for all study abroad options.

#### The Faculty's Study Abroad Programme (STAP):

Master students should plan and submit their application for a term abroad at the beginning of their master studies. The STAP main selection round takes place once a year with application deadline 15 January and allows for an application either for fall term or spring term of the following academic year. Detailed information on the selection criteria and the best preparation for a STAP application can be found online in the <a href="STAP Master Application Manual">STAP Master Application Manual</a>. As an exception, if a certain number of slots are still available for spring term, a secondary STAP selection round will be offered in May, with a limited choice of exchange opportunities.



#### Credit transfer options from studies abroad:

The WiSo Faculty has put a lot of emphasis on internationalisation in the design of its master courses, offering broad credit transfer options for all kinds of study abroad options. Each mas-

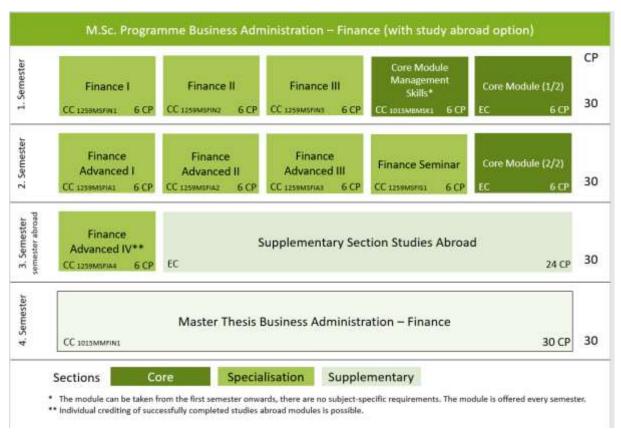
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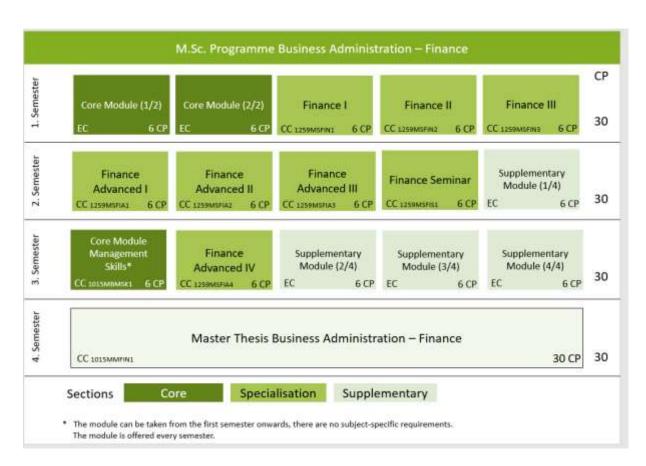
ter course includes at least one "Studies Abroad" module, with a broad range of courses suitable for credit transfer. In addition, a single course-to-course credit transfer can be considered. For more information on credit transfer rules and regulations, please go to <u>WiSo Credit Transfer Center</u> > Information > Studies Abroad. For any questions regarding credit transfer, students can contact the <u>ZIB WiSo</u> or the <u>WiSo Credit Transfer Center</u>.

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#### 1.5 Sample study plan

A semester abroad is recommended in the third or fourth semester.





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#### 1.6 Modules with mid-term examinations

Some modules have courses that only run for half a term, usually with twice the normal number of classes. For these modules, the term is divided into two roughly equal halves. In the fall, the mid-term usually ends at the beginning of December; in the spring, it is usually in the middle or at the end of May. Often, the examinations for these courses are held mid-term, enabling students to reduce their examination load at the end of term.

The information in the campus management system (KLIPS) regarding the dates of courses and examinations is relevant in this context.

#### 1.7 Calculation of the overall mark

The marks for core, supplementary and specialisation categories are calculated as the weighted arithmetic mean of the marks for the respective modules, based on the weighting system described in the examination regulations. In the case of end-of-module examinations consisting of several components, the mark for the module is calculated as specified in the **examination regulations**.

The overall mark for the degree is calculated as the weighted arithmetic mean of the marks for the subject categories and the mark for the master's thesis. On the Business Administration programme, the weighting for the contributions to the overall mark is as follows:

a) Mark for core section: 18 of 120 ECTS credits

b) Mark for specialisation section: 48 of 120 ECTS credits

c) Mark for supplementary section: 24 of 120 ECTS credits

d) Mark for master's thesis: 30 of 120 ECTS credits

#### 1.8 Rules for failed attempts

Students may retake module examinations they have failed. The number of attempts is limited to three per module. Modules offered by faculties other than the Faculty of Management, Economics and Social Sciences ("WiSo Faculty") may be subject to different rules.

After failing an exam three times, the <u>WiSo Student Service Point (WiSSPo)</u> provides information regarding the possibility of and for requirements to receiving additional resit attempts. If none of the first three examination attempts were failed due to cheating or to an offence, an additional two resit attempts can be granted at any point during the programme. Students who have accumulated at least 90 credit points can be granted an extra additional attempt. If a student fails an examination in the two additional attempts and the extra attempt for students with 90 points or more, they are deemed to have failed the programme at the final attempt.

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Where a module examination consists of several components, the candidate must obtain a "bestanden" (pass) mark, or at least an "ausreichend (4,0)" (sufficient) mark, in all of the examination components. All components marked "mangelhaft (5,0)" or "nicht bestanden" (fail) must be retaken.

It is not possible to resit module examinations that have already been passed.

A failed master's thesis can be retaken once, with a new topic. Students must register for their second attempt within six months of the result of their first attempt being announced.

## 2 Support for students

#### 2.1 Course registration in KLIPS 2.0

KLIPS 2.0 is the central campus management system of the University of Cologne. At the WiSo faculty, KLIPS 2.0 serves as a student organisation tool. Students should use it as an online course catalogue, for registration and deregistration of courses and examinations, as well as an overview of the complete study programme and calendar. Information on current dates and deadlines of the WiSo faculty, as well as video tutorials and FAQs about KLIPS can be found on the homepage of <a href="WiSo-KLIPS-Support">WiSo-KLIPS-Support</a>. If you have further questions, feel free to contact WiSo-KLIPS-Support via <a href="mailto:e-mail">e-mail</a> (klips-wiso@uni-koeln.de). For account questions, contact the central KLIPS support.

#### 2.2 Exam registration in KLIPS 2.0

Examinations on the various programmes are always managed via KLIPS 2.0. Students must register for them within specified deadlines. Please note that registration for courses without restriction on participation via KLIPS and registration for the corresponding module examinations are two completely separate processes. In the case of courses which are subject to a restriction on participation, an examination registration is generally only possible if a registration for the course has been submitted beforehand. Most examinations in written test form are offered twice per term. Often, this will be to "space out" the dates, i.e. students can choose the date that best fits their examination schedule. In some cases, however, the second examination may be a genuine repetition of the first, depending on the department/institute concerned. All WiSo Faculty examination candidates are entitled to see their examination papers after they have been marked. For more information, please visit the WiSo Examination Office website.

#### 2.3 Subject-specific advice and examination advice

The <u>WissPo</u> provides general advice on studies, including the possibilities available and the requirements, for all programmes offered by the WiSo Faculty. Further services include the issuing of transcripts of records in German and English, ranking certificates and letters of assignment to the appropriate term of the programme and the application for advanced / higher semester. WiSo Student Services is also the first place to turn to for students with other questions and problems related to their studies. Advisors can be contacted by phone, in person and, of course, through e-mail. Please make note of the opening hours and contact data on the website.

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**Subject-specific advice** is offered during the designated times by the University's faculty members and associated teaching staff ("akademische Mitarbeiterinnen und Mitarbeiter") involved in teaching in the programme. The designated times are announced by means of notices in the institutes and on the departments'/institutes' websites.

Legally binding information concerning examinations and examination procedures is provided by the **WiSo Faculty Examination Office**.

#### 2.4 Other sources of information and advice

International students who study at the WiSo Faculty for part of their programme can request help from the <u>International Relations Center</u> with any questions they have. Cologne University students preparing to study abroad can also contact the ZIB for support. ZIB also offers a variety of summer schools, short programmes and Business English courses. The services, courses and people to contact can all be found on the website.

The Faculty's <u>Credit Transfer Centre</u> is responsible for recognising credits accumulated in other institutions. This applies both to credits students have gained at other higher education institutions in Germany or abroad prior to studying at the WiSo Faculty, and to (advance) transfer of credits that students plan to accumulate abroad or have already accumulated abroad as part of a WiSo Faculty programme. This system does away with the need to make individual inquiries to departments/institutes and examination offices. Students can find out everything they need to know about the transfer process on the website.

The <u>WiSo Career Service</u> offers advice and support, in cooperation with other partners, to students from the WiSo Faculty looking for the internship or profession that is right for them. It also assists students in planning their career and applying for jobs. Additionally, the WiSo Career Service organises seminars, presentations and special events in cooperation with employers and external and internal experts. All of the necessary information can be found on the website.

The **WiSo IT Service** runs regular courses dealing with standard software and field-specific programmes.

Students who are having difficulties with their studies or their personal lives can seek help from the **Psychosocial Counselling Service** run by the Kölner Studentenwerk. In addition to counselling, advice on writing and learning skills plus support for pregnant students and students who have children is provided.

A further service is **Nightline** Köln, the listening and information helpline run by students for students at all of Cologne's institutions of higher education.

The WiSo student council represents the interests of all students from the WiSo faculty. In addition to advice from fellow students it also provides a variety of useful services for studying

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at the WiSo faculty. Any information can be found at <u>wiso-buero.uni-koeln.de</u> or by directly writing an email to <u>wiso-buero@uni-koeln.de</u>.

# 3 Curriculum and module descriptions

#### 3.1 Core section

In accordance with section 29(1), No. 1 of the Examination Regulations, the examination candidate must obtain 18 ECTS credits in the core section.

Group	Module	ECTS	CC/ EC	Required ECTS	
	CM Management Skills	6	СС	6	18
nance	CM Applied Econometrics (Business Administration)	6	EC	12	
Core Section Finance	CM Econometrics	6	EC		
e Sect	SpM Empirical Methods and Data Analysis IV	6	EC		
Core	SpM Empirical Methods and Data Analysis V	6	EC		
	SpM Markets and Economic Policy II	6	EC		

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## 3.2 Specialisation section

In accordance with section 29(1), No. 2 of the Examination Regulations, the examination candidate must obtain 48 ECTS credits in the specialisation section.

Group	Module	ECTS	CC/ EC	Required ECTS
len-	SpM Finance I	6	CC	18
Fundamen- tals	SpM Finance II	6	CC	
Fu	SpM Finance III	6	CC	
	SpM Finance Advanced I	6	СС	24
Advanced	SpM Finance Advanced II	6	СС	
Adva	SpM Finance Advanced III	6	CC	
	SpM Finance Advanced IV	6	CC	
Seminar	SpM Finance Seminar	6	CC	6

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## 3.3 Supplementary section

In accordance with section 29(1), No. 3 of the Examination Regulations, the examination candidate must obtain 24 ECTS credits in a sub-group of the supplementary section.

Group	Module	ECTS	CC/ EC	Re- quired ECTS
	SpM Controlling I	6	EC	24
tion	SpM Controlling II	6	EC	
Accounting and Taxation	SpM Accounting I	6	EC	
ig and	SpM Taxation I	6	EC	
ountin	SpM Advanced Accounting	6	EC	
Acc	SpM Accounting & Taxation Seminar	6	EC	
	SpM Selected Issues in Accounting & Taxation I	6	EC	
	SpM Business Ethics	6	EC	24
ent	SpM Strategic Development	6	EC	
elopn	SpM Strategic Human Resource Management	6	EC	
Corporate Development	SpM Strategic Management	6	EC	
porate	SpM Elective Corporate Development I	6	EC	
So	SpM Elective Corporate Development II	6	EC	
	SpM Elective Corporate Development III	6	EC	
-bo	SuM Economic Geography I	6	CC	24
omic Georaphy	SuM Economic Geography II	6	CC	
Economic Ge raphy	SuM Economic Geography III	6	СС	
Б	SuM Economic Geography IV	6	СС	
nic ogy	SuM Introduction to Economic Psychology	12	СС	24
Economic	SuM Advanced Economic Psychology I	6	СС	
P.S.	SuM Advanced Economic Psychology II	6	СС	

	SpM Empirical Methods and Data Analysis I	6	EC	24
	SpM Empirical Methods and Data Analysis II	6	EC	
	SpM Empirical Methods and Data Analysis III	6	EC	
	SpM Empirical Methods and Data Analysis IV	6	EC	
	SpM Empirical Methods and Data Analysis V	6	EC	
	SpM Market Design and Behaviour I	6	EC	
	SpM Market Design and Behaviour II	6	EC	
on	SpM Market Design and Behaviour V	6	EC	
istrati	SpM Markets and Economic Policy I	6	EC	
Economics for Business Administration	SpM Markets and Economic Policy II	6	EC	
ness /	SpM Markets and Economic Policy III	6	EC	
· Busi	SpM Markets and Economic Policy IV	6	EC	
ics for	SuM Energy and Climate Change I	6	EC	
mouo	SuM Energy and Climate Change II	6	EC	
Ec	SuM Energy and Climate Change III	6	EC	
	SuM Energy and Climate Change IV	6	EC	
	CM Macroeconomics	6	EC	
	CM Selected Methods in Economics	6	EC	
	SpM Media Economics	6	EC	
	CM Applied Econometrics (Business Administration)	6	EC	
	CM Microeconomics (Business Administration)	6	EC	
	CM Mathematics	6	EC	

	CM Information Systems I	6	СС	24
ems	CM Information Systems II	6	СС	
Information Systems	CM Digital Transformation	6	СС	
natior	SpM Information Systems I	6	EC	
Inforr	SpM Information Systems II	6	EC	
	SpM Information Systems III	6	EC	
	SpM Brand Management	6	СС	24
Marketing	SpM Customer Management	6	СС	
Mark	SpM Marketing Performance Management	6	СС	
	SpM Digital Strategy and Marketing	6	СС	
nent	SuM Media and Technology Management - Enterprises, Markets, and Strategies	6	EC	24
Janagen	SuM Media and Technology Management - Selected Issues I	6	EC	
nology N	SuM Media and Technology Management - Selected Issues II	6	EC	
Tech	SpM Media Economics	6	EC	
Media and Technology Management	SpM Media and Technology Management - Research and Publications	6	EC	
≥	SpM Seminar Media Economics	6	EC	
	CM Comparative Political Institutions	6	EC	24
	CM Comparative Political Economy	6	EC	
ience	CM Democratic Theory and Practice	6	EC	
Political Science	CM International Relations	6	EC	
Politic	CM European Polictics	6	EC	
	SpM Special Topics Political Science I	6	EC	
	SpM Special Topics Political Science II	6	EC	

Sociology	CM Sociology I: Analysis of Cross-Sectional Data	12	СС	24
	CM Sociology II: Sociological Theory	6	СС	
Soo	CM Sociology III: Contemporary Societies: Social Structure and Social Change	6	СС	
	SpM Selected Issues in Accounting & Taxation I	6	EC	24
	SpM Selected Issues in Accounting & Taxation II	6	EC	
	CM Basic Course Tax Law	6	EC	
	CM European Tax Law	6	EC	
Steuerrecht	CM Specialisation in Company Law	6	EC	
Steue	CM Income Tax Law	6	EC	
	CM Indirect Taxation Law	6	EC	
	CM Corporate Tax Law	6	EC	
	CM International Tax Law	6	EC	
	CM Selected Issues of Tax Law	6	EC	
±	CM Supply Chain Analytics I	6	CC	24
Jemer	CM Supply Chain Analytics II	6	EC	
Supply Chain Management	SpM Supply Chain Operations	6	CC	
nain N	SpM Supply Chain Strategy	6	EC	
ply Cl	SpM Supply Chain Planning	6	EC	
dns	SpM Selected Issues in Behavioural Supply Chain Management	6	EC	
	CM Data Analytics I	6	EC	
Business Analy- tics	CM Data Analytics III	6	EC	
& &	CM Data Analytics V	6	EC	
Econometrics	CM Data Analytics II	6	EC	
Loonometros	CM Data Analytics IV	6	EC	
	Studies Abroad I	6	EC	24
Studies Abroad	Studies Abroad II	6	EC	

Studies Abroad III	6	EC	
Studies Abroad IV	6	EC	

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#### 3.4 Extracurricular course programme

In addition to their regular studies master's students have the opportunity to take part in extracurricular courses, in which both academic and vocational skills are taught. Thus, studies can have an academic and a professional orientation, serving the development of professional competences. The extracurricular course programme intends to promote and impart competences that go beyond specialist knowledge or that concern basic scientific or personal attitudes, such as: scientific curiosity, systematic and analytical thinking, dealing with complexity, solution-orientation, the ability to work in a team, foreign language competence and other skills. The extracurricular course programme is offered jointly by the faculties and the Professional Centre of the University of Cologne. The programme enables students to pursue their own additional interests, to gain insights into other subjects and faculties, to attend events of social importance, to acquire professionally relevant skills and to attend language courses. In addition, students are offered learning and study aids as part of the extracurricular programme, e.g. for scientific work or literature research. Extracurricular courses are not credited, but the participation is noted on the transcript of records.

#### 3.5 Master's thesis

The master's thesis, which carries 30 ECTS credits, is written towards the end of the programme. It is intended to show that the student is capable of conducting academic work on and reflecting on a specific problem related to the subject matter covered in the programme, while using the necessary methods and within a specified period. The topic of the master's thesis on the Business Administration programme must come from the specialisation section or from the subject group taken by the candidate in the supplementary section. If the topic relates to the supplementary section, the candidate must already have accumulated 18 ECTS credits in said supplementary section.

Group master's theses are also permitted provided a clear distinction between and assessment of each candidate's contribution is possible. Objective criteria that make a clear distinction possible, such as sections, page numbers or topics, are used to indicate which student made which contribution. The total workload required of each group member must exceed the requirements for individual masters' theses to an appropriate extent. The difficulty and content of a group thesis must meet the same requirements as for theses undertaken individually and independently. The contribution made by each individual must meet the requirements for masters' theses.

To register to do their master's thesis, students must have accumulated a minimum of 60 ECTS credits. They may take no longer than six months to write the thesis. Further, more detailed information on master's theses can be found in the Examination Regulations.

## 3.6. Module Descriptions

## 3.6.1 Core Section

Module Co 1015MBMS		<b>Workload</b> 180h	ECTS Credits 6	Module Language German and English	Module Availability every term	<b>Duration</b> 1 Term	
1	Courses a) Management b) Management			Contact Hours a) 30h b) 30h	Self-Stud- ies a) 150h b) 150h	Course Language a) English b) German	
2	Methods, mode areas of:  1. Communicat	1. Communication  • Moderation and presentation techniques  • Communication in complex organisations  2. Group/team organisation  • Leadership (requirements, influencing factors, success criteria, disturbances,)  • Goal definition, role definition, task definition and distribution  3. Project management  • Agile management  • Change management  • IT tools  4. Leadership  • Decision Preparation  • Leadership  • Negotiation					
3	"Module conten understand a isation, project r analyse curre ject manageme communicate solve team-in present scien evaluate their tentials act responsib	derstand the ret.".  dvanced, spectomanagement of ent questions and or leadership continuously atternal conflicts tific results in a rown action problem.	cialized theories / r or leadership. nd challenges in too. and purposefully in and target diverg a way that is appro	methods in the and areas of condition of the areas of condition of the transfer of the and ethical critical critical critical and ethical critical	areas of commonmunication, to s. dently. arget audience ection and ider	tioned above under unication, team organ eam organisation, pro-	
4	Teaching and I	_earning Meth	nods				
5	_	Module Entry Requirements None					

6	Mode of End-Of-Module Examination Combined examination: PRES, TP
7	Prerequisites for Awarding of Credit Points Passing the module examination
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:         Core Section Supply Chain Management  Master of Science Business Administration - Marketing:         Core Section Marketing  Master of Science Gesundheitsökonomie:         Core Section Health Economics  Master of Science Business Administration - Finance:         Core Section Finance  Master of Science Business Administration - Accounting and Taxation:         Core Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:         Core Section Corporate Development
9	Module Manager AD Dr. Johannes Antweiler
10	Miscellaneous A range of seminars are offered, each focusing on different aspects of management skills.

CM App	lied Econome	trics (Busi	ness Admin	istration)					
<b>Module Code</b> 1289MBAEC1		Workload 180h ECTS Credits 6		Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Applied Econoministration)	netrics (Master	Business Ad-	Contact Hours 60h	Self-Stu- dies 120h	Course Language English			
2	<ul> <li>Statistical Fou</li> <li>Experiments a</li> <li>Regression (Covariables)</li> <li>Instrumental Notes</li> <li>Regression Dispersion Dispersion</li> </ul>	Module Content  • Statistical Foundations and Testing  • Experiments and RCTs  • Regression (OLS, dummy variables, omitted variable bias, nonlinear models, binary dependent variables)  • Instrumental Variables  • Regression Discontinuity  • Panel data (Fixed effects, differences-in-differences)							
3	Students know and und "Module content understand ad assess and di collect and ar methods justify and dei discuss scien cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content".  understand advanced, specialized theories / methods in the area of labour markets.  assess and discuss findings and research results of specialized theories / methods.  collect and analyse data material for selected scientific questions using quantitative / qualitative methods.  justify and defend (independently developed) positions or problem solutions.  discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists.  develop work processes for real problems and challenges.							
4	Teaching and L lecture practice	earning Meth	ods						
5	_	Module Entry Requirements Recommendation: Knowledge of basic econometrics and statistics, basic knowledge of R							
6		Mode of End-Of-Module Examination Written test: WT (60)							
7	Prerequisites for Awarding of Credit Points Passing the module examination								
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:								

	Core Section Finance Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Accounting and Taxation:
	Core Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Core Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Pia Pinger
10	Miscellaneous

CM Econo	ometrics					
	Module Code 1314MBECO1		ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Econometrics			Contact Hours 60h	Self-Stu- dies 120h	Course Language English
2		sion model (LS) method a and instrumenta lihood (ML) me ited dependent			LS) method	
3	"Module content understand ac analyse curre collect and an methods.	derstand the rel ". dvanced, speci nt questions ar nalyse data mat	alized theories / r	nethods. scientific quest	ions using qua	tioned above under ntitative / qualitative
4	Teaching and L lecture practice	earning Meth	ods			
5	Module Entry R Recommendation	-	edge of statistics	and matrix alge	ebra	
6	Mode of End-O Written test: WT		nination			
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:					

9	Module Manager UnivProf. Dr. Roman Liesenfeld
10	Miscellaneous

	,						
SpM Emp	irical Method	ds and Dat	a Analysis I	V			
Module Code 1314MSEMD4		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses a) Statistical Ana b) Topics in Eco	-		Contact Hours a) 45h b) 45h	Self-Studies a) 135h b) 135h	Course Language a) English b) English	
2	Module Content  Properties of financial time series  Time series models  Efficiency of financial markets  Empirical analysis of the capital asset pricing model  Empirical analysis of intertemporal asset pricing models  Volatility models  Market Microstructure and high-frequency data						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges collect and analyse data material for selected scientific questions using quantitative / qualitative methods justify and defend (independently developed) positions or problem solutions.						
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry Requirements  Recommendation: Solid knowledge of statistical and econometric methods; CM Econometrics or CN Applied Econometrics (Business Administration) or CM Advanced Econometrics						
6	Mode of End-Of-Module Examination Written test: WT (90)						
7	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.						
8	Other Programmes that Use the Module  Master of Science Economics:     Specialisation Section Economics     Supplementary Section Economics  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science Mathematik:     Economics  Master of Science Wirtschaftsmathematik:     Economics  Master of Science Informatik:						

Anwendungsfeld
Master of Science International Management:
Supplementary Section International Management
Master of Science Business Administration - Finance:
Core Section Finance
Master of Science Business Analytics & Econometrics:
Specialication Section Business Analytics & Econometrics
Supplementary Section Business Analytics & Econometrics
Master of Science Business Administration - Accounting and Taxation:
Core Section Accounting and Taxation
Master of Science Business Administration - Supply Chain Management:
Supplementary Section Supply Chain Management
Master of Science Business Administration - Marketing:
Supplementary Section Marketing
Master of Science Business Administration - Finance:
Supplementary Section Finance
Master of Science Information Systems:
Supplementary Section Information Systems
Master of Science Business Administration - Accounting and Taxation:
Supplementary Section Accounting and Taxation
Master of Science Business Administration - Corporate Development:
Supplementary Section Corporate Development
Module Manager
UnivProf. Dr. Roman Liesenfeld
Miscellaneous

SpM Emp	irical Method	ds and Dat	a Analysis \	1		
Module Code 1314MSEMD5		Workload 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses  a) Multivariate S b) Panel Data A c) Bayesian Eco d) Topics in Eco	nalysis nometrics	Statistics V	Contact Hours a) 45h b) 45h c) 45h d) 45h	Self-Stud- ies a) 135h b) 135h c) 135h d) 135h	Course Language a) English b) English c) English d) English
2	Importance Sa Gaussian Line Gaussian Line Linear Regres Time Series M Models for dis Students will p data  d) Topics in Ecc Recent statisti	Statistics: ariance  ponent Analysics is Analysis sis esting halysis  Analysis  Analys	Econometrics merical Integratio arkov-Chain-Moni Model with Conju Model with Non- h General Error Cont variables e of the methods of	te-Carlo ugate Priors Conjugate Prior Covariance Mate using econome	rix tric software to	analyse economic
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized methods in Statistics and Econometrics analyse current questions and challenges in Statistics and Econometrics analyse data material for selected scientific questions using statistical and econometric methods justify and defend (independently developed) positions or problem solutions.					econometric methods.

	discuss scientific topics in a professional manner and appropriate to the situation with specialists use techniques of scientific work and good scientific practice.						
4	Teaching and Learning Methods lecture practice						
5	Module Entry Requirements Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration) or CM Advanced Econometrics						
6	Mode of End-Of-Module Examination Oral examination: OE						
7	Prerequisites for Awarding of Credit Points  Passing the oral examination of one course. A course is to be attended; the oral examination relates to the content of one course.						
8	Other Programmes that Use the Module Master of Science Economics:     Specialisation Section Economics     Supplementary Section Economics Master of Science Economic Research:     Supplementary Section Economic Research Master of Science Mathematik:     Economics Master of Science Wirtschaftsmathematik:     Economics Master of Science Informatik:     Anwendungsfeld Master of Science International Management:     Supplementary Section International Management Master of Science Business Administration - Finance:     Core Section Finance Master of Science Business Analytics & Econometrics:     Supplementary Section Business Analytics & Econometrics Master of Science Business Administration - Accounting and Taxation:     Core Section Accounting and Taxation Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing:     Supplementary Section Marketing Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development						
9	Module Manager Dr. Bastian Gribisch						
10	Miscellaneous						
<u> </u>							

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SpM Marl	kets and Eco	nomic Pol	icy II							
Module Code 1302MSMEP		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability irregular	<b>Duration</b> 1 Term				
1	Courses Money and Fina	ncial Markets		Contact Hours 45h	Self-Stu- dies 135h	Course Language English				
2	Transaction fri Financial inter Monetary polic Financial cont Financial acce	<ul> <li>Module Content</li> <li>Empirical Evidence on monetary policy effects</li> <li>Transaction frictions and money demand</li> <li>Financial intermediation, banks, and liquidity</li> <li>Monetary policy and banking</li> <li>Financial contracts</li> <li>Financial acceleration</li> <li>Unconventional monetary policy and interbank markets</li> </ul>								
3	Students know and und "Module content understand ad financial markets analyse curre kets assess and di justify and def	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of monetary theory, policy and financial markets analyse current questions and challenges in the area of monetary theory, policy and financial mar-								
4	Teaching and L lecture practice									
5	Module Entry R Recommendation	•	conomics or CM	Advanced Macı	roeconomics					
6	Mode of End-O Written test: WT		mination							
7	Prerequisites for Awarding of Credit Points Passing the module examination									
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:									

Module Manager UnivProf. Dr. Andreas Schabert
Supplementary Section Corporate Development
Master of Science Business Administration - Corporate Development:
Supplementary Section Accounting and Taxation
Master of Science Business Administration - Accounting and Taxation:
Supplementary Section Information Systems
Master of Science Information Systems:
Supplementary Section Finance
Master of Science Business Administration - Finance:
Supplementary Section Marketing
Master of Science Business Administration - Marketing:
Supplementary Section Supply Chain Management
Master of Science Business Administration - Supply Chain Management:
Supplementary Section Political Science
Master of Arts Politikwissenschaft:
Core Section Finance
Supplementary Section International Management  Master of Science Business Administration - Finance:
Master of Science International Management:
Anwendungsfeld
Master of Science Informatik:
Economics
Master of Science Wirtschaftsmathematik:
Economics
Master of Science Mathematik:
Supplementary Section Economic Research
Master of Science Economic Research:
Supplementary Section Sociology: Social and Economic Psychology

## 3.6.2 Specialisation Section

SpM Fir	nance I						
Module Code 1259MSFIN1		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Capital Market T	Fheory		Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	<ul><li>Investment de</li><li>Portfolio theor</li><li>Asset pricing r</li></ul>	Module Content  Investment decisions given uncertainty Portfolio theory Asset pricing models Analysis and valuation of forwards, futures, and options					
3	Students know and unc "Module content understand ac analyse curre assess and di	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of capital market theory analyse current questions and challenges in the area of capital market theory assess and discuss findings and research results of specialized theories / methods discuss scientific topics in a professional manner and appropriate to the situation.					
4	Teaching and L lecture practice						
5	Module Entry Requirements none						
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences						

10	Miscellaneous
9	Module Manager UnivProf. Dr. Alexander Kempf Dr. Alexander Pütz
	Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Science Business Administration - Finance:     Specialisation Section Finance  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration

SpM Fin	nance II								
Module Code 1259MSFIN2		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Corporate Finan	Courses Corporate Finance Theory Contact Hours 60h Self-Studies English							
2	<ul><li>Financial Plan</li><li>Cost of Capita</li><li>Firm Valuation</li></ul>	Module Content  • Financial Planning  • Cost of Capital  • Firm Valuation  • Corporate Restructuring							
3	Students know and und "Module content understand ad analyse curre assess and di	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of corporate finance analyse current questions and challenges in the area of corporate finance assess and discuss findings and research results of specialized theories / methods discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-							
4	Teaching and L lecture practice								
5	Module Entry R	Requirements	;						
6	Mode of End-O Written test: WT		nmination						
7	Prerequisites for Passing the mod	_	of Credit Points						
8	Supple Master of Science Anwence Master of Science	ce Business A mentary Secti ce Business A mentary Secti ce Information mentary Secti ce Business A mentary Secti ce Business A mentary Secti ce Informatik: dungsfeld ce Geographic	administration - Su on Supply Chain Madministration - Made on Marketing Systems: on Information Syndministration - Action Accounting and administration - Co on Corporate Dev	Management rketing: stems counting and T d Taxation rporate Develo	axation:				

	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Business Administration - Finance:
	Specialisation Section Finance
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
9	Module Manager UnivProf. Dr. Dieter Hess
10	Miscellaneous

pM Fin	ance III							
<b>Module Code</b> 1259MSFIN3		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Insurance Econo	omics		Contact Hours 60h	Self-Stu- dies 120h	Course Language English		
2	<ul><li>Insurance den</li><li>Production the</li><li>Market balanc</li><li>Basics of sect</li><li>Claim settleme</li></ul>	Module Content  Insurance demand theory  Production theory in insurance  Market balance in regard to information symmetry and asymmetry  Basics of sector-specific tariff calculation and reserve creation  Claim settlement  Introduction to solvency standards						
3	Students know and und "Module content understand ad analyse curre assess and di justify and def	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above unde "Module content" understand advanced, specialized theories / methods in the area of finance or insurance analyse current questions and challenges in the area of finance or insurance assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L lecture practice	earning Meth	nods					
5	Module Entry R	Requirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod	_	of Credit Points					
8	Supple Master of Science	ce Business A mentary Secti- ce Business A mentary Secti- ce Information mentary Secti- ce Business A mentary Secti- ce Business A mentary Secti- ce Informatik: dungsfeld	dministration - Su on Supply Chain Maninistration - Ma on Marketing Systems: on Information Sydministration - Ac on Accounting and dministration - Co on Corporate Dev	Management rketing: stems counting and T d Taxation rporate Develo	axation:			

	Master of Science Economics: Supplementary Section Management & Social Sciences
	Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Business Administration - Finance:
	Specialisation Section Finance
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
9	Module Manager
	UnivProf. Dr. Heinrich R. Schradin
10	Miscellaneous

- PIII I	nance Advance					I	
<b>Module Code</b> 1259MSFIA1		<b>Workload</b> 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses a) Asset Manage b) Insurance c) Risk Manage			Contact Hours a) 60h b) 60h c) 60h	Self-Studies a) 120h b) 120h c) 120h	Course Language a) English b) German c) English	
2	Module Content  a) Asset Management  · Investment process and design of equity funds  · Trading strategies for equity funds  · Risk factors  b) Insurance Part A: Reinsurance and ART  · Reinsurance and Alternative Risk Transfer  · Forms of traditional Reinsurance  · Financial Reinsurance  · Alternative Risk Transfer Part B: Management of groups and mutual principle  · Management of groups and mutual principle  · Construction of insurance groups  · Risk Management and insurance groups  c) Risk Management  · Risk Management  · Risk Management und Risk Pricing  · Risk and Risk Measures  · Liquidity Risk						
3	Students know and und "Module content understand ad analyse curre assess and di discuss scien	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of finance analyse current questions and challenges in the area of finance assess and discuss findings and research results of specialized theories / methods discuss scientific topics in a professional manner and appropriate to the situation critically evaluate current developments in finance.					
4	Teaching and L lecture practice						
5	-	Module Entry Requirements Recommendation: Specialisation Modules Finance I-III					

6	Mode of End-Of-Module Examination Written test: WT (60)
7	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:  Specialisation Section Finance
9	Module Manager Area Finance
10	Miscellaneous

SpM Fina	nce Advance	ed II				
Module Code 1259MSFIA2		Workload 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses a) Banking, Price b) Empirical Finance) Management	ance		Contact Hours a) 60h b) 60h c) 30h	Self-Stud- ies a) 120h b) 120h c) 150h	Course Language a) German b) English c) German
2	Module Content  1) Empirical Finance  • Selected Econometric Techniques  • Managing Datasets  • Designing Research Strategies  2) Management of Leasing Companies  • Leasing Market and Leasing Contracts  • Accounting for Leasing  • Regulation and Risk Controlling  3) Banking, Pricing & Analytics (winter term):  • Profitability analysis in banks  • Risk-based capital allocation  • Rating/scoring models  • IRBA and pool rating systems  • Credit pricing  • Funds transfer pricing models  • Maturity transformation risks  • Cash flow modelling  • Risk management reporting					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" collect and analyse data material for selected scientific questions using quantitative / qualitative methods prepare independently a research design for a question communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independently develop work processes for real problems and challenges.					
4	Teaching and L lecture practice	earning Meth	ods			
5	Module Entry Requirements Recommendation: Specialisation Modules Finance I-III					
6	Mode of End-O Combined exam					

7	Prerequisites for Awarding of Credit Points  Passing the module examination of one course. A course is to be attended; the examination relates to the content of one course.
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:  Specialisation Section Finance
9	Module Manager Area Finance
10	Miscellaneous The course "Banking, Pricing & Analytics" is an additional offer which can only be made in the winter term.

pM Fina	nce Advance	ed III					
lodule Cod 259MSFIA3	-	<b>Workload</b> 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term	
1	Courses a) Fixed Income b) Accounting in ing to HGB and	Insurance Cor	mpanies accord-	Contact Hours a) 60h b) 60h	Self-Studies a) 120h b) 120h	Course Language a) English b) German	
2	Module Content  a) Fixed Income Management  • Market for Fixed Income securities  • Trading strategies  • Types of bonds and risk factors  • Yield curves  • Bond valuation and management  • Interest rate derivatives  b) Accounting in Insurance Companies according to HGB and IFRS  • Accounting systems  • Sources of law  • Accounting according to HGB, IAS / IFRS						
3	• Full Fair Value Accounting  Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of finance analyse current questions and challenges in the area of finance assess and discuss findings and research results of specialized theories / methods collect and analyse data material for selected scientific questions using quantitative / qualitative methods discuss scientific topics in a professional manner and appropriate to the situation critically evaluate current developments in finance.						
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R Recommendation	-	on Modules Finar	nce I-III			
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Passing the write	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.					
8			dministration - Fin	ance:			

9	Module Manager Area Finance
10	Miscellaneous

SpM Finan	ce Advanced	IV				
<b>Module Code</b> 1259MSFIA4		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses  a) Value-Based Theory and Prace b) Banking c) Advanced Sur	ctice		Contact Hours a) 60h b) 60h c) 60h	Self-Stud- ies a) 120h b) 120h c) 120h	Course Language a) English b) German c) English
2	Introduction in Insurance Risi Risk Modelling Risk Managen Risk-based Ca Decision-maki Trends and Cl  B) Banking Introduction to Theoretical Ex Measurement Measurement Measurement Capital Requir Bank Manage  c) Advanced Su Introduction to Introduction to Data transfer,	Management Insurance Mark and Production grand Risk Meanent and Share apital Allocation ng in a Value-finallenges in the Banking splanations of Englanations of Englanation and Managements ment and Bank stainable Final Sustainable Final Sustainable Final Preparation and application of Englanations of E	on Technology isurement sholder Wealth in Based Manageme Insurance Industrial Banks is a controlling ince inance in analysis of empirical methods.	ent Framework stry Market Risk al Risk		
3	"Module content understand ad Insurance. analyse curre assess and di	derstand the rel ". dvanced, speci nt questions ar scuss findings	alized theories / r	nethods in the he area of Valuults of specializ	area of Value-E le-Based Mana zed theories / n	
4	Teaching and L lecture practice	earning Meth	ods			

Module Entry Requirements none
Mode of End-Of-Module Examination Written test: WT (60)
Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Science Business Administration - Finance:     Specialisation Section Finance  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik
Module Manager Area Finance
Miscellaneous

SpM Finar	nce Seminar					
Module Code 1259MSFIS1		<b>Workload</b> 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses  a) Seminar Asse b) Seminar Corp c) Seminar Insur d) Seminar Bank	orate Finance ance		Contact Hours a) 30h b) 30h c) 30h d) 30h	Self-Studies a) 150h b) 150h c) 150h d) 150h	Course Language a) German and English b) German and English c) German and English d) German and English
2	Module Content Current theoretical and empirical questions concerning capital markets, asset management, banking, insurance and corporate finance.					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" collect, systematize and synthesize independently literature on selected scientific questions write an academic paper on a selected topic and achieve thereby their own scientific contributi justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation present scientific results in a way that is appropriate for the target audience use techniques of scientific work and good scientific practice.					
4	Teaching and Learning Methods seminar					
5	Module Entry Requirements Recommendation: Specialisation Modules Finance I-III					
6	Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	Prerequisites for Awarding of Credit Points  Passing the module examination of one course. A course is to be attended; the examination relates to the content of one course.					
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:  Specialisation Section Finance					
9	Module Manage Area Finance	er				
10	Miscellaneous					

# 3.6.3 Supplementary Section

lodule Co	nda	Workload	ECTS Credits	Module	Module	Duration			
016MSCC		180h	6	Language English	Availability every 2nd term - winter term	1 Term			
1	Courses Operative Contro	olling (1. Term	)	Contact Hours 45h	Self-Stu- dies 135h	Course Language English			
2	<ul><li>Fundamentals</li><li>Theory, strate</li></ul>	Module Content Fundamentals of controlling Theory, strategies and methods to support controlling activities Controlling instruments							
3	Students know and und "Module content understand ad communicate discuss scient cialists.	know and understand the relevant methods and theories for the points mentioned above unde "Module content" understand advanced, specialized theories / methods in the area of operative controlling communicate continuously and purposefully in diverse teams discuss scientific topics in a professional manner and appropriate to the situation with (non-) s							
4	Teaching and L lecture practice								
5	_	Module Entry Requirements Recommendation: Basic knowledge of internal and external accounting, investment, financing and decision theory							
6		Mode of End-Of-Module Examination Written test: WT (60)							
7	-	Prerequisites for Awarding of Credit Points Passing the module examination							
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Geographie:								

	Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Gesundheitsökonomie:     Supplementary Section Health Economics  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science Unternational Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Science Business Analytics & Econometrics:     Supplementary Section Business Analytics & Econometrics  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration  Master of Science Business Administration - Accounting and Taxation:     Specialisation Section Accounting and Taxation
9	Module Manager  Heiry Prof. Dr. Careton Homburg
10	UnivProf. Dr. Carsten Homburg  Miscellaneous
	This course ends in the middle of the semester (1. term). The exam is offered at the end of the course.

ntrolling II								
Module Code 1016MSCON2		Workload 180h  ECTS Credits 6  Module Language English		Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
Courses Strategic Controlling (2. Term)  Contact Hours 45h  Course Lang English								
Module Content  Introduction to strategic controlling  Conventional cost management instruments  More recent cost management instruments  Benchmarking								
Students know and und "Module content understand ad communicate discuss scien cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of strategic controlling communicate continuously and purposefully in diverse teams discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists.							
Teaching and L lecture practice								
_	Module Entry Requirements Recommendation: Basic knowledge of internal and external accounting, investment, financing and decision theory							
	Mode of End-Of-Module Examination Written test: WT (60)							
Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Economics:     Supplementary Section Management & Social Sciences								
	Courses Strategic Control  Module Conter Introduction to Conventional More recent co Benchmarking  Learning Object Students Module content Module Entry F Recommendation Module Entry F Recommendation Mode of End-O Written test: WT  Prerequisites f Passing the module Master of Scient Supple Master of Scient	de N2	de N2 Workload 180h ECTS Credits 6  Courses Strategic Controlling (2. Term)  Module Content Introduction to strategic controlling Conventional cost management instruments More recent cost management instruments Benchmarking  Learning Objectives Students Learning Objectives Students.	de N2	Module   Module   Roll   Rol			

	Supplementary Section Health Economics  Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Fconomics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Science Business Analytics & Econometrics:
	Supplementary Section Business Analytics & Econometrics
	Master of Science Business Administration - Accounting and Taxation:
	Specialisation Section Accounting and Taxation
9	Module Manager
	UnivProf. Dr. Carsten Homburg
10	Miscellaneous
	This course starts in the middle of the semester (2. term). The exam is offered at the end of the course.
	course.

SpM Ac	counting I							
<b>Module Co</b> 1016MSAC		Workload 180h	ECTS Credits	Module Language German	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Sustainability Re	eporting	•	Contact Hours 45h	Self-Stu- dies 135h	Course Language German		
2	Module Content  Conceptual and Institutional Background General Requirements Reporting on Governance Issues Reporting on Environmental Issues Reporting on Social Issues Preparing Sustainability Reports Assuring Sustainability Reports Analyzing Sustainability Reports							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above unde "Module content" understand advanced, specialized theories / methods in the area of sustainability/ESG reporti analyse current questions and challenges in the area of sustainability/ESG reporting assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions.							
4	Teaching and L lecture practice							
5	Module Entry R	Module Entry Requirements none						
6		Mode of End-Of-Module Examination Written test: WT (60)						
7	<u>-</u>	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld							

	Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration  Master of Science Business Administration - Accounting and Taxation:     Specialisation Section Accounting and Taxation
9	Module Manager Prof. Dr. Maximilian A. Müller
10	Miscellaneous The examination is offered in every term.

ration I								
de K1	Workload 180h	ECTS Credits	Module Language German	Module Availability every 2nd term - winter term	Duration 1 Term			
Courses Taxation of Com	npanies I	Self-Stu- dies 135h	Course Language German					
Business taxa     Taxation of dif     Choice of lega     International b	Module Content  Business taxation  Taxation of different legal structures (partnerships and corporations)  Choice of legal structure  International business taxation  Double taxation and anti-tax avoidance legislation  Case studies							
Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized methods in the area of tax law and business taxation analyse current questions and challenges in the area of business taxation assess and discuss findings and results of specialized methods justify and defend (independently developed) positions or problem solutions.								
Teaching and L lecture practice								
Module Entry R	Module Entry Requirements none							
	Mode of End-Of-Module Examination Written test: WT (60)							
Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences								
	Courses Taxation of Com  Module Contem Business taxa Taxation of did Choice of lega International b Double taxatio Case studies  Learning Object Students Module content Module content Module content Module content Module content Module content Module Entry Module Entry Finone  Mode of End-O Written test: WT  Prerequisites for Passing the mod  Other Program Master of Scient Supple	Courses Taxation of Companies I  Module Content  Business taxation  Taxation of different legal st Choice of legal structure International business taxat Double taxation and anti-tax Case studies  Learning Objectives Students  know and understand the re Module content".  understand advanced, spec analyse current questions a assess and discuss findings and is a see a supplementary Secti Master of Science Business A Supplementary Secti Master of Science Business A Supplementary Secti Master of Science Business A Supplementary Secti Master of Science Information Supplementary Secti Master of Science Information Supplementary Secti	Courses Taxation of Companies I  Module Content Business taxation Taxation of different legal structures (partners Choice of legal structure International business taxation Double taxation and anti-tax avoidance legislat Case studies  Learning Objectives Students Module content*  Module content*  Module content*  Module content*  Module content*  Module content*  Module content questions and challenges in taxassess and discuss findings and results of space in justify and defend (independently developed)  Teaching and Learning Methods lecture practice  Module Entry Requirements none  Mode of End-Of-Module Examination Written test: WT (60)  Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module Master of Science Business Administration - Su Supplementary Section Supply Chain M Master of Science Business Administration - Ma Supplementary Section Finance Master of Science Business Administration - Fin Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems: Supplementary Section Information Systems: Supplementary Section Information Systems: Supplementary Section Information Systems:	Courses Taxation of Companies I  Module Content Business taxation Taxation of different legal structures (partnerships and corporate international business taxation Double taxation and anti-tax avoidance legislation Case studies  Learning Objectives Students In know and understand the relevant methods and theories for Module content. In understand advanced, specialized methods in the area of taxic analyse current questions and challenges in the area of businesses and discuss findings and results of specialized methoms. justify and defend (independently developed) positions or provided in the service of the corporation of the corp	Module Availability every 2nd term - winter term  Courses Taxation of Companies I  Module Content - Business taxation - Taxation of different legal structures (partnerships and corporations) - Choice of legal structure - International business taxation - Double taxation and anti-tax avoidance legislation - Case studies  Learning Objectives Students know and understand the relevant methods and theories for the points men "Module content" understand advanced, specialized methods in the area of tax law and busin analyse current questions and challenges in the area of business taxation assess and discuss findings and results of specialized methods justify and defend (independently developed) positions or problem solutions  Teaching and Learning Methods lecture practice  Module Entry Requirements none  Mode of End-Of-Module Examination Written test: WT (60)  Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Information Systems: Supplementary Section Information Systems  Supplementary Section Information Systems			

	Supplementary Section Management & Social Sciences  Master of Science Mathematik:
9	Module Manager UnivProf. Dr. Michael Overesch
10	Miscellaneous

7	vanced Accou	<u>9</u>	T	l	T	I		
<b>flodule Co</b> 016MSAA		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Value-based Co	ntrolling		Contact Hours 45h	Self-Stu- dies 135h	Course Language English		
2	Basics of value Characteristics Effect of capita Shareholder v Discounted ca Value-based in Working capita Risk measure Implementatio	Module Content  Basics of value-based controlling (including traditional financial indicators)  Characteristics of capital markets  Effect of capital structure on business value  Shareholder value approach  Discounted cash flow (DCF) method  Value-based indicators and their steering  Working capital management, especially cash management  Risk measurement and risk management  Implementation of a value-based strategy  The Ohlson model						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges collect, systematize and synthesize independently literature on selected scientific questions justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.							
4	Teaching and L lecture practice	Teaching and Learning Methods lecture						
5	_	Module Entry Requirements Recommendation: Basic knowledge of internal and external accounting, investment and financing						
6		Mode of End-Of-Module Examination Written test: WT (60)						
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:							

	Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Informatik:
	Anwendungsfeld  Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Science Business Analytics & Econometrics:
	Supplementary Section Business Analytics & Econometrics
	Master of Science Business Administration - Accounting and Taxation:
	Specialisation Section Accounting and Taxation
9	Module Manager UnivProf. Dr. Carsten Homburg
10	Miscellaneous

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SpM Acco	ounting & Ta	xation Ser	ninar			
Module Code 1016MSATS1		<b>Workload</b> 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses a) Seminar Busi b) Seminar Fina c) Seminar Man	ncial Accountir	•	Contact Hours a) 30h b) 30h c) 30h	Self-Stud- ies a) 150h b) 150h c) 150h	Course Language a) German b) German c) English
2	Module Conten Current topics in		anagerial accoun	ting or financial	accounting or	taxation
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" collect and analyse data / information for selected scientific questions using quantitative / qualitative methods collect, systematize and synthesize independently literature on selected scientific questions write an academic paper on a selected topic and achieve thereby their own scientific contribution justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with specialists present scientific results in a way that is appropriate for the target audience evaluate their own action processes in self- and external reflection and identify development potentials use techniques of scientific work and good scientific practice.					
4	Teaching and Learning Methods seminar					
5	Module Entry Requirements none					
6	Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	Prerequisites for Awarding of Credit Points  Passing the module examination of one course. A course is to be attended; the examination relates to the content of one course.					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld					

	Master of Science Mathematik:
	Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation
9	Module Manager Area Accounting and Taxation
10	Miscellaneous

SpM Selec	ted Issues in	Accounting	g & Taxation I			
Module Code 1016MSSIS1		<b>Workload</b> 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term
1	Courses a) Tax Accounting b) Financial Server c) Taxation of Fad) Selected Issu e) Selected Issu f) Accounting for	vice and Real I amily Business es in Controllir es in Auditing	ng I	Contact Hours a) 30h b) 30h c) 30h d) 30h e) 30h f) 30h	Self-Studies a) 60h b) 60h c) 60h d) 60h e) 60h f) 60h	Course Language a) English b) English c) German d) English e) German f) German
2	Module Conten Selected Issues		accounting, finar	ncial accounting	յ, auditing or bւ	usiness taxation
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories or methods in accounting or taxation analyse current questions and challenges in accounting or taxation assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions discuss topics in a professional manner and appropriate to the situation with specialists develop work processes for real problems and challenges.				ation. nethods. s.	
4	Teaching and Learning Methods lecture					
5	Module Entry R	Requirements				
6	Mode of End-Of-Module Examination Written test: PO					
7	Prerequisites for Awarding of Credit Points  Passing the module examination: Two lectures must be taken. The exam covers the content of two lectures.					
8	Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science	ce Business Admentary Section ce Business Admentary Section ce Business Admentary Section ce Information mentary Section ce Business Admentary Section ce Business Admentary Section ce Informatik: dungsfeld	dministration - Supon Supply Chain Maninistration - Maninistration - Find The Find Find Find Find Find Find Find Find	Management rketing: ance: stems rporate Develop		

	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Science Business Administration - Accounting and Taxation:
	Specialisation Section Accounting and Taxation
9	Module Manager
	Area Accounting and Taxation
10	Miscellaneous

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SpM Bus	iness Ethics						
Module Cod 1253MSBET		Workload 180h	ECTS Credits	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Managing Busin ganisations	ess Ethics in M	larkets and Or-	Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	This module int managers and e ethics and fairne evaluated in the	Module Content  This module introduces basic business ethics concepts and applies them to decision making of managers and employees. It draws on standard ethics theories, like teleology, deontology, virtue ethics and fairness concepts. Business decisions in organisations and markets are discussed and evaluated in the light of these foundations. Case studies are employed to illustrate and apply the theoretical concepts.					
3	Students know and unc "Module content understand ac analyse curre assess and di solve team-in justify and dei evaluate their tentials act responsib	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges assess and discuss findings and research results of specialized theories / methods solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development po-					
4	Teaching and L lecture practice						
5	Module Entry R	Module Entry Requirements none					
6		Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Informatik:						

Anwendungsfeld Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungsbereich Business Administration Master of Science Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  9 Module Manager UnivProf. Dr. Bernd Irlenbusch  Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after the respective term.		
Wahlpflichtfach Management & Social Sciences Master of Science Economics:     Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research:     Supplementary Section Economic Research Master of Science Gesundheitsökonomie:     Supplementary Section Health Economics Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik:     Economics Sciences Master of Science Wirtschaftsmathematik:     Economics Sciences Master of Science International Management:     Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungsbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration Master of Science Business Administration Master of Science Business Administration Master of Science Business Administration Master of Development  9 Module Manager UnivProf. Dr. Bernd Irlenbusch  Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		The state of the s
Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: Economics Sciences Master of Science Wittschaftsmathematik: Economics Sciences Master of Science International Management: Supplementary Section International Management Master of Education Witschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  9 Module Manager UnivProf. Dr. Bernd Irlenbusch  10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		* ·
Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration Master of Science Business Administration  Master of Science Business Administration  Master of Science Business Administration  Master of Science Business Administration  Master of Science Business Administration  Master of Science Business Administration  Master of Science Business Administration  Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development   9 Module Manager UnivProf. Dr. Bernd Irlenbusch  This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		·
Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  9 Module Manager UnivProf. Dr. Bernd Irlenbusch  10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		
Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science International Management Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  9 Module Manager UnivProf. Dr. Bernd Irlenbusch  10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		
Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  9 Module Manager UnivProf. Dr. Bernd Irlenbusch  10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		<del>**</del>
Master of Science Economic Research:     Supplementary Section Economic Research Master of Science Gesundheitsökonomie:     Supplementary Section Health Economics Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik:     Economics Sciences Master of Science Wirtschaftsmathematik:     Economics Sciences Master of Science International Management:     Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration Master of Science Business Administration Master of Science Business Administration - Corporate Development:     Specialisation Section Corporate Development  9    Module Manager UnivProf. Dr. Bernd Irlenbusch  10    Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		.,
Master of Science Economic Research:     Supplementary Section Economic Research Master of Science Gesundheitsökonomie:     Supplementary Section Health Economics Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik:     Economics Sciences Master of Science Wirtschaftsmathematik:     Economics Sciences Master of Science International Management:     Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration Master of Science Business Administration Master of Science Business Administration - Corporate Development:     Specialisation Section Corporate Development  9    Module Manager UnivProf. Dr. Bernd Irlenbusch  10    Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		· · · · · · · · · · · · · · · · · · ·
Master of Science Gesundheitsökonomie:     Supplementary Section Health Economics Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik:     Economics Sciences Master of Science Wirtschaftsmathematik:     Economics Sciences Master of Science Unternational Management:     Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development:     Specialisation Section Corporate Development  Module Manager UnivProf. Dr. Bernd Irlenbusch  Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		
Supplementary Section Health Economics  Master of Arts Medienwissenschaft:		Supplementary Section Economic Research
Master of Arts Medienwissenschaft:		Master of Science Gesundheitsökonomie:
Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Mathematik:		Supplementary Section Health Economics
Master of Science Mathematik:		Master of Arts Medienwissenschaft:
Economics Sciences  Master of Science Wirtschaftsmathematik:		Ergänzungsbereich Medienmanagement und Medienökonomie
Master of Science Wirtschaftsmathematik:		
Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration  Master of Science Business Administration - Corporate Development:     Specialisation Section Corporate Development  9    Module Manager     UnivProf. Dr. Bernd Irlenbusch  10    Miscellaneous     This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		Economics Sciences
Master of Science International Management:     Supplementary Section International Management     Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik     Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration     Master of Science Business Administration - Corporate Development:         Specialisation Section Corporate Development  9     Module Manager     UnivProf. Dr. Bernd Irlenbusch  10     Miscellaneous     This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		
Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:		
Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:		
Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  9 Module Manager UnivProf. Dr. Bernd Irlenbusch  10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		t to the state of
Master of Arts Regionalstudien China - Betriebswirtschaftslehre:		·
Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  9		
Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  Module Manager UnivProf. Dr. Bernd Irlenbusch  Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		The state of the s
Specialisation Section Corporate Development      Module Manager     UnivProf. Dr. Bernd Irlenbusch      Miscellaneous     This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		
9 Module Manager UnivProf. Dr. Bernd Irlenbusch  10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		· · · · · · · · · · · · · · · · · · ·
UnivProf. Dr. Bernd Irlenbusch  Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		Specialisation Section Corporate Development
UnivProf. Dr. Bernd Irlenbusch  Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after	9	Module Manager
10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after		
This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after	-	Only. 1 Tol. Dr. Berna menbasen
or from the middle of the semester (2. term). The required examinations are generally offered after	10	Miscellaneous
· · · · · · · · · · · · · · · · · · ·		This module can contain courses which takes place either until the middle of the semester (1. term)
the respective term.		or from the middle of the semester (2. term). The required examinations are generally offered after
		the respective term.

SpM Stra	ategic Develo	pment					
Module Cod 1253MSSDF		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Mergers and Ac	quisitions		Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2		Module Content Key issues of corporate development					
3	Students know and und "Module content understand ad analyse curre assess and di justify and def discuss scient cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content".  understand advanced, specialised theories / methods in the area of corporate development.  analyse current questions and challenges in the area of corporate development.  assess and discuss findings and research results of specialised theories / methods.  justify and defend (independently developed) positions or problem solutions.  discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-					
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		mination				
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Informatik:     Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:						

	Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology:
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	Supplementary Section Sociology: Social and Economic Psychology
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
	Master of Science Business Administration - Corporate Development:
	Specialisation Section Corporate Development
9	Module Manager N.N.
10	Miscellaneous

SpM Stra	ategic Human	Resource	Manageme	nt			
Module Code 1253MSSHR1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Strategic Humar	n Resource Ma	nagement	Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	The module tea	<b>Module Content</b> The module teaches how Human Resource Management creates economic value and contributes to the implementation of corporate strategies.					
3	Students know and und "Module content understand ad analyse curre communicate solve team-ini justify and def act responsible	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.					
4	Teaching and L lecture practice	1000000					
5	Module Entry R	Module Entry Requirements none					
6		Mode of End-Of-Module Examination Combined examination: WT (60), PRES					
7		Prerequisites for Awarding of Credit Points Passing the module examination					
8	Supplet Master of Science Anwence Master of Science Wahlpfl Master of Science	ce Business Admentary Section ce Business Admentary Section ce Business Admentary Section ce Information mentary Section ce Business Admentary Section ce Business Admentary Section ce Informatik: dungsfeld ce Geographie lichtfach Manace Economics:	dministration - Su on Supply Chain Manistration - Ma on Marketing dministration - Fin on Finance Systems: on Information Systems: on Accounting and	Management rketing: lance: stems counting and Tad Taxation Sciences	axation:		

	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
	Master of Science Business Administration - Corporate Development:
	Specialisation Section Corporate Development
9	Module Manager
	UnivProf. Dr. Dirk Sliwka
10	Miscellaneous

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SpM Stra	tegic Manag	ement					
Module Cod 1253MSSMG		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Strategic Manag	gement (1. Terr	n)	Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	<ul><li>Fundamentals</li><li>Basic concept</li><li>Basic concept</li></ul>	Module Content  • Fundamentals of strategic management  • Basic concepts and tools for analysing strategic positioning for companies on the market  • Basic concepts and tools for analysing competition  • Applying theoretical concepts on strategic positioning and competition in case studies					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges assess and discuss findings and research results of specialized theories / methods collect and analyse data material for selected scientific questions using quantitative / qualitative methods communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions present scientific results in a way that is appropriate for the target audience evaluate their own action processes in self- and external reflection and identify development potentials act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions develop work processes for real problems and challenges.						
4	Teaching and Learning Methods lecture practice						
5	Module Entry Requirements none						
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems						

	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Supplementary Section Management & Social Sciences
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
	Master of Science Business Administration - Corporate Development:
	Specialisation Section Corporate Development
9	Module Manager
	UnivProf. Dr. Matthias Heinz
10	Miscellaneous

SpM Elective Corporate Development I						
Module Code 1253MSSIC1	 9	Workload 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses Elective Corpora	ate Developme	nt I	Contact Hours 60h	Self-Stu- dies 120h	Course Language German and English
2	Module Content Varying topics of		velopment			
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of corporate development assess and discuss findings and research results of specialized theories / methods collect and analyse data material for selected scientific questions using quantitative / qualitative methods justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists critically evaluate current social developments and develop alternative solutions use techniques of scientific work and good scientific practice.					
4	Teaching and L lecture practice	earning Meth	ods			
5	Module Entry R None	Requirements				
6	Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Supple Master of Science Anwence Master of Science	ce Business Ac mentary Section ce Business Ac mentary Section ce Business Ac mentary Section ce Information mentary Section ce Business Ac mentary Section ce Informatik: dungsfeld ce Mathematik: nics Sciences	Iministration - Sup in Supply Chain Manistration - Ma in Marketing Iministration - Fin in Finance Systems: in Information Systemistration - Accounting and	Management rketing: ance: stems counting and Ta		

	Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Science Business Administration - Corporate Development:     Specialisation Section Corporate Development
9	Module Manager Area Corporate Development
10	Miscellaneous

SpM Elec	tive Corpora	te Develop	ment II				
Module Code 1253MSSIC2		<b>Workload</b> 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses a) Elective Corp b) Sustainability	•	ment II	Contact Hours a) 30h b) 30h	Self-Studies a) 150h b) 150h	Course Language a) German and Eng- lish b) English	
2	Module Conten Varying topics of		velopment				
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of corporate development analyse current questions and challenges in the area of corporate development assess and discuss findings and research results of specialized theories / methods solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists critically evaluate current social developments and develop alternative solutions develop work processes for real problems and challenges.						
4	Teaching and Learning Methods seminar						
5	Module Entry Requirements none						
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	Prerequisites for Awarding of Credit Points  Passing the module examination of one course. A course is to be attended; the examination relates to the content of one course.						
8	Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Anwence Master of Science	ce Business Ac mentary Section ce Informatik: dungsfeld	Iministration - Sup in Supply Chain Ma Iministration - Ma in Marketing Iministration - Fin in Finance Systems: in Information Systeministration - Acc	Management rketing: ance: stems counting and Ta			

	Master of Science Wirtschaftsmathematik:
9	Module Manager Area Corporate Development
10	Miscellaneous

SpM Ele	SpM Elective Corporate Development III						
Module Code 1253MSSIC3		Workload 180h	ECTS Credits	Module Language German and English	Module Availability irregular	<b>Duration</b> 1 Term	
1	The Psychology of Entrepreneurship Hours dies				Self-Stu- dies 240h	Course Language English	
2	Module Content  The 21st century is full of challenges that require innovative solutions: We are in the midst of clim change, our work and private life is becoming increasingly digital and the demographic change in many countries is changing the nature of the workforce in many organizations, to name just a few Entrepreneurship has been shown to be one of the most fruitful ways to increase innovation levels and economic and societal development worldwide and may therefore be an important means to tackle the grand challenges of our time.  But what does it actually mean to think and act in entrepreneurial ways? Are entrepreneurs born with a certain set of qualities and skills, or is entrepreneurship something anyone can learn? What determines whether we become entrepreneurs or not, and what are the psychological consequences of becoming an entrepreneur? Is entrepreneurial thinking reserved for entrepreneurs, or could we all benefit (or even suffer) from adopting an entrepreneurial mindset?  This interactive course will answer these and further questions on the psychology of entrepreneurship. Based on well-established theories and the most recent scientific evidence, we will cover different aspects of the entrepreneurial mindset. You will also get a chance to develop your own entrepreneurial mindset and to design interventions that foster entrepreneurial thinking and action in others.					ographic change in to name just a few. Ise innovation levels important means to entrepreneurs born one can learn? What ological conservent entrepreneurs, or entrepreneurs,	
3	Students know and und "Module content understand ad analyse curre assess and di justify and dei discuss scient cialists critically evalu	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of corporate development analyse current questions and challenges in the area of corporate development assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-					
4	Teaching and L lecture practice	Teaching and Learning Methods lecture					
5	Module Entry R	Module Entry Requirements none					
6		Mode of End-Of-Module Examination Written test: WT (60)					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Supple	ce Business Admentary Section	the Module Iministration - Su on Supply Chain M Iministration - Ma	/lanagement	nagement:		

	Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems:
	Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:  Supplementary Section Accounting and Taxation  Master of Science Informatik:
	Anwendungsfeld Master of Science Mathematik: Economics Sciences
	Master of Science Wirtschaftsmathematik: Economics Sciences Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development
9	Module Manager Area Corporate Development
10	Miscellaneous

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SuM Eco	nomic Geogr	aphy I					
Module Code 1343MEEGY		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Start-ups and Innovation in the European Union  Contact Hours 30h  Contact Hours 150h  Course Langua English						
2	Module Content  • Spatial patterns of economic activities in the European Union  • Geographical and interdisciplinary approaches to entrepreneurship, innovation, creativity and tentorial innovation systems  • Empirical case studies from different EU regions						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories of entrepreneurship and innovation research within the context of regional development analyse current questions and challenges considering the role of knowledge intensive and creative industries for regional development in the European Union write an academic paper on a selected topic and achieve thereby their own scientific contribution justify and defend (independently developed) positions or problem solutions critically evaluate spatial disparities of the European Union and formulate recommendations for policy makers based on their insights.						
4	Teaching and L	earning Meth	ods				
5	Module Entry R	Module Entry Requirements none					
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Supple Master of Science Supple Master of Arts R Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Science Supple Master of Science	ce Business Acmentary Sections Business Acmentary Sections Business Acmentary Sections Business Busine	dministration - Sup on Supply Chain N dministration - Fin on Finance Lateinamerika -	Management lance:  Volkswirtschaft tschaftslehre: nre uropa - Volkswi nre a Social Science	slehre: Irtschaftslehre:		

	Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:     Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Science International Management:     Supplementary Section International Management  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration
9	Module Manager UnivProf. Dr.' Martina Fuchs
10	Miscellaneous

	onomic Geogr	~py		l	l	I	
Module Co 343MEEG		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term	
1						Course Language English	
2	<ul> <li>Digitalization a</li> <li>Geographical</li> <li>Smart Manufa</li> <li>Smart regiona</li> <li>Regional Inno</li> <li>Digitalization o</li> </ul>	Module Content  Digitalization as opportunity and challenge for internationalization and spatial development Geographical approaches to digital change in the areas of production and consumption Smart Manufacturing Smart regional development and 'Smart City'- strategies Regional Innovation Systems Digitalization of value chains: case studies Digitalization and sustainable development: institutional arrangements and strategies of practitioners					
3	Students know and und "Module content understand ad the areas of prod analyse chara write an acad achieve thereby justify and def critically evalu	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories of technological change to digitalization processes in the areas of production, consumption and work analyse characteristics and current questions and challenges of digital transformation write an academic paper on a selected topic using literature from economic geography and achieve thereby their own scientific contribution justify and defend (independently developed) positions or problem solutions critically evaluate assess opportunities and challenges of digitalization for different actors (small and large firms, employees, final consumers) within different value chains.					
4	Teaching and L	Teaching and Learning Methods seminar					
5	Module Entry R	equirements					
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7		Prerequisites for Awarding of Credit Points Passing the module examination					
8	Master of Science Supples Master of Science Supples Master of Arts R Ergänz Master of Arts R Ergänz Master of Arts R	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:					

	Master of Science Economics: Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology
	Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften
	Master of Science International Management: Supplementary Section International Management
	Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften
	Master of Arts Politikwissenschaft: Supplementary Section Political Science
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration
9	Module Manager UnivProf. Dr. Martina Fuchs
10	Miscellaneous

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<b>lodule Co</b> 343MEEG		Workload 180h	6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1		Global South and Sustainable International Business: Ethics, Responsibility and Govern-			Self-Stu- dies 150h	Course Language English	
2	<ul><li>Sustainability</li><li>Theoretical ap</li><li>Modes and wa</li><li>Empirical case</li></ul>	Module Content  Sustainability as interdisciplinary theoretical concept and as strategic approach of companies Theoretical approaches to regional development in the context of international production Modes and ways of regional economic integration in the world economy Empirical case studies of regions of the Global South Strategies and governance for sustainable development					
3	Students know and und "Module content understand ac sponsibility and assess and di regional social re collect, syster lated disciplines discuss the et cal resource poo	know and understand the relevant methods and theories for the points mentioned above under "Module content".  understand advanced, specialized theoretical approaches to sustainability, ethics, corporate responsibility and governance in the context of a globalized economy.  assess and discuss analyse drivers and limitations of corporate social responsibility (CSR) and regional social responsibility (RSR) in global value chains.  collect, systematize and synthesize independently literature from economic geography and related disciplines as well as secondary data.  discuss the effects of foreign direct investment in countries of the Global South with regard to local resource pools and sustainable development.  critically evaluate upgrading strategies in global value chains as drivers for growth and develop-					
4	Teaching and L	earning Meth	iods				
5	Module Entry R	Requirements					
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7		Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:     Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre						

	Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:  Ergänzung Sozialwissenschaften
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science International Management:
	Supplementary Section International Management  Master of Arts Regionalstudien China - Sozialwissenschaften:  Ergänzungsbereich Sozialwissenschaften
	Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
9	Module Manager UnivProf. Dr. Martina Fuchs
10	Miscellaneous

SuM Eco	nomic Geogr	aphy IV					
Module Code 1343MEEGY4		<b>Workload</b> 180h	ECTS Credits	Module Language German	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses Methods in Reg	ional Research		Contact Hours 30h	Self-Stu- dies 150h	Course Language German	
2	Research met     Selected geogram	Module Content     Research methods in economic geography and regional studies     Selected geographical case study of a region or city, e.g. in North Rhine-Westphalia     Designing and conducting a research project in economic geography					
3	Students know and und "Module content collect and ar methods prepare indep rent issues in ed write an acad communicate	know and understand the relevant methods and theories for the points mentioned above under "Module content" collect and analyse data material for selected scientific questions using quantitative / qualitative					
4	Teaching and L	_earning Meth	ods				
5	Module Entry R	Requirements					
6	Mode of End-O Combined exam						
7	Prerequisites for Passing the modern	_					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:     Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology						

	Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:
9	Module Manager UnivProf. Dr. Martina Fuchs
10	Miscellaneous

SuM Inti	roduction to E	conomic F	Psychology				
Module Code 1320MEIEP1		Workload 360h ECTS Credits 12 Module Languag English				Duration 1 Term	
1	Courses Introduction to E	conomic Psyc	hology	Contact Hours 60h	Self-Stu- dies 300h	Course Language English	
2	Module Conten  Basic concept Economic psy kets Economic psy Current develo	s in economic chology and its chology and its	acroeconomic o		ets, and financial mar-		
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods economic psychology collect, systematize and synthesize independently literature on selected scientific questions justify and defend (independently developed) positions or problem solutions use techniques of scientific work and good scientific practice.					r. entific questions.	
4	Teaching and L	Teaching and Learning Methods seminar					
5	Module Entry R	Requirements					
6	Mode of End-O						
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Supplet Master of Science	ce Business Admentary Section Ce Economics:  mentary Section Ce Economics:  mentary Section Ce Economics:	dministration - Su on Supply Chain Manistration - Ma on Marketing dministration - Fin on Finance Systems: on Information Systemsinistration - Co on Corporate Dev on Management & I Management:	Management rketing: ance: stems rporate Develo elopment	pment:		

9	Module Manager UnivProf. Dr. Erik Hölzl
10	Miscellaneous

SuM Advanced Economic Psychology I							
<b>Module Code</b> 1320MEAEP1		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Consumer Behaviour			Contact Hours 30h	Self-Stu- dies 150h	Course Language English	
2	Interindividual	s in consumer uences on cor differences in	behaviour sumer behaviour consumer behavi sumer research	our			
3	"Module content analyse curre assess and di collect, syster write an acad justify and del act responsib	derstand the re ". nt questions and iscuss findings matize and syn emic paper on fend (independ ly considering	nd challenges in c and research res thesize independ	consumer beha sults of specialisently literature and achieve the positions or pro and ethical crit	viour. zed theories / m on selected sciereby their own oblem solutions eria.	entific questions. scientific contribution	
4	Teaching and Learning Methods seminar						
5	Module Entry Requirements Recommendation: Introduction to Economic Psychology						
6	Mode of End-O Combined exam						
7	Prerequisites for Passing the mod	_					
8	Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science	ce Business Admentary Section Business Admentary Business Business Admentary Business	dministration - Supon Supply Chain Madministration - Maon Marketing dministration - Finon Finance	Management rketing: ance: stems rporate Develo			
9	Module Manage UnivProf. Dr. E						
10	Miscellaneous						

SuM Adva	nced Econo	mic Devel	ology II				
Module Code 1320MEAEP2	<b>.</b>	Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Organisational Behaviour			Contact Hours 30h	Self-Stu- dies 150h	Course Language English	
2	<ul> <li>Interindividual</li> </ul>	s in organisation uences on organises in	onal behaviour anisational behav organisational be anisation researc	haviour			
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges in organisational behaviour assess and discuss findings and research results of specialized theories / methods collect, systematize and synthesize independently literature on selected scientific questions write an academic paper on a selected topic and achieve thereby their own scientific contribution justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria use techniques of scientific work and good scientific practice.					nethods. entific questions. scientific contribution.	
4	Teaching and L	Teaching and Learning Methods seminar					
5	Module Entry Requirements Recommendation: Introduction to Economic Psychology						
6	Mode of End-Of-Module Examination Combined examination: PRES, TP						
7	Prerequisites for Passing the mod	_					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development						
9	Module Manage UnivProf. Dr. E						
10	Miscellaneous						

SpM Emp	irical Method	ds and Dat	a Analysis I				
	<b>Module Code</b> 1314MSEMD1		ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses a) Statistical Infe b) Topics in Eco		Statistics I	Contact Hours a) 45h b) 45h	Self-Studies a) 135h b) 135h	Course Language a) English b) English	
2	•	of probability the nt estimation ar othesis testing	•	hniques (e.g. maximum likelihood) sts			
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialised theories / methods.						
4	Teaching and Learning Methods lecture practice						
5	Module Entry R Recommendation	· <del>-</del>	knowledge of prob	pability theory			
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the write relates to the co	ten examinatio	n of one course.	A course is to b	e attended; the	e written examination	
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:						

	Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Dominik Wied
10	Miscellaneous

SpM Empi	rical Methods	and Data A	Analysis II			
Module Code 1314MSEMD2		Workload 180h 6	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term
1	Courses a) Microeconometrics b) Machine Learning for Economists c) Topics in Econometrics and Statistics II			Contact Hours a) 45h b) 45h c) 45h	Self-Stud- ies a) 135h b) 135h c) 135h	Course Language a) English b) English c) English
2	Module Conten  Limited depen  Evaluation of t  Duration analy  Panel data an	dent variables treatment effec sis				
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges collect and analyse data material for selected scientific questions using quantitative / qualitative methods discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists use techniques of scientific work and good scientific practice.					ntitative / qualitative
4	Teaching and Learning Methods lecture					
5	Module Entry R Recommendation Advanced Economic	n: CM Econom	netrics or CM App	lied Economet	rics (Business /	Administration) or CM
6	Mode of End-O Written test: WT		nination			
7	Prerequisites for Awarding of Credit Points  Passing the examination. One course is to be attended; the examination relates to the content of one course.					
8	Other Programmes that Use the Module  Master of Science Economics:     Specialisation Section Economics     Supplementary Section Economics  Master of Science Economic Research:     Specialisation Section Economic Research  Master of Science Mathematik:     Economics  Master of Science Wirtschaftsmathematik:     Economics  Master of Science Informatik:     Anwendungsfeld					

	Master of Science International Management:     Supplementary Section International Management  Master of Science Business Analytics & Econometrics:     Specialication Section Business Analytics & Econometrics     Supplementary Section Business Analytics & Econometrics  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Jörg Breitung
10	Miscellaneous

		Workload					
	Iodule Code 314MSEMD3		6	Module Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	b) Stochastic Mo	Courses a) Time Series Econometrics b) Stochastic Models and Processes c) Topics in Econometrics and Statistics III			Self-Stud- ies a) 135h b) 135h c) 135h	Course Language a) English b) English c) English	
2	Module Content a)Time Series Econometrics: • ARMA Models • State-Space Models • Models for Non-Stationary Time Series • Multivariate Time Series Models • Non-Stationarity in Multivariate Time Series  b) Stochastic Models and Processes: • Deepening topics in statistical inference • bootstrap • nonparametric density estimation • nonparametric tests (e.g. for independence) • Brownian motions • Poisson processes • Markov processes						
3	"Module content understand ad analyse curre	lerstand the re ". dvanced, spec nt questions a	ialized theories / r nd challenges.	nethods.	·	tioned above under	
4	Teaching and L lecture practice						
5	_	Module Entry Requirements Recommendation: Solid basic knowledge of probability theory					
6		Mode of End-Of-Module Examination Written test: WT (90)					
7	Passing the writ	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.					
8	Master of Science	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:  Core Section Marketing					

	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Economic Research:
	Specialisation Section Economic Research
	Supplementary Section Economic Research
	Master of Science Mathematik:
	Economics
	Master of Science Wirtschaftsmathematik:
	Economics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Business Analytics & Econometrics:
	Supplementary Section Business Analytics & Econometrics
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Dominik Wied
10	Miscellaneous

SpM Fmn	irical Method	ds and Dat	a Analysis I	V		·
Module Code 1314MSEMD4		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term
1	a) Statistical Analysis of Financial Data b) Topics in Econometrics and Statistics IV a)			Contact Hours a) 45h b) 45h	Self-Stud- ies a) 135h b) 135h	Course Language a) English b) English
2	Module Content  Properties of financial time series  Time series models  Efficiency of financial markets  Empirical analysis of the capital asset pricing model  Empirical analysis of intertemporal asset pricing models  Volatility models  Market Microstructure and high-frequency data					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges collect and analyse data material for selected scientific questions using quantitative / qualitative methods justify and defend (independently developed) positions or problem solutions.					
4	Teaching and Learning Methods lecture practice					
5	Module Entry Requirements Recommendation: Solid knowledge of statistical and econometric methods; CM Econometrics or CN Applied Econometrics (Business Administration) or CM Advanced Econometrics					
6	Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.					
8	Other Programmes that Use the Module  Master of Science Economics:     Specialisation Section Economics     Supplementary Section Economics  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science Mathematik:     Economics  Master of Science Wirtschaftsmathematik:     Economics  Master of Science Informatik:					

Anwendungsfeld
Master of Science International Management:
Supplementary Section International Management  Master of Science Business Administration - Finance:
Core Section Finance
Master of Science Business Analytics & Econometrics:
Specialication Section Business Analytics & Econometrics
Supplementary Section Business Analytics & Econometrics
Master of Science Business Administration - Accounting and Taxation:
Core Section Accounting and Taxation
Master of Science Business Administration - Supply Chain Management:
Supplementary Section Supply Chain Management
Master of Science Business Administration - Marketing:
Supplementary Section Marketing
Master of Science Business Administration - Finance:
Supplementary Section Finance
Master of Science Information Systems:
Supplementary Section Information Systems
Master of Science Business Administration - Accounting and Taxation:
Supplementary Section Accounting and Taxation
Master of Science Business Administration - Corporate Development:
Supplementary Section Corporate Development
Module Manager
UnivProf. Dr. Roman Liesenfeld
Miscellaneous

SpM Empirical Methods and Data Analysis V						
Module Code 1314MSEMD5		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses a) Multivariate Statistics b) Panel Data Analysis c) Bayesian Econometrics d) Topics in Econometrics and Statistics V			Contact Hours a) 45h b) 45h c) 45h d) 45h	Self-Stud- ies a) 135h b) 135h c) 135h d) 135h	Course Language a) English b) English c) English d) English
2	c) Bayesian Econometrics b) 45h b) 135h c) English d) Topics in Econometrics and Statistics V c) 45h c) 135h d) English					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized methods in Statistics and Econometrics analyse current questions and challenges in Statistics and Econometrics analyse data material for selected scientific questions using statistical and econometric methods justify and defend (independently developed) positions or problem solutions.					

	discuss scientific topics in a professional manner and appropriate to the situation with specialists use techniques of scientific work and good scientific practice.
4	Teaching and Learning Methods lecture practice
5	Module Entry Requirements Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration) or CM Advanced Econometrics
6	Mode of End-Of-Module Examination Oral examination: OE
7	Prerequisites for Awarding of Credit Points  Passing the oral examination of one course. A course is to be attended; the oral examination relates to the content of one course.
8	Other Programmes that Use the Module  Master of Science Economics:     Specialisation Section Economics     Supplementary Section Economics  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science Mathematik:     Economics  Master of Science Wirtschaftsmathematik:     Economics  Master of Science Informatik:     Anwendungsfeld  Master of Science International Management:     Supplementary Section International Management  Master of Science Business Administration - Finance:     Core Section Finance  Master of Science Business Analytics & Econometrics:     Supplementary Section Business Analytics & Econometrics  Master of Science Business Administration - Accounting and Taxation:     Core Section Accounting and Taxation  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Finance  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Finance  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager Dr. Bastian Gribisch
10	Miscellaneous

SpM Mar	ket Design ar	nd Behavi	our I			
Module Code 1289MSMDB1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term
1	Courses Information and Strategy Information and Strategy  Contact Hours 45h  Self-Stu- dies English					Course Language English
2	Module Content  This module introduces students to the economics of information. It deals with strategic decisions light of asymmetric information and also with the design of information systems. Possible topics include strategic communication, persuasion, reputation or social learning.					
3	Students know and und "Module content understand ad assess and di discuss scient cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of information economics assess and discuss findings and research results of specialized theories / methods discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-				
4	Teaching and L lecture practice					
5	_	Module Entry Requirements Recommendation: CM Microeconomics or CM Microeconomics (Business Administration)				
6		Mode of End-Of-Module Examination Combined examination: PRES, TP				
7		Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:					

	Master of Science Mathematik:  Economics
	Master of Science Wirtschaftsmathematik:
	Fconomics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Christoph Schottmüller
10	Miscellaneous

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Module Code 1289MSMDB2		<b>Workload</b> 180h	ECTS Credits 6	Module Language English	Module Availability irregular	<b>Duration</b> 1 Term	
1	Courses Economic Engin	Courses Economic Engineering Ho 45				Course Language English	
2	<ul><li>Evaluation of t and incentive sy</li><li>Analysis of rel specific designs</li></ul>	• Discussion of practical applications of economic engineering in matching markets, auctions and					
3	Students know and und "Module content analyse curre write an acad discuss proble	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges in the area of market design write an academic paper on a selected topic and achieve thereby their own scientific contribution discuss problems in markets with respect to different affected groups in a professional manner critically evaluate current developments in different markets and develop alternative solutions.					
4	Teaching and L lecture practice						
5	_	Module Entry Requirements  Recommendation: basic knowledge of game theory and experimental economics					
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:     Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Specialisation Section Economics     Supplementary Section Economics  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Mathematik:						

	Master of Science Wirtschaftsmathematik:
	Economics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation  Master of Science Rusings Administration Corporate Development
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Axel Ockenfels
10	Miscellaneous

	SpM Market Design and Behaviour V						
SpM Mar							
Module Code 1289MSMDB5		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses Corporate Taxation			Contact Hours 45h	Self-Stu- dies 135h	Course Language English	
2	Module Content  Tax competition between jurisdictions Digitisation and Tax Policy Reform options for corporate taxation Cash flow based taxation, border adjustments and trade policy Carbon pricing and border adjustments Corporate taxation and corporate finance						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand the implications of the digital transformation of the economy for tax policy can analyse reform options for corporate taxation develop a conceptual framework to think through the interdependencies of corporate taxation, trade policy and environmental policy learn to communicate about policy relevant research to an academic audience learn to communicate about policy relevant research to non-academic audience engage in a discourse about reform options for policy design analyse public policy taking account of ethical, ecological and social concerns assess current tax policy debates and proposed solutions use the techniques of empirical and theoretical research in applied public finance.						
4	Teaching and L lecture practice						
5		Module Entry Requirements Recommendation: CM Microeconomics or CM Microeconomics (Business Administration)					
6		Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:						

	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Mathematik:
	Economics
	Master of Science Wirtschaftsmathematik:
	Economics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Felix Bierbrauer
10	Miscellaneous

SpM Mark	ets and Eco	nomic Pol	icy I			
Module Code 1302MSMEP1		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses Growth, Inequality and Structural Change  Contact Hours 45h  Contact dies 135h  Course Langua English					
2	Module Content  Neoclassical Growth  The Rate and the Direction of Technical Change  Automation, Work and Leisure  Men, Robots, and Artificial Intelligence  Sectorial Change (Deindustrialisation, Services, Real Estate, Rise of the State)  Technical Change and Inequality  The Affluent Society and its Economic Problems					ate)
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges assess and discuss findings and research results of specialized theories / methods.					
4	Teaching and L lecture practice	earning Meth	ods			
5	Module Entry Requirements Recommendation: CM Macroeconomics or CM Advanced Macroeconomics I					
6	Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Passing the mod					
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:         Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:         Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:         Ergänzungsbereich Volkswirtschaftslehre  Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences  Master of Science Economics:         Specialisation Section Economics         Supplementary Section Economics  Master of Science Economic Research:         Supplementary Section Economic Research  Master of Science Mathematik:         Economics					

10	Miscellaneous
9	Module Manager UnivProf. Dr. Peter Funk
	Supplementary Section Corporate Development
	Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Information Systems
	Master of Science Information Systems:
	Supplementary Section Finance
	Supplementary Section Marketing  Master of Science Business Administration - Finance:
	Master of Science Business Administration - Marketing:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section International Management
	Master of Science International Management:
	Anwendungsfeld
	Economics  Master of Science Informatik:
	Master of Science Wirtschaftsmathematik:

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SpM Marl	kets and Eco	nomic Pol	icy II				
Module Code 1302MSMEP		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability irregular	<b>Duration</b> 1 Term	
1	Courses Money and Fina	ncial Markets		Contact Hours 45h	Self-Stu- dies 135h	Course Language English	
2	Module Content  • Empirical Evidence on monetary policy effects  • Transaction frictions and money demand  • Financial intermediation, banks, and liquidity  • Monetary policy and banking  • Financial contracts  • Financial acceleration  • Unconventional monetary policy and interbank markets						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of monetary theory, policy and financial markets analyse current questions and challenges in the area of monetary theory, policy and financial markets assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions.					ry theory, policy and policy and financial marnethods.	
4	Teaching and L lecture practice						
5	Module Entry Requirements Recommendation: CM Macroeconomics or CM Advanced Macroeconomics						
6		Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:						

	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Mathematik:
	Economics
	Master of Science Wirtschaftsmathematik:
	Economics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Business Administration - Finance:
	Core Section Finance
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Andreas Schabert
10	Miscellaneous

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lodule Co 302MSME		<b>Workload</b> 180h	6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Development Ed	Courses Development EconomicsContact Hours 45hSelf-Stu- dies 135hCourse Langu English					
2	Introduction to     Causes and c     Risk and insure	Module Content  Introduction to development economics based on theoretical and empirical research  Causes and consequences of poverty, underinvestment in health, education, and wealth  Risk and insurance  Methods to evaluate development projects and policies					
3	"Module content assess and di collect and ar methods justify and de	derstand the re ". iscuss findings alyse data ma fend (independ	s and research res aterial for selected dently developed)	sults of specializes scientific quest positions or pro	zed theories / m tions using qua	ntitative / qualitative	
4	Teaching and L lecture practice	earning Meth	nods				
5	Module Entry R	•	metrics or CM App	lied Economet	rics (Business /	Administration)	
6		Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Passing the mod		of Credit Points				
8	Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Scienc Wahlpf Master of Scienc Special Supple Master of Scienc	egionalstudie ungsbereich L egionalstudie ungsbereich L egionalstudie ungsbereich L ce Geographie lichtfach Mana ce Economics lisation Sectio mentary Secti ce Sociology: mentary Secti	n Lateinamerika - Economics n China - Volkswir /olkswirtschaftsleh n Ost- und Mitteler /olkswirtschaftsleh e: agement & Social : n Economics on Economics Social Research: on Sociology and	tschaftslehre: ire uropa - Volkswi ire Sciences Social Researd	irtschaftslehre:		

	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Mathematik:
	Economics
	Master of Science Wirtschaftsmathematik:
	Fconomics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Erik Hornung
10	Miscellaneous

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<b>Module Code</b> 1302MSMEP4		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term	
1	Courses Macroeconomic	Courses Macroeconomics of the Labour Market  Macroeconomics of the Labour Market  Contact Hours 45h  Self-Stu- dies 135h  Course Langu English					
2	Labour Marke     Theory of Sea     The Search ar     Structural Lab     Labour Marke	Module Content  Labour Market Dynamics: job creation and destruction Theory of Search Unemployment The Search and Matching Model of the Labour Market Structural Labour Market Policy: Employment Protection and Unemployment Insurance Labour Markets and the Business Cycle Specific Topics in Macroeconomics of the Labour Market					
3	Students know and und "Module content assess and di justify and de discuss scien cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content".  assess and discuss findings and research results of specialized theories / methods.  justify and defend (independently developed) positions or problem solutions.  discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialized.					
4	Teaching and L lecture practice						
5	Recommendation CM Microeconomic CM Micro	Module Entry Requirements Recommendation: CM Macroeconomics or CM Advanced Macroeconomics; CM Microeconomics of CM Microeconomics (Business Administration) or CM Advanced Microeconomics; CM Mathematics or CM Advanced Mathematics					
6	Mode of End-O Written test: WT		mination				
7		Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:						

	Supplementary Section Sociology and Social Research
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Mathematik:
	Economics
	Master of Science Wirtschaftsmathematik:
	Economics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Michael Krause, Ph.D.
10	Miscellaneous

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SuM Ener	SuM Energy and Climate Change I						
Module Code 1289MEECC1		Workload 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	CoursesContact Hours 45hSelf-Stu- dies 135hCourse Languag English						
2	Module Content  • Economic models of energy markets and infrastructure  • Short- and long-term equilibria  • Market design and regulation  • Institutions and policies  • New technologies						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of energy economics discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists act responsibly considering ecological, social and ethical criteria critically evaluate current political, institutional, technological, and social developments.						
4	Teaching and Learning Methods lecture practice						
5	Module Entry R	Module Entry Requirements none					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Master of Sciend Supple Master of Sciend Supple Master of Sciend Supple Master of Sciend Supple Master of Arts P Supple Master of Sciend Supple Master of Sciend Supple	ce Economics: mentary Section ce Sociology: Section ce Sociology: Section ce Sociology: Section ce Economic Reportary Section ce International mentary Section colitikwissensche mentary Section ce Business Act mentary Section	on Economics Social Research: on Sociology and Social and Econor on Sociology: Soc esearch: on Economic Rese I Management: on International M	mic Psychology ial and Econom earch anagement e pply Chain Mar Management	r: nic Psychology		

	Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

SuM En	ergy and Clim	ate Chang	e II				
Module Code 1289MEECC2		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term	
1	Courses Growth, Energy,	Climate Chan	ge	Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	This module sh mental impacts pecially the laws covers resource	Module Content  This module sheds light on the interrelation between energy use, economic growth, and environmental impacts like climate change. It starts with an introduction on natural science foundations, e pecially the laws of thermodynamics and their relevance for economics. On this basis, the course covers resource economics, capital theory, the role of energy in production and economic growth, and selected issues in climate policy.					
3	"Module content understand ac analyse curre communicate	derstand the re ". dvanced, speci nt questions ar continuously a	levant methods and alized theories / rand challenges in the following purposefully in ecological, social	methods in the he area of ener n diverse teams	area of energy gy economics.	tioned above under economics.	
4	Teaching and L lecture practice						
5	Module Entry R	Module Entry Requirements none					
6		Mode of End-Of-Module Examination Written test: WT (60)					
7		Prerequisites for Awarding of Credit Points Passing the module examination					
8	Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple International Ma Enviror Master of Arts P Supple	ce Economics: mentary Section ce Sociology: Somentary Section ce Sociology: Somentary Section ce Economic Romentary Section ce International mentary Section ce International mentary Section content of Environ mental Economic colitikwissensch mentary Section	on Economics Social Research: on Sociology and a Social and Econor on Sociology: Sociolo	mic Psychology ial and Econom earch anagement	: nic Psychology		

	Master of Science Business Administration - Marketing:     Supplementary Section Marketing Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development:
9	Supplementary Section Corporate Development  Module Manager PD Dr. Dietmar Lindenberger
10	Miscellaneous

uM Ener	gy and Clim	ate Chang	e III			
Module Code 1289MEECC3		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability irregular	<b>Duration</b> 1 Term
1	Courses Quantitative Met	thods in Energ	y Economics	Contact Hours 30h	Self-Stu- dies 150h	Course Language English
2	Module Content  Numerical approaches to energy market modelling  Optimisation problems in energy economics  Empirical methods in energy economics					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" learn how to apply quantitative methods for analysing problems in energy economics collect and analyse data material for selected scientific questions using quantitative / qualitative methods write an academic paper on a selected topic and achieve thereby their own scientific contribution present scientific results in a way that is appropriate for the target audience use techniques of scientific work and good scientific practice.					
4	Teaching and L	earning Meth	ods			
5	Module Entry Requirements Recommendation: SuM Energy and Climate Change I					
6	Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Economics  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Business Administration - Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:					
	Supple	mentary Sections of the section of t	on Finance			

	Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

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SuM Ener	gy and Clim	ate Chang	e IV				
Module Code 1289MEECC		Workload 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses Model UNFCCC - Climate Change StrategyContact Hours 45hSelf-Stu- dies 135hCourse Languag English						
2	Module Content  • Economics of climate change  • Resource economics  • Fundamentals of energy economics  • Environmental economics  • Economics and politics of international climate change agreements						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges in the area of energy economics and climate policy write an academic paper on a selected topic and achieve thereby their own scientific contribution communicate continuously and purposefully in diverse teams justify and defend (independently developed) positions or problem solutions develop work processes for real problems and challenges.					and climate policy. scientific contribution.	
4	Teaching and L lecture practice						
5	Module Entry R None	Requirements					
6	Mode of End-Of-Module Examination Written test: PO						
7	Prerequisites for Passing the modern						
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Economics  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:						

	Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

CM Macro	oeconomics					
Module Code 1302MBMAC1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term
1	Courses Macroeconomic	s		Contact Hours 60h	Self-Stu- dies 120h	Course Language English
2	nants of econom second part, sho real business cy able, whether th economic policy	uses on macroonic growth and ort-term fluctuatele and new Koley coincide with can help achie	cross-country inc tions in economic eynesian models. h outcomes that a	ome difference activity and sta Both parts ask are optimal fron able outcomes.	s, using moder abilisation polic when market on society's pers The course als	overs key determing growth theory. In the sy are covered, using outcomes are sustaing epective, and whether so introduces methods
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges present scientific results in a way that is appropriate for the target audience act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.					
4	Teaching and L lecture practice	earning Meth	ods			
5	Module Entry Requirements Recommendation: Microeconomics, Macroeconomics and Bachelor Level Mathematics					thematics
6	Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:         Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:         Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:         Ergänzungsbereich Volkswirtschaftslehre  Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences  Master of Science Economics:         Core Section Economics  Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:					

	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Mathematik:
	Economics
	Master of Science Wirtschaftsmathematik:
	Economics
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Michael Krause, Ph.D.
10	Miscellaneous

		in Econo	1				
<b>Module Code</b> 1289MBEXE1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses Experimental Me	ethods		Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	Experimental     Experimental	Module Content  • Experimental Methods in economics  • Experimental designs  • Analysing experimental data					
3	Students know and und "Module content understand ad analyse curre assess and di analyse data present scien critically evalu	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of experimental Economics analyse current questions and challenges in the area of Microeconomics assess and discuss findings and research results of specialized methods analyse data for selected scientific questions using quantitative methods present scientific results in a way that is appropriate for the target audience critically evaluate current social developments and develop alternative solutions use techniques of scientific work and good scientific practice.					
4	Teaching and L lecture practice	earning Meth	nods				
5	Module Entry R Recommendation	-	evel Microeconom	ics, Macroeco	nomics, Mather	matics	
6		Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Passing the mod		of Credit Points				
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:						

	Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager Prof. Christopher Roth
10	Miscellaneous

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lodule Co 289MSME		<b>Workload</b> 180h	ECTS Credits 6	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Media Economio	cs		Contact Hours 60h	Self-Stu- dies 120h	Course Language English		
2	Characteristics     Cost and reve     Digital transform	Module Content  Characteristics of media markets  Cost and revenue structures on media markets  Digital transformation of media markets  Political economy of media markets						
3	Students know and und "Module content analyse curre assess and di	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges assess and discuss findings and research results of specialised theories / methods critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L lecture practice							
5	Module Entry R None	equirements						
6	Mode of End-O Written test: WT		mination					
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Supple Master of Science Supple Master of Arts M Ergänz Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Educa Ergänz Master of Arts P Supple	ce Sociology: mentary Section Section Mirtschaft with the Sociology: mentary Section Mirtschaft with the Sociology of the Soc	Social Research: on Sociology and Sociology and Sociology: Socion International Management: on International Maninistration - Firon Finance Systems: on Information Syst	mic Psychology ial and Econor  nt und Mediene anagement ance:  stems amt an Berufsk ik	/: nic Psychology ökonomie collegs:			

	Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Johannes Münster
10	Miscellaneous

CM App	lied Econome	trics (Busi	ness Admin	istration)	Т		
Module Code 1289MBAEC1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Applied Econom ministration)	Applied Econometrics (Master Business Ad- Hours dies English					
2	Module Content  Statistical Foundations and Testing Experiments and RCTs Regression (OLS, dummy variables, omitted variable bias, nonlinear models, binary dependent variables) Instrumental Variables Regression Discontinuity Panel data (Fixed effects, differences-in-differences)						
3	Students know and und "Module content understand ad assess and d collect and ar methods justify and dei discuss scien cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content".  understand advanced, specialized theories / methods in the area of labour markets.  assess and discuss findings and research results of specialized theories / methods.  collect and analyse data material for selected scientific questions using quantitative / qualitative methods.  justify and defend (independently developed) positions or problem solutions.  discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists.  develop work processes for real problems and challenges.					
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R Recommendation	-	of basic econome	etrics and statis	tics, basic knov	wledge of R	
6		Mode of End-Of-Module Examination Written test: WT (60)					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:						

	Core Section Finance Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Business Administration - Accounting and Taxation:
	Core Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Core Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Pia Pinger
10	Miscellaneous

Module Code 1289MBMBA1		<b>Workload</b> 180h	ECTS Credits 6	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Microeconomics	: Game Theor	у	Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	Non-cooperati Normal form g Extensive form Finitely and in Cooperative G Core, Shapley Evolutionary g Social choice	Module Content  Non-cooperative Game Theory  Normal form games  Extensive form games, with complete and incomplete information  Finitely and infinitely repeated games  Cooperative Game Theory  Core, Shapley-value, bargaining problem  Evolutionary game theory  Social choice theory, voting  Condorcet-paradox, Arrow-theorem					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above unde "Module content" understand advanced, specialized theories / methods in the area of Game Theory assess and discuss findings and research results of specialized methods analyse data for selected scientific questions using quantitative methods communicate continuously and purposefully in diverse teams critically evaluate current social developments and develop alternative solutions use techniques of scientific work and good scientific practice.					Γheory.	
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R Recommendation	-	evel Microeconom	nics, Macroeco	nomics, Mathen	natics	
6		Mode of End-Of-Module Examination Written test: WT (60)					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:						

10	Miscellaneous
9	Module Manager UnivProf. Dr. Bettina Rockenbach
	Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation  Master of Science Business Administration - Corporate Development: Core Section Corporate Development  Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing: Supplementary Section Marketing  Master of Science Business Administration - Finance: Supplementary Section Finance  Master of Science Information Systems: Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
	Master of Arts Politikwissenschaft: Supplementary Section Political Science

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Module Code 1314MBMAT1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Mathematics for	Economists		Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	<ul><li>Systems of lin vectors</li><li>Optimisation of Difference and</li></ul>	Module Content Systems of linear equations, fundamentals of linear algebra, determinants, eigenvalues and eivectors Optimisation of functions of several variables Difference and differential equations Systems of difference and differential equations					
3	Students know and unc "Module content understand ac analyse curre communicate	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods analyse current questions and challenges communicate continuously and purposefully in diverse teams evaluate their own action processes in self- and external reflection and identify development po					
4	Teaching and L lecture practice						
5	Module Entry R	-	of mathematics for	or economists o	on bachelor leve	əl	
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the mod		of Credit Points				
8	Other Programmes that Use the Module  Master of Science Economics:     Core Section Economics  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science International Management:     Supplementary Section International Management  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:						

	Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager Prof. Dr. Rainer Dyckerhoff
10	Miscellaneous

	rmation Syste		I				
<b>Module Code</b> 1277MBISY1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Information Syst tainability	ems and Envi	ronmental Sus-	Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	Module Content Forms and types of sustainability Key sustainability indicators Green IT Green IS Transformation potential of information systems for organizational sustainability Sustainable development of information systems Sustainable use of information systems Sustainable management of information systems						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand methods and theories in the area of sustainable development, use and management of information systems analyse current questions and challenges in the area of organisational sustainability justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Arts Medienwissenschaft:						

	Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science International Management:
9	Module Manager N. N.
10	Miscellaneous There may be case studies and exercises to be prepared in groups and presented by the students in class. The solutions presented will be analysed and discussed. Students will be advised of compulsory reading on a term-by-term basis.

CM Information Systems II							
<b>Module Code</b> 1277MBISY2		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Analytics and Ap	oplications		Contact Hours 60h	Self-Stu- dies 120h	Course Language English	
2	<ul> <li>Types of decis</li> <li>Data Analysis</li> <li>Simulation and</li> <li>Data warehou</li> <li>Data-/ Text-/ V</li> <li>Predictive mod</li> <li>Clustering</li> <li>Making sense</li> <li>Evaluation of r</li> </ul>	Module Content  Types of decision support and business intelligence  Data Analysis, business analytics Simulation and optimisation Data warehouse and business intelligence Data-/ Text-/ Web-Mining Predictive modelling, machine learning Clustering Making sense of data Evaluation of modelling results Using data and methods to create value					
3	Students know and und "Module content understand ad Learning solve team-in justify and def	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of Data Science and Machine					
4	Teaching and L lecture practice						
5	Module Entry R	equirements					
6	Mode of End-O Written test: PO	f-Module Exa	mination				
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Economics:     Supplementary Section Management & Social Sciences						

	Master of Arts Medienwissenschaft:
9	Module Manager UnivProf. Dr. Wolf Ketter
10	Miscellaneous The lecture is an inverted classroom. Please read the syllabus before joining this class. The participation in the first lecture is strongly recommended.

CM Digi	tal Transforma	ation		T			
<b>Module Co</b> 1277MBDT		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Digital Transform	nation and Inno	ovation	Contact Hours 45h	Self-Stu- dies 135h	Course Language English	
2	<ul> <li>Select media,</li> <li>Economic and</li> <li>Different Areasuch as, cloud cosocial media</li> <li>Management</li> </ul>	<ul> <li>Module Content</li> <li>Select media, Information and communication Technologies, their application and limitations</li> <li>Economic and managerial properties of digital goods and services</li> <li>Different Areas of application of digital media, information and telecommunication Technologies, such as, cloud computing, digital business models, big data and business intelligence, (Enterprise social media</li> <li>Management of digital transformation and its prerequisites from an organizational perspective</li> <li>Concepts for the analysis and innovation of business models</li> </ul>					
3	Students know and und "Module content analyse curre justify and def	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges of digital transformation and business model innovation justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions.					
4	Teaching and L lecture practice						
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		nination				
7	Prerequisites for Passing the mod						
8	Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Arts M Ergänz Master of Science Supple	ce Business Admentary Section ce Business Admentary Section ce Business Admentary Section ce Business Admentary Section ce Economics: mentary Section ce Economics: mentary Section ce International mentary Section ce International mentary Section ce International ce Internationa	Imministration - Sup on Supply Chain Maninistration - Fin on Finance Imministration - Accounting and Imministration - Co on Corporate Devo on Management & Chaft: edienmanagement	Management ance: counting and Tata Taxation reporate Developelopment Social Science ant und Medienö	axation: oment: es okonomie		

	Ergänzungbereich Wirtschaftspädagogik Master of Science Information Systems: Core Section Information Systems
9	Module Manager UnivProf. Dr. Detlef Schoder
10	Miscellaneous Students will be advised of compulsory reading on a term-by-term basis.

lodule Co	nde	Workload	ECTS Credits	Module	Module	Duration
1277MSISY1		180h	6	Language English	Availability every term	1 Term
1	b) Sustainable [	Courses a) Advanced Analytics and Applications b) Sustainable Digital Innovation Lab c) Case Project Digital Transformation			Self-Stud- ies a) 150h b) 150h c) 150h	Course Language a) English b) English c) English
2	Emergent digital systems development     Project and te     Design and im     Prototyping ar      C) Case Project     Digital Strateg     Digital Strateg     Digital Strateg	malytics and Applytics application ality malytics alytics rocess dels methods didata reduction ture models hods ricks and Deep learning a Reinforcement Language: Pythological Innovation (Deep Learning alignment praction of ideas to solve am management plementation of ideas to solve am management alignment practicular alignment p	n methods earning fects It Learning hon on Lab ability challenges stacks (hardware ces suitable for co re the design cha ent of information sys	and software) omplex context llenge tems	s and requirem	ents rototype based on the
3	Learning Objectives Students know and understand the relevant methods and theories for the points me "Module content" analyse current questions and challenges in the areas of: (a) Data Sciencing, (b) digital innovation, digital technologies, systems development, sustair egy and innovation solve team-internal conflicts and target divergences independently present scientific results in a way that is appropriate for the target audience			Data Science ment, sustaina dently.	and Machine Learn- bility, (c) digital strat-	

	critically evaluate current social developments and develop alternative solutions develop work processes for real problems and challenges.
4	Teaching and Learning Methods lecture practice
5	Module Entry Requirements none
6	Mode of End-Of-Module Examination Written test: PO
7	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Science Business Analytics & Econometrics:     Supplementary Section Business Analytics & Econometrics  Master of Science Information Systems:     Specialisation Section Information Systems
9	Module Manager UnivProf. Dr. Wolf Ketter
10	Miscellaneous

SpM Info	SpM Information Systems II							
Module Cod 1277MSISY2		Workload 180h	ECTS Credits	Module Language English	Module Availability every term	Duration 1 Term		
1		elligence and Deurship		Contact Hours a) 45h b) 50h c) 50h d) 45h	Self-Stud- ies a) 135h b) 130h c) 130h d) 135h	Course Language a) English b) English c) English d) English		
2	ment c) IT Entrepreneurship b) 50h c) 50h c) 130h d) English							
3	Multi-Armed E  Learning Object Students know and und	ives	levant methods a	nd theories for	the points men	tioned above under		

	"Module content" analyse current questions and challenges: a) in the area of latest technical and business-related developments in (emerging) electronic businesses b) in data analytics, data warehousing, and data mining c) in IT-centric entrepreneurship d) in data science and machine learning, focused on issues regarding sustainability act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions develop work processes for real problems and challenges.
4	Teaching and Learning Methods lecture practice
5	Module Entry Requirements none
6	Mode of End-Of-Module Examination Written test: PO
7	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Science Business Analytics & Econometrics:     Supplementary Section Business Analytics & Econometrics  Master of Science Information Systems:     Specialisation Section Information Systems
9	Module Manager UnivProf. Dr. Christoph Rosenkranz
10	Miscellaneous  a) Lecture is held in a project-based style. Students develop application scenarios and/ or prototypes for emerging electronic business, implement them, and present them in class. b) The course will employ a project-based format. c) Required readings are announced at the beginning of the semester. d) This course will not be offered after winter term 22/23 anymore.

SpM Info	mation Syst	ems III				
Module Code 1277MSISY3		Workload 180h	ECTS Credits	Module Language English	Module Availability every term	Duration 1 Term
1	Courses a) Artificial Intelligence and Information Management b) Applied Mathematical Optimization c) Machine Learning and Artificial Intelligence d) Decision Making under Uncertainty			Contact Hours a) 50h b) 50h c) 30h d) 30h	Self-Studies a) 130h b) 130h c) 150h d) 150h	Course Language a) English b) English c) Englisch d) Englisch
2	agement b) Applied Mathematical Optimization c) Machine Learning and Artificial Intelligence  a) 50h b) 50h b) 130h c) English c) Englisch d) Englisch					
3	Learning Object	ctives	einforcement Lea		the points men	tioned above under

"Module content" communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development potentials develop work processes for real problems and challenges.
Teaching and Learning Methods lecture practice
Module Entry Requirements none
Mode of End-Of-Module Examination Written test: PO
Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Science Business Analytics & Econometrics:     Supplementary Section Business Analytics & Econometrics  Master of Science Information Systems:     Specialisation Section Information Systems
Module Manager UnivProf. Dr. Wolf Ketter
Miscellaneous b) Required readings are announced at the beginning of the semester.

SpM Brand Management								
Module Code 1266MSBMG1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Brand Managem	Courses Brand Management Contact Hours 45h Course Language English						
2	The module covboth conceptual sions and guest literature in addi	Module Content  The module covers key questions and challenges of building and managing brands. It consists of both conceptual and applied elements, including presentations by students, case studies, discussions and guest speakers from industry. Students are expected to engage in their own reading of the literature in addition to attending lectures and participating in exercises. Furthermore, they are expected to organise their learning processes independently.						
3	Students know and und "Module content understand ac brand managem assess and di methods in the c	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized marketing theories, concepts, and methods in the domain of brand management assess and discuss findings and research results of specialized marketing theories, concepts, and methods in the domain of brand management act responsibly considering ecological, social and ethical criteria.						
4	Teaching and L lecture practice							
5	Module Entry R Recommendationsis, analysis of v	n: Basic know		g and multivaria	ate methods (e	.g., regression analy-		
6		Mode of End-Of-Module Examination Written test: WT (60)						
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Business Administration - Marketing:     Specialisation Section Marketing							

	Master of Science Geographie:						
	Wahlpflichtfach Management & Social Sciences						
	Master of Science Economics:						
	Supplementary Section Management & Social Sciences						
	Master of Science Sociology: Social Research:						
	Supplementary Section Sociology and Social Research						
	Master of Science Sociology: Social and Economic Psychology:						
	Supplementary Section Sociology: Social and Economic Psychology						
	Master of Arts Medienwissenschaft:						
	Ergänzungsbereich Medienmanagement und Medienökonomie						
	Master of Science Mathematik:						
	Economics Sciences						
	Master of Science Wirtschaftsmathematik:						
	Economics Sciences						
	Master of Science International Management:						
	Supplementary Section International Management						
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:						
	Ergänzungbereich Wirtschaftspädagogik						
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:						
	Ergänzungsbereich Business Administration						
9	Module Manager						
	UnivProf. Dr. Franziska Völckner						
10	Miscellaneous						
10	This module may consist of at least one course that takes place either until the middle of the semes-						
	ter (1. term) or from the middle of the semester onwards (2. term). You can find this information in						
	the KLIPS entry of the corresponding course. The corresponding examinations of courses that take						
	place in the 1. term are often offered in the middle of the semester.						
	place in the 1. term are often offered in the findule of the semester.						

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SpM Cus	stomer Manag	gement						
Module Code 1266MSCMG1		Workload 180h	ECTS Credits	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Customer Mana	CoursesContact HoursSelf-Stu- dies 45hCourse Languag English						
2	The module covboth conceptual sions and guest literature in addi	Module Content  The module covers key questions and challenges of customer management (CRM). It consists of both conceptual and applied elements, including presentations by students, case studies, discussions and guest speakers from industry. Students are expected to engage in their own reading of the literature in addition to attending lectures and participating in exercises. Furthermore, they are expected to organize their learning processes independently.						
3	Students know and und "Module content understand ac customer manaç analyse curre assess and di	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized marketing theories, concepts, and methods in the domain of customer management analyse current questions and challenges in the area of customer management assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria.						
4	Teaching and L lecture practice							
5	Module Entry R Recommendation		ledge in marketing	g				
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the modern		of Credit Points					
8	Supple Master of Science Anwence Master of Science Anwence	ce Business Amentary Section Business Amentary	dministration - Supon Supply Chain Marketing	Management lance: stems counting and Tail Taxation rporate Developelopment	axation:			

10	Miscellaneous  This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.
9	Module Manager UnivProf. Dr. Werner Reinartz
	Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration
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SpM Mar	keting Perfor	mance Ma	nagement					
Module Code 1266MSMPF1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Marketing Perfo	CoursesContact HoursSelf-Stu- dies 135hCourse Language English						
2	The module dea ceptual and app world of marketi dependently and	Module Content  The module deals with central questions of marketing performance management and includes conceptual and applied elements, including presentations by guest speakers and discussions from the world of marketing. Students are required to organise their own learning and working processes independently and self-responsibly in addition to attending lectures and participating in exercises. In addition, it is expected that students read the related literature.						
3	Students know and und "Module content analyse curre activities in finar assess and di methods in the d	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges that arise when quantifying and evaluating marketing activities in financial terms assess and discuss findings and research results of specialised marketing theories, concepts, and methods in the domain of marketing performance management act responsibly considering ecological, social and ethical criteria.						
4	Teaching and L lecture practice							
5	Module Entry R	-	edge of marketing	g and multivaria	ate methods			
6		Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Passing the mod							
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Business Administration - Marketing:     Specialisation Section Marketing  Master of Science Geographie:							

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: **Economics Sciences** Master of Science Wirtschaftsmathematik: **Economics Sciences** Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration 9 **Module Manager** Univ.-Prof. Dr. Marc Fischer 10 Miscellaneous This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.

SpM Digi	tal Strategy a	and Market	ing					
Module Code 1266MSDSM1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Digital Strategy	CoursesContact HoursSelf-Stu- dies 135hCourse Language English						
2	Module Content  The emergence of the internet, mobile devices, the ability to automate tasks and the abundance of data is dramatically changing society and businesses. This module exposes students to a wide range of issues and questions related to this "digital" transformation. The module consists of both conceptual as well as applied tools and frameworks to understand business models and the organization of industries. The module aims at covering both the supply side (infrastructure, operations, etc.) as well as the demand side (customer, marketing, etc.). Students are expected to share their own knowledge and to use ongoing events (e.g., new companies, current news, IPOs, etc.) to apply the concepts they learn.							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand economic and strategic frameworks related to industrial organization, business models, and tactical decisions analyse current questions and challenges related to the ongoing changes in business and society as a result of digital technologies assess and discuss findings and research results of specialised theories / methods justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.							
4	Teaching and L lecture practice	earning Meth	ods					
5	Module Entry R	-	edge of marketinç	g and economic	cs			
6		Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination							
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:							

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

Supplementary Section Corporate Development Master of Science Informatik: Anwendungsfeld Master of Science Business Administration - Marketing: Specialisation Section Marketing Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: **Economics Sciences** Master of Science Wirtschaftsmathematik: **Economics Sciences** Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration 9 **Module Manager** Univ.-Prof. Dr. Hernán Bruno 10 Miscellaneous This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.

SuM Mod	dia and Tochr	ology Mar	nagomont - E	Intorprisos	Markots	and Strategies		
Module Cod 1284MEEM	de	Workload 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - winter	Duration 1 Term		
1		Courses Media and Technology Management: Enterprises, Markets, and Strategies  Contact Hours dies German and English 150h						
2	Overview of b tries and market     Economic cha of digital goods)     MTM infrastru social welfare     Design options     Application of formation evaluation	Module Content  • Overview of business models and characteristics of various media and telecommunications industries and markets in the digital age  • Economic characteristics of digital products and services and resulting pricing strategies (economy of digital goods)  • MTM infrastructures and their regulation and influence on MTM business models, companies and						
3	Students know and und "Module content understand ad agement analyse curre	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of Media and Technology Man-						
4	Teaching and L lecture Colloquium	earning Meth	ods					
5	Module Entry R	Requirements						
6		Mode of End-Of-Module Examination Written test: WT (60)						
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:							

	Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:  Ergänzungbereich Wirtschaftspädagogik
9	Module Manager UnivProf. Dr.' Claudia Loebbecke, M.B.A.
10	Miscellaneous

SuM Med	ia and Techr	nology Mar	nagement - S	Selected Is:	sues I			
Module Code 1284MEMTM1		Workload 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Selected Media and Technology Issues			Contact Hours 30h	Self-Stu- dies 150h	Course Language German and English		
2	Module Content Varying topics	Module Content Varying topics						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges in the area of Media and Technology Management justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.							
4	Teaching and L seminar Colloquium							
5	Module Entry R	Requirements						
6	Mode of End-O Written test: PO		mination					
7	Prerequisites for Passing the mod	_						
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik							
9	_	Ergänzungbereich Wirtschaftspädagogik  Module Manager  UnivProf. Dr. Claudia Loebbecke, M.B.A.						

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

10 Miscellaneous

SuM Med	ia and Techn	ology Mar	nagement - S	Selected Is:	sues II			
	Module Code 1284MEMTM2		ECTS Credits	Module Language German and English	Module Availability irregular	Duration 1 Term		
1	Courses Selected Media	and Technolog	y Issues	Contact Hours 30h	Self-Stu- dies 150h	Course Language German and English		
2	Module Conten Varying topics	t						
3	Students know and und "Module content analyse curre assess and di justify and def critically evalu	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges in the area of Media and Technology Management assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions use techniques of scientific work and good scientific practice.						
4	Teaching and Learning Methods seminar Colloquium							
5	Module Entry Requirements none							
6	Mode of End-O Written test: PO	f-Module Exar	mination					
7	Prerequisites for Passing the mod	_						
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik							
9	Module Manage UnivProf. Dr.' (		ecke, M.B.A.					
10	Miscellaneous							

БРМ Ме	dia Economic	S							
Module Code 1289MSMEC1		Workload 180h  ECTS Credits 6  Module Language English		Language	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	Courses Media Economic	cs		Contact Hours 60h	Self-Stu- dies 120h	Course Language English			
2	Characteristics     Cost and reve     Digital transform	Module Content Characteristics of media markets Cost and revenue structures on media markets Digital transformation of media markets Political economy of media markets							
3	Students know and und "Module content analyse curre assess and di	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges assess and discuss findings and research results of specialised theories / methods critically evaluate current social developments and develop alternative solutions.							
4	Teaching and L lecture practice								
5	Module Entry R None	Requirements							
6	Mode of End-O Written test: WT		ımination						
7	Prerequisites for Passing the mod		of Credit Points						
8	Master of Science Supplee Master of Science Supplee Master of Arts M Ergänz Master of Science Supplee Master of Science Supplee Master of Science Supplee Master of Science Supplee Master of Educate Ergänz Master of Arts P Supplee	Other Programmes that Use the Module  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science International Management:     Supplementary Section International Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Business Administration - Supply Chain Management:							

	Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Johannes Münster
10	Miscellaneous

<b>lodule Code</b> 284MEMRP1		Workload 180h ECTS Credits	Module Language English	Module Availability irregular	<b>Duration</b> 1 Term				
1	Courses Media and Tech search and Pub		gement: Re-	Contact Hours 30h	Self-Stu- dies 150h	Course Language English			
2	The focus of the	Module Content  The focus of this event is on scientific work, research design and research methods in the field of media and technology management and information systems.							
3	Students know and und "Module content understand a agement analyse curre assess and d collect, systel prepare indep justify and de present scien	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the field of media and technology man-							
4	Teaching and I seminar	_earning Meth	nods						
5	Module Entry F Recommendation	on: At least par		of an MTM Mas	ster Module and	I interest to write the			
6	Mode of End-O Written test: PO		mination						
7	Prerequisites f	_	of Credit Points						
8	Master of Scien Supple Master of Scien Supple Master of Scien Supple Master of Arts N Ergänz Master of Scien Supple Master of Scien Supple Master of Scien	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:							

9	Module Manager UnivProf. Dr.' Claudia Loebbecke, M.B.A.
10	Miscellaneous See www.mtm.uni-koeln.de

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SpM Sem	inar Media E	conomics						
Module Code 1289MSSMC1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Seminar Media Economics			Contact Hours 30h	Self-Stu- dies 150h	Course Language English		
2	Module Conten Topics in media							
3	Students know and unc "Module content analyse curre assess and di collect, syster discuss scient cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges assess and discuss findings and research results of specialized theories / methods collect, systematize and synthesize independently literature on selected scientific questions discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-						
4	Teaching and L seminar	Teaching and Learning Methods seminar						
5	Module Entry R	Requirements						
6	Mode of End-O Combined exam							
7	Prerequisites for Passing the modern	_						
8	Other Programmes that Use the Module  Master of Arts Medienwissenschaft:							
9	Module Manage UnivProf. Dr. J		iter					
10	Miscellaneous							
<b>.</b>								

CM Comparative Political Institutions									
Module Code 1335MBCPI1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Comparative Po	litical Institutio	ns	Contact Hours 30h	Self-Stu- dies 150h	Course Language English			
2	<ul> <li>Module Content</li> <li>Institutionalism and neoinstitutionalism</li> <li>Veto player and veto point theory</li> <li>Theory of structure-induced equilibria</li> <li>Problem areas: aggregation of individual preferences, coordination of individual decisions, collective action, delegation relationships and risk of "agency loss"</li> <li>Time consistency and commitments</li> <li>Endogeneity of institutions and institutional reform</li> <li>Empirical findings of conventional international comparative studies</li> </ul>								
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialised theories / methods assess and discuss findings and research results of specialised theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development potentials.								
4	Teaching and L	earning Meth	ods						
5	Module Entry R	equirements							
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the mod	_							
8	Other Programmes that Use the Module  Master of Science Geographie:  Wahlpflichtfach Management & Social Sciences  Master of Science Economics:  Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:  Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:  Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:  Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:  Ergänzungsbereich Sozialwissenschaften  Master of Science Economic Research:								

	Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft:     Core Section Political Science
9	Module Manager UnivProf. Dr. André Kaiser
10	Miscellaneous

CM Con	nparative Polit	ical Econd	omy					
<b>Module Code</b> 1335MBCPE1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Comparative Po	litical Economy	<i>y</i>	Contact Hours 30h	Self-Stu- dies 150h	Course Language English		
2	Approaches us     International co     International co	Module Content     Approaches used in political economy and comparative research into government activity     International comparison of the political economy of markets     International comparison of political and institutional change in various areas     Specific research methods in comparative political economy						
3	Students know and unc "Module content understand ac assess and di justify and del	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialised theories / methods assess and discuss findings and research results of specialised theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development positions.						
4	Teaching and L	Teaching and Learning Methods lecture						
5	Module Entry R	equirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the modern							
8	Master of Science Supplee Master of Science Supplee Master of Science Supplee Master of Arts R Ergänz Master of Arts R Ergänz Master of Science Supplee Master of Science Supplee	ce Geographie lichtfach Mana ce Economics: mentary Section Sec	gement & Social of Management & Social Research: on Sociology and Social and Econor on Sociology: Social Lateinamerika - Senschaften o Ost- und Mittele ozialwissenschaftesearch: on Economic Research	Social Science Social Researce mic Psychology ial and Econom Sozialwissensc uropa - Sozialw een earch anagement	h r: nic Psychology shaften:			

	Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Arts Politikwissenschaft: Core Section Political Science
9	Module Manager UnivProf. Dr.' Christine Trampusch
10	Miscellaneous

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<b>Module Code</b> 1335MBDTP1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Democratic The	ory and Practi	ce	Contact Hours 30h	Self-Stu- dies 150h	Course Language English		
2	<ul><li>Survey of clas</li><li>Conceptualizir</li><li>Assessing rea</li><li>zation</li></ul>	Module Content     Survey of classical and contemporary democratic theory     Conceptualizing, justifying and critiquing the democratic ideal     Assessing real-world challenges to the democratic ideal, e.g. inequality, multiculturalism, globalization     Evaluating and comparing the performance of democracies and non-democracies						
3	Students know and unc "Module content understand ac assess and di justify and del	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development po-						
4	Teaching and L	earning Meth	nods					
5	Module Entry R	equirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod		of Credit Points					
8	Master of Science Supple Master of Science Supple Master of Arts R Ergänz Master of Arts R Ergänz Master of Science Supple Master of Science Supple	ce Economics: mentary Section ce Sociology: mentary Section ce Economic Form ce Internation ce Internation ce Economic Form ce Internation ce Internation ce Economic Form ce Internation ce Internation ce Economic Form ce Internation ce Internation ce Internation ce Internation ce Internation ce Internation	on Management & Social Research: on Sociology and Social and Econor Sociology: Social Lateinamerika - senschaften o Ost- und Mittele sozialwissenschaftesearch: on Economic Research	Social Researd mic Psychology ial and Econom Sozialwissenso uropa - Sozialw en earch anagement	h r: nic Psychology :haften:			

	Master of Science Information Systems:     Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft:     Core Section Political Science  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences
9	Module Manager JunProf.' Chitralekha Basu, Ph.D
10	Miscellaneous

CM International Relations							
Module Code 1335MBIRE1		<b>Workload</b> 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term	
1	Courses International Re	lations		Contact Hours 30h	Self-Stu- dies 150h	Course Language German and English	
2	<ul> <li>International F</li> <li>Foreign Policy</li> <li>Transnational</li> <li>Peace and coll</li> <li>Security Policy</li> <li>Information and</li> </ul>	Module Content  International Politics  Foreign Policy  Transnational Politics  Peace and conflict studies  Security Policy  Information and Communication  Multi-level analysis					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialised theories / methods assess and discuss findings and research results of specialised theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development potentials.					nethods. s.	
4	Teaching and L	Teaching and Learning Methods seminar					
5	Module Entry R	equirements					
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:     Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Science Economic Research:     Supplementary Section Economic Research						

	Master of Science International Management:
9	Module Manager UnivProf. Dr. Thomas Jäger
10	Miscellaneous

CM European Politics							
<b>Module Code</b> 1335MBCED1		<b>Workload</b> 180h				<b>Duration</b> 1 Term	
1	Courses European Politic	cs		Contact Hours 30h	Self-Stu- dies 150h	Course Language English	
2	<ul> <li>Analytical mod</li> <li>Functioning of</li> <li>Parties and Pa</li> <li>Comparative A</li> </ul>	Module Content  • Analytical models of European politics  • Functioning of democracy in European nation states and in the European Union  • Parties and Party Competition in Europe  • Comparative Analysis of Political Institutions in Europe  • Current Developments in Research on European Politics					
3	Students know and und "Module content understand ad assess and di justify and def	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development po-					
4	Teaching and L	earning Meth	nods				
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		mination				
7	_	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems						

	Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft: Core Section Political Science			
9	Module Manager UnivProf. Dr. Sven-Oliver Proksch			
10	Miscellaneous			

SpM Sp	ecial Topics P	olitical Sc	ience I				
Module Code 1335MSPIR1		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Seminar Politica tion	Seminar Political Institutions and Representa- Hours dies English					
2	Classic and m tutions Institutionalism Democratic re Classic and m Representatio	Module Content  Classic and modern approaches in comparative political science and the analysis of political institutions  Institutionalism  Democratic regimes  Classic and modern approaches in political theory and democratic theory  Representation in political systems  Elections and the electorate					
3	Students know and und "Module content analyse curre collect, syster solve team-in discuss scien cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content" analyse current questions and challenges collect, systematize and synthesize independently literature on selected scientific questions solve team-internal conflicts and target divergences independently discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists evaluate their own action processes in self- and external reflection and identify development po-					
4	Teaching and L	earning Meth	ods				
5	Module Entry R	Module Entry Requirements none					
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:     Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften						

	Master of Science International Management:  Supplementary Section International Management
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Arts Regionalstudien China - Sozialwissenschaften:
	Ergänzungsbereich Sozialwissenschaften
	Master of Arts Politikwissenschaft:
	Specialisation Section Political Science
9	Module Manager Fachbereich Politikwissenschaft
10	Miscellaneous

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<b>Module Code</b> 1335MSIRP1		<b>Workload</b> 180h	6	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Seminar Compa International Re		Economy and	Contact Hours 30h	Self-Stu- dies 150h	Course Language German and English	
2	<ul> <li>Comparative p</li> <li>Varieties of Ca</li> <li>Detailed know</li> <li>Classic and m</li> <li>International a</li> </ul>	Module Content Comparative political economy, comparative analysis of public policy Varieties of Capitalism and classic and modern studies of capitalism Detailed knowledge of the political economies of certain countries Classic and modern studies in International Relations International and foreign policy, transnational politics Peace and conflict studies, international regulatory policy, security policy					
3	Students know and und "Module content analyse curre collect, syster solve team-in discuss scient cialists.	know and understand the relevant methods and theories for the points mentioned above under "Module content".  analyse current questions and challenges.  collect, systematize and synthesize independently literature on selected scientific questions.  solve team-internal conflicts and target divergences independently.  discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists.  evaluate their own action processes in self- and external reflection and identify development po-					
4	Teaching and L	earning Meth	ods				
5	Module Entry R	Module Entry Requirements none					
6		Mode of End-Of-Module Examination Combined examination: PRES, TP					
7	<u>-</u>	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Geographie:  Wahlpflichtfach Management & Social Sciences  Master of Science Economics:  Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:  Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:  Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:  Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:  Ergänzungsbereich Sozialwissenschaften  Master of Science Business Administration - Finance:						

	Supplementary Section Finance  Master of Science Information Systems: Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft: Specialisation Section Political Science
9	Module Manager Fachbereich Politikwissenschaft
10	Miscellaneous

CM Soc	iology I: Analy	sis of Cro	ss-Sectiona	l Data				
Module Code 1320MBSOC1		<b>Workload</b> 360h	ECTS Credits 12	Module Language English	Duration 1 Term			
1	Courses Quantitative Met	thods for the S	ocial Sciences	Contact Hours 60h	Self-Stu- dies 300h	Course Language English		
2	Thinking in ca Linear and not Multilevel mod	Module Content  Thinking in causal models and modelling multivariate relationships Linear and non-linear regression models for cross-sectional data Multilevel models for nested cross-sectional data Learn how to use statistical software packages						
3	Students know and und "Module content understand ad assess and di prepare and a	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized methods of cross-sectional data analysis assess and discuss findings and research results of specialized methods prepare and analyse data material for selected scientific questions using quantitative methods use techniques of scientific work and good scientific practice.						
4	Teaching and L lecture practice							
5	Module Entry R	Requirements						
6	Mode of End-O Written test: PO		mination					
7	Prerequisites for Passing the mod	_						
8	Other Programmes that Use the Module  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Sociology: Social Research:     Core Section Sociology: Social Research  Master of Science Sociology: Social and Economic Psychology:     Core Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:     Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften							

	Master of Arts Politikwissenschaft: Supplementary Section Political Science
9	Module Manager UnivProf. Dr. Thomas Leopold
10	Miscellaneous A written test (120) is part of the portfolio

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CM Soci	ology II: Soci	ological T	heory				
Module Code 1320MBSOC2		Workload 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Sociological The	Courses Sociological Theory			Self-Stu- dies 150h	Course Language English	
2	<ul> <li>Diversity of so</li> <li>How sociologi</li> <li>Social mechan</li> <li>Microfoundation</li> <li>Meso-level the</li> </ul>	Module Content Diversity of sociological theories How sociological theories can guide and be tested in social research Social mechanisms and scope conditions Microfoundations (e.g., theories of action, practice, values, attitudes, and cognition) Meso-level theories (e.g., social networks, strategic interaction) Macrosociological theories (e.g., modernisation, institutionalism, social differentiation)					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialised theories in sociology analyse current questions and challenges of theory development in sociology assess and discuss findings and research results of specialised theories justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L	earning Meth	nods				
5	Module Entry R	Requirements					
6	Mode of End-O Written test: PO		mination				
7	Prerequisites for Passing the modern	_	of Credit Points				
8	Other Programmes that Use the Module  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Core Section Sociology: Social Research  Master of Science Sociology: Social and Economic Psychology:     Core Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:     Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:						

	Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft: Supplementary Section Political Science
9	Module Manager UnivProf. Dr. Clemens Kroneberg
10	Miscellaneous A written test (60) is part of the portfolio

Madelle A	4-	Manteles 1	FOTO 0 ""	Module	Mediala	Duneti		
Module Code 1320MBSOC3		<b>Workload</b> 180h	6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Contemporary S Social Change	Contemporary Societies: Social Structure and Hours dies English						
2	<ul> <li>Socio-econom</li> <li>Mechanisms or rary societies</li> <li>Consequence</li> </ul>	<ul> <li>Consequences of social, economic, and demographic change in contemporary societies</li> <li>Solutions for challenges resulting from social, economic, and demographic change in contempo-</li> </ul>						
3	Students know and und "Module content understand ad qualities analyse curre assess and di justify and def	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods of socio-economic/socio-demographic ine-						
4	Teaching and L	earning Meth	ods					
5	Module Entry R	equirements						
6	Mode of End-O Written test: PO		mination					
7	Prerequisites for Passing the mod	_						
8	Other Programmes that Use the Module  Master of Science Geographie:  Wahlpflichtfach Management & Social Sciences  Master of Science Economics:  Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:  Core Section Sociology: Social Research  Master of Science Sociology: Social and Economic Psychology:  Core Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:  Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:  Ergänzungsbereich Sozialwissenschaften  Master of Science Business Administration - Finance:  Supplementary Section Finance							

	Master of Science Information Systems:
9	Module Manager UnivProf. Dr. Karsten Hank
10	Miscellaneous A written test (60) is part of the portfolio

SpM Sele	cted Issues i	in Account	ting & Taxati	ion I			
Module Code 1016MSSIS1		<b>Workload</b> 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses a) Tax Accounting b) Financial Service and Real Estate Taxation c) Taxation of Family Business d) Selected Issues in Controlling I e) Annual Audit f) Special Audits			Contact Hours a) 30h b) 30h c) 30h d) 30h e) 30h f) 30h	Self-Stud- ies a) 60h b) 60h c) 60h d) 60h e) 60h f) 60h	Course Language a) English b) English c) German d) English e) German f) German	
2	Module Conten		accounting, finar	ncial accounting	յ, auditing or bւ	usiness taxation	
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories or methods in accounting or taxation analyse current questions and challenges in accounting or taxation assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions discuss topics in a professional manner and appropriate to the situation with specialists develop work processes for real problems and challenges.						
4	Teaching and L	earning Meth	ods				
5	Module Entry R	Requirements					
6	Mode of End-O Written test: PO		nination				
7	Prerequisites for Passing the model lectures.	_		must be taken.	The exam cove	ers the content of two	
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Mathematik:						

	Economics Sciences  Master of Science Wirtschaftsmathematik:
	Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation
9	Module Manager Area Accounting and Taxation
10	Miscellaneous

SpM Selec	ted Issues in	Accounting	g & Taxation I	I			
Module Code 1016MSSIS2		<b>Workload</b> 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses  a) International Tax Planning b) Taxation of Corporate Groups c) Selected Issues in Business Valuation d) Consolidated Balance Sheets e) Selected Issues in Controlling II			Contact Hours a) 30h b) 30h c) 30h d) 30h e) 30h	Self-Stud- ies a) 60h b) 60h c) 60h d) 60h e) 60h	Course Language a) English b) German c) German d) German e) English	
2	Module Content Selected Issues in managerial accounting, financial accounting, auditing, business valuation or business taxation						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories or methods in accounting or taxation analyse current questions and challenges in accounting or taxation assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions discuss topics in a professional manner and appropriate to the situation with specialists develop work processes for real problems and challenges.						
4	Teaching and L	earning Meth	ods				
5	Module Entry R None	equirements					
6	Mode of End-O Written test: PO	f-Module Exar	nination				
7	Prerequisites for Passing the moon two lectures.			nave to be chos	en. The exam	covers the content of	
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation Specialisation Section Accounting and Taxation						
9	Module Manager Area Accounting and Taxation						
10	Miscellaneous						

CM Basic	Course Tax	Law						
Module Code		<b>Workload</b> 180h	ECTS Credits	Module Language German	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Basic Course Ta	ax Law		Contact Hours 60h	Self-Stu- dies 120h	Course Language German		
2	Module Content  • Basic law  • Income Tax Act  • Constitutional issues with case solutions							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" acquire legal methodological competence in the field of tax law receive content-related skills for understanding tax law learn how to solve new cases by applying the technical and methodological skills acquired.							
4	Teaching and L lecture practice	earning Meth	ods					
5	Module Entry R None	equirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod	_						
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation							
9	Module Manager UnivProf. Dr.' Johanna Hey							
10	Miscellaneous							

CM Europ	ean Tax Lav	v						
Module Code 1015MBESR1		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> <b>Language</b> German	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses European Tax Law			Contact Hours 30h	Self-Stu- dies 150h	Course Language German		
2	Module Content  • European tax law  • Guidelines  • Case law of the European court of justice  • Basic freedoms  • Tax competition							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" deal with the growing importance of European law for tax practice, taking into account the dogmatic foundations discuss the influence of European law on indirect taxation law discuss tax harmonisation in the European area discuss the case law of the European Court of Justice on the application of the fundamental freedoms and the prohibition of state aid and their influence on the taxation of natural persons and companies discuss tax competition in Europe and measures to curb it.							
4	Teaching and L	earning Meth	ods					
5	Module Entry R Basic knowledge	•	law, corporate ta	ax law and inter	national tax lav	v.		
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the modern	_						
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation							
9	_	Module Manager UnivProf. Dr.' Johanna Hey						
10	Miscellaneous							

	<u> </u>								
CM Specialisation in Company Law									
Module Code 1015MBVIG1	,	<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> German	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	Courses Specialisation in	Company Lav	v	Contact Hours 30h	Self-Stu- dies 150h	Course Language German			
2	Module Content  • Partnership law  • Law of corporations, in particular the law of the GmbH and AG  • Formation, organisation and termination of a capital company, depending on its legal form  • Liability and capital structure system of the law on corporations								
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" acquire legal methodological competence in the field of corporate law receive substantive skills for understanding corporate law learn how to solve new cases by applying the technical and methodological skills acquired.								
4	Teaching and L	earning Meth	ods						
5	Module Entry R None	equirements							
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the mod	_							
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation								
9	Module Manager UnivProf. Dr. Barbara Grunewald								
10	Miscellaneous								

	me Tax Law	Ī		Ī	ı			
<b>Module Cod</b> 1015MBEKF		<b>Workload</b> 180h	ECTS Credits 6	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	Courses Income Tax Law	ı		Contact Hours 60h	Self-Stu- dies 120h	Course Language German		
2	Module Conten Income Tax A Income tax law Case solutions	ct v issues						
3	Students know and und "Module content assess the his discuss perso master the de deal with inter	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" assess the history and systematics of income tax law discuss personal income tax liability and the income tax assessment basis master the determination of income, the delimitation of income types and personal deductions deal with international and European legal aspects of income tax present procedural aspects.						
4	Teaching and L lecture practice	earning Meth	nods					
5	Module Entry R None	Requirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the modern	_	of Credit Points					
8	Master of Science Supple Master of Science Supple Master of Science	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation						
9	Module Manage UnivProf. Dr.			_	_			
		Miscellaneous						

Module Code   180h   180h   6   Credits   Module   Language German   Module   Availability 1   1   1   1   1   1   1   1   1   1									
1 Courses Indirect Taxation Law  Contact Hours 60h  Indirect Taxation Law  Contact Hours 60h  Indirect Taxation Law  Course Self-Studies 60h  Course Segman  Course Segman  Course Segman  Course Language German  Course Language Methouse Students  Indirect taxes  Learning Objectives Students  Indirect taxes  Course Language German  Course Language Methouse Segman  Indirect taxes  Course Language Methouse Segman  Indirect taxes  Course Language Methouse Segman  Indirect taxes  Course Language Methouse Segman  Indirect Taxation Law  Course Language German  Course Language Methouse Segman  Indirect Taxation Law  Course Language German  Course Language  German  Indirect Taxation Law  Indirect Taxation Law  Indirect Taxation Section Accounting and Taxation  Supplementary Section Accounting and Taxation  Specialisation Section Accounting and Taxation  Module Manager UnivProf. Dr.' Johanna Hey	CM Indirect Taxation Law								
Indirect Taxation Law    Hours 60h   120h   German	Module Cod 1015MBRIS1				Language	Availability every 2nd term - sum-			
Indirect taxes   Learning Objectives	1		n Law		Hours	dies			
Students  know and understand the relevant methods and theories for the points mentioned above under "Module content".  acquire legal methodological competence in the field of tax law.  receive content-related skills for understanding tax law.  learn how to solve new cases by applying the technical and methodological skills acquired.  4	2		t						
lecture practice  5	3	Students know and und "Module content acquire legal receive conte	Students know and understand the relevant methods and theories for the points mentioned above under "Module content" acquire legal methodological competence in the field of tax law receive content-related skills for understanding tax law.						
Mode of End-Of-Module Examination Written test: WT (120)  7 Prerequisites for Awarding of Credit Points Passing the module examination  8 Other Programmes that Use the Module Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Specialisation Section Accounting and Taxation  9 Module Manager UnivProf. Dr. Johanna Hey	4	lecture	lecture						
Written test: WT (120)  7	5	-	Requirements						
Passing the module examination  8  Other Programmes that Use the Module Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation     Specialisation Section Accounting and Taxation  9  Module Manager UnivProf. Dr. Johanna Hey	6			mination					
Master of Science Business Administration - Finance:	7	-	_						
UnivProf. Dr. Johanna Hey	8	Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation							
10 Miscellaneous	9								
	10	Miscellaneous	Miscellaneous						

CM Corporate Tax Law									
<b>Module Coo</b> 1015MBUSF		<b>Workload</b> 180h	ECTS Credits	Module Language German	Module Availability every 2nd term - sum- mer term	Duration 1 Term			
1	Courses Corporate Tax L	aw		Contact Hours 30h	Self-Stu- dies 150h	Course Language German			
2	Income Tax A     Corporation Tax	Module Content Income Tax Act Corporation Tax Act Trade Tax Act							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" acquire legal methodological competence in the field of tax law receive content-related skills for understanding tax law learn how to solve new cases by applying the technical and methodological skills acquired.								
4	Teaching and L	earning Meth	ods						
5	Module Entry R	Requirements							
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the modern	_							
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation								
9	Module Manager UnivProf. Dr. Johanna Hey								
10	Miscellaneous								

CM International Tax Law								
Module Code 1015MBISR1	•	<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> German	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses International Tax	x Law		Contact Hours 30h	Self-Stu- dies 150h	Course Language German		
2	Module Conten • Foreign Tax A • Double Taxati	ct						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" acquire legal methodological competence in the field of international tax law receive content-related skills for understanding international tax law learn how to solve new cases by applying the technical and methodological skills acquired.							
4	Teaching and L	earning Meth	ods					
5	Module Entry R	Requirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the modern	_						
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation     Specialisation Section Accounting and Taxation							
9	Module Manager UnivProf. Dr. Johanna Hey							
10	Miscellaneous Language: germ	nan						

CM Select	CM Selected Issues of Tax Law									
Module Code 1015MBAFS1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> German	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term				
1	Courses Selected Issues	of Tax Law		Contact Hours 30h	Self-Stu- dies 150h	Course Language German				
2	Module Conten									
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" deepen their knowledge in special areas of tax law acquire competence in the areas of group tax law and reorganisation tax law deal with the special tax features of the taxation of groups of companies in the subject Group Tax Law deal with the various transformation processes in the subject Reorganisation Tax Law receive an overview of the tax treatment of mergers, splits, contributions, conversions, accruals, share swaps and international conversions.									
4	Teaching and L	earning Meth	ods							
5	Module Entry R Recommendation	· <del>-</del>	edge of income ta	ax law and corp	orate tax law					
6	Mode of End-O Written test: WT		mination							
7	Prerequisites for Passing the modern	_								
8	Other Programmes that Use the Module  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation									
9		Module Manager UnivProf. Dr.' Johanna Hey								
10	Miscellaneous									

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CM Supp	oly Chain Ana	llytics I						
Module Code 1271MBSCA1		Workload 180h	ECTS Credits	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Predictive Analy	rtics	•	Contact Hours 45h	Self-Stu- dies 135h	Course Language English		
2	Introduction D     Introduction P	Module Content Introduction Data Analysis/Data Science Introduction Programming with Python Methods of Demand Forecasting						
3	Students know and und "Module content understand an collect and ar methods communicate solve team-in justify and de present scien develop work	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of data science collect and analyse data material for selected scientific questions using quantitative / qualitative						
4	Teaching and L lecture practice	_earning Meth	nods					
5	Module Entry R	Requirements						
6	Mode of End-O Written test: PO		mination					
7	-	_						
8	Master of Scient Core S Master of Scient Supple Master of Scient	Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:  Core Section Supply Chain Management  Master of Science Business Administration - Marketing:  Supplementary Section Marketing  Master of Science Business Administration - Finance:  Supplementary Section Finance  Master of Science Information Systems:  Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:  Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:  Supplementary Section Corporate Development						

10	Miscellaneous
9	Module Manager Prof. Dr. Nicolas Fugger Area Supply Chain Management
	Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration

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CM Supp	ly Chain Ana	llytics II						
Module Cod 1271MBSCA		Workload 180h	ECTS Credits	CTS Credits    Module   Language   English   Every 2nd   term - winter   term				
1	Courses Prescriptive Ana	alytics		Contact Hours 45h	Self-Stu- dies 135h	Course Language English		
2	Introduction A     Introduction C	Module Content  Introduction Analytical Modelling Introduction Optimisation Solving Optimisation Case Studies in Python						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the area of data science / optimisation collect and analyse data material for selected scientific questions using quantitative / qualitative methods communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions present scientific results in a way that is appropriate for the target audience develop work processes for real problems and challenges use techniques of scientific work and good scientific practice.							
4	Teaching and L lecture practice	earning Meth	ods					
5	Module Entry R	Requirements						
6	Mode of End-O Written test: PO		mination					
7	-	_	of Credit Points					
8	Passing the module examination  Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:							

	Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration
9	Module Manager Prof. Dr. Andreas Fügener Area Supply Chain Management
10	Miscellaneous

Spivi Su	pply Chain Op	erations						
<b>Module Co</b> 1271MSSC		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Supply Chain O	perations		Contact Hours 45h	Self-Stu- dies 135h	Course Language English		
2	<ul><li>Inventory Mar</li><li>Contract Design</li><li>Capacity and</li></ul>	Module Content Inventory Management Contract Design Capacity and Revenue Management Supply Chain Management						
3	Students know and und "Module content understand a analyse curre communicate discuss scien cialists present scien	know and understand the relevant methods and theories for the points mentioned above under "Module content".  understand advanced, specialized theories / methods to control supply chains.  analyse current questions and challenges in supply chain management.  communicate continuously and purposefully in diverse teams.  discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists.  present scientific results in a way that is appropriate for the target audience.  act responsibly considering ecological, social and ethical criteria.						
4	Teaching and L lecture practice	_earning MetI	nods					
5	Module Entry R	_	s upply Chain Analy	tics I should ha	ve been compl	eted.		
6	Mode of End-O Written test: PO		nmination					
7	Prerequisites for Passing the mod	_	of Credit Points					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Specialisation Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:							

	Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration
9	Module Manager Area Supply Chain Management UnivProf. Dr. Ulrich W. Thonemann
10	Miscellaneous

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SpM Sup	ply Chain Stı	rategy					
Module Code 1271MSSSY		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Supply Chain St	rategy		Contact Hours 45h	Self-Stu- dies 135h	Course Language English	
2	Module Content  • Strategy Formation  • Product development  • Process Design  • Process Simulation  • Applications						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods for formulation and implementation of strat egies in the context of supply chain and operations management analyse current questions and challenges in supply chains assess and discuss findings and research results of specialized theories / methods communicate continuously and purposefully in diverse teams justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R	Requirements					
6	Mode of End-O Written test: PO		mination				
7	Prerequisites for Passing the modern						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Specialisation Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development						

	Master of Science Informatik:
9	Module Manager UnivProf. Dr. Fabian Sting Area Supply Chain Management
10	Miscellaneous

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<b>Module Code</b> 1271MSSPL1		<b>Workload</b> 180h	6	Module Language German and English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term
1		Courses a) Project Management b) Production Management			Self-Studies a) 135h b) 135h	Course Language a) English b) German
2	a) Project Mana Project Definit Project Risk A Resource Allo Project Sched Project Monito Project Portfol Managing Hur b) Production M Supply Chain Demand Plant Program Plant	Module Content Selected topics in Supply Chain Management:  a) Project Management: Project Definition and Scoping Project Risk Analysis and Risk Management Resource Allocation and Budgeting Project Scheduling Project Monitoring Project Portfolio Management Managing Human Behaviour in Projects  b) Production Management: Supply Chain Design Demand Planning Program Planning Lotsizing and Scheduling				
3	Students know and und "Module content understand ad analyse curre assess and di communicate justify and del act responsible	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in Supply Chain Planning analyse current questions and challenges in Supply Chain Planning assess and discuss findings and research results of specialized theories / methods communicate continuously and purposefully in diverse teams justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.				
4	Teaching and L lecture practice	1				
5	-	Module Entry Requirements Recommendation: The CM Supply Chain Analytics I and II should have been completed.				
6	Mode of End-O Written test: PO	f-Module Exa	mination			
7	Prerequisites for Awarding of Credit Points  Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.					

8	Other Programmes that Use the Module
	Master of Science Business Administration - Supply Chain Management:
	Specialisation Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Economics:
	Supplementary Section Management & Social Sciences
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
9	Module Manager
	Area Supply Chain Management
10	Miscellaneous

lodule Co	de	Workload	ECTS Credits	Module	Module	Duration	
1271MSIBS1		180h	6	<b>Language</b> English	Availability every 2nd term - sum- mer term	1 Term	
1	Courses Behavioural Sup	oply Chain Mar	nagement	Contact Hours 45h	Self-Stu- dies 135h	Course Language English	
2	Behavioural D     Behavioural M	Module Content  • Behavioural Decision Making  • Behavioural Management  • Decision Heuristics					
3	Students know and und "Module content understand ad assess and d collect and ar methods prepare indep communicate justify and de present scien	know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in Behavioural Operations Management assess and discuss findings and research results of specialized theories / methods collect and analyse data material for selected scientific questions using quantitative / qualitative					
4	Teaching and L lecture practice						
5	_	Module Entry Requirements Recommendation: The basic modules Supply Chain Analytics I and II should have been completed					
6		Mode of End-Of-Module Examination Written test: PO					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Special Master of Science Supple Master of Science	ce Business Adisation Section	dministration - Sun Supply Chain Modministration - Machain Marketing dministration - Firon Finance	anagement urketing: nance: stems counting and T d Taxation rporate Develo	axation:		

	Anwendungsfeld
	Master of Science Economics:
	Supplementary Section Management & Social Sciences
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
9	Module Manager
	Prof. Dr. Nicolas Fugger
	Area Supply Chain Management
10	Miscellaneous

CM Data	Analytics I					
Module Code 1314MBSTC1		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Statistics for Da	Courses Statistics for Data Analytics			Self-Stu- dies 135h	Course Language English
2	<ul><li>Probability the</li><li>Linear (multiple</li><li>Assumptions,</li></ul>	Module Content  Probability theory: Probability distributions, (conditional) density functions  Linear (multiple) regression, conditional expectation function  Assumptions, model selection, hypotheses test  Maximum Likelihood  Time Series				
3	Students know and und "Module content understand ad analyse curre assess and di act responsib	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the field of statistics analyse current questions and challenges in the field of statistics assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.				
4	Teaching and L lecture practice					
5	Module Entry R	Requirements				
6		Mode of End-Of-Module Examination Combined examination: WT (60), PRES				
7	Prerequisites for Passing the modern	_				
8	Core S Master of Science Supple Master of Arts P Supple Master of Science Supple	ce Business Arection Business ce Economics: mentary Sections International mentary Sections Economic Received Sections S	nalytics & Economics Analytics & Economics Analytics & Economics Analytics & Economics Analytical Science Social Research: on Sociology and Social and Economics Sociology: Social Management: on International M	onometrics  a Social Science  Social Researc  mic Psychology  ial and Econom  lanagement  earch	h : nic Psychology	

	Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Finance:
	Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager Jun. Prof. Dr. Sven Otto
10	Miscellaneous Literature: Wooldridge, "Introductory Econometrics" (chapter 1-9)

CM Data	Analytics II					
Module Code 1277MBPDA1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Programming fo	r Data Analytic	s	Contact Hours 30h	Self-Stu- dies 150h	Course Language English
2	Module Content Introduction to the statistical software R, including statistical modelling in R Use of R for data analysis and presentation Introduction to programming in R and the design of user-defined statistical diagrams					diagrams
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the field of programming and data analytics analyse current questions and challenges in the field of programming and data analytics assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.					
4	Teaching and L	Teaching and Learning Methods lecture				
5	Module Entry R None	Module Entry Requirements None				
6	Mode of End-O Written test: PO		mination			
7	Prerequisites for Passing the modern					
8	Core S Master of Science Supple Master of Arts P Supple Master of Science Supple	ce Business Ar ection Busines ce Economics: mentary Sectio ce Sociology: S mentary Sectio ce Sociology: S mentary Sectio ce Sociology: S mentary Sectio ce Internationa mentary Sectio ce Economic R mentary Sectio ce Business Ac mentary Sectio	nalytics & Economis Analytics & Economis Analytics & Economis Analytics & Economis Analytical Science Social Research: In Sociology and Economis Social and Economis Sociology: Social Management: In International Metascian Analytics & Economis Analytics & Economis Analytics & Economis &	nometrics  Social Science  Social Researce  nic Psychology ial and Econome  anagement  earch  oply Chain Mar  Management	h : nic Psychology	

	Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: Wickham, "R for Data Science"

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Module Code 1277MBMLA1		<b>Workload</b> 180h	6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Machine Learnir	Courses Machine Learning and Artificial Intelligence Machine Learning Artification Intelligence Machine Learning Artificial Intelligence Mach				
2	<ul> <li>Basics of the r</li> <li>Basics of both ing, support vec principal comportion</li> <li>Translation of</li> </ul>	Module Content  Basics of the methods of Machine Learning and Artificial Intelligence (AI)  Basics of both supervised and unsupervised methods (e.g. decision trees, random forests, boosting, support vector machines, neural networks, deep and opponent learning, ensemble learning, principal component analysis, factor analysis and diverse learning or multidimensional scaling)  Translation of business problems into machine learning use cases; feasibility and impact  Responsible implementation of machine learning projects in compliance with ethical standards				
3	"Module content understand ac analyse curre assess and di act responsib	derstand the re ". dvanced, spec nt questions ar scuss findings ly considering		nethods in the he field of macl ults of specializ and ethical crit	field of machine hine learning ar zed theories / m	
4	Teaching and L lecture practice					
5	Module Entry R	Module Entry Requirements None				
6		Mode of End-Of-Module Examination Written test: PO				
7	•	Prerequisites for Awarding of Credit Points Passing the module examination.				
8	Core Some Master of Science Supplement Master of Science Supplement Master of Science Supplement Supplement Supplement Supplement Supplement Science Supplement Master of Science Master of Science Supplement Master of Science Mas	ce Business Arection Business ce Economics: mentary Section olitikwissenschementary Sections Sections Sections Sections Sections Sections Sections Sections International mentary Sections International mentary Sections Sections Sections Sections Sections Sections Sections Section Business Arection Bu	nalytics & Economics Analytics & Economics Analytics & Economics Analytics & Economics Analytical Science Social Research: on Sociology and Social and Economics Sociology: Social Management: on International M	nometrics Social Science Social Researc mic Psychology ial and Econom	h ′:	

	Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing
	Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: James, Witten, Hastie, Tibshirani, "Intorduction to statistical learning"

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<b>Module Code</b> 1314MBAST1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Advanced Statis	tics for Data A	nalysis	Contact Hours 45h	Self-Stu- dies 135h	Course Language English		
2	Potential Outce     Randomized E     Matching Estir     Regression Di     Instrumental V	Module Content  Potential Outcomes and Treatment Effects Randomized Experiments Matching Estimators Regression Discontinuity Instrumental Variables Difference-in-Differences Estimation						
3	Students know and und "Module content understand ad analyse curre assess and di act responsible	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the field of advanced statistics analyse current questions and challenges in the field of advanced statistics assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.						
4	Teaching and L lecture practice	earning Meth	nods					
5	Module Entry R	equirements						
6	Mode of End-O Written test: PO		mination					
7	Prerequisites for Passing the mod	_	of Credit Points on.					
8	Other Programmes that Use the Module  Master of Science Business Analytics & Econometrics:     Core Section Business Analytics & Econometrics  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science International Management:     Supplementary Section International Management  Master of Science Economic Research:							

	Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Finance:
	Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager Prof. Dr. Tom Zimmermann
10	Miscellaneous Literature: Angrist and Pischke, "Mostly Harmless Econometrics"

CM Data	Analytics V						
<b>Module Code</b> 1277MBDMA1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Data Manageme	ent and Data V	isualization	Contact Hours 45h	Self-Stu- dies 135h	Course Language English	
2	<ul> <li>Module Content</li> <li>Fundamentals of data storage, data cleansing and retrieval; data use and data quality for data analysis</li> <li>Fundamentals of metadata; methods of data integration; data models and software architectures for the integration of different data types</li> <li>Data management methods and practices (e.g. relational databases, SQL, NoSQL databases, data manipulation, access to data sources, Web APIs, scraping/crawling and parsing of text data)</li> <li>Basics of data visualization (e.g. cognition, design principles for diagrams and graphics, visualization of different data types)</li> <li>Methods and techniques of data visualization (e.g. tableau, R, dashboards, digital presentations)</li> </ul>						
3	Students know and und "Module content understand ac ics analyse curre assess and di	know and understand the relevant methods and theories for the points mentioned above under "Module content".  understand advanced, specialized theories / methods in the field of programming and data analytics.  analyse current questions and challenges in the field of programming and data analytics.  assess and discuss findings and research results of specialized theories / methods.  act responsibly considering ecological, social and ethical criteria.					
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R None	Requirements					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the modern	•					
8	Other Programmes that Use the Module  Master of Science Business Analytics & Econometrics:         Core Section Business Analytics & Econometrics  Master of Science Economics:         Supplementary Section Management & Social Sciences  Master of Arts Politikwissenschaft:         Supplementary Section Political Science  Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology						

	Master of Science International Management: Supplementary Section International Management
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:  Supplementary Section Corporate Development
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Markus Weinmann
10	Miscellaneous

Studies	Abroad I						
<b>Module Code</b> 1014MESAb1		Workload 180h ECTS Credits 6		Module Language selected lan- guage	Module Availability every term	Duration 1 Term	
1	Courses			Contact Hours	Self-Stu- dies	Course Language	
2	Module Conten	· <del>-</del>					
3	"Module content	lerstand the rel	evant methods a			tioned above under	
4	Teaching and L	_	ods				
5	Module Entry R	-					
6	Mode of End-O						
7	Prerequisites for depends on cou	_	f Credit Points				
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Business Analytics & Econometrics:     Supplementary Section Business Analytics & Econometrics  Master of Science Business Administration - Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:						

	Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager
10	Miscellaneous Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

luules	Abroad II							
<b>Module Code</b> 1014MESAb2		<b>Workload</b> 180h	ECTS Credits	Module Language selected lan- guage	Module Availability every term	<b>Duration</b> 1 Term		
1	Courses			Contact Hours	Self-Stu- dies	Course Language		
2		Module Content depends on course selection						
3	Students know and und "Module content	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" acquire knowledge and skills depending on their choice of course.						
4	_	Teaching and Learning Methods depending on course choice						
5	Module Entry R depends on cou	-						
6		Mode of End-Of-Module Examination TR - depending on course selection						
7	-	Prerequisites for Awarding of Credit Points depends on course selection						
8								

	Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics
9	Module Manager
10	Miscellaneous  Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

1014MESAb3 180h 6 Language selected language every term 1 Term	Studies A	Abroad III							
## Module Content depends on course selection    Learning Objectives   Students	Module Code 1014MESAb3				Language selected lan-	Availability			
depends on course selection  Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under Module content* acquire knowledge and skills depending on their choice of course.  Teaching and Learning Methods depending on course choice  Module Entry Requirements depends on course selection  Mode of End-Of-Module Examination TR - depending on course selection  Mode of End-Of-Module Examination TR - depending on course selection  Mode of End-Of-Module Examination TR - depending on course selection  Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Accounting and Taxation: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Sciology: Social Research Master of Science Sciology: Social Research Master of Science Sciology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungberiech Wirtschaftspädagogik Master of Arts Politikwissenschaft: Supplementary Section Political Science	1	Courses					Course Language		
Students  I. know and understand the relevant methods and theories for the points mentioned above under "Module content".  I. acquire knowledge and skills depending on their choice of course.  4 Teaching and Learning Methods depending on course choice  5 Module Entry Requirements depends on course selection  6 Mode of End-Of-Module Examination TR - depending on course selection  7 Prerequisites for Awarding of Credit Points depends on course selection  8 Other Programmes that Use the Module Master of Science Business Administration - Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Information Systems Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation: Supplementary Section Accounting and Taxation: Supplementary Section Poporate Development Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology and Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management Master of Science International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science	2								
depending on course choice    Module Entry Requirements depends on course selection	3	Students know and und "Module content	Students know and understand the relevant methods and theories for the points mentioned above under "Module content".						
depends on course selection  Mode of End-Of-Module Examination TR - depending on course selection  Trandepending on course selection  Other Programmes that Use the Module Master of Science Business Administration - Supply Chain Management Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management Master of Science International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Politikwissenschaft: Supplementary Section Political Science	4	_							
TR - depending on course selection  Prerequisites for Awarding of Credit Points depends on course selection  Other Programmes that Use the Module Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Politikwissenschaft: Supplementary Section Political Science	5	_							
depends on course selection  Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Information Systems  Master of Science Business Administration - Corporate Development:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Politikwissenschaft:     Supplementary Section Political Science	6								
Master of Science Business Administration - Supply Chain Management Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Politikwissenschaft: Supplementary Section Political Science	7	-	_	of Credit Points					
	8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Politikwissenschaft:							
	9		<u> </u>	Ontiodi Golette					

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

### 10 Miscellaneous

Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

						I			
Module Code 1014MESAb4		<b>Workload</b> 180h	ECTS Credits 6	Module Language selected lan- guage	Module Availability every term	<b>Duration</b> 1 Term			
1	Courses			Contact Hours	Self-Stu- dies	Course Language			
2		Module Content depends on course selection							
3	Students know and und "Module content	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" acquire knowledge and skills depending on their choice of course.							
4	Teaching and L	_	ods						
5	_	Module Entry Requirements depends on course selection							
6		Mode of End-Of-Module Examination TR - depending on course selection							
7		Prerequisites for Awarding of Credit Points depends on course selection							
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Politikwissenschaft:								
			on Political Science						

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

### 10 Miscellaneous

Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

#### 3.6.4 Master's Thesis

Master's Thesis Finance							
Module Code 1015MMFIN1	<b>Workload</b> 900h	ECTS Credits 30	Module Language German and English	Module Availability every term	<b>Duration</b> 1 Term		
Courses		Contact Hours	Self-Stu- dies	Course Language			

#### **Module Content**

The topic of the master's thesis must come from the specialisation section (all compulsory modules should have been completed) or from the subject group taken by the candidate in the supplementary section (the candidate must already have accumulated 18 ECTS credits in said supplementary section).

#### **Learning Objectives**

Students...

- ... know and understand the relevant methods and theories for the points mentioned above under "Module content".
- ... are familiar with current debate on international management theory and methods and make use of it through their own independent research work.
- ... identify questions and issues that meet academic requirements. work on these questions independently, using the main primary and secondary literature.
- ... formulate theoretical and methodical (qualitative and/or quantitative) approaches to academic research.
- ... draw up a research plan and implement it independently.
- ... organise and design an academic research process.
- ... independently collect relevant data and evaluate them in a methodically competent manner.
- ... discuss theoretical and methodical problems in depth with teaching staff, other students and persons with an interest in the field.
- ... critically assess research findings and derive conclusions from them that are relevant to research and society.

#### **Teaching and Learning Methods**

Master's Thesis

#### **Module Entry Requirements**

60 ECTS credits obtained

#### Mode of End-Of-Module Examination

Written test 6 months

### **Prerequisites for Awarding of Credit Points**

Passing the module examination

#### Other Programmes that Use the Module

Master of Science Business Administration - Finance:

Master Thesis in Finance

#### **Module Manager**

Area Finance

## Miscellaneous

The master's thesis may be written in German or English.