2023/24

Please keep in mind the year of validity.

FACULTY OF MANAGEMENT, ECONOMICS AND SOCIAL SCIENCES

UNIVERSITY OF COLOGNE

VICE DEAN OF STUDIES DEPARTMENT

valid for students of the Examination Regulations 2021

(enrolment from winter semester 2021/22)



MODULE CATALOGUE

BUSINESS ADMINISTRATION: ACCOUNTING & TAXATION MASTER OF SCIENCE

IN ACCORDANCE WITH THE EXAMINATION REGULATIONS FOR THE SINGLE MAJOR MASTER PROGRAMME IN BUSINESS ADMINISTRATION – ACCOUNTING & TAXATION



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List of abbreviations

AM	Advanced module	PRES	Presentation
AS	Assignment	SI	Studium Integrale
С	Course	SpM	Specialisation module
СС	Compulsory course	SuM	Supplementary module
СН	Contact hours (= time spent in class)	SPW	Semester period per week
СМ	Core module	SSt	Self-study
EC	Elective course	TP	Term paper
EC ECTS	Elective course Credit point (ECTS)	TP TPF	Term paper Time required for preparation and follow-up
			Time required for preparation and
ECTS	Credit point (ECTS)	TPF	Time required for preparation and follow-up Credit points transferred from an-
ECTS	Credit point (ECTS) Oral examniation	TPF TR	Time required for preparation and follow-up Credit points transferred from an- other university

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1 Business Administration

The job opportunities for graduates of the M.Sc. Business Administration programme combine tasks requiring specialist expertise and responsibility for HR and budget matters in businesses. Specialist expertise is acquired through the chosen major. Management components are covered through content concerning management roles and the requirements they pose with regard to analytical thinking in dynamic contexts, method-driven, target-oriented behaviour, reliability and stress resistance in planning and reporting phases and confident intercultural communication in line with the situation at hand, including English-speaking environments. The communication skills required include those needed for situations in which employees and clients need to be involved, informed or given feedback. The specifics of each major are described in the following sections.

1.1 Content and objectives of the programme

The Master's degree corresponds to level 7 of the German Qualifications Framework/European Qualifications Framework, and to the master level of the German Qualifications Framework for University Degrees. The competencies which are acquired during the course of studies are listed below as "Intended Learning Outcomes". These Intended Learning Outcomes are comprised of "Learning Goals" and "Learning Objectives". The former are superordinate goals for the graduates of this study programme, while the latter refer to concrete tasks performed by the students.

	Graduates act as/with
	theory-based finance and tax professionals to identify and address future business challenges.
	Students evaluate theories and concepts in the field of Accounting & Taxation.
ical	Students write an independent scientific paper on selected issues in the field of Accounting & Taxation based on literature and data.
l analyt ies	innovative controlling problem solvers in order to optimize corporate financial pro- cesses in a sustainable manner.
related and al	The students develop theory-based solution strategies for controlling problems.
Subject-related and analytical competencies	Students apply mathematical and statistical methods for financial analysis in a well-founded and solution-oriented manner.
	specialists in legal problems in the field of taxation in order to effectively solve tax-re- lated issues.
	The students understand (inter)national legal terms as well as methods and their function in the area of legal foundations.
	Students apply legal terms as well as methods in a well-founded manner to solve case studies.

BUSIN	IESS ADMINISTRATION: ACCOUNTING AND TAXATION - MASTER OF SCIENCE
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e and e les	successful discussion leaders for Accounting & Taxation in order to effectively coordi- nate decision-making processes.
Communicative cooperative cooperative competencies	Students discuss independently developed scientific positions or solutions to problems (e.g. tak- ing into account legal, strategic and institutional aspects) with / in front of representatives from theory and practice.
Comr c co	Students justify and defend independently developed positions or solutions to problems, taking into account legal, strategic and institutional aspects.
al Cies	responsible decision makers who face the ecological, ethical and social challenges of the future.
Personal competencies	Students recognize the impact of financial and tax decisions on the achievement of corporate goals and on the capital market.
F	Students act responsibly with regard to ecological, social or ethical criteria and develop an un- derstanding of leadership roles in an intercultural and diverse context.

The Accounting and Taxation major focuses on the instruments used for internal and external accounting, including tax accounting. Graduates will have acquired a detailed understanding of theoretical knowledge and typical patterns of behaviour. In the areas of controlling, financial reporting and company taxation. They will have learned the meaning of enterprise value, compliance and social responsibility and will have achieved juristic methodological competences. Attractive career prospects can be found in controlling in small and medium-sized enterprises in a variety of industries, in tax consultancy and in audit firms.

1.2 Requirements

The admission requirement for the study programme is the completion of professionally qualifying degree in a relevant bachelor's programme. The programme should have had a minimum duration of at least six semesters, in which at least 180 credit points were acquired, or an equivalent successfully completed course of study with a final grade of 2.7 or better. Furthermore, B2 English language skills as well as C1 German language skills are required at the beginning of the programme.

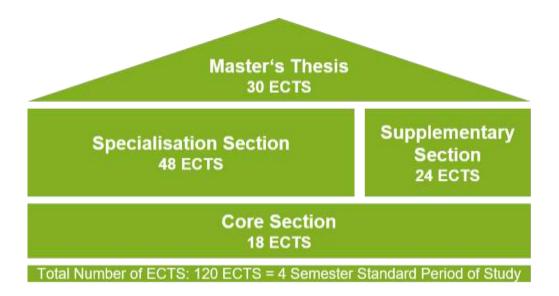
These and other subject-related requirements for the course of study are defined in the <u>ad-</u> <u>mission regulations</u>.

1.3 Programme structure

The Master in Business Administration is a 120 ECTS credits programme, with a standard study period of four terms and is made up of the following subject categories: The core section (18 ECTS credits) consists of basic method modules, chosen by the student. The specialisation section (48 ECTS credits) consists of modules for the respective major and a seminar. In the supplementary section (24 ECTS credits), students can choose from among a wide range

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of offerings in the fields of business administration, economics and social sciences. The last section is the master's thesis, worth 30 ECTS Credits.



1.4 Study Abroad Option

The WiSo Faculty offers a broad range of study abroad options within an excellent network of prestigious partner universities worldwide. The so-called Study Abroad Programme (STAP) includes ERASMUS exchanges and provides an opportunity for a single-term stay at one of the WiSo Faculty's partner universities.

Successful STAP applicants benefit from direct contact and organisational support at the partner university and are exempt from paying tuition fees there. The range of universities available depends on the master programme in which the student is enrolled – the possible options are listed in the <u>WiSo EXchange (WEX) International Outgoings Portal</u> (access through the student's UoC account only), along with detailed information on each university.

Every year, in addition to the STAP programme, the WiSo Faculty organises an exclusive short-term study option WiSo@NYC which takes place in New York City.

In addition to these options offered by the Faculty, master students can also apply for a non-WiSo exchange, offered by Dezernat 9 – Internationales (Central International Office of the University of Cologne) within the 'fakultätsübergreifende Partnerschaften' framework. Further possibilities include going abroad as a freemover (i.e. as a student who organises his or her stay abroad independently) or participating in short courses or summer schools offered under separate terms and conditions.

The International Relations Center (ZIB WiSo) serves as point of information and advice for all study abroad options.

The Faculty's Study Abroad me (STAP):

Master students should plan and submit their application for a term abroad at the beginning of their master studies. The STAP main selection round takes place once a year with application deadline 15 January and allows for an application either for fall term or spring term of the following academic year. Detailed information on the selection criteria and the best preparation for a STAP application can be found online in the STAP Master Application Manual. As an exception, if a certain number of slots are still available for spring term, a secondary STAP selection round will be offered in May, with a limited choice of exchange opportunities.



STAP Master - main selection round (fall term and spring term)

On these damy will be made available is a secondary usin



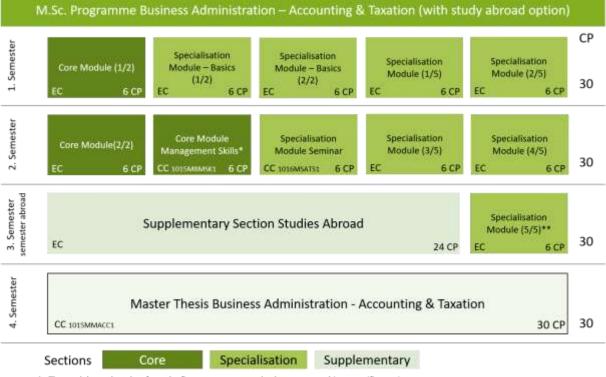
15 APHL	1 JUNE	THD OF JUNE	MICHARY	MID-BUEY	MID-ICITY	END OF 20DY	15 MINGUIST
APPLICATION PER		RESULTS AND ACCEP	TANCE PERIOD.				
Beginning of STAP application	Application deadline	Offer	> Deadline for acceptance				
period	All applications have to be submitted via WEX	Alternative after**		Handing in of new preference list	Selection result based on new preference list	Deadline for acceptance	
		Outcome 1 No offer			All and a second second		Last possible da for receiving an offer

Credit transfer options from studies abroad:

The WiSo Faculty has put a lot of emphasis on internationalisation in the design of its master courses, offering broad credit transfer options for all kinds of study abroad options. Each master course includes at least one "Studies Abroad" module, with a broad range of courses suitable for credit transfer. In addition, a single course-to-course credit transfer can be considered. For more information on credit transfer rules and regulations, please go to WiSo Credit Transfer Center > Information > Studies Abroad. For any questions regarding credit transfer, students can contact the ZIB WiSo or the WiSo Credit Transfer Center.

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1.5 Sample study plan



A semester abroad is recommended in the third or fourth semester.

 The module can be taken from the first semester onwards, there are no subject-specific requirements. The module is offered every semester.

** Individual crediting of successfully completed studies abroad modules is possible.



* The module can be taken from the first semester onwards, there are no subject-specific requirements. The module is offered every semester.

1.6 Modules with mid-term examinations

Some modules have courses that only run for half a term, usually with twice the normal number of classes. For these modules, the term is divided into two roughly equal halves. In the fall, the mid-term usually ends at the beginning of December; in the spring, it is usually in the middle or at the end of May. Often, the examinations for these courses are held mid-term, enabling students to reduce their examination load at the end of term.

The information in the campus management system (KLIPS) regarding the dates of courses and examinations is relevant in this context.

1.7 Calculation of the overall mark

The marks for core, supplementary and specialisation categories are calculated as the weighted arithmetic mean of the marks for the respective modules, based on the weighting system described in the examination regulations. In the case of end-of-module examinations consisting of several components, the mark for the module is calculated as specified in the **examination regulations**.

The overall mark for the degree is calculated as the weighted arithmetic mean of the marks for the subject categories and the mark for the master's thesis. On the Business Administration me, the weighting for the contributions to the overall mark is as follows:

- a) Mark for core section: 18 of 120 ECTS credits
- b) Mark for specialisation section: 48 of 120 ECTS credits
- c) Mark for supplementary section: 24 of 120 ECTS credits
- d) Mark for master's thesis: 30 of 120 ECTS credits

1.8 Rules for failed attempts

Students may retake module examinations they have failed. The number of attempts is limited to three per module. Modules offered by faculties other than the Faculty of Management, Economics and Social Sciences ("WiSo Faculty") may be subject to different rules.

After failing an exam three times, the <u>WiSo Student Service Point (WiSSPo)</u> provides information regarding the possibility of and requirements for receiving additional resit attempts. If none of the first three examination attempts were failed due to cheating or to an offence, an additional two resit attempts can be granted at any point during the me. Students who have accumulated at least 90 credit points can be granted an extra additional attempt. If a student fails an examination in the two additional attempts and the extra attempt for students with 90 points or more, they are deemed to have failed the me at the final attempt. Where a module

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examination consists of several components, the candidate must obtain a "bestanden" (pass) mark, or at least an "ausreichend (4,0)" (sufficient) mark, in all of the examination components. All components marked "mangelhaft (5,0)" or "nicht bestanden" (fail) must be retaken. It is not possible to resit module examinations that have already been passed.

A failed master's thesis can be retaken once, with a new topic. Students must register for their second attempt within six months of the result of their first attempt being announced.

2 Support for students

2.1 Course registration in KLIPS 2.0

KLIPS 2.0 is the central campus management system of the University of Cologne. At the WiSo faculty, KLIPS 2.0 serves as a student organisation tool. Students should use it as an online course catalogue, for registration and deregistration of courses and examinations, as well as an overview of the complete study programme and calendar. Information on current dates and deadlines of the WiSo faculty, as well as video tutorials and FAQs about KLIPS can be found on the homepage of **WiSo-KLIPS-Support**. If you have further questions, feel free to contact WiSo-KLIPS-Support via **e-mail** (klips-wiso@uni-koeln.de). For account questions, contact the central **KLIPS support**.

2.2 Exam registration in KLIPS 2.0

Examinations on the various programmes are always managed via KLIPS 2.0. Students must register for them within specified deadlines. Please note that registration for courses <u>without</u> restriction on participation via KLIPS and registration for the corresponding module examinations are two completely separate processes. In the case of courses which are subject to a restriction on participation, an examination registration is generally only possible if a registration for the course has been submitted beforehand. Most examinations in written test form are offered twice per term. Often, this will be to "space out" the dates, i.e. students can choose the date that best fits their examination schedule. In some cases, however, the second examination may be a genuine repetition of the first, depending on the department/institute concerned. All WiSo Faculty examination candidates are entitled to see their examination papers after they have been marked. For more information, please visit the <u>WiSo Examination Office website</u>.

2.3 Subject-specific advice and examination advice

The <u>WiSSPo</u> provides general advice on studies, including the possibilities available and the requirements, for all mes offered by the WiSo Faculty. Further services include the issuing of transcripts of records in German and English, ranking certificates and letters of assignment to the appropriate term of the me and the application for advanced / higher semester. The WiSSPo is also the first place to turn to for students with questions and problems related to their studies. Advisors can be contacted by phone, in person and, of course, through e-mail. Make a note of the opening hours and contact data on the website.

Subject-specific advice is offered during the designated times by the University's faculty members and associated teaching staff ("akademische Mitarbeiter/innen") involved in teaching

in the me. The designated times are announced by means of notices in the institutes and on the departments'/institutes' websites.

Legally binding information concerning examinations and examination procedures is provided by the **WiSo Faculty Examination Office**.

2.4 Other sources of information and advice

International students who study at the WiSo Faculty for part of their me can request help from the **International Relations Center** with any questions they have. Cologne University students preparing to study abroad can also contact the ZIB for support. ZIB also offers a variety of summer schools, short mes and Business English courses. The services, courses and people to contact can all be found on the website.

The Faculty's <u>Credit Transfer Centre</u> is responsible for recognising credits accumulated in other institutions. This applies both to credits students have gained at other higher education institutions in Germany or abroad prior to studying at the WiSo Faculty, and to (advance) transfer of credits that students plan to accumulate abroad or have already accumulated abroad as part of a WiSo Faculty me. This system does away with the need to make individual inquiries to departments/institutes and examination offices. Students can find out everything they need to know about the transfer process on the website.

The <u>WiSo Career Serive</u> offers advice and support, in cooperation with other partners, to students from the WiSo Faculty looking for the internship or profession that is right for them. It also assistes students in planning their career and applying for jobs. Additionally, the WiSo Career Service organises seminars, presentations and special events in cooperation with employers and external and internal experts. All of the necessary information can be found on the website.

The **<u>WiSo IT Service</u>** runs regular courses dealing with standard software and field-specific s.

Students who are having difficulties with their studies or their personal lives can seek help from the **Psychosocial Counselling Service** run by the Kölner Studentenwerk. In addition to counselling, advice on writing and learning skills plus support for pregnant students and students who have children is provided.

A further service is **<u>Nightline</u>** Köln, the listening and information helpline run by students for students at all of Cologne's institutions of higher education.

The WiSo student council represents the interests of all students from the WiSo faculty. In addition to advice from fellow students it also provides a variety of useful services for studying at the WiSo faculty. Any information can be found at <u>wiso-buero.uni-koeln.de</u> or by directly writing an email to <u>wiso-buero@uni-koeln.de</u>.

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3 Curriculum and module descriptions

3.1 Core section

In accordance with section 29(1), No. 1 of the Examination Regulations, the examination candidate must obtain 18 ECTS credits in the core section.

Group	Module	ECTS	CC/ EC	Required ECTS
tion	CM Management Skills	6	СС	18
Taxat	CM Applied Econometrics (Business Administration)	6	EC	
ng and	CM Microeconomics (Business Administration)	6	EC	
countin	SpM Empirical Methods and Data Analysis IV	6	EC	
ion Ac	SpM Empirical Methods and Data Analysis V	6	EC	
Core section Accounting and Taxation	CM Tax Accounting Law	6	EC	
Cor	CM Procedural and corporate law	6	EC	

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3.2 Specialisation section

In accordance with section 29(1), No. 2 of the Examination Regulations, the examination candidate must obtain 48 ECTS credits in the specialisation section.

Group	Module	ECTS	CC/ EC	Required ECTS
itals	SpM Taxation I	6	EC	12
Fundamentals	SpM Controlling I	6	EC	
Eun	SpM Accounting I	6	EC	
	SpM Taxation II	6	EC	30
	SpM Controlling II	6	EC	
	SpM Accounting II	6	EC	
þ	SpM Advanced Accounting	6	EC	
Advanced	SpM Selected Issues in Accounting & Taxation I	6	EC	
Ac	SpM Selected Issues in Accounting & Taxation II	6	EC	
	SpM Practice Seminar		EC	
	CM International Tax Law	6	EC	
	CM Indirect Taxation Law	6	EC	
Seminar	SpM Accounting & Taxation Seminar	6	СС	6

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3.3 Supplementary section

In accordance with section 29(1), No. 3 of the Examination Regulations, the examination candidate must obtain 24 ECTS credits in a sub-group of the supplementary section.

Group	Module	ECTS	CC/EC	Required ECTS
	SpM Business Ethics	6	EC	24
lent	SpM Strategic Development	6	EC	
elopr	SpM Strategic Human Resource Management	6	EC	
e Dev	SpM Strategic Management	6	EC	
Corporate Development	SpM Elective Corporate Development I	6	EC	
Cor	SpM Elective Corporate Development II	6	EC	
	SpM Elective Corporate Development III	6	EC	
	SpM Finance I	6	СС	24
Finance	SpM Finance II	6	СС	
Fina	SpM Finance III	6	СС	
	SpM Finance Advanced IV	6	СС	
	SpM Brand Management	6	СС	24
Marketing	SpM Customer Management	6	СС	
Mark	SpM Marketing Performance Management	6	СС	
	SpM Digital Strategy and Marketing	6	СС	
t	CM Supply Chain Analytics I	6	СС	24
Jemer	CM Supply Chain Analytics II	6	EC	
Janaç	SpM Supply Chain Operations	6	СС	
nain N	SpM Supply Chain Strategy	6	EC	
Supply Chain Management	SpM Supply Chain Planning	6	EC	
Sup	SpM Selected Issues in Behavioural Supply Chain Man- agement	6	EC	

BUSINESS ADMINISTRATION: ACCOUNTING AND TAXATION - MASTER OF SCIENCE valid for students of the ER 2021 (enrolment from winter semester 2021/22) 6 EC CM Data Analytics I Business Analytics & Econometrics 6 CM Data Analytics III EC CM Data Analytics V 6 EC 6 CM Data Analytics II EC CM Data Analytics IV 6 EC CM Information Systems I 6 CC 24 Information Systems 6 CC CM Information Systems II CC CM Digital Transformation 6 SpM Information Systems I 6 EC 6 EC SpM Information Systems II SpM Information Systems III 6 EC 6 EC 24 SpM Empirical Methods and Data Analysis I SpM Empirical Methods and Data Analysis II 6 EC SpM Empirical Methods and Data Analysis III 6 EC SpM Empirical Methods and Data Analysis IV 6 EC SpM Empirical Methods and Data Analysis V 6 EC Economics for Business Administration 6 SpM Market Design and Behaviour I EC SpM Market Design and Behaviour II 6 EC SpM Market Design and Behaviour V 6 EC SpM Markets and Economic Policy I 6 EC SpM Markets and Economic Policy II 6 EC SpM Markets and Economic Policy III 6 EC SpM Markets and Economic Policy IV 6 EC SuM Energy and Climate Change I EC 6 6 EC SuM Energy and Climate Change II 6 EC SuM Energy and Climate Change III SuM Energy and Climate Change IV 6 EC

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	CM Macroeconomics	6	EC	
	CM Selected Methods in Economics	6	EC	
	SpM Media Economics	6	EC	
	CM Applied Econometrics (Business Administration)	6	EC	
	CM Microeconomics (Business Administration)	6	EC	
	CM Mathematics	6	EC	
	SpM Selected Issues in Accounting & Taxation I	6	EC	24
	SpM Selected Issues in Accounting & Taxation II	6	EC	
	CM Basic Course Tax Law	6	EC	
	CM European Tax Law	6	EC	
Tax Law	CM Specialisation in Company Law	6	EC	
Тах	CM Income Tax Law	6	EC	
	CM Indirect Taxation Law	6	EC	
	CM Corporate Tax Law	6	EC	
	CM International Tax Law	6	EC	
	CM Selected Issues of Tax Law	6	EC	
ad	Studies Abroad I	6	EC	24
Studies Abroa	Studies Abroad II	6	EC	
udies	Studies Abroad III	6	EC	
ŭ.	Studies Abroad IV	6	EC	

#### 3.4 Extracurricular course me

In addition to their regular studies master's students have the opportunity to take part in extracurricular courses, in which both academic and vocational skills are taught. Thus, studies can have an academic and a professional orientation, serving development of professional competences. The extracurricular course me intends to promote and impart competences that go beyond specialist knowledge or that concern basic scientific or personal attitudes, such as: scientific curiosity, systematic and analytical thinking, dealing with complexity, solution-orientation, the ability to work in a team, foreign language competence and other skills.

The extracurricular course me is offered jointly by the faculties and the Professional Centre of the University of Cologne. The me enables students to pursue their own additional interests, to gain insights into other subjects and faculties, to attend events of social importance, to acquire professionally relevant skills and to attend language courses. In addition, students are offered learning and study aids as part of the extracurricular me, e.g. for scientific work or literature research. Extracurricular courses are not credited, but the participation is noted on the transcript of records.

#### 3.5 Master's thesis

The master's thesis, which carries 30 ECTS credits, is written towards the end of the me. It is intended to show that the student is capable of conducting academic work on and reflecting on a specific problem related to the subject matter covered in the me, while using the necessary methods within a specified period. The topic of the master's thesis must come from the specialisation section or from the subject group taken by the candidate in the supplementary section. If the topic relates to the supplementary section, the candidate must already have accumulated 18 ECTS credits in said supplementary section.

Group master's theses are also permitted provided a clear distinction between and assessment of each candidate's contribution is possible. Objective criteria that make a clear distinction possible, such as sections, page numbers or topics, are used to indicate which student made which contribution. The total workload required of each group member must exceed the requirements for individual masters' theses to an appropriate extent. The difficulty and content of a group thesis must meet the same requirements as for theses undertaken individually and independently. The contribution made by each individual must meet the requirements for masters' theses.

To register to do their master's thesis, students must have accumulated a minimum of 60 ECTS credits. They may take no longer than six months to write the thesis. More detailed information on master's theses can be found in the Examination Regulations.

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## 3.6 Module descriptions

## 3.6.1 Core Section

CM Manag	ement Skills					
Module Code 1015MBMSK1		Workload 180h	ECTS Credits	<b>Module</b> Language German and English	Module Availability every term	Duration 1 Term
1	<b>Courses</b> a) Management b) Management			Contact Hours a) 30h b) 30h	Self-Stud- ies a) 150h b) 150h	<b>Course Language</b> a) English b) German
2	Module Content         Methods, models, techniques, tools and procedures for analysis and reflection alternatively in the areas of:         1. Communication         • Moderation and presentation techniques         • Communication in complex organisations         2. Group/team organisation         • Leadership (requirements, influencing factors, success criteria, disturbances,)         • Goal definition, role definition, task definition and distribution         3. Project management         • Agile management         • IT tools         4. Leadership         • Decision Preparation         • Leadership         • Negotiation					
3	<ul> <li>3 Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content" understand advanced, specialized theories / methods in the areas of communication, team org isation, project management or leadership analyse current questions and challenges in the areas of communication, team organisation, p ject management or leadership communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independently present scientific results in a way that is appropriate for the target audience evaluate their own action processes in self- and external reflection and identify development pr tentials act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.</li></ul>					unication, team organ- eam organisation, pro-
4	Teaching and L seminar	earning Meth.	ods			

5	Module Entry Requirements None
6	Mode of End-Of-Module Examination Combined examination: PRES, TP
7	Prerequisites for Awarding of Credit Points Passing the module examination
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation Master of Science Business Administration - Finance: Core Section Finance Master of Science Gesundheitsökonomie: Core Section Health Economics Master of Science Business Administration - Marketing: Core Section Marketing Master of Science Business Administration - Corporate Development: Core Section Corporate Development Master of Science Business Administration - Supply Chain Management: Core Section Supply Chain Management
9	Module Manager AD Dr. Johannes Antweiler
10	Miscellaneous A range of seminars are offered, each focusing on different aspects of management skills.

			ss Administra	-				
Module Code 1289MBAEC1		<b>Workload</b> 180h	ECTS Credits 6	<b>ts Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	<b>Courses</b> Applied Econometrics (Master Business Ad ministration)			Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2	<ul> <li>Module Content <ul> <li>Statistical Foundations and Testing</li> <li>Experiments and RCTs</li> <li>Regression (OLS, dummy variables, omitted variable bias, nonlinear models, binary dependent variables)</li> <li>Instrumental Variables</li> <li>Regression Discontinuity</li> <li>Panel data (Fixed effects, differences-in-differences)</li> </ul> </li> </ul>							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of labour markets. assess and discuss findings and research results of specialized theories / methods. collect and analyse data material for selected scientific questions using quantitative / qualitative methods. justify and defend (independently developed) positions or problem solutions. discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists. develop work processes for real problems and challenges. use techniques of scientific work and good scientific practice.							
4	Teaching and L lecture practice							
5	Module Entry R Recommendatio	-	of basic econome	etrics and statis	tics, basic knov	wledge of R		
6		Mode of End-Of-Module Examination Written test: WT (60)						
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing							

	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Finance:
	Core Section Finance
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Business Administration - Marketing:
	Core Section Marketing
	Master of Science Business Administration - Corporate Development:
	Core Section Corporate Development
9	Module Manager
	UnivProf. Dr. Pia Pinger
10	Miscellaneous

					Module			
Module Code 1289MBMBA1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	Duration 1 Term			
1	Courses Microeconomics	: Game Theor	у	Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2	<ul> <li>Module Content</li> <li>Non-cooperative Game Theory</li> <li>Normal form games</li> <li>Extensive form games, with complete and incomplete information</li> <li>Finitely and infinitely repeated games</li> <li>Cooperative Game Theory</li> <li>Core, Shapley-value, bargaining problem</li> <li>Evolutionary game theory</li> <li>Social choice theory, voting</li> <li>Condorcet-paradox, Arrow-theorem</li> </ul>							
3	Learning Objectives         Students         know and understand the relevant methods and theories for the points mentioned above under         "Module content".         understand advanced, specialized theories / methods in the area of Game Theory.         assess and discuss findings and research results of specialized methods.         analyse data for selected scientific questions using quantitative methods.         communicate continuously and purposefully in diverse teams.         critically evaluate current social developments and develop alternative solutions.         use techniques of scientific work and good scientific practice.							
4	Teaching and L lecture practice	earning Meth	nods					
5	Module Entry R Recommendatio		evel Microeconom	nics, Macroecor	nomics, Mathen	natics		
6		Mode of End-Of-Module Examination Written test: WT (60)						
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems:							

	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Business Administration - Marketing:
	Core Section Marketing
	Master of Science Business Administration - Corporate Development:
	Core Section Corporate Development
9	Module Manager
	UnivProf. Dr. Bettina Rockenbach
10	Miscellaneous

Module Code 1314MSEMD4		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	<b>Courses</b> a) Statistical Ana b) Topics in Eco			Contact Hours a) 45h b) 45h	Self-Stu- dies a) 135h b) 135h	<b>Course Language</b> a) English b) English	
2	Module Content         • Properties of financial time series         • Time series models         • Efficiency of financial markets         • Empirical analysis of the capital asset pricing model         • Empirical analysis of intertemporal asset pricing models         • Volatility models         • Market Microstructure and high-frequency data						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods. analyse current questions and challenges. collect and analyse data material for selected scientific questions using quantitative / qualitative methods. justify and defend (independently developed) positions or problem solutions.						
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry Requirements Recommendation: Solid knowledge of statistical and econometric methods; CM Econometrics or C Applied Econometrics (Business Administration) or CM Advanced Econometrics						
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.						
8	Other Programmes that Use the Module Master of Science Mathematik: Economics Master of Science Wirtschaftsmathematik: Economics Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance:						

	Supplementary Section Finance
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Economics:
	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Business Administration - Finance:
	Core Section Finance
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Business Analytics & Econometrics:
	Specialication Section Business Analytics & Econometrics
	Supplementary Section Business Analytics & Econometrics
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Roman Liesenfeld
10	Miscellaneous

Module Code 1314MSEMD5		Workload	ECTS Credits	Module	Module	Duration
		180h	6	<b>Language</b> English	Availability every 2nd term - sum- mer term	1 Term
1	b) Panel Data A c) Bayesian Eco	ourses Multivariate Statistics Panel Data Analysis Bayesian Econometrics Topics in Econometrics and Statistics V			Self-Stu- dies a) 135h b) 135h c) 135h d) 135h	Course Language a) English b) English c) English d) English
2	<ul> <li>Importance Sa</li> <li>Gaussian Line</li> <li>Gaussian Line</li> <li>Linear Regres</li> <li>Time Series M</li> <li>Models for disa</li> <li>Students will p data</li> <li>d) Topics in Ecco</li> <li>Recent statisti</li> </ul>	Statistics: riance ponent Analysi s inalysis esting alysis ata Model el Data Model el Data Model s ponometrics: es of Bayesian mators and Nur ampling and Ma ar Regression sion Model with lodels crete depender practice the use	Econometrics merical Integratio arkov-Chain-Mon Model with Conju Model with Non- n General Error C nt variables a of the methods Statistics 5: netric methods	te-Carlo ugate Priors Conjugate Prio Covariance Mat using econome	rix etric software to	analyse economic
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above und "Module content". understand advanced, specialized methods in Statistics and Econometrics. analyse current questions and challenges in Statistics and Econometrics. analyse data material for selected scientific questions using statistical and econometric meth justify and defend (independently developed) positions or problem solutions.					

	discuss scientific topics in a professional manner and appropriate to the situation with specialists. use techniques of scientific work and good scientific practice.
4	Teaching and Learning Methods lecture practice
5	Module Entry Requirements Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration) or CM Advanced Econometrics
6	Mode of End-Of-Module Examination Oral examination: OE
7	Prerequisites for Awarding of Credit Points Passing the oral examination of one course. A course is to be attended; the oral examination relates to the content of one course.
8	Other Programmes that Use the Module           Master of Science Mathematik:           Economics           Master of Science Wirtschaftsmathematik:           Economics           Master of Science Business Administration - Accounting and Taxation:           Core Section Accounting and Taxation           Supplementary Section Accounting and Taxation           Master of Science Business Administration - Finance:           Supplementary Section Finance           Master of Science Business Administration - Marketing:           Supplementary Section Information Systems           Master of Science Business Administration - Corporate Development:           Supplementary Section Information Systems           Master of Science Business Administration - Corporate Development:           Supplementary Section Information Systems           Master of Science Business Administration - Supply Chain Management:           Supplementary Section Supply Chain Management           Master of Science Economics:           Specialisation Section Economics           Master of Science Economic Research:           Supplementary Section Dusiness Analytics & Econometrics:           Supplementary Section Business Analytics & Econometrics           Master of Science International Management:           Supplementary Section Business Analytics & Econometrics           Master of Science
9	Module Manager Dr. Bastian Gribisch

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Module Code 1015MBBIL1		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language German	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Tax Accounting Law			Contact Hours 30h	Self-Stu- dies 150h	Course Language German		
2	Module Content         • German Commercial Code         • German Fiscal Code/Income Tax Act/Valuation Act         • International accounting standards         • Tax accounting legal issues         • Case studies							
3	"Module content acquire metho acquire subject	lerstand the re ". odological com ct expertise to	petence in the ard deepen their und	ea of tax accou erstanding of ta	inting law. ax accounting la	tioned above under aw. al competence they		
4	Teaching and L lecture	Teaching and Learning Methods lecture						
5	Module Entry R None	Module Entry Requirements None						
6	Mode of End-O Written test: WT		mination					
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation							
9	Module Manager Rechtswissenschaftliche Fakultät UnivProf. Dr. Joachim Hennrichs							
10	Miscellaneous							

CM Proc	edural and corp	oorate law						
Module Code 1015MBVGR1		WorkloadEC180h6	ECTS Credits 6	<b>Module</b> Language German	Module Availability every term	<b>Duration</b> 1 Term		
1	Law	<ul><li>a) Basic Course Commercial and Corporate Law</li><li>b) Tax Procedure Law for Accounting and Ta-</li></ul>			Self-Stu- dies a) 120h b) 120h	<b>Course Language</b> a) German b) German		
2	<ul> <li>Module Content</li> <li>Commercial law (especially the German concept of a "Kaufmann", commercial register, trading companies, power of "Prokura" and commercial transactions)</li> <li>Corporate law (especially the German concepts of a civil law partnership, company and general commercial partnership)</li> <li>Tax procedure law</li> </ul>							
3	Students know and und "Module content gain an overv analyse the fu (commercial law company law an nerships, tax pro critically exam areas of law.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> gain an overview of the legal framework and key points of tax procedure or corporate law.</li> <li> analyse the functions and structural principles of these areas of law, focusing on selected topics (commercial law: the German concept of a "Kaufmann", commercial register, power of "Prokura", company law and commercial sale; corporate law: organisational and liability structures of partnerships, tax procedure law).</li> <li> critically examine how supreme court rulings interpret and evolve the legal framework for these areas of law.</li> <li> thus develop the ability to devise appropriate solutions to cases with which they were previously</li> </ul>						
4	Teaching and L lecture practice							
5	Module Entry R none	equirements						
6		Mode of End-Of-Module Examination Written test: WT (120)						
7	Passing the writt	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation							
9	Module Manager UnivProf. Dr. Joachim Hennrichs UnivProf. Dr. Johanna Hey							

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valid for students of the ER 2021 (enrolment from winter semester 2021/22)

## 3.6.2 Specialisation Section

		[	T	1	1	1				
Module Code 1016MSTAX1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> German	Module Availability every 2nd term - winter term	Duration 1 Term				
1	Courses Taxation of Corr	ipanies I		Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> German				
2	<ul> <li>Module Content</li> <li>Business taxation</li> <li>Taxation of different legal structures (partnerships and corporations)</li> <li>Choice of legal structure</li> <li>International business taxation</li> <li>Double taxation and anti-tax avoidance legislation</li> <li>Case studies</li> </ul>									
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized methods in the area of tax law and business taxation. analyse current questions and challenges in the area of business taxation. assess and discuss findings and results of specialized methods. justify and defend (independently developed) positions or problem solutions.									
4	Teaching and Learning Methods lecture practice									
5	Module Entry Requirements none									
6		Mode of End-Of-Module Examination Written test: WT (60)								
7		Prerequisites for Awarding of Credit Points Passing the module examination								
8	Master of Science Econor Master of Science Special Master of Science Wahlpf Master of Science	ce Mathematil nics Sciences ce Wirtschafts nics Sciences ce Business A isation Sectio ce Geographie lichtfach Mana ce Economics	k: mathematik: dministration - Ac n Accounting and e: agement & Social	Taxation Sciences						

Fundamentals     Theory, strates     Controlling ins     Learning Objec     Students     know and unc     "Module content     understand ac	t of controlling gies and metho truments		Module Language English Contact Hours 45h	Module Availability every 2nd term - winter term Self-Stu- dies 135h	Duration 1 Term <b>Course Language</b> English					
Operative Control Module Conten • Fundamentals • Theory, strates • Controlling ins Learning Objec Students know and unc "Module content understand ac	t of controlling gies and metho truments		Hours	dies						
Fundamentals     Theory, strates     Controlling ins     Learning Objec     Students     know and unc     "Module content     understand ac	of controlling gies and metho truments	ods to support co								
Students know and und "Module content understand ad	tives	Module Content <ul> <li>Fundamentals of controlling</li> <li>Theory, strategies and methods to support controlling activities</li> <li>Controlling instruments</li> </ul>								
Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of operative controlling. communicate continuously and purposefully in diverse teams. discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe- cialists. develop work processes for real problems and challenges.										
Teaching and Learning Methods lecture practice										
Module Entry Requirements Recommendation: Basic knowledge of internal and external accounting, investment, financing and decision theory										
Mode of End-Of-Module Examination Written test: WT (60)										
Prerequisites for Awarding of Credit Points Passing the module examination										
Master of Science Econom Master of Science Econom Master of Science Special Master of Science Wahlpfl Master of Science Supplet Master of Science	ce Mathematik: nics Sciences ce Wirtschaftsn nics Sciences ce Business Ac lisation Section ce Geographie: lichtfach Manag ce Economics: mentary Sectio ce Sociology: S mentary Sectio	nathematik: Iministration - Ac Accounting and gement & Social on Management & Social and Econol on Sociology: Soc	Taxation Sciences Social Science nic Psychology	es r:						
	Written test: WT Prerequisites for Passing the mod Daster of Science Master of Science Master of Science Master of Science Wahlpf Master of Science Supple Master of Science Supple Master of Science	Written test: WT (60) Prerequisites for Awarding of Passing the module examination Passing the module examination Passing the module examination Passing the module examination Passer of Science Mathematiks Economics Sciences Master of Science Wirtschaftsm Economics Sciences Master of Science Business Act Specialisation Section Master of Science Geographie Wahlpflichtfach Manage Master of Science Economics: Supplementary Section Master of Science Sociology: S Supplementary Section Master of Science Sociology: S	Written test: WT (60) Prerequisites for Awarding of Credit Points Passing the module examination Other Programmes that Use the Module Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Business Administration - Acc Specialisation Section Accounting and Master of Science Geographie: Wahlpflichtfach Management & Social Master of Science Economics: Supplementary Section Management & Master of Science Sociology: Social and Econor Supplementary Section Sociology: Social Master of Science Sociology: Social Research:	Written test: WT (60) Prerequisites for Awarding of Credit Points Passing the module examination Other Programmes that Use the Module Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Business Administration - Accounting and Ta Specialisation Section Accounting and Taxation Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Science Master of Science Sociology: Social and Economic Master of Science Sociology: Social and Econom	Written test: WT (60) Prerequisites for Awarding of Credit Points Passing the module examination Other Programmes that Use the Module Master of Science Mathematik:     Economics Sciences Master of Science Wirtschaftsmathematik:     Economics Sciences Master of Science Business Administration - Accounting and Taxation:     Specialisation Section Accounting and Taxation Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences Master of Science Economics:     Supplementary Section Management & Social Sciences Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology					

	Master of Science Business Administration - Finance: Supplementary Section Finance
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Analytics & Econometrics:
	Supplementary Section Business Analytics & Econometrics
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
9	Module Manager
	UnivProf. Dr. Carsten Homburg
10	<b>0 Miscellaneous</b> This course ends in the middle of the semester (1. term). The exam is offered at the end of the
	course.

SpM Acco	unting I						
Module Code 1016MSACC1		Workload 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	<b>Courses</b> Sustainability Re	eporting		Contact Hours 45h	Self-Stu- dies 135h	Course Language German and English	
2	Module Content         • Conceptual and Institutional Background         • General Requirements         • Reporting on Governance Issues         • Reporting on Environmental Issues         • Reporting on Social Issues         • Preparing Sustainability Reports         • Assuring Sustainability Reports						
3	Learning Objectives         Students         know and understand the relevant methods and theories for the points mentioned above under "Module content".         learn the conceptual and institutional background underlying sustainability/ESG reporting;         get to know present and future sustainability reporting requirements;         apply your learnings by studying and evaluating actual reporting practices and disclosures report to governance, environmental and social issues;         get to know how sustainability reports are being prepared, assured, and analyzed through reaworld case studies;         perform sustainability analyses of real-world companies.						
4	Teaching and L lecture practice	earning Meth	ods				
5	Module Entry R none	Requirements					
6	Mode of End-O Written test: WT		nination				
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics Sciences         Master of Science Wirtschaftsmathematik:         Economics Sciences         Master of Science Business Administration - Accounting and Taxation:         Specialisation Section Accounting and Taxation         Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences						

	Master of Science Economics:       Supplementary Section Management & Social Sciences         Master of Science Sociology: Social and Economic Psychology:       Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:       Supplementary Section Sociology and Social Research         Master of Science Business Administration - Finance:       Supplementary Section Finance         Master of Science Business Administration - Marketing:       Supplementary Section Marketing         Master of Science Information Systems:       Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:       Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management       Master of Science Information Systems         Master of Science Business Administration - Corporate Development:       Supplementary Section Corporate Development         Master of Science International Management       Master of Science International Management         Master of Science International Management:       Supplementary Section International Management         Master of Science Informatik:       Anwendungsfeld         Master of Science Informatik:       Anwendungsfeld         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:       Ergänzungbereich Wirtschaftspädagogik         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
9	Module Manager Prof. Dr. Maximilian A. Müller
10	Miscellaneous The examination is offered in every term.

SpM Таха	ation II							
Module Cod 1016MSTAX		<b>Workload</b> 180h	ECTS Credits	Module Availability every 2nd term - sum- mer term	Duration 1 Term			
1	Courses Taxation of Corr	npanies II		Contact Hours 45h	Self-Stu- dies 135h	Course Language German		
2	Module Content         • Corporate tax planning         • Tax planning in the case of mergers and acquisitions         • Tax planning in the case of international company structures         • Taxation and change of corporate form         • Case studies							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized methods in the area of tax law and business taxation. analyse current questions and challenges in the area of business taxation. assess and discuss findings and results of specialized methods. justify and defend (independently developed) positions or problem solutions. act responsibly considering ecological, social and ethical criteria.							
4	<b>Teaching and L</b> lecture practice	earning Meth	ods					
5	Module Entry R Recommendatio	-	on I					
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod							
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research							
9	Module Manage UnivProf. Dr. M		ch					

Miscellaneous

SpM Cor	trolling II								
Module Code 1016MSCON2		Workload ECTS Creation 180h 6		<b>Module</b> Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	Courses Strategic Contro	lling (2. Term)		Contact Hours 45h	Self-Stu- dies 135h	Course Language English			
2	Module Content         • Introduction to strategic controlling         • Conventional cost management instruments         • More recent cost management instruments         • Benchmarking								
3	Students know and und "Module content understand ad communicate discuss scient cialists.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in the area of strategic controlling.</li> <li> communicate continuously and purposefully in diverse teams.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-</li> </ul>							
4	<b>Teaching and L</b> lecture practice	earning Meth.	ods						
5	Module Entry R Recommendation decision theory	-	edge of internal a	and external ac	counting, inves	tment, financing and			
6	Mode of End-O Written test: WT		nination						
7	Prerequisites for Passing the mod								
8	Other Programmes that Use the Module Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Finance:								

	Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics Master of Science International Management: Supplementary Section International Management Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
9	Ergänzungbereich Wirtschaftspädagogik Module Manager UnivProf. Dr. Carsten Homburg
10	Miscellaneous This course starts in the middle of the semester (2. term). The exam is offered at the end of the course.

	counting II		T	1		•		
Module Code 1016MSACC2		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language German and English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term		
1	Courses International Acc	counting		Contact Hours 45h	Self-Stu- dies 135h	Course Language German and English		
2	<ul><li>Theoretical as</li><li>IASB-Framew</li><li>Recognition at</li></ul>	Module Content         • Theoretical as well as institutional foundations of IFRS         • IASB-Framework         • Recognition and measurement of different classes of assets and liabilities         • Special issues of individual and consolidated IFRS reports						
3	Students know and und "Module content understand ad analyse curre gain confiden respect to recog acquire knowl solve new pro in the module.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in the area international accounting.</li> <li> analyse current questions and challenges in the area of uninternational accounting.</li> <li> gain confidence in reporting according to international financial reporting standards (IFRS) with respect to recognition as well as measurement issues.</li> <li> acquire knowledge enabling them to interpret IFRS in light of their principle-based character.</li> <li> solve new problems and cases, using the subject-related and methodological competence taug</li> </ul>						
4	Teaching and L lecture practice	earning Meth	ods					
5	Module Entry R	Requirements						
6	Mode of End-O Written test: WT		mination					
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Master of Science Master of Science Master of Science Supple Master of Science Supple Master of Science	dministration - Ac n Accounting and on Management & Social and Econor on Sociology: Soc Social Research: on Sociology and	Taxation Social Science mic Psychology ial and Econom Social Researc	es : iic Psychology				

9	<b>Module Manager</b> Prof. Dr. Maximilian A. Müller
10	Miscellaneous The examination is offered in every term.

	anced Account	ing	T	T	T	-			
Module Code 1016MSAAC1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term			
1	Courses Value-based Co	ntrolling		Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English			
2	<ul> <li>Basics of value</li> <li>Characteristics</li> <li>Effect of capita</li> <li>Shareholder value</li> <li>Discounted ca</li> <li>Value-based in</li> <li>Working capita</li> <li>Risk measurer</li> <li>Implementation</li> </ul>	Module Content         • Basics of value-based controlling (including traditional financial indicators)         • Characteristics of capital markets         • Effect of capital structure on business value         • Shareholder value approach         • Discounted cash flow (DCF) method         • Value-based indicators and their steering         • Working capital management, especially cash management         • Risk measurement and risk management         • Implementation of a value-based strategy         • The Ohlson model							
3	Students know and und "Module content understand ad analyse curre collect, syster justify and def discuss scient cialists. act responsible	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods.</li> <li> analyse current questions and challenges.</li> <li> collect, systematize and synthesize independently literature on selected scientific questions.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) specific developed.</li> </ul>							
4	Teaching and L lecture practice	earning Meth	ods						
5	Module Entry R Recommendatio	-	ledge of internal a	and external ac	counting, inves	tment and financing			
6		Mode of End-Of-Module Examination Written test: WT (60)							
7	-	Prerequisites for Awarding of Credit Points Passing the module examination							
8	Master of Science	ce Mathematik nics Sciences ce Wirtschaftsi nics Sciences	counting and T	axation:					

	Specialisation Section Accounting and Taxation Master of Science Business Administration - Finance:
	Supplementary Section Finance Master of Science Business Administration - Marketing:
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	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Analytics & Econometrics:
	Supplementary Section Business Analytics & Econometrics
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
9	Module Manager
	UnivProf. Dr. Carsten Homburg
10	Miscellaneous

	cted Issues in	Accountinț				1	
Module Code 1016MSSIS1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses a) Tax Accountin b) Financial Sen c) Taxation of Fa d) Selected Issu e) Selected Issu f) Accounting for	vice and Real E amily Business es in Controllin es in Auditing	ng I	Contact Hours a) 30h b) 30h c) 30h d) 30h e) 30h f) 30h	Self-Stud- ies a) 60h b) 60h c) 60h d) 60h e) 60h f) 60h	Course Language a) English b) English c) German d) English e) German f) German	
2	Module Conten Selected Issues		accounting, final	ncial accounting	, auditing or b	usiness taxation	
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories or methods in accounting or taxation. analyse current questions and challenges in accounting or taxation. assess and discuss findings and research results of specialized theories / methods. justify and defend (independently developed) positions or problem solutions. discuss topics in a professional manner and appropriate to the situation with specialists. develop work processes for real problems and challenges.						
4	Teaching and L lecture	earning Meth	ods				
5	Module Entry R	equirements					
6	Mode of End-O Written test: PO	f-Module Exar	nination				
7	Prerequisites for Awarding of Credit Points Passing the module examination: Two lectures must be taken. The exam covers the content of two lectures.						
8 Other Programmes that Use the Modu Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathemati Economics Sciences Master of Science Business Administrati Specialisation Section Account Supplementary Section Account Master of Science Business Administrati Supplementary Section Finance Master of Science Information Systems: Supplementary Section Informa				Taxation d Taxation hance:	axation:		

	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
9	Module Manager
	Area Accounting and Taxation
10	Miscellaneous
10	MISCENAREOUS

SpM Selected Issues in Accounting & Taxation II							
Module Code 1016MSSIS2		Workload 180h	ECTS Credits 6	<b>Module</b> Language German and English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses a) Taxation of M b) Taxation of C c) Consolidated d) Selected Issu e) Selected Issu	orporate Group Balance Sheet es in Business	s Valuation	Contact Hours a) 30h b) 30h c) 30h d) 30h e) 30h	Self-Stud- ies a) 60h b) 60h c) 60h d) 60h e) 60h	<b>Course Language</b> a) English b) German c) German d) German e) English	
2	Module Content Selected Issues in managerial accounting, financial accounting, auditing , business valuation or business taxation						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories or methods in accounting or taxation. analyse current questions and challenges in accounting or taxation. assess and discuss findings and research results of specialized theories / methods. justify and defend (independently developed) positions or problem solutions. discuss topics in a professional manner and appropriate to the situation with specialists. develop work processes for real problems and challenges.						
4	Teaching and L lecture	earning Metho	ods				
5	<b>Module Entry R</b> None	equirements					
6	Mode of End-O Written test: PO	f-Module Exar	nination				
7	Prerequisites for Awarding of Credit Points Passing the module examination: Two lectures have to be chosen. The exam covers the content of two lectures.						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems						
9	Module Manage Area Accounting						

10	Miscellaneous

SpM Practice Seminar							
	ice Seminar			1			
Module Code 1016MSPRX1		Workload ECTS Credits 180h 6		<b>Module</b> Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses a) Applied Semin b) Applied Semin c) Applied Semin	nar Financial A	Accounting	<b>Contact</b> <b>Hours</b> a) 60h b) 60h c) 60h	<b>Self-Stu- dies</b> a) 120h b) 120h c) 120h	<b>Course Language</b> a) German b) German c) English	
2	Module Conten Current topics in	-	anagerial accoun	ting or financial	accounting or	taxation	
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". collect and analyse data / information for selected scientific questions using quantitative / qualita- tive methods. collect, systematize and synthesize independently literature on selected scientific questions. write an academic paper on a selected topic. justify and defend (independently developed) positions or problem solutions. discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe- cialists. present scientific results in a way that is appropriate for the target audience. evaluate their own action processes in self- and external reflection and identify development po- tentials. develop work processes for real problems and challenges.						
4	Teaching and L seminar	earning Meth	ods				
5	Module Entry R none	equirements					
6	Mode of End-Of-Module Examination Combined examination: PRES, TP						
7	Prerequisites for Awarding of Credit Points Passing the module examination of one course. A course is to be attended; the examination relates to the content of one course.						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation						
9	Module Manage Area Accounting						

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Module Code 1015MBISR1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> German	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses International Tax Law			Contact Hours 30h	Self-Stu- dies 150h	<b>Course Language</b> German		
2	• Foreign Tax A	Module Content • Foreign Tax Act • Double Taxation Convention						
3	Students know and und "Module content acquire legal receive content	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". acquire legal methodological competence in the field of international tax law. receive content-related skills for understanding international tax law. learn how to solve new cases by applying the technical and methodological skills acquired.						
4	Teaching and L lecture	Teaching and Learning Methods lecture						
5	Module Entry R	Module Entry Requirements none						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod	-	of Credit Points					
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems							
9	Rechtswissenso	<b>Module Manager</b> Rechtswissenschaftliche Fakultät UnivProf. Dr.' Johanna Hey						
10	Miscellaneous Language: germ	nan						

CM Indire	ect Taxation La	W						
Module Code 1015MBRIS1		Workload ECTS Cre 180h 6			Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Indirect Taxation Law			Contact Hours 60h	Self-Stu- dies 120h	Course Language German		
2	Module Conten • Indirect taxes	t						
3	Students know and und "Module content acquire legal receive content	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". acquire legal methodological competence in the field of tax law. receive content-related skills for understanding tax law. learn how to solve new cases by applying the technical and methodological skills acquired.						
4	<b>Teaching and L</b> lecture practice							
5	Module Entry R None	Module Entry Requirements None						
6		Mode of End-Of-Module Examination Written test: WT (120)						
7	Prerequisites for Passing the mod	-						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems							
9	Module Manager Rechtswissenschaftliche Fakultät UnivProf. Dr.' Johanna Hey							
10	Miscellaneous							

SpM Ассо	SpM Accounting & Taxation Seminar							
Module Code 1016MSATS1		Workload ECTS Credits 180h 6		<b>Module</b> Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	<b>Courses</b> a) Seminar Busi b) Seminar Fina c) Seminar Mana	ncial Accountir	-	Contact Hours a) 30h b) 30h c) 30h	<b>Self-Stu- dies</b> a) 150h b) 150h c) 150h	<b>Course Language</b> a) German b) German c) English		
2	Module Conten Current topics in	-	anagerial accoun	ting or financial	accounting or	taxation		
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". collect and analyse data / information for selected scientific questions using quantitative / qualita- tive methods. collect, systematize and synthesize independently literature on selected scientific questions. write an academic paper on a selected topic and achieve thereby their own scientific contribution. justify and defend (independently developed) positions or problem solutions. discuss scientific topics in a professional manner and appropriate to the situation with specialists. present scientific results in a way that is appropriate for the target audience. evaluate their own action processes in self- and external reflection and identify development po- tentials. use techniques of scientific work and good scientific practice.							
4	<b>Teaching and L</b> seminar	earning Meth	ods					
5	Module Entry R	equirements						
6	Mode of End-O Combined exam							
7	Prerequisites for Awarding of Credit Points Passing the module examination of one course. A course is to be attended; the examination relates to the content of one course.							
8	to the content of one course. Other Programmes that Use the Module Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing							

	Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik
9	Module Manager Area Accounting and Taxation
10	Miscellaneous

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

# 3.6.3 Supplementary Section

Module Cod 1253MSBE		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	<b>Courses</b> Managing Busin ganisations	ess Ethics in N	larkets and Or-	Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English	
2	Module Content This module introduces basic business ethics concepts and applies them to decision making of n nagers and employees. It draws on standard ethics theories, like teleology, deontology, virtue eth and fairness concepts. Business decisions in organisations and markets are discussed and evalu ted in the light of these foundations. Case studies are employed to illustrate and apply the theoret concepts.						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods. analyse current questions and challenges. assess and discuss findings and research results of specialized theories / methods. solve team-internal conflicts and target divergences independently. justify and defend (independently developed) positions or problem solutions. evaluate their own action processes in self- and external reflection and identify development po- tentials. act responsibly considering ecological, social and ethical criteria. critically evaluate current social developments and develop alternative solutions.						
4	<b>Teaching and L</b> lecture practice	earning Meth	ods				
5	Module Entry R none	equirements					
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Master of Science Econom Master of Science	ce Mathematik nics Sciences ce Wirtschaftsr nics Sciences ce Business Ac	:	-	axation:		

	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Supplementary Section Management & Social Sciences
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
	Master of Science Business Administration - Corporate Development:
	Specialisation Section Corporate Development
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Bernd Irlenbusch
10	Miscellaneous
	This module can contain courses which takes place either until the middle of the semester (1. term)
	or from the middle of the semester (2. term). The required examinations are generally offered after
	the respective term.

SpM Strat	tegic Developn	nent						
Module Coc 1253MSSDF		<b>Workload</b> 180h	ECTS Credits	Language A English ev te	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Mergers and Act	quisitions		Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2		Module Content Key issues of corporate development						
3	Students know and unc "Module content understand ac analyse curre assess and di justify and def discuss scient cialists.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialised theories / methods in the area of corporate development.</li> <li> analyse current questions and challenges in the area of corporate development.</li> <li> assess and discuss findings and research results of specialised theories / methods.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-</li> </ul>						
4	Teaching and Learning Methods lecture practice							
5	Module Entry R None	equirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod	-						
8	Other Programmes that Use the ModuleMaster of Science Mathematik:Economics SciencesMaster of Science Wirtschaftsmathematik:Economics SciencesMaster of Science Business Administration - Accounting and Taxation:Supplementary Section Accounting and TaxationMaster of Science Business Administration - Finance:Supplementary Section FinanceMaster of Science Business Administration - Marketing:Supplementary Section MarketingMaster of Science Business Administration - Marketing:Supplementary Section Information SystemsMaster of Science Business Administration - Supply Chain Management:Supplementary Section Information - Supply Chain ManagementMaster of Science Business Administration - Supply Chain ManagementMaster of Science Business Administration - Supply Chain Management							

Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development:
Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik
Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research
Anwendungsfeld Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology
Supplementary Section International Management Master of Science Informatik:
Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management:

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Module Code 1253MSSHR1		Workload EC 180h 6		<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Strategic Humar	n Resource Ma	nagement	<b>Contact</b> Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English			
2	The module tea	Module Content The module teaches how Human Resource Management creates economic value and contributo to the implementation of corporate strategies.							
3	Students know and und "Module content understand ad analyse curre communicate solve team-int justify and def act responsible	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods. analyse current questions and challenges. communicate continuously and purposefully in diverse teams. solve team-internal conflicts and target divergences independently. justify and defend (independently developed) positions or problem solutions. act responsibly considering ecological, social and ethical criteria. develop work processes for real problems and challenges.							
4	Teaching and L lecture practice								
5	Module Entry R none	equirements							
6	Mode of End-O Combined exam								
7	Prerequisites for Passing the mod	-							
8	<ul> <li>8 Other Programmes that Use the Module         <ul> <li>Master of Science Mathematik:                  Economics Sciences</li> <li>Master of Science Wirtschaftsmathematik:                  Economics Sciences</li> <li>Master of Science Business Administration - Accounting and Taxation</li> <li>Master of Science Business Administration - Finance:                  Supplementary Section Accounting and Taxation</li> <li>Master of Science Business Administration - Finance:                  Supplementary Section Finance</li> <li>Master of Science Business Administration - Marketing:                  Supplementary Section Marketing</li> <li>Master of Science Information Systems:                  Supplementary Section Information Systems</li> <li>Master of Science Business Administration - Supply Chain Master of Science Business Administration - Supply Chain Master of Science Business Administration Systems</li> </ul> </li> </ul>								

Master of Science Geographie:
Wahlpflichtfach Management & Social Sciences
Master of Science Economics:
Supplementary Section Management & Social Sciences
Master of Science Economic Research:
Supplementary Section Economic Research
Master of Science International Management:
Supplementary Section International Management
Master of Science Informatik:
Anwendungsfeld
Master of Science Sociology: Social and Economic Psychology:
Supplementary Section Sociology: Social and Economic Psychology
Master of Science Sociology: Social Research:
Supplementary Section Sociology and Social Research
Master of Science Gesundheitsökonomie:
Supplementary Section Health Economics
Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
Ergänzungbereich Wirtschaftspädagogik
Master of Arts Medienwissenschaft:
Ergänzungsbereich Medienmanagement und Medienökonomie
Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
Ergänzungsbereich Business Administration
Master of Science Business Administration - Corporate Development:
Specialisation Section Corporate Development
Master of Science Economic Research:
Specialisation Section Economic Research
Module Manager
UnivProf. Dr. Dirk Sliwka
Miscellaneous

SpM Strategic Management								
Module Code 1253MSSMG1		<b>Workload</b> 180h	6 Lan	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Strategic Manag	Courses Strategic Management (1. Term)			Self-Stu- dies 120h	<b>Course Language</b> English		
2	<ul> <li>Basic concept</li> </ul>	of strategic mass and tools for s and tools for s and tools for	anagement analysing strateg analysing compe s on strategic pos	tition				
3	Learning Objectives         Students         know and understand the relevant methods and theories for the points mentioned above un "Module content".         analyse current questions and challenges.         assess and discuss findings and research results of specialized theories / methods.         collect and analyse data material for selected scientific questions using quantitative / qualita methods.         communicate continuously and purposefully in diverse teams.         solve team-internal conflicts and target divergences independently.         justify and defend (independently developed) positions or problem solutions.         evaluate their own action processes in self- and external reflection and identify developmententials.         act responsibly considering ecological, social and ethical criteria.         critically evaluate current social developments and develop alternative solutions.							
4	<b>Teaching and L</b> lecture practice	earning Meth.	ods					
5	Module Entry R none	equirements						
6	Mode of End-O Written test: WT		nination					
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics Sciences         Master of Science Wirtschaftsmathematik:         Economics Sciences         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation							

	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Supplementary Section Management & Social Sciences
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Gesundheitsökonomie:
	Supplementary Section Health Economics
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
	Master of Science Business Administration - Corporate Development:
	Specialisation Section Corporate Development
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Matthias Heinz
10	Miscellaneous

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Module Code 1253MSSIC1		WorkloadEC180h6	ECTS Credits	<b>Module</b> Language German and English	Module Availability every 2nd term - sum- mer term	<b>Duration</b> 1 Term		
1	Courses Elective Corpora	ate Developme	nt l	Contact Hours 45h	Self-Stu- dies 135h	Course Language German and English		
2	Module Conten Varying topics of							
3	Students know and und "Module content understand ad assess and di collect and ar methods. justify and det discuss scien cialists. critically evalu	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in the area of corporate development.</li> <li> assess and discuss findings and research results of specialized theories / methods.</li> <li> collect and analyse data material for selected scientific questions using quantitative / qualitative methods.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) specific discussion.</li> </ul>						
4	Teaching and L lecture practice	earning Meth	ods					
5	Module Entry R None	Requirements						
6	Mode of End-O Written test: WT		mination					
7	<b>Prerequisites f</b> ee Passing the mod	-						
8	Supple Master of Science Supple Master of Science Supple Master of Science Supple	: dministration - Ac on Accounting and dministration - Fir on Finance dministration - Ma on Marketing	d Taxation hance: hrketing: stems					

	Supplementary Section Supply Chain Management Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager Area Corporate Development
10	Miscellaneous

SpM Elective Corporate Development II									
Module Code 1253MSSIC2		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module</b> Language German and English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	<b>Courses</b> a) Elective Corp b) Sustainability	•	nent II	Contact Hours a) 45h b) 45h	<b>Self-Stu- dies</b> a) 135h b) 135h	<b>Course Language</b> a) German and Eng- lish b) English			
2		Module Content Varying topics of corporate development							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of corporate development. analyse current questions and challenges in the area of corporate development. assess and discuss findings and research results of specialized theories / methods. solve team-internal conflicts and target divergences independently. justify and defend (independently developed) positions or problem solutions. discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe- cialists. critically evaluate current social developments and develop alternative solutions. develop work processes for real problems and challenges.								
4	Teaching and L seminar	earning Meth.	ods						
5	Module Entry R none	equirements							
6	Mode of End-O Combined exam								
7	Prerequisites for Passing the moot to the content of	dule examination		A course is to I	ce attended; th	e examination relates			
8	Master of Science Econom Master of Science Supplet Master of Science Supplet Master of Science Supplet	ce Mathematik: nics Sciences ce Wirtschaftsn nics Sciences ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Business Ac mentary Sectio	axation:						

	Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development Master of Science Economic Research: Specialisation Section Economic Research
9 10	Module Manager Area Corporate Development Miscellaneous

Module Code 1253MSSIC3		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language German and English	Module Availability irregular	<b>Duration</b> 1 Term		
1	Courses The Psychology	of Entreprenet	urship	Contact Hours 45h	<b>Self-Stu- dies</b> 135h	<b>Course Language</b> English		
2	change, our wor many countries i Entrepreneurshi and economic at tackle the grand But what does i with a certain se determines when quences of becc could we all ben This interactive ship. Based on we ent aspects of th neurial mindset a	y is full of chall k and private li is changing the p has been sho nd societal dev challenges of t actually mean t of qualities ar ther we becom oming an entrep efit (or even su course will ans well-established the entrepreneur and to design in	fe is becoming in a nature of the wo own to be one of relopment worldw our time. In to think and act a skills, or is ent e entrepreneurs of preneur? Is entre (ffer) from adopting swer these and fund theories and the rial mindset. You	ire innovative solutions: We are in the midst of increasingly digital and the demographic char orkforce in many organizations, to name just if the most fruitful ways to increase innovation wide and may therefore be an important mea t in entrepreneurial ways? Are entrepreneurs trepreneurship something anyone can learn? or not, and what are the psychological conse epreneurial thinking reserved for entrepreneur ing an entrepreneurial mindset? urther questions on the psychology of entrep ne most recent scientific evidence, we will con- u will also get a chance to develop your own of t foster entrepreneurial thinking and action in				
3	<ul> <li>Learning Objectives</li> <li>Students</li> <li> know and understand the relevant methods and theories for the points mentioned above unde "Module content".</li> <li> understand advanced, specialized theories / methods in the area of corporate development.</li> <li> analyse current questions and challenges in the area of corporate development.</li> <li> assess and discuss findings and research results of specialized theories / methods.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) s cialists.</li> <li> critically evaluate current social developments and develop alternative solutions.</li> <li> develop work processes for real problems and challenges.</li> </ul>							
4	Teaching and Learning Methods lecture practice							
5	Module Entry R	Module Entry Requirements none						
6	Mode of End-O Written test: WT		nination					
7	Prerequisites for Passing the mod	-						
8	-	Passing the module examination         Other Programmes that Use the Module         Master of Science Mathematik:						

r								
	Economics Sciences Master of Science Wirtschaftsmathematik:							
	Economics Sciences							
	Master of Science Business Administration - Accounting and Taxation:							
	Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance:							
	Supplementary Section Finance							
	Master of Science Business Administration - Marketing:							
	Supplementary Section Marketing							
	Master of Science Information Systems:							
	Supplementary Section Information Systems							
	Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management							
	Master of Science Informatik:							
	Anwendungsfeld							
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:							
	Ergänzungbereich Wirtschaftspädagogik							
	Master of Science Business Administration - Corporate Development:							
	Specialisation Section Corporate Development							
9	Module Manager							
3	Area Corporate Development							
10	Miscellaneous							

SpM Finance I								
Module Code 1259MSFIN1		WorkloadEC180h6		<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Capital Market T	heory		Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2	<ul> <li>Investment de</li> <li>Portfolio theor</li> <li>Asset pricing r</li> </ul>	Module Content <ul> <li>Investment decisions given uncertainty</li> <li>Portfolio theory</li> <li>Asset pricing models</li> <li>Analysis and valuation of forwards, futures, and options</li> </ul>						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of capital market theory. analyse current questions and challenges in the area of capital market theory. assess and discuss findings and research results of specialized theories / methods. discuss scientific topics in a professional manner and appropriate to the situation.							
4	Teaching and L lecture practice							
5	Module Entry R none	equirements						
6	Mode of End-O Written test: WT		nination					
7	Prerequisites for Passing the mod							
8	Master of Science Econom Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science	ce Mathematik nics Sciences ce Wirtschaftsr nics Sciences ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Business Ac mentary Sectio	athematik: Iministration - Act on Accounting and Iministration - Ma on Marketing Systems: Iministration - Co on Corporate Deve Iministration - Su Iministration - Su	d Taxation rketing: stems rporate Develop elopment pply Chain Mar	pment:			

	Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Specialisation Section Finance Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik
9	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
10	Dr. Alexander Pütz Miscellaneous

SpM Finance II								
Module Code 1259MSFIN2		Workload ECTS Credi			Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Corporate Finan	ce Theory		Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2	<ul> <li>Financial Plan</li> <li>Cost of Capita</li> <li>Firm Valuation</li> </ul>	Module Content <ul> <li>Financial Planning</li> <li>Cost of Capital</li> <li>Firm Valuation</li> <li>Corporate Restructuring</li> </ul>						
3	Students know and unc "Module content understand ac analyse curre assess and di	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in the area of corporate finance.</li> <li> analyse current questions and challenges in the area of corporate finance.</li> <li> assess and discuss findings and research results of specialized theories / methods.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialized theories in the area of the situation with (non-) specialized theories in the area of the situation with (non-) specialized theories in the area of the situation with (non-) specialized theories in the area of the situation with (non-) specialized theories in the area of the situation with (non-) specialized theories in the area of the situation with (non-) specialized theories in the area of the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theories is a professional manner and appropriate to the situation with (non-) specialized theory appropriate to the situation with (non-) specialized theory appropriate to the situation with (non-) specialized theory appropriate to the situation with (non-) special</li></ul>						
4	Teaching and L lecture practice							
5	Module Entry R none	equirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod							
8	Master of Science Econom Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science	ce Mathematik nics Sciences ce Wirtschaftsr nics Sciences ce Business Ad mentary Sectio ce Business Ad mentary Sectio ce Information mentary Sectio ce Business Ad mentary Sectio	: dministration - Ac on Accounting and dministration - Ma on Marketing Systems: on Information Sys dministration - Co on Corporate Dev dministration - Su	d Taxation rketing: stems rporate Develo elopment pply Chain Mar	pment:			

	Master of Science Geographie:       Wahlpflichtfach Management & Social Sciences         Master of Science Economics:       Supplementary Section Management & Social Sciences         Master of Science Business Administration - Finance:       Specialisation Section Finance         Master of Science International Management:       Supplementary Section International Management         Master of Science Informatik:       Anwendungsfeld         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:       Ergänzungbereich Wirtschaftspädagogik         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:       Ergänzungsbereich Business Administration
9	Module Manager UnivProf. Dr. Dieter Hess
10	Miscellaneous

SpM Finance III								
Module Code 1259MSFIN3		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Insurance Econo	omics		Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2	<ul> <li>Insurance den</li> <li>Production the</li> <li>Market balance</li> <li>Basics of sect</li> <li>Claim settleme</li> </ul>	Module Content         • Insurance demand theory         • Production theory in insurance         • Market balance in regard to information symmetry and asymmetry         • Basics of sector-specific tariff calculation and reserve creation         • Claim settlement         • Introduction to solvency standards						
3	Students know and und "Module content understand ad analyse curre assess and di justify and def	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of finance or insurance. analyse current questions and challenges in the area of finance or insurance. assess and discuss findings and research results of specialized theories / methods. justify and defend (independently developed) positions or problem solutions. critically evaluate current social developments and develop alternative solutions.						
4	<b>Teaching and L</b> lecture practice	earning Meth.	ods					
5	Module Entry R	equirements						
6	Mode of End-O Written test: WT		nination					
7	Prerequisites for Passing the mod	-						
8	Master of Science Econor Master of Science Supple Master of Science Supple Master of Science Supple Master of Science	ce Mathematik nics Sciences ce Wirtschaftsr nics Sciences ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Information mentary Sectio ce Business Ac	: Iministration - Ac In Accounting and Iministration - Ma In Marketing	d Taxation rketing: stems rporate Develo				

10	Miscellaneous
9	Module Manager UnivProf. Dr. Heinrich R. Schradin
	Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Administration - Finance: Specialisation Section Finance Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration
	Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Geographie:

SpM Finar	nce Advanced	IV				
Module Code 1259MSFIA4		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term
1	<b>Courses</b> a) Value-Based Management in Insurance - Theory and Practice b) Banking c) Advanced Sustainable Finance			<b>Contact</b> <b>Hours</b> a) 60h b) 60h c) 60h	<b>Self-Stu- dies</b> a) 120h b) 120h c) 120h	<b>Course Language</b> a) English b) German c) English
2	<ul> <li>Introduction in</li> <li>Insurance Risk</li> <li>Risk Modelling</li> <li>Risk Managen</li> <li>Risk-based Ca</li> <li>Decision-maki</li> <li>Trends and Cl</li> <li>b) Banking</li> <li>Introduction to</li> <li>Theoretical Ex</li> <li>Measurement</li> <li>Measurement</li> <li>Capital Requir</li> <li>Bank Manage</li> <li>c) Advanced Su</li> <li>Introduction to</li> <li>Introduction to</li> </ul>	Management Insurance Mark and Production and Risk Mean nent and Share apital Allocation ng in a Value-En- allenges in the Banking of Liquidity Ris and Managem and Managem and Managem rements ment and Bank stainable Final Sustainable Final Sustainable Final Sustainable Final and application of analyses	on Technology Isurement sholder Wealth Based Manageme Insurance Indus Banks Iks ent of Credit and ent of Operationa Controlling nce inance d analysis of empirical metho	ent Framework try Market Risk Il Risk		
3	"Module content understand ad Insurance. analyse curre assess and di	lerstand the rel ". dvanced, speci nt questions ar scuss findings	alized theories / r	nethods in the he area of Valu ults of specializ	area of Value-E le-Based Mana zed theories / m	
4	Teaching and Learning Methods lecture practice					

5	Module Entry Requirements none
6	Mode of End-Of-Module Examination Written test: WT (60)
7	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics Sciences         Master of Science Wirtschaftsmathematik:         Economics Sciences         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Information Systems         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Business Administration - Supply Chain Management         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik
9	Module Manager Area Finance
10	Miscellaneous

SpM Bra	nd Managemen	t					
Module Code 1266MSBMG1		Workload ECTS Credits 180h 6		<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	<b>Courses</b> a) Brand Manag b) Digital Brand		Analytics	Contact Hours a) 45h b) 45h	Self-Stu- dies a) 135h b) 135h	<b>Course Language</b> a) English b) English	
2	Module Content The module covers key questions and challenges of building and managing brands. It consists both conceptual and applied elements, including presentations by students, case studies, disc sions and guest speakers from industry. Students are expected to engage in their own reading literature in addition to attending lectures and participating in exercises. Furthermore, they are pected to organise their learning processes independently.						
3	Students know and und "Module content understand ac brand managem assess and di methods in the c	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized marketing theories, concepts, and methods in the domain of brand management. assess and discuss findings and research results of specialized marketing theories, concepts, a methods in the domain of brand management. act responsibly considering ecological, social and ethical criteria.					
4	<b>Teaching and L</b> lecture practice						
5	Recommendatio	Module Entry Requirements Recommendation: Basic knowledge of marketing and multivariate methods (e.g., regression analy- sis, analysis of variance)					
6	Mode of End-O Written test: WT		mination				
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Master of Science Econor Master of Science Supple Master of Science Supple Master of Science Supple	ce Mathematik nics Sciences ce Wirtschaftsr nics Sciences ce Business Ad mentary Sectio ce Business Ad mentary Sectio ce Information mentary Sectio	: mathematik: dministration - Ac on Accounting and dministration - Fir on Finance	d Taxation ance: stems			

	Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Business Administration - Marketing: Specialisation Section Marketing Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Arts Regionalstudien China - Betriebswirtschaftsplehre: Ergänzungsbereich Business Administration
9	<b>Module Manager</b> UnivProf. Dr.' Franziska Völckner
10	<b>Miscellaneous</b> This module may consist of at least one course that takes place either until the middle of the semes- ter (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.

SpM Customer Management								
Module Code 1266MSCMG1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Customer Mana	gement		Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English		
2	The module cov both conceptual sions and guest literature in addi	Module Content The module covers key questions and challenges of customer management (CRM). It consists both conceptual and applied elements, including presentations by students, case studies, discus sions and guest speakers from industry. Students are expected to engage in their own reading of literature in addition to attending lectures and participating in exercises. Furthermore, they are e pected to organize their learning processes independently.						
3	Students know and und "Module content understand ad customer manag analyse curre assess and di	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized marketing theories, concepts, and methods in the domain o customer management. analyse current questions and challenges in the area of customer management. assess and discuss findings and research results of specialized theories / methods. act responsibly considering ecological, social and ethical criteria.						
4	Teaching and L lecture practice	earning Meth.	ods					
5	Module Entry R Recommendatio	-	ledge in marketin	g				
6	Mode of End-O Written test: WT		nination					
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Master of Science Econor Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple	ce Mathematik nics Sciences ce Wirtschaftsr nics Sciences ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Information mentary Sectio ce Business Ac mentary Sectio	: Iministration - Aco Mainistration - Aco Mainistration - Fin Mainistration - Fin	d Taxation ance: stems rporate Develop elopment	pment:			

	Supplementary Section Supply Chain Management         Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences         Master of Science Economics:         Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration
9	Module Manager UnivProf. Dr. Werner Reinartz
10	<b>Miscellaneous</b> This module may consist of at least one course that takes place either until the middle of the semes- ter (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.

SpM Ma	rketing Perform	ance Mana	gement					
Module Code 1266MSMPF1		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Marketing Perfo	rmance Manag	ement	Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English		
2	The module dea ceptual and app world of marketi dependently and	Module Content The module deals with central questions of marketing performance management and includes cr ceptual and applied elements, including presentations by guest speakers and discussions from the world of marketing. Students are required to organise their own learning and working processes in dependently and self-responsibly in addition to attending lectures and participating in exercises. In addition, it is expected that students read the related literature.						
3	Students know and und "Module content analyse curre activities in finar assess and di methods in the c	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". analyse current questions and challenges that arise when quantifying and evaluating marketing activities in financial terms. assess and discuss findings and research results of specialised marketing theories, concepts, a methods in the domain of marketing performance management. act responsibly considering ecological, social and ethical criteria.						
4	<b>Teaching and L</b> lecture practice							
5	Module Entry R Recommendatio	=	edge of marketin	g and multivaria	ate methods			
6	Mode of End-O Written test: WT		nination					
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Master of Science Econor Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple	ce Mathematik: nics Sciences ce Wirtschaftsn nics Sciences ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Information mentary Sectio ce Business Ac mentary Sectio	nathematik: Iministration - Ac In Accounting and Iministration - Fir In Finance	d Taxation lance: stems rporate Develo elopment	pment:			

	Supplementary Section Supply Chain Management Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Science Sociology: Social and Economic Psychology:
	Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Specialisation Section Marketing Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration
9	<b>Module Manager</b> UnivProf. Dr. Marc Fischer
10	<b>Miscellaneous</b> This module may consist of at least one course that takes place either until the middle of the semes- ter (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.

SpM Dig	ital Strategy an	d Marketing	J				
Module Code 1266MSDSM1		<b>Workload</b> 180h	ECTS Credits	CTS Credits Module Language English		Duration 1 Term	
1	Courses Digital Strategy	CoursesContactSelf-Stu- diesCourse IDigital Strategy and MarketingHours 45hJishCourse I					
2	Module Content The emergence of the internet, mobile devices, the ability to automate tasks and the abundance of data is dramatically changing society and businesses. This module exposes students to a wide range of issues and questions related to this "digital" transformation. The module consists of both conceptual as well as applied tools and frameworks to understand business models and the orga- nization of industries. The module aims at covering both the supply side (infrastructure, operations etc.) as well as the demand side (customer, marketing, etc.). Students are expected to share their own knowledge and to use ongoing events (e.g., new companies, current news, IPOs, etc.) to app the concepts they learn.						
3	Learning Objectives         Students         know and understand the relevant methods and theories for the points mentioned above unde "Module content".         understand economic and strategic frameworks related to industrial organization, business models, and tactical decisions.         analyse current questions and challenges related to the ongoing changes in business and soct as a result of digital technologies.         assess and discuss findings and research results of specialised theories / methods.         justify and defend (independently developed) positions or problem solutions.         act responsibly considering ecological, social and ethical criteria.         critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L lecture practice						
5	Module Entry R Recommendatio	-	edge of marketing	g and economic	cs		
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance:						

Supplementary Section Finance         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences         Master of Science Economics:         Supplementary Section Nanagement & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social and Economic Psychology         Master of Science Sociology: Social and Economic Psychology         Master of Science Business Administration - Marketing:         Supplementary Section Sociology and Social Research         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Medienmanagement und Medienökonomie         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie     <		
Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences         Master of Science Economics:         Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Business Administration - Marketing:         Supplementary Section Sociology: Social Research:         Supplementary Section Sociology: Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Ats Medienwissenschaft:         Ergänzungsbereich Wirtschaftspädagogik         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Master of Science Information Systems:
Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences         Master of Science Economics:         Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Arts Medienwissenschaft:         Ergänzungsbereich Witschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous <th></th> <th></th>		
Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences         Master of Science Economics:         Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Master of Science Business Administration - Marketing:         Master of Science Business Administration - Marketing:         Master of Atts Medienwissenschaft:         Ergänzungbereich Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno		
Supplementary Section Supply Chain Management         Master of Science Geographie:         Wahlpflichtfach Management & Social Sciences         Master of Science Economics:         Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Atts Medienwissenschaft:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno		
Master of Science Geographie:       Wahlpflichtfach Management & Social Sciences         Master of Science Economics:       Supplementary Section Management & Social Sciences         Master of Science International Management:       Supplementary Section International Management         Master of Science Informatik:       Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:       Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:       Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:       Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:       Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:       Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:       Ergänzungsbereich Business Administration         9       Module Manager       UnivProf. Dr. Hernán Bruno         10       Miscellaneous       Miscellaneous		Master of Science Business Administration - Supply Chain Management:
Wahlpflichtfach Management & Social Sciences         Master of Science Economics:         Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Supplementary Section Supply Chain Management
Master of Science Economics:         Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Arts Medienwissenschaft:         Ergänzungsbereich Wirtschaftspädagogik         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno		Master of Science Geographie:
Supplementary Section Management & Social Sciences         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Wahlpflichtfach Management & Social Sciences
Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Master of Science Economics:
Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Supplementary Section Management & Social Sciences
Master of Science Informatik:         Anwendungsfeld         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Master of Science International Management:
AnwendungsfeldMaster of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic PsychologyMaster of Science Sociology: Social Research: Supplementary Section Sociology and Social ResearchMaster of Science Business Administration - Marketing: Specialisation Section MarketingMaster of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich WirtschaftspädagogikMaster of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und MedienökonomieMaster of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration9Module Manager UnivProf. Dr. Hernán Bruno10Miscellaneous		Supplementary Section International Management
Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Master of Science Informatik:
Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Anwendungsfeld
Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Master of Science Sociology: Social and Economic Psychology:
Supplementary Section Sociology and Social ResearchMaster of Science Business Administration - Marketing: Specialisation Section MarketingMaster of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich WirtschaftspädagogikMaster of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und MedienökonomieMaster of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration9Module Manager UnivProf. Dr. Hernán Bruno10Miscellaneous		Supplementary Section Sociology: Social and Economic Psychology
Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Master of Science Sociology: Social Research:
Master of Science Business Administration - Marketing:         Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		
Specialisation Section Marketing         Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		
Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:         Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		5
Ergänzungbereich Wirtschaftspädagogik         Master of Arts Medienwissenschaft:         Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		
Master of Arts Medienwissenschaft:       Ergänzungsbereich Medienmanagement und Medienökonomie         Master of Arts Regionalstudien China - Betriebswirtschaftslehre:       Ergänzungsbereich Business Administration         9       Module Manager       UnivProf. Dr. Hernán Bruno         10       Miscellaneous		
Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		
Master of Arts Regionalstudien China - Betriebswirtschaftslehre:         Ergänzungsbereich Business Administration         9       Module Manager         UnivProf. Dr. Hernán Bruno         10       Miscellaneous		Ergänzungsbereich Medienmanagement und Medienökonomie
Ergänzungsbereich Business Administration         9       Module Manager UnivProf. Dr. Hernán Bruno         10       Miscellaneous		
9     Module Manager UnivProf. Dr. Hernán Bruno       10     Miscellaneous		
UnivProf. Dr. Hernán Bruno       10       Miscellaneous		
	9	-
ter (1. term) or from the middle of the semester onwards (2. term). You can find this information in	10	This module may consist of at least one course that takes place either until the middle of the semes- ter (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take

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Module Code 1271MBSCA1		Workload E0 180h 6		<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	<b>Courses</b> Predictive Analy	tics		Contact Hours 45h	<b>Self-Stu- dies</b> 135h	<b>Course Language</b> English	
2	Module Content <ul> <li>Introduction Data Analysis/Data Science</li> <li>Introduction Programming with Python</li> <li>Methods of Demand Forecasting</li> </ul>						
3	<ul> <li>Learning Objectives</li> <li>Students</li> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in the area of data science.</li> <li> collect and analyse data material for selected scientific questions using quantitative / qualitative methods.</li> <li> communicate continuously and purposefully in diverse teams.</li> <li> solve team-internal conflicts and target divergences independently.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> present scientific results in a way that is appropriate for the target audience.</li> <li> develop work processes for real problems and challenges.</li> <li> use techniques of scientific work and good scientific practice.</li> </ul>						
4	Teaching and Learning Methods lecture practice						
5	Module Entry R none	equirements					
6	Mode of End-O Written test: PO		mination				
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Program Master of Science Econor Master of Science Econor Master of Science Supple Master of Science Supple Master of Science Supple Master of Science						

	Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration
	Master of Science Business Administration - Supply Chain Management: Core Section Supply Chain Management
9	<b>Module Manager</b> Prof. Dr. Nicolas Fugger Area Supply Chain Management
10	Miscellaneous

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Module Code 1271MBSCA2		Workload EC 180h 6		<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	<b>Courses</b> Prescriptive Ana	llytics		Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English	
2	Module Content <ul> <li>Introduction Analytical Modelling</li> <li>Introduction Optimisation</li> <li>Solving Optimisation Case Studies in Python</li> </ul>						
3	Learning Objectives         Students         know and understand the relevant methods and theories for the points mentioned above under "Module content".         understand advanced, specialized theories / methods in the area of data science / optimisation         collect and analyse data material for selected scientific questions using quantitative / qualitative methods.         communicate continuously and purposefully in diverse teams.         solve team-internal conflicts and target divergences independently.         justify and defend (independently developed) positions or problem solutions.         present scientific results in a way that is appropriate for the target audience.         use techniques of scientific work and good scientific practice.						
4	<b>Teaching and L</b> lecture practice						
5	Module Entry R	Module Entry Requirements none					
6	Mode of End-O Written test: PO		mination				
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics Sciences         Master of Science Wirtschaftsmathematik:         Economics Sciences         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:						

	Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Supply Chain Management: Core Section Supply Chain Management
9	Module Manager Prof. Dr. Andreas Fügener Area Supply Chain Management
10	Miscellaneous

Module Code 1271MSSOP1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses Supply Chain O	perations		Contact Hours 45h	<b>Self-Stu- dies</b> 135h	<b>Course Language</b> English	
2	Module Content • Inventory Management • Contract Design • Capacity and Revenue Management • Supply Chain Management						
3	<ul> <li>Learning Objectives</li> <li>Students</li> <li> know and understand the relevant methods and theories for the points mentioned above und "Module content".</li> <li> understand advanced, specialized theories / methods to control supply chains.</li> <li> analyse current questions and challenges in supply chain management.</li> <li> communicate continuously and purposefully in diverse teams.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) cialists.</li> <li> present scientific results in a way that is appropriate for the target audience.</li> <li> act responsibly considering ecological, social and ethical criteria.</li> <li> use techniques of scientific work and good scientific practice.</li> </ul>						
4	Teaching and Learning Methods lecture practice						
5		Module Entry Requirements Recommendation: The CM Supply Chain Analytics I should have been completed.					
6	Mode of End-O Written test: PO	Mode of End-Of-Module Examination Written test: PO					
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics Sciences         Master of Science Wirtschaftsmathematik:         Economics Sciences         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:						

10	Miscellaneous
9	Module Manager Area Supply Chain Management UnivProf. Dr. Ulrich W. Thonemann
	Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Supply Chain Management: Specialisation Section Supply Chain Management

SpM Sup	ply Chain Strat	egy						
Module Code 1271MSSSY1		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Supply Chain St	ses y Chain Strategy Y						
2	Module Content • Strategy Formation • Product development • Process Design • Process Simulation • Applications							
3	<ul> <li>Learning Objectives</li> <li>Students</li> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods for formulation and implementation of str tegies in the context of supply chain and operations management.</li> <li> analyse current questions and challenges in supply chains.</li> <li> assess and discuss findings and research results of specialized theories / methods.</li> <li> communicate continuously and purposefully in diverse teams.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> act responsibly considering ecological, social and ethical criteria.</li> <li> critically evaluate current social developments and develop alternative solutions.</li> </ul>							
4	Teaching and L lecture practice							
5	Module Entry R	Requirements						
6	Mode of End-O Written test: PO		mination					
7	Prerequisites for Awarding of Credit Points Passing the module examination							
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics Sciences         Master of Science Wirtschaftsmathematik:         Economics Sciences         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing							

	Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Supply Chain Management: Specialisation Section Supply Chain Management
9	Module Manager UnivProf. Dr. Fabian Sting Area Supply Chain Management
10	Miscellaneous

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Module Code 1271MSSPL1		<b>Workload</b> 180h	6	<b>Module</b> Language German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	<b>Courses</b> a) Project Mana b) Production Ma	-		Contact Hours a) 45h b) 45h	Self-Stu- dies a) 135h b) 135h	<b>Course Language</b> a) English b) German	
2	Module Content         Selected topics in Supply Chain Management:         a) Project Management:         • Project Definition and Scoping         • Project Risk Analysis and Risk Management         • Resource Allocation and Budgeting         • Project Scheduling         • Project Monitoring         • Project Portfolio Management         • Managing Human Behaviour in Projects         b) Production Management:         • Supply Chain Design         • Demand Planning         • Program Planning         • Lotsizing and Scheduling						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in Supply Chain Planning. analyse current questions and challenges in Supply Chain Planning. assess and discuss findings and research results of specialized theories / methods. communicate continuously and purposefully in diverse teams. justify and defend (independently developed) positions or problem solutions. act responsibly considering ecological, social and ethical criteria. critically evaluate current social developments and develop alternative solutions.						
4	Teaching and Learning Methods lecture practice						
	Module Entry Requirements Recommendation: The CM Supply Chain Analytics I and II should have been completed.						
5		-	pply Chain Analy	tics I and II sho	uld have been o	completed.	

7	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
8	Other Programmes that Use the Module Master of Science Mathematik: Economics Sciences Master of Science Wirtschaftsmathematik: Economics Sciences Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Information IManagement Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Business Administration - Supply Chain Management: Specialisation Section Supply Chain Management
9	Module Manager Area Supply Chain Management
10	Miscellaneous

Module Co		Workload	ECTS Credits	Module	Module	Duration			
1271MSIBS1		180h	6	<b>Language</b> English	Availability every 2nd term - sum- mer term	1 Term			
1	Courses Behavioural Sup	Courses Behavioural Supply Chain ManagementContact Hours 45hSelf-Stu- dies 135hCourse English							
2	<ul><li>Behavioural D</li><li>Behavioural M</li></ul>	Module Content • Behavioural Decision Making • Behavioural Management • Decision Heuristics							
3	Students know and und "Module content understand ad assess and di collect and an methods. prepare indep communicate justify and def present scient	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in Behavioural Operations Management.</li> <li> assess and discuss findings and research results of specialized theories / methods.</li> <li> collect and analyse data material for selected scientific questions using quantitative / qualitative</li> </ul>							
4	Teaching and L lecture practice	earning Meth.	ods						
5	Module Entry R Recommendatio	-	nodules Supply C	hain Analytics	I and II should I	nave been completed.			
6	Mode of End-O Written test: PO		mination						
7	Prerequisites for Passing the mod	-							
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics Sciences         Master of Science Wirtschaftsmathematik:         Economics Sciences         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:								

	Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Business Administration - Supply Chain Management: Specialisation Section Supply Chain Management
9	<b>Module Manager</b> Prof. Dr. Nicolas Fugger Area Supply Chain Management
10	Miscellaneous

	Analytics I							
<b>/lodule Cc</b> 314MBST		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Statistics for Da	ta Analytics		Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English		
2	<ul> <li>Probability the</li> <li>Linear (multiple)</li> <li>Assumptions,</li> </ul>	Module Content         • Probability theory: Probability distributions, (conditional) density functions         • Linear (multiple) regression, conditional expectation function         • Assumptions, model selection, hypotheses test         • Maximum Likelihood         • Time Series						
3	Students know and und "Module content understand ad analyse curre assess and di act responsib	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the field of statistics. analyse current questions and challenges in the field of statistics. assess and discuss findings and research results of specialized theories / methods. act responsibly considering ecological, social and ethical criteria. develop work processes for real problems and challenges.						
4	<b>Teaching and L</b> lecture practice	earning Metl	nods					
5	Module Entry R none	Requirements						
6	Mode of End-O Written test: WT		mination					
7	<b>Prerequisites f</b> ee Passing the mod	-	of Credit Points					
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Business Administration - Supply Chain Management							

	Supplementary Section Management & Social Sciences Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Analytics & Econometrics: Core Section Business Analytics & Econometrics Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager Jun. Prof. Dr. Sven Otto
10	Miscellaneous Literature: Wooldridge, "Introductory Econometrics" (chapter 1-9)

CM Data	Analytics II							
Module Co 1277MBPD		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Programming fo	r Data Analytic	S	Contact Hours 30h	Self-Stu- dies 150h	Course Language English		
2	<ul><li>Introduction to</li><li>Use of R for data</li></ul>	<ul> <li>Module Content</li> <li>Introduction to the statistical software R, including statistical modelling in R</li> <li>Use of R for data analysis and presentation</li> <li>Introduction to programming in R and the design of user-defined statistical diagrams</li> </ul>						
3	Students know and unc "Module content understand ac tics. analyse curre assess and di act responsible	know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the field of programming and data analy-						
4	Teaching and L lecture	earning Meth	ods					
5	Module Entry R None	equirements						
6	Mode of End-O Written test: PO		nination					
7	Prerequisites for Passing the mod							
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Economics:         Supplementary Section Supply Chain Management         Master of Science Economics:         Supplementary Section Research:							

	Supplementary Section Economic Research Master of Science Business Analytics & Econometrics: Core Section Business Analytics & Econometrics Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Economic Research: Specialisation Section Economic Research
9	<b>Module Manager</b> UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: Wickham, "R for Data Science"

JWI Data	Analytics III							
Module Cod 1277MBML		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Machine Learnir	ng and Artificia	I Intelligence	Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2	Basics of the r     Basics of both     boosting, suppo     ing, principal cor     • Translation of	<ul> <li>Module Content</li> <li>Basics of the methods of Machine Learning and Artificial Intelligence (AI)</li> <li>Basics of both supervised and unsupervised methods (e.g. decision trees, random forests, boosting, support vector machines, neural networks, deep and opponent learning, ensemble learning, principal component analysis, factor analysis and diverse learning or multidimensional scaling</li> <li>Translation of business problems into machine learning use cases; feasibility and impact</li> <li>Responsible implementation of machine learning projects in compliance with ethical standards</li> </ul>						
3	Students know and und "Module content understand ad analyse curre assess and di act responsib	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the field of machine learning and AI. analyse current questions and challenges in the field of machine learning and AI. assess and discuss findings and research results of specialized theories / methods. act responsibly considering ecological, social and ethical criteria. develop work processes for real problems and challenges.						
4	<b>Teaching and L</b> lecture practice	earning Meth.	ods					
5	Module Entry R None	equirements						
6	Mode of End-O Written test: PO		mination					
7	Prerequisites for Passing the mod							
8	Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science	ce Business Ac mentary Section ce Business Ac mentary Section ce Business Ac mentary Section ce Information mentary Section ce Business Ac mentary Section ce Business Ac	dministration - Ac on Accounting and dministration - Fin on Finance dministration - Ma on Marketing	d Taxation lance: rketing: stems rporate Develo elopment pply Chain Mar	pment:			

	Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Analytics & Econometrics: Core Section Business Analytics & Econometrics Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: James, Witten, Hastie, Tibshirani, "Intorduction to statistical learning"

CM Data	Analytics IV				-			
Module Co 1314MBAS ⁻		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Advanced Statis	tics for Data A	nalysis	Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English		
2	<ul> <li>Potential Outcome Randomized E</li> <li>Matching Estimation</li> <li>Regression Diagonality</li> <li>Instrumental V</li> </ul>	Module Content   Potential Outcomes and Treatment Effects  Randomized Experiments  Matching Estimators  Regression Discontinuity  Instrumental Variables  Difference-in-Differences Estimation						
3	Students know and und "Module content understand ad analyse curre assess and di act responsib	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the field of advanced statistics. analyse current questions and challenges in the field of advanced statistics. assess and discuss findings and research results of specialized theories / methods. act responsibly considering ecological, social and ethical criteria. develop work processes for real problems and challenges.						
4	<b>Teaching and L</b> lecture practice	earning Meth.	ods					
5	Module Entry R None	equirements						
6	Mode of End-O Written test: PO	f-Module Exa	mination					
7	Prerequisites for Passing the mod							
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:							

	Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Economic Research: Supplementary Section Economic Research Master of Science Business Analytics & Econometrics: Core Section Business Analytics & Econometrics Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager Prof. Dr. Tom Zimmermann
10	Miscellaneous Literature: Angrist and Pischke, "Mostly Harmless Econometrics"

CM Data A	Analytics V							
Module Cod 1277MBDMA	-	<b>Workload</b> 180h						
1	Courses Data Manageme	ent and Data V	sualization	<b>Contact</b> Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English		
2	<ul> <li>Module Content</li> <li>Fundamentals of data storage, data cleansing and retrieval; data use and data quality for data analysis</li> <li>Fundamentals of metadata; methods of data integration; data models and software architectures for the integration of different data types</li> <li>Data management methods and practices (e.g. relational databases, SQL, NoSQL databases, data manipulation, access to data sources, Web APIs, scraping/crawling and parsing of text data)</li> <li>Basics of data visualization (e.g. cognition, design principles for diagrams and graphics, visualization of different data types)</li> <li>Methods and techniques of data visualization (e.g. tableau, R, dashboards, digital presentations)</li> </ul>							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the field of programming and data analy- tics. analyse current questions and challenges in the field of programming and data analytics. assess and discuss findings and research results of specialized theories / methods. act responsibly considering ecological, social and ethical criteria. develop work processes for real problems and challenges.							
4	<b>Teaching and L</b> lecture practice	earning Meth.	ods					
5	Module Entry R None	Requirements						
6	Mode of End-O Written test: WT		nination					
7	Prerequisites for Passing the mod							
8	Passing the module examination.         Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems							

	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Economics:
	Supplementary Section Management & Social Sciences
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Business Analytics & Econometrics:
	Core Section Business Analytics & Econometrics
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Markus Weinmann
10	Miscellaneous

CM Inform	ation System	s I				
Module Code 1277MBISY1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Information Syst Sustainability	ems and Envir	onmental	<b>Contact</b> Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English
2	Module Content         • Forms and types of sustainability         • Key sustainability indicators         • Green IT         • Green IS         • Transformation potential of information systems for organizational sustainability         • Sustainable development of information systems         • Sustainable use of information systems         • Sustainable use of information systems         • Sustainable management of information systems					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above ur "Module content". understand methods and theories in the area of sustainable development, use and manage of information systems. analyse current questions and challenges in the area of organisational sustainability. justify and defend (independently developed) positions or problem solutions. act responsibly considering ecological, social and ethical criteria. critically evaluate current social developments and develop alternative solutions.					use and management ainability. s.
4	Teaching and Learning Methods lecture practice					
5	Module Entry R none	equirements				
6	Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the ModuleMaster of Science Business Administration - Accounting and Supplementary Section Accounting and TaxationMaster of Science Business Administration - Finance: Supplementary Section FinanceMaster of Science Business Administration - Corporate Devel Supplementary Section Corporate DevelopmentMaster of Science Business Administration - Supply Chain Master of Science Economics:				pment:	

valid for students of the FR 2021	(enrolment from winter semester 2021/22)

	Supplementary Section Management & Social Sciences Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Information Systems: Core Section Information Systems
9	Module Manager N. N.
10	<b>Miscellaneous</b> There may be case studies and exercises to be prepared in groups and presented by the students in class. The solutions presented will be analysed and discussed. Students will be advised of compulsory reading on a term-by-term basis.

CM Inform	CM Information Systems II							
	Module Code 1277MBISY2		ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Analytics and Ap	oplications		Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English		
2	Module Content  • Types of decision support and business intelligence  • Data Analysis, business analytics  • Simulation and optimisation  • Data warehouse and business intelligence  • Data-/ Text-/ Web-Mining  • Predictive modelling, machine learning  • Clustering  • Making sense of data  • Evaluation of modelling results  • Using data and methods to create value							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above un "Module content". understand advanced, specialized theories / methods in the area of Data Science and Mach Learning. solve team-internal conflicts and target divergences independently. justify and defend (independently developed) positions or problem solutions. develop work processes for real problems and challenges.							
4	<b>Teaching and L</b> lecture practice	earning Meth	ods					
5	Module Entry R none	Requirements						
6	Mode of End-Of-Module Examination Written test: PO							
7	Prerequisites for Awarding of Credit Points Passing the module examination							
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management							

	Master of Science Economics:
	Supplementary Section Management & Social Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Science Information Systems:
	Core Section Information Systems
9	Module Manager UnivProf. Dr. Wolf Ketter
10	<b>Miscellaneous</b> The lecture is an inverted classroom. Please read the syllabus before joining this class. The participation in the first lecture is strongly recommended.

		1	1	1	1			
Module Co 1277MBDT		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Digital Transform	nation and Inn	ovation	Contact Hours 45h	Self-Stu- dies 135h	<b>Course Language</b> English		
2	<ul> <li>Select media,</li> <li>Economic and</li> <li>Different Areas</li> <li>such as, cloud c</li> <li>social media</li> <li>Management of</li> </ul>	<ul> <li>Module Content</li> <li>Select media, Information and communication Technologies, their application and limitations</li> <li>Economic and managerial properties of digital goods and services</li> <li>Different Areas of application of digital media, information and telecommunication Technologies, such as, cloud computing, digital business models, big data and business intelligence, (Enterprise social media</li> <li>Management of digital transformation and its prerequisites from an organizational perspective</li> <li>Concepts for the analysis and innovation of business models</li> </ul>						
3	Students know and und "Module content analyse curre justify and def	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". analyse current questions and challenges of digital transformation and business model innovat justify and defend (independently developed) positions or problem solutions. critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L lecture practice							
5	Module Entry R none	Module Entry Requirements none						
6		Mode of End-Of-Module Examination Written test: WT (90)						
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	8 Other Programmes that Use the Module Master of Science Business Administration Supplementary Section Accounting Master of Science Business Administration Supplementary Section Finance Master of Science Business Administration Supplementary Section Corporate Master of Science Business Administration Supplementary Section Supply Ch. Master of Science Economics: Supplementary Section Management Master of Science International Management Supplementary Section Internation Master of Education Wirtschaftspädagogik/I				pment: nagement:			

	Ergänzungbereich Wirtschaftspädagogik Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Information Systems: Core Section Information Systems
9	Module Manager UnivProf. Dr. Detlef Schoder
10	Miscellaneous Students will be advised of compulsory reading on a term-by-term basis.

SpM Infor	pM Information Systems I						
Module Cod 1277MSISY1	Module Code 1277MSISY1		ECTS Credits	<b>Module</b> Language English	Module Availability every term	Duration 1 Term	
1	<b>Courses</b> a) Advanced Analytics and Applications b) Sustainable Digital Innovation Lab c) Case Project Digital Transformation			Contact Hours a) 30h b) 30h c) 30h	<b>Self-Stu- dies</b> a) 150h b) 150h c) 150h	<b>Course Language</b> a) English b) English c) English	
2	<ul><li>a) Advanced Analytics and Applications</li><li>b) Sustainable Digital Innovation Lab</li></ul>		n methods earning fects t Learning hon Don Lab ability challenges stacks (hardware ces suitable for ca e the design cha nt of information sys prmation sign Thinking) t	and software) omplex contexts llenge tems	s and requirem	ents Prototype based on the	
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above un "Module content". analyse current questions and challenges in the areas of: (a) Data Science and Machine Le ing, (b) digital innovation, digital technologies, systems development, sustainability, (c) digital e egy and innovation. solve team-internal conflicts and target divergences independently.				and Machine Learn-		

develop work processes for real problems and challenges.         4       Teaching and Learning Methods lecture practice         5       Module Entry Requirements none         6       Mode of End-Of-Module Examination Written test: PO         7       Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.         8       Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Finance Master of Science Business Administration - Supply Chain Management Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Education Wirtschaftspädagogik Master of Education Systems: Specialisation Section Information Systems         9       Module Manager UnivProf. Dr. Wolf Ketter	10	Miscellaneous					
<ul> <li>Feaching and Learning Methods lecture practice</li> <li>Module Entry Requirements none</li> <li>Mode of End-Of-Module Examination Written test: PO</li> <li>Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examinate relates to the content of one course.</li> <li>Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Analytics &amp; Econometrics: Supplementary Section Business Analytics &amp; Econometrics Master of Education Witschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Witschaftspädagogik Master of Science Information Systems:</li> </ul>	9						
<ul> <li>Teaching and Learning Methods lecture practice</li> <li>Module Entry Requirements none</li> <li>Mode of End-Of-Module Examination Written test: PO</li> <li>Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examinat relates to the content of one course.</li> <li>Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Finance Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management Master of Science Business Administration - Supply Chain Management Master of Science Business Administration Supply Chain Management Master of Science Business Analytics &amp; Econometrics: Supplementary Section Business Analytics &amp; Econometrics Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:</li> </ul>		Master of Science Information Systems:					
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements none</li> <li>6 Mode of End-Of-Module Examination Written test: PO</li> <li>7 Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examinat relates to the content of one course.</li> <li>8 Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Supply Chain Management Master of Science Business Analytics &amp; Econometrics:</li> </ul>							
<ul> <li>Feaching and Learning Methods lecture practice</li> <li>Module Entry Requirements none</li> <li>Mode of End-Of-Module Examination Written test: PO</li> <li>Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examinat relates to the content of one course.</li> <li>Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management</li> </ul>							
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements none</li> <li>6 Mode of End-Of-Module Examination Written test: PO</li> <li>7 Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examinat relates to the content of one course.</li> <li>8 Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation: Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development: Master of Science Business Administration - Supply Chain Management:</li> </ul>							
<ul> <li>Feaching and Learning Methods lecture practice</li> <li>Module Entry Requirements none</li> <li>Mode of End-Of-Module Examination Written test: PO</li> <li>Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.</li> <li>Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development:</li> </ul>		Master of Science Business Administration - Supply Chain Management:					
<ul> <li>Feaching and Learning Methods lecture practice</li> <li>Module Entry Requirements none</li> <li>Mode of End-Of-Module Examination Written test: PO</li> <li>Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.</li> <li>Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation: Master of Science Business Administration - Finance: Supplementary Section Finance</li> </ul>							
<ul> <li>Teaching and Learning Methods lecture practice</li> <li>Module Entry Requirements none</li> <li>Mode of End-Of-Module Examination Written test: PO</li> <li>Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.</li> <li>Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation</li> </ul>		Supplementary Section Finance					
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements none</li> <li>6 Mode of End-Of-Module Examination Written test: PO</li> <li>7 Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.</li> <li>8 Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation:</li> </ul>							
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements none</li> <li>6 Mode of End-Of-Module Examination Written test: PO</li> <li>7 Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.</li> </ul>	-	Master of Science Business Administration - Accounting and Taxation:					
<ul> <li>Feaching and Learning Methods lecture practice</li> <li>Module Entry Requirements none</li> <li>Mode of End-Of-Module Examination Written test: PO</li> <li>Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination</li> </ul>	8	Other Programmes that Use the Module					
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements none</li> <li>6 Mode of End-Of-Module Examination Written test: PO</li> <li>7 Prerequisites for Awarding of Credit Points</li> </ul>							
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements none</li> <li>6 Mode of End-Of-Module Examination Written test: PO</li> </ul>	7	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination					
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements none</li> <li>6 Mode of End-Of-Module Examination</li> </ul>							
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements</li> </ul>	6						
<ul> <li>4 Teaching and Learning Methods lecture practice</li> <li>5 Module Entry Requirements</li> </ul>		none					
4 Teaching and Learning Methods lecture	5						
4 Teaching and Learning Methods		practice					
develop work processes for real problems and challenges.	4						
		develop work processes for real problems and challenges.					
present scientific results in a way that is appropriate for the target audience. critically evaluate current social developments and develop alternative solutions.		critically evaluate current social developments and develop alternative solutions.					

SpM Inform	SpM Information Systems II						
Module Code 1277MSISY2		Workload 180h	ECTS Credits 6	ModuleModuleLanguageAvailabilityEnglishevery term		Duration 1 Term	
1	Courses a) Emerging Ele b) Business Inte ment c) IT Entreprene d) Bayesian Data	lligence and Da		<b>Contact</b> <b>Hours</b> a) 45h b) 50h c) 50h d) 45h	<b>Self-Stu- dies</b> a) 135h b) 130h c) 130h d) 135h	Course Language a) English b) English c) English d) English	
2	context of networvironments)  Conceptual bas Design and ap Design of intui Context aware Freely offering Economic, soc b) Business Inte Reporting and Multidimension Design and im Data warehous Non-relational Foundations o Data mining an networks) c) IT Entreprene Fundamentals Forms of entre Process mode IT-centered sta Digital technol Practices for d d) Bayesian Data	ectronic Busine ads and the transvelop and share the priced and comp asics of relevan oplications of sr tive human-con- eness and contre- religence and D Online Analytic and sharing Ir cial and ethical elligence and D Online Analytic se schemas ar databases (No f managing and databases (No f managing and	nsformation of ele buterised objects t technologies (in mart environment mputer interaction ext-based service iformation as a w effects of increas ata Management cal Processing (C ling (e.g., MetaM of data warehouse of architectures oSQL/NewSQL) d analysing large ialytics (association urship eurship s ers and triggers of presenting start-to analysis of busine halysis ILP	and environme cluding sensors s (HCI) as of adding va ingly omnipres DLAP) IS, ADAPT) es data sets (e.g. on rules, decision of entrepreneurs up ideas	nts (Internet of s, RFID, teleco ulue ent information , Spark, Hadoo on trees, cluste	technology	
3	Multi-Armed E     Learning Objec						

	valid for students of the ER 2021 (enrolment from winter semester 2021/22)
	<ul> <li>"Module content".</li> <li> analyse current questions and challenges:</li> <li> a) in the area of latest technical and business-related developments in (emerging) electronic businesses.</li> <li> b) in data analytics, data warehousing, and data mining.</li> <li> c) in IT-centric entrepreneurship</li> <li> d) in data analysis for entrepreneurs.</li> <li> act responsibly considering ecological, social and ethical criteria.</li> <li> critically evaluate current social developments and develop alternative solutions.</li> <li> develop work processes for real problems and challenges.</li> </ul>
4	Teaching and Learning Methods lecture practice
5	Module Entry Requirements none
6	Mode of End-Of-Module Examination Written test: PO
7	<b>Prerequisites for Awarding of Credit Points</b> Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Information Systems: Specialisation Section Information Systems
9	Module Manager UnivProf. Dr. Christoph Rosenkranz
10	Miscellaneous a) Lecture is held in a project-based style. Students develop application scenarios and/ or prototypes for emerging electronic business, implement them, and present them in class. b) The course will employ a project-based format. c) Required readings are announced at the beginning of the semes- ter.

SpM Inform	SpM Information Systems III							
Module Code 1277MSISY3	-	<b>Workload</b> 180h		<b>Module</b> Language English	Module Availability every term	Duration 1 Term		
1	<b>Courses</b> a) Machine Learning and Artificial Intelligence b) Artificial Intelligence and Information Ma- nagement c) Applied Mathematical Optimization d) Decision Making under Uncertainty			<b>Contact</b> <b>Hours</b> a) 60h b) 50h c) 50h d) 30h	<b>Self-Stu- dies</b> a) 120h b) 130h c) 130h d) 150h	<b>Course Language</b> a) English b) English c) English d) English		
2	<ul> <li>Concepts, frar</li> <li>Management of</li> <li>IT in companie</li> <li>IT Governance</li> <li>IT Governance</li> <li>IT Strategy an</li> <li>IT Processes</li> <li>IT Controlling</li> <li>IT Sourcing</li> <li>Knowledge Ma</li> <li>Role of the Clivity</li> <li>New trends</li> <li>b) Applied Math</li> <li>Fundamentals</li> <li>Domain Know</li> <li>Data Science</li> <li>Introduction to</li> <li>Simulation and</li> <li>Cutting-Edge</li> <li>c) Machine Lea</li> <li>Basics of both</li> <li>boosting, suppor</li> <li>learning, princip</li> <li>scaling)</li> </ul>	ligence and Inf meworks, and co of external info es - role and co e d Strategic Alig anagement O mematical Optin of Sustainable ledge in Energ and Machine L wicked proble d experimentat IS use cases fr rning and Artifit methods of Mac supervised an ort vector mach bal component	nization Information System y and Mobility in of earning Methods ms and how to ta ion techniques om practice and l cial Intelligence chine Learning ar d unsupervised n ines, neural netw	formation Mana and demand e generation tems conjunction with ckle them with eading researc nd Artificial Inte nethods (e.g. do orks, deep and nalysis and dive	n sustainability Data Science th lligence (AI) ecision trees, ra opponent lean erse learning o	ning, ensemble r multidimensional		
	<ul> <li>Responsible implementation of machine learning projects in compliance with ethical standards</li> <li>d) Decision Making under Uncertainty</li> <li>Probabilistics</li> <li>Bayesian Networks</li> <li>(Hidden) Markov Decision Process</li> <li>Dynamic Programming</li> <li>Forecasting and Time-SeriesPrognose und Zeitreihenanalyse</li> <li>Agent-based Decision and Reinforcement Learning</li> </ul>							
3	Agent-based Decision and Reinforcement Learning      Learning Objectives      Students      know and understand the relevant methods and theories for the points mentioned above under     "Module content".					tioned above under		

	valid for students of the ER 2021 (enrolment from winter semester 2021/22)
	<ul> <li> communicate continuously and purposefully in diverse teams.</li> <li> solve team-internal conflicts and target divergences independently.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> evaluate their own action processes in self- and external reflection and identify development potentials.</li> <li> develop work processes for real problems and challenges.</li> </ul>
4	Teaching and Learning Methods lecture practice
5	Module Entry Requirements none
6	Mode of End-Of-Module Examination Written test: PO
7	<b>Prerequisites for Awarding of Credit Points</b> Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Science Information Systems: Specialisation Section Information Systems
9	Module Manager UnivProf. Dr. Wolf Ketter
10	<b>Miscellaneous</b> b) Required readings are announced at the beginning of the semester.

SpM Em	pirical Methods	and Data /	Analysis I					
<b>/lodule Co</b> 314MSEM		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	<b>Courses</b> a) Probability an b) Topics in Eco			Contact Hours a) 45h b) 45h	<b>Self-Stu- dies</b> a) 135h b) 135h	<b>Course Language</b> a) English b) English		
2	<ul><li>Foundations o</li><li>Theory of poin</li><li>Theory of hypering</li></ul>	<ul> <li>Module Content</li> <li>Foundations of probability theory</li> <li>Theory of point estimation and estimation techniques (e.g. maximum likelihood)</li> <li>Theory of hypothesis testing and selected tests</li> <li>Interval estimation</li> </ul>						
3	Students know and unc "Module content	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialised theories / methods.						
4	Teaching and L lecture practice							
5	-	Module Entry Requirements Recommendation: solid basic knowledge of probability theory						
6		Mode of End-Of-Module Examination Written test: WT (90)						
7	Passing the write	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.						
8	Supplet Master of Science Supplet Master of Science Master of Science Supplet Master of Science Supplet	ce Mathematik nics ce Wirtschafts nics ce Business A mentary Section ce Business A mentary Section ce Business A mentary Section ce Information mentary Section ce Business A mentary Section	:: mathematik: dministration - Ac on Accounting and dministration - Fir on Finance dministration - Ma on Marketing	d Taxation lance: lrketing: stems rporate Develo elopment	opment:			

Master of Science Economics:
Specialisation Section Economics
Supplementary Section Economics
Master of Science Economic Research:
Supplementary Section Economic Research
Master of Science Business Analytics & Econometrics:
Specialication Section Business Analytics & Econometrics
Supplementary Section Business Analytics & Econometrics
Master of Science International Management:
Supplementary Section International Management
Master of Science Informatik:
Anwendungsfeld
Master of Science Business Administration - Marketing:
Core Section Marketing
Master of Science Economic Research:
Specialisation Section Economic Research
Module Manager UnivProf. Dr. Dominik Wied
Miscellaneous
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SpM Empi	rical Methods	and Data A	analysis II				
Module Code 1314MSEMD		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	a) MicroeconometricsHoursdiesa) Englisb) Machine Learning for Economistsa) 45ha) 135hc) Tapico in Econometrics and Statistics IIb) 45hb) 125h					<b>Course Language</b> a) English c) English	
2	Module Content • Limited dependent variables • Evaluation of treatment effects • Duration analysis • Panel data and factor models						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods. analyse current questions and challenges. collect and analyse data material for selected scientific questions using quantitative / qualitative methods. discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe- cialists. use techniques of scientific work and good scientific practice.						
4	Teaching and L lecture	earning Meth	ods				
5	Module Entry R Recommendatic Advanced Econo	on: CM Econom	netrics or CM App	lied Economet	rics (Business /	Administration) or CM	
6	Mode of End-O Written test: WT		nination				
7	Prerequisites for Awarding of Credit Points Passing the examination. One course is to be attended; the examination relates to the content of one course.					es to the content of	
8	Supple Master of Scienc Supple	ce Mathematik: nics ce Wirtschaftsn nics ce Business Ac mentary Sectio ce Business Ac mentary Sectio	nathematik: Iministration - Ac n Accounting and Iministration - Fir	d Taxation ance:	axation:		

Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Economics: Specialisation Section Economics Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics Supplementary Section Business Analytics & Econometrics Supplementary Section Business Analytics & Econometrics Master of Science International Management: Supplementary Section International Management Master of Science Economic Research: Specialisation Section Economic Research9Module Manager UnivProf. Dr. Jörg Breitung10Miscellaneous		
Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Economics:         Specialisation Section Economics         Supplementary Section Economics         Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         Specialisation Section Economic Research		
Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Economics:         Specialisation Section Economics         Supplementary Section Economics         Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Supplementary Section International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         Specialisation Section Economic Research		
Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Economics:         Specialisation Section Economics         Supplementary Section Economics         Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         Specialisation Section Economic Research         Specialisation Section Economic Research		
Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Economics:         Specialisation Section Economics         Supplementary Section Economics         Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         Specialisation Section Economic Research         Specialisation Section Economic Research		
Supplementary Section Supply Chain Management         Master of Science Economics:         Specialisation Section Economics         Supplementary Section Economics         Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9       Module Manager         UnivProf. Dr. Jörg Breitung		
Master of Science Economics:         Specialisation Section Economics         Supplementary Section Economics         Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9         Module Manager         UnivProf. Dr. Jörg Breitung		
Specialisation Section Economics         Supplementary Section Economics         Master of Science Business Analytics & Econometrics         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         Specialisation Section Economic Research         Specialisation Section Economic Research		
Supplementary Section Economics         Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9         Module Manager         UnivProf. Dr. Jörg Breitung		
Master of Science Business Analytics & Econometrics:         Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9         Module Manager         UnivProf. Dr. Jörg Breitung		Specialisation Section Economics
Specialication Section Business Analytics & Econometrics         Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9         Module Manager         UnivProf. Dr. Jörg Breitung		
Supplementary Section Business Analytics & Econometrics         Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9       Module Manager         UnivProf. Dr. Jörg Breitung		Master of Science Business Analytics & Econometrics:
Master of Science International Management:         Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9       Module Manager         UnivProf. Dr. Jörg Breitung		Specialication Section Business Analytics & Econometrics
Supplementary Section International Management         Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9       Module Manager         UnivProf. Dr. Jörg Breitung		Supplementary Section Business Analytics & Econometrics
Master of Science Informatik:         Anwendungsfeld         Master of Science Economic Research:         Specialisation Section Economic Research         9       Module Manager         UnivProf. Dr. Jörg Breitung		Master of Science International Management:
Anwendungsfeld Master of Science Economic Research: Specialisation Section Economic Research 9 Module Manager UnivProf. Dr. Jörg Breitung		Supplementary Section International Management
Master of Science Economic Research:         Specialisation Section Economic Research         9       Module Manager         UnivProf. Dr. Jörg Breitung		Master of Science Informatik:
Specialisation Section Economic Research     Module Manager     UnivProf. Dr. Jörg Breitung		Anwendungsfeld
9 Module Manager UnivProf. Dr. Jörg Breitung		Master of Science Economic Research:
UnivProf. Dr. Jörg Breitung		Specialisation Section Economic Research
UnivProf. Dr. Jörg Breitung	9	Module Manager
10 Miscellaneous		-
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Module Code 1314MSEMD3		Workload ECTS Credits 180h 6	ECTS Credits 6	<b>Module</b> Language English	Module Availability every 2nd term - sum-	Duration 1 Term
1	Courses a) Time Series E b) Stochastic Mo c) Topics in Eco	odels and Proc		Contact Hours a) 45h b) 45h c) 45h	mer term Self-Stu- dies a) 135h b) 135h c) 135h	<b>Course Language</b> a) English b) English c) English
2	<ul> <li>a)Time Series E</li> <li>ARMA Models</li> <li>State-Space M</li> <li>Models for No</li> <li>Multivariate Ti</li> <li>Non-Stationar</li> <li>b) Stochastic M</li> <li>Deepening top</li> <li>bootstrap</li> <li>nonparametric</li> <li>nonparametric</li> <li>Brownian moti</li> </ul>	<ul> <li>nonparametric density estimation</li> <li>nonparametric tests (e.g. for independence)</li> <li>Brownian motions</li> <li>Poisson processes</li> </ul>				
3	Students know and und "Module content understand ad analyse curre	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods.</li> <li> analyse current questions and challenges.</li> <li> collect and analyse data material for selected scientific questions using quantitative / qualitative</li> </ul>				
4	Teaching and L lecture practice	earning Meth.	ods			
5		Module Entry Requirements Recommendation: Solid basic knowledge of probability theory				
6		Mode of End-Of-Module Examination Written test: WT (90)				
7	Passing the writ	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.				
8	-	Other Programmes that Use the Module Master of Science Mathematik:				

	Economics
	Master of Science Wirtschaftsmathematik:
	Economics
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Economics:
	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Business Analytics & Econometrics:
	Supplementary Section Business Analytics & Econometrics
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Business Administration - Marketing:
	Core Section Marketing
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Dominik Wied
10	Miscellaneous

Module Code 1314MSEMD4		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term
1	<b>Courses</b> a) Statistical Ana b) Topics in Eco			Contact Hours a) 45h b) 45h	Self-Stu- dies a) 135h b) 135h	<b>Course Language</b> a) English b) English
2	Module Content  Properties of financial time series  Time series models  Efficiency of financial markets  Empirical analysis of the capital asset pricing model  Empirical analysis of intertemporal asset pricing models  Volatility models  Market Microstructure and high-frequency data					
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods. analyse current questions and challenges. collect and analyse data material for selected scientific questions using quantitative / qualitative methods. justify and defend (independently developed) positions or problem solutions.					
4	Teaching and L lecture practice	earning Meth	nods			
5		n: Solid know				M Econometrics or CN cs
6	Mode of End-O Written test: WT		mination			
7	Prerequisites for Awarding of Credit Points Passing the written examination of one course. A course is to be attended; the written examination relates to the content of one course.					
8	Core Se	ce Mathematik nics ce Wirtschafts nics ce Business A ection Accoun mentary Sectio	:: mathematik: dministration - Ac ting and Taxation on Accounting and	d Taxation	axation:	

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	Supplementary Section Finance
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Economics:
	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Business Administration - Finance:
	Core Section Finance
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science Business Analytics & Econometrics:
	Specialication Section Business Analytics & Econometrics
	Supplementary Section Business Analytics & Econometrics
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Roman Liesenfeld
10	Miscellaneous
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Module Cod 1314MSEMD	-	<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses a) Multivariate Statistics b) Panel Data Analysis c) Bayesian Econometrics d) Topics in Econometrics and Statistics V			<b>Contact</b> <b>Hours</b> a) 45h b) 45h c) 45h d) 45h	<b>Self-Stu- dies</b> a) 135h b) 135h c) 135h d) 135h	<b>Course Language</b> a) English b) English c) English d) English
2	<ul> <li>Importance Sa</li> <li>Gaussian Line</li> <li>Gaussian Line</li> <li>Gaussian Line</li> <li>Linear Regres</li> <li>Time Series M</li> <li>Models for dis</li> <li>Students will p data</li> <li>d) Topics in Eco</li> <li>Recent statisti</li> </ul>	Statistics: riance ponent Analysi s malysis sis esting alysis ata Model el Data Model el Data Model s ponometrics: es of Bayesian mators and Nur ampling and Ma ear Regression sion Model with lodels crete depender practice the use	Econometrics merical Integratio arkov-Chain-Mon Model with Conju Model with Non- n General Error C nt variables e of the methods of Statistics 5: netric methods	te-Carlo ugate Priors Conjugate Prio Covariance Mat using econome	rix tric software to	analyse economic
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized methods in Statistics and Econometrics. analyse current questions and challenges in Statistics and Econometrics. analyse data material for selected scientific questions using statistical and econometric methods justify and defend (independently developed) positions or problem solutions.					

	discuss scientific topics in a professional manner and appropriate to the situation with specialists use techniques of scientific work and good scientific practice.
4	Teaching and Learning Methods lecture practice
5	Module Entry Requirements Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration) or CM Advanced Econometrics
6	Mode of End-Of-Module Examination Oral examination: OE
7	Prerequisites for Awarding of Credit Points Passing the oral examination of one course. A course is to be attended; the oral examination relate to the content of one course.
8	Other Programmes that Use the Module           Master of Science Mathematik: Economics           Master of Science Wirtschaftsmathematik: Economics           Master of Science Business Administration - Accounting and Taxation: Core Section Accounting and Taxation Supplementary Section Accounting and Taxation           Master of Science Business Administration - Finance: Supplementary Section Finance           Master of Science Business Administration - Marketing: Supplementary Section Marketing           Master of Science Business Administration - Corporate Development: Supplementary Section Information Systems           Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development           Master of Science Business Administration - Supply Chain Management: Supplementary Section Corporate Development           Master of Science Business Administration - Supply Chain Management: Supplementary Section Economics           Master of Science Economics: Specialisation Section Economics           Master of Science Business Administration - Finance: Core Section Finance           Master of Science Economic Research: Supplementary Section Economic Research           Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics           Master of Science International Management: Supplementary Section International Management: Supplementary Section International Management           Master of Science Informatik: Anwendungsfeld           Master of Science Economic Research: Specialisation Secti
9	Module Manager Dr. Bastian Gribisch

SpM Mai	rket Design and	Behaviour	1							
Module Co 1289MSME		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term				
1	Courses Information and	Courses Information and StrategyContact Hours 45hSelf-Stu- dies 135hCourse Language English								
2	This module intr light of asymmet	Module Content This module introduces students to the economics of information. It deals with strategic decisions in light of asymmetric information and also with the design of information systems. Possible topics in- clude strategic communication, persuasion, reputation or social learning.								
3	Students know and und "Module content understand ad assess and di discuss scient cialists.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in the area of information economics.</li> <li> assess and discuss findings and research results of specialized theories / methods.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe-</li> </ul>								
4	Teaching and L lecture practice									
5	-	Module Entry Requirements Recommendation: CM Microeconomics or CM Microeconomics (Business Administration)								
6		Mode of End-Of-Module Examination Combined examination: PRES, TP								
7		Prerequisites for Awarding of Credit Points Passing the module examination								
8	8 Other Programmes that Use the Module Master of Science Mathematik: Economics Master of Science Wirtschaftsmathematik: Economics Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management:									

	Supplementary Section Supply Chain Management Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre Master of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences Master of Science Economics: Specialisation Section Economics Supplementary Section Economics
	Master of Science Economic Research: Supplementary Section Economic Research
	Master of Science International Management: Supplementary Section International Management Master of Science Informatik:
	Anwendungsfeld Master of Arts Politikwissenschaft: Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager UnivProf. Dr. Christoph Schottmüller
10	Miscellaneous

ket Design and	Behaviour	II						
<b>de</b> B2	<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language English	Module Availability irregular	<b>Duration</b> 1 Term			
Courses Economic EngineeringContact Hours 45hSelf-Stu- dies 135hCourse Language English								
<ul> <li>Evaluation of t and incentive sy</li> <li>Analysis of relision</li> <li>specific designs</li> </ul>	• Discussion of practical applications of economic engineering in matching markets, auctions and							
Students know and und "Module content analyse currer write an acade discuss proble	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". analyse current questions and challenges in the area of market design. write an academic paper on a selected topic and achieve thereby their own scientific contribution. discuss problems in markets with respect to different affected groups in a professional manner. critically evaluate current developments in different markets and develop alternative solutions.							
<b>Teaching and L</b> lecture practice								
-	Module Entry Requirements Recommendation: basic knowledge of game theory and experimental economics							
	Mode of End-Of-Module Examination Combined examination: PRES, TP							
8 Other Programmes that Use the Module Master of Science Mathematik: Economics Master of Science Wirtschaftsmathematik: Economics Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management:								
	de B2 Courses Economic Engin • Evaluation of t and incentive sy • Analysis of rel specific designs • Discussion of other markets • Other Program Master of Science Supplet Master of Science Supplet	de       Workload         B2       180h         Courses       Economic Engineering         Economic Engineering       Module Content         • Evaluation of the roles of the and incentive systems       • Analysis of relevant behavior specific designs         • Discussion of practical applic other markets       • Discussion of practical applic other markets         Learning Objectives       Students         know and understand the re "Module content".       analyse current questions ar write an academic paper on discuss problems in markets         critically evaluate current de       Teaching and Learning Meth lecture practice         Module Entry Requirements Recommendation: basic knowl       Mode of End-Of-Module Exat Combined examination: PRES         Prerequisites for Awarding or Passing the module examination: PRES       Master of Science Mathematik Economics         Master of Science Business Ac Supplementary Section Master of Science Business Ac Supplementary Sec	B2       180h       6         Courses       Economic Engineering         Module Content       • Evaluation of the roles of theory and laborator and incentive systems         • Analysis of relevant behavioural phenomena a specific designs       • Discussion of practical applications of econom other markets         Learning Objectives       Students         know and understand the relevant methods a "Module content".         analyse current questions and challenges in t         write an academic paper on a selected topic a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in markets with respect to a control discuss problems in basic knowledge of game the practice         Module Entry Requirements       Recommendation: basic knowledge of game the practice         Module Studention: basic knowledge of game the combined examination: PRES, TP         Prerequisites for Awarding of Credit Points         Passing the module examination         Combined examination: PRES, TP         Prerequisites for Awarding of Credit Points         Passing the module	de B2       Workload 180h       ECTS Credits 6       Module Language English         Courses Economic Engineering       Contact Hours 45h         Module Content • Evaluation of the roles of theory and laboratory/field experime and incentive systems • Analysis of relevant behavioural phenomena and institutional specific designs • Discussion of practical applications of economic engineering other markets         Learning Objectives Students know and understand the relevant methods and theories for "Module content". analyse current questions and challenges in the area of mark write an academic paper on a selected topic and achieve the discuss problems in markets with respect to different affecter critically evaluate current developments in different markets at the current questions and challenges in the area of mark write an academic paper on a selected topic and achieve the discuss problems in markets with respect to different affecter critically evaluate current developments in different affecter critically evaluate current developments in different markets at the curre practice         Module Entry Requirements Recommendation: Dasic knowledge of game theory and experim practice         Module Content Of-Module Examination Combined examination: PRES, TP         Prerequisites for Awarding of Credit Points Passing the module examination         Other Programmes that Use the Module Master of Science Business Administration - Accounting and Ta Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Marketing:	de B2       Workload 180h       ECTS Credits 6       Module Language English       Module Availability irregular         Courses Economic Engineering       Contact Hours 45h       Self-Stu- dies 135h         Module Content • Evaluation of the roles of theory and laboratory/field experiments in the deve and incentive systems • Analysis of relevant behavioural phenomena and institutional details of parti specific designs • Discussion of practical applications of economic engineering in matching ma other markets         Learning Objectives Students know and understand the relevant methods and theories for the points men "Module content". analyse current questions and challenges in the area of market design. write an academic paper on a selected topic and achieve thereby their own discuss problems in markets with respect to different affected groups in a p critically evaluate current developments in different markets and develop alt reaching and Learning Methods lecture practice         Module Entry Requirements Recommendation: basic knowledge of game theory and experimental econom Combined examination: PRES, TP         Prerequisites for Awarding of Credit Points Passing the module examination         Cother Programmes that Use the Module Master of Science Mathematik: Economics         Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation         Master of Science Business Administration - Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Marketing: Supplementary Section Marketing			

upplementary Section Supply Chain Management Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: rgänzungsbereich Volkswirtschaftslehre Arts Regionalstudien China - Volkswirtschaftslehre: rgänzungsbereich Volkswirtschaftslehre Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: rgänzungsbereich Economics Science Geographie: /ahlpflichtfach Management & Social Sciences Science Economics: pecialisation Section Economics
upplementary Section Economics Science International Management: upplementary Section International Management Science Informatik: nwendungsfeld Arts Politikwissenschaft: upplementary Section Political Science Science Sociology: Social and Economic Psychology: upplementary Section Sociology: Social and Economic Psychology Science Sociology: Social Research: upplementary Section Sociology and Social Research Science Economic Research:
<b>anager</b> Dr. Axel Ockenfels
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SpM Mark	ket Design and	Behaviour	V					
Nodule Coc 289MSMDE		Workload 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses a) Corporate Taxation b) Auctions and Bargaining: Theory and Prac- ticeContact Hours a) 45h b) 45hSelf-Stu- dies a) 135h b) 135hCourse Langua a) English							
2	Module Content         • Tax competition between jurisdictions         • Digitisation and Tax Policy         • Reform options for corporate taxation         • Cash flow based taxation, border adjustments and trade policy         • Carbon pricing and border adjustments         • Corporate taxation and corporate finance							
3	Learning Objectives         Students         know and understand the relevant methods and theories for the points mentioned above under "Module content".         understand the implications of the digital transformation of the economy for tax policy.         can analyse reform options for corporate taxation.         develop a conceptual framework to think through the interdependencies of corporate taxation, trade policy and environmental policy.         learn to communicate about policy relevant research to an academic audience.         engage in a discourse about reform options for policy design.         analyse public policy taking account of ethical, ecological and social concerns.         assess current tax policy debates and proposed solutions.         use the techniques of empirical and theoretical research in applied public finance.							
4	Teaching and Learning Methods lecture practice							
5	Module Entry R Recommendatio	•	conomics or CM N	licroeconomics	s (Business Adı	ministration)		
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Awarding of Credit Points Passing the module examination. One course is to be attended; the examination relates to the con- tent of one course.							
8	Other Programmes that Use the Module Master of Science Mathematik: Economics Master of Science Wirtschaftsmathematik: Economics Master of Science Business Administration - Accounting and Taxation:							

	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien China - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:
	Ergänzungsbereich Economics
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Felix Bierbrauer
10	Miscellaneous
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<b>Iodule Co</b> 302MSME		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term			
1	Courses Growth, Inequality and Structural ChangeContact Hours 45hSelf-Stu- dies 135hCourse Lange English								
2	Module Content         • Neoclassical Growth         • The Rate and the Direction of Technical Change         • Automation, Work and Leisure         • Men, Robots, and Artificial Intelligence         • Sectorial Change (Deindustrialisation, Services, Real Estate, Rise of the State)         • Technical Change and Inequality         • The Affluent Society and its Economic Problems								
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods. analyse current questions and challenges. assess and discuss findings and research results of specialized theories / methods.								
4	<b>Teaching and L</b> lecture practice								
5	-	Module Entry Requirements Recommendation: CM Macroeconomics or CM Advanced Macroeconomics I							
6		Mode of End-Of-Module Examination Written test: WT (90)							
7		Prerequisites for Awarding of Credit Points Passing the module examination							
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics         Master of Science Wirtschaftsmathematik:         Economics         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:								

	Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien China - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:
	Ergänzungsbereich Economics
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Peter Funk
10	Miscellaneous

SpM Mar	kets and Econo	omic Policy	' II						
Module Co 1302MSME		Workload 180h	ECTS Credits	<b>Module</b> Language English	Module Availability irregular	Duration 1 Term			
1	Courses Money and Financial MarketsContact Hours 45hSelf-Stu- dies 135hCourse Langu English								
2	Module Content         • Empirical Evidence on monetary policy effects         • Transaction frictions and money demand         • Financial intermediation, banks, and liquidity         • Monetary policy and banking         • Financial contracts         • Financial acceleration         • Unconventional monetary policy and interbank markets								
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of monetary theory, policy and financial markets. analyse current questions and challenges in the area of monetary theory, policy and financial markets. assess and discuss findings and research results of specialized theories / methods. justify and defend (independently developed) positions or problem solutions. critically evaluate current social developments and develop alternative solutions.								
4	Teaching and Learning Methods lecture practice								
5	Module Entry R Recommendatio	-	conomics or CM	Advanced Mac	roeconomics				
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Awarding of Credit Points Passing the module examination								
8	Other Programmes that Use the Module         Master of Science Mathematik:         Economics         Master of Science Wirtschaftsmathematik:         Economics         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:								

	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien China - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:
	Ergänzungsbereich Economics
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Business Administration - Finance:
	Core Section Finance
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Andreas Schabert
10	Miscellaneous

SpM Mar	kets and Econo	omic Policy	ш						
Module Co 1302MSME		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Development EconomicsContact Hours 45hSelf-Stu- dies 135hCourse La English								
2	Module Content <ul> <li>Introduction to development economics based on theoretical and empirical research</li> <li>Causes and consequences of poverty, underinvestment in health, education, and wealth</li> <li>Risk and insurance</li> <li>Methods to evaluate development projects and policies</li> </ul>								
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". assess and discuss findings and research results of specialized theories / methods. collect and analyse data material for selected scientific questions using quantitative / qualitative methods. justify and defend (independently developed) positions or problem solutions. evaluate their own action processes in self- and external reflection and identify development po- tentials.								
4	Teaching and L lecture practice								
5	-	Module Entry Requirements Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration)							
6		Mode of End-Of-Module Examination Written test: WT (90)							
7		Prerequisites for Awarding of Credit Points Passing the module examination							
8	8 Other Programmes that Use the Module Master of Science Mathematik: Economics Master of Science Wirtschaftsmathematik: Economics Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development:								

	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien China - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:
	Ergänzungsbereich Economics
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Specialisation Section Economics
	Supplementary Section Economics
	Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Economic Research:
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Erik Hornung
10	Miscellaneous

SpM Mar	kets and Econo	omic Policy	IV				
Module Co 1302MSME		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module</b> Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses Macroeconomics	Courses Macroeconomics of the Labour MarketContact Hours 45hSelf-Stu- dies 135hCourse Langua English					
2	<ul> <li>Labour Market</li> <li>Theory of Sea</li> <li>The Search ar</li> <li>Structural Lab</li> <li>Labour Market</li> </ul>	Module Content         • Labour Market Dynamics: job creation and destruction         • Theory of Search Unemployment         • The Search and Matching Model of the Labour Market         • Structural Labour Market Policy: Employment Protection and Unemployment Insurance         • Labour Markets and the Business Cycle         • Specific Topics in Macroeconomics of the Labour Market					
3	Students know and und "Module content assess and di justify and def discuss scient cialists.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> assess and discuss findings and research results of specialized theories / methods.</li> <li> justify and defend (independently developed) positions or problem solutions.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) sp</li> </ul>					
4	<b>Teaching and L</b> lecture practice						
5	Recommendatio CM Microeconor	Module Entry Requirements Recommendation: CM Macroeconomics or CM Advanced Macroeconomics; CM Microeconomics CM Microeconomics (Business Administration) or CM Advanced Microeconomics; CM Mathematic or CM Advanced Mathematics					
6		Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Passing the mod	-					
8	Suppler Master of Science Suppler Master of Science	ce Mathematik: nics ce Wirtschaftsn nics ce Business Ac mentary Sectio ce Business Ac mentary Sectio	: Iministration - Ac on Accounting and Iministration - Fin on Finance Iministration - Ma	d Taxation ance:	axation:		

aster of Science Information Systems: Supplementary Section Information Systems laster of Science Business Administration - Corporate Development: Supplementary Section Corporate Development laster of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management laster of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre laster of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre laster of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics laster of Science Geographie: Wahlpflichtfach Management & Social Sciences laster of Science Economics: Specialisation Section Economics laster of Science Economic Research: Supplementary Section Economic Research laster of Science International Management: Supplementary Section International Management
aster of Science Business Administration - Corporate Development: Supplementary Section Corporate Development laster of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management laster of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre laster of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre laster of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics laster of Science Geographie: Wahlpflichtfach Management & Social Sciences laster of Science Economics: Specialisation Section Economics laster of Science Economic Research: Supplementary Section Economic Research aster of Science International Management:
Supplementary Section Corporate Development aster of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management aster of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre aster of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre aster of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics aster of Science Geographie: Wahlpflichtfach Management & Social Sciences aster of Science Economics: Specialisation Section Economics aster of Science Economic Research aster of Science Economic Research aster of Science International Management:
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Supplementary Section Supply Chain Management laster of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre laster of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre laster of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics laster of Science Geographie: Wahlpflichtfach Management & Social Sciences laster of Science Economics: Specialisation Section Economics Supplementary Section Economics laster of Science Economic Research aster of Science International Management:
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aster of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich Volkswirtschaftslehre laster of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics laster of Science Geographie: Wahlpflichtfach Management & Social Sciences laster of Science Economics: Specialisation Section Economics Supplementary Section Economics laster of Science Economic Research: Supplementary Section Economic Research laster of Science International Management:
Ergänzungsbereich Volkswirtschaftslehre aster of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics aster of Science Geographie: Wahlpflichtfach Management & Social Sciences aster of Science Economics: Specialisation Section Economics Supplementary Section Economics laster of Science Economic Research: Supplementary Section Economic Research aster of Science International Management:
laster of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre: Ergänzungsbereich Economics laster of Science Geographie: Wahlpflichtfach Management & Social Sciences laster of Science Economics: Specialisation Section Economics Supplementary Section Economics laster of Science Economic Research: Supplementary Section Economic Research laster of Science International Management:
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Supplementary Section International Management
aster of Science Informatik:
Anwendungsfeld
aster of Arts Politikwissenschaft:
Supplementary Section Political Science
aster of Science Sociology: Social and Economic Psychology:
Supplementary Section Sociology: Social and Economic Psychology
aster of Science Sociology: Social Research:
Supplementary Section Sociology and Social Research
aster of Science Economic Research:
Specialisation Section Economic Research
odule Manager
nivProf. Michael Krause, Ph.D.

		e Change I						
Module Co 1289MEEC		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses a) Topics in Energy and Climate Change I b) Energy Markets and RegulationContact Hours a) 45h b) 45hSelf-Stu- dies a) 135hCourse Langu a) English b) English							
2	<ul> <li>Economic mod</li> <li>Short- and lon</li> <li>Market design</li> <li>Institutions and</li> </ul>	Module Content <ul> <li>Economic models of energy markets and infrastructure</li> <li>Short- and long-term equilibria</li> <li>Market design and regulation</li> <li>Institutions and policies</li> <li>New technologies</li> </ul>						
3	Students know and und "Module content understand ad discuss scient cialists. act responsible	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> understand advanced, specialized theories / methods in the area of energy economics.</li> <li> discuss scientific topics in a professional manner and appropriate to the situation with (non-) set of the situation with the situation with</li></ul>						
4	<b>Teaching and L</b> lecture practice							
5	Module Entry R none	equirements						
6	Mode of End-O Written test: WT		nination					
7	Prerequisites for Passing the mod							
8	Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet	ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Business Ac mentary Sectio ce Information mentary Sectio ce Business Ac mentary Sectio ce Business Ac	Iministration - Ac n Accounting and Iministration - Fin n Finance Iministration - Ma n Marketing	d Taxation lance: rketing: stems rporate Develo elopment pply Chain Mar	pment:			

	Master of Science Economics: Supplementary Section Economics Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

SuM Ene	rgy and Climate	e Change II					
<b>Iodule Co</b> 289MEEC		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses a) Topics in Energy and Climate Change II b) Growth, Energy, Climate ChangeContact Hours a) 45h b) 60hSelf-Stu- dies a) 135h b) 120hCourse Lang a) English b) English						
2	Module Content This module sheds light on the interrelation between energy use, economic growth, and environ- mental impacts like climate change. It starts with an introduction on natural science foundations, or pecially the laws of thermodynamics and their relevance for economics. On this basis, the course covers resource economics, capital theory, the role of energy in production and economic growth and selected issues in climate policy.						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above und "Module content". understand advanced, specialized theories / methods in the area of energy economics. analyse current questions and challenges in the area of energy economics. communicate continuously and purposefully in diverse teams. act responsibly considering ecological, social and ethical criteria.					economics.	
4	<b>Teaching and L</b> lecture practice						
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the mod						
8	Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science	ce Business Ac mentary Section ce Business Ac mentary Section ce Business Ac mentary Section ce Information mentary Section ce Business Ac mentary Section ce Business Ac mentary Section ce Business Ac	Iministration - Ac on Accounting and Iministration - Fin on Finance Iministration - Ma on Marketing	d Taxation ance: rketing: stems rporate Develop elopment pply Chain Mar	pment:		

	Supplementary Section Economics Master of Science Economic Research: Supplementary Section Economic Research Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research International Master of Environmental Sciences: Environmental Economics Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager PD Dr. Dietmar Lindenberger
10	Miscellaneous

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Module Code 1289MEECC3		WorkloadECTS Cred180h6	ECTS Credits	<b>Module</b> Language English	Module Availability irregular	Duration 1 Term		
1	<b>Courses</b> Quantitative Met	Courses Quantitative Methods in Energy EconomicsContact Hours 30hSelf-Stu- dies 150hCourse Langu English						
2	<ul><li>Numerical app</li><li>Optimisation p</li></ul>	Module Content <ul> <li>Numerical approaches to energy market modelling</li> <li>Optimisation problems in energy economics</li> <li>Empirical methods in energy economics</li> </ul>						
3	Students know and und "Module content learn how to a collect and an methods. write an acade present scient	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> learn how to apply quantitative methods for analysing problems in energy economics.</li> <li> collect and analyse data material for selected scientific questions using quantitative / qualitative</li> </ul>						
4	Teaching and L seminar	Teaching and Learning Methods seminar						
5		Module Entry Requirements Recommendation: SuM Energy and Climate Change I						
6	Mode of End-O Combined exam							
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Supplet Master of Science Supplet Master of Science Master of Science Supplet Master of Science Supplet Master of Science Supplet	ce Business A mentary Section ce Business A mentary Section ce Business A mentary Section ce Information mentary Section ce Business A mentary Section ce Business A	dministration - Ac on Accounting and dministration - Fin on Finance dministration - Ma on Marketing Systems: on Information Syst dministration - Co on Corporate Dev dministration - Su on Supply Chain N	d Taxation lance: lrketing: stems rporate Develo elopment pply Chain Mar	pment:			

	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research:
	Matter of Science Economic Research Master of Science Economic Research: Specialisation Section Economic Research
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

SuM Ener	gy and Climat	e Change IV	/				
Module Coc 1289MEECC		Workload 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - sum- mer term	Duration 1 Term	
1	Courses a) Model UNFCCC - Climate Change Strategy b) Energy Transition and Economic Develop- mentContact Hours a) 45h b) 45hSelf-Stu- dies a) 135h b) 135hCourse Lang a) English b) English						
2	Module Content a) Economics of Climate Change, Resource Economics, Economics of Energy, Environmental Economics and International Climate Agreements b) Energy in the context of development, e.g.: Climate policies, regulation and price setting in developing countries; Electrification of remote communities (e.g microgrids); Demand analysis and consumer behavior; Energy transition (ladder vs. energy stacking); Access to electricity, energy pover and justice						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". analyse current questions and challenges in the area of energy economics and climate policy. write an academic paper on a selected topic and achieve thereby their own scientific contributio communicate continuously and purposefully in diverse teams. justify and defend (independently developed) positions or problem solutions. develop work processes for real problems and challenges.					and climate policy. scientific contribution.	
4	Teaching and L lecture practice						
5	Module Entry R None	Module Entry Requirements None					
6	Mode of End-O Written test: PO	Mode of End-Of-Module Examination Written test: PO					
7	Prerequisites for Awarding of Credit Points Passing the module examination. One course is to be attended; the examination relates to the con tent of one course.					on relates to the con-	
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development						

	Master of Science Rusinese Administration Supply Chain Management:
	Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management
	Master of Science Economics:
	Supplementary Section Economics Master of Science Economic Research:
	Supplementary Section Economic Research
	Master of Science International Management:
	Supplementary Section International Management Master of Arts Politikwissenschaft:
	Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Economic Research:
	Specialisation Section Economic Research
	Specialisation Section Economic Research
9	Module Manager
	UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

	roeconomics		T				
Module Code 1302MBMAC1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Macroeconomic	Courses MacroeconomicsContact Hours 60hSelf-Stu- dies 120hCourse Lange English					
2	The course focu nants of econom second part, sho real business cy sustainable, whe whether econom	Module Content The course focuses on macroeconomic theory and issues. In its first part, it covers key determi- nants of economic growth and cross-country income differences, using modern growth theory. In th second part, short-term fluctuations in economic activity and stabilisation policy are covered, using real business cycle and new Keynesian models. Both parts ask when market outcomes are sustainable, whether they coincide with outcomes that are optimal from society's perspective, and whether economic policy can help achieve socially desirable outcomes. The course also introduces methods of dynamic optimisation and simulation of macroeconomic models.					
3	Students know and und "Module content understand ad analyse curre present scien act responsib	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods. analyse current questions and challenges. present scientific results in a way that is appropriate for the target audience. act responsibly considering ecological, social and ethical criteria. critically evaluate current social developments and develop alternative solutions.					
4	Teaching and L lecture practice						
5	Module Entry R Recommendatio	-	omics, Macroecon	omics and Bacl	helor Level Mat	hematics	
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the mod	-					
8	Supple Master of Science Supple Master of Science Supple	ce Mathematik nics ce Wirtschafts nics ce Business A mentary Section ce Business A mentary Section	:: mathematik: dministration - Act on Accounting and dministration - Fin on Finance dministration - Ma on Marketing	d Taxation ance:	axation:		

	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien China - Volkswirtschaftslehre:
	Ergänzungsbereich Volkswirtschaftslehre
	Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:
	Ergänzungsbereich Economics
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Economics:
	Core Section Economics
	Master of Science International Management:
	Supplementary Section International Management
	Master of Science Informatik:
	Anwendungsfeld
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
9	Module Manager
	UnivProf. Michael Krause, Ph.D.
10	Miscellaneous

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<b>Aodule Co</b> 289MBE>		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Experimental Me	CoursesContactSelf-Stu- diesCourse Lar EnglishExperimental Methods60h120h						
2	<ul> <li>Experimental I</li> <li>Experimental of</li> </ul>	Module Content <ul> <li>Experimental Methods in economics</li> <li>Experimental designs</li> <li>Analysing experimental data</li> </ul>						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of experimental Economics. analyse current questions and challenges in the area of Microeconomics. assess and discuss findings and research results of specialized methods. analyse data for selected scientific questions using quantitative methods. present scientific results in a way that is appropriate for the target audience. critically evaluate current social developments and develop alternative solutions. use techniques of scientific work and good scientific practice.					nental Economics.		
4	Teaching and L lecture practice							
5	-	Module Entry Requirements Recommendation: Bachelor Level Microeconomics, Macroeconomics, Mathematics						
6		Mode of End-Of-Module Examination Written test: WT (60)						
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management							

	Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing Master of Science Business Administration - Corporate Development: Core Section Corporate Development
9	Module Manager Prof. Christopher Roth
10	Miscellaneous

			1				
Module Co 1289MSME		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	<b>Courses</b> Media Economic	cs		Contact Hours 60h	<b>Self-Stu- dies</b> 120h	<b>Course Language</b> English	
2	<ul> <li>Characteristic</li> <li>Cost and reve</li> <li>Digital transformation</li> </ul>	Module Content <ul> <li>Characteristics of media markets</li> <li>Cost and revenue structures on media markets</li> <li>Digital transformation of media markets</li> <li>Political economy of media markets</li> </ul>					
3	Students know and und "Module content analyse curre assess and di	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". analyse current questions and challenges. assess and discuss findings and research results of specialised theories / methods. critically evaluate current social developments and develop alternative solutions.					
4	Teaching and L lecture practice						
5	Module Entry R None	Module Entry Requirements None					
6		Mode of End-Of-Module Examination Written test: WT (60)					
7		Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:         Supplementary Section Information Systems         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Business Administration - Supply Chain Management         Master of Science Business Administration - Supply Chain Management         Master of Science International Management:         Supplementary Section Supply Chain Management         Master of Science International Management:         Supplementary Section International Management         Master of Arts Politikwissenschaft:						

	Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie
9	Module Manager UnivProf. Dr. Johannes Münster
10	Miscellaneous

	ed Econometri	cs (Busines	ss Administra	ation)			
<b>Aodule Coo</b> 289MBAEC		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Applied Econometrics (Master Business Admi- nistration)Contact Hours 60hSelf-Stu- dies 120hCourse Languag English						
2	Module Content <ul> <li>Statistical Foundations and Testing</li> <li>Experiments and RCTs</li> <li>Regression (OLS, dummy variables, omitted variable bias, nonlinear models, binary dependent variables)</li> <li>Instrumental Variables</li> <li>Regression Discontinuity</li> <li>Panel data (Fixed effects, differences-in-differences)</li> </ul>						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories / methods in the area of labour markets. assess and discuss findings and research results of specialized theories / methods. collect and analyse data material for selected scientific questions using quantitative / qualitative methods. justify and defend (independently developed) positions or problem solutions. discuss scientific topics in a professional manner and appropriate to the situation with (non-) spe cialists. develop work processes for real problems and challenges. use techniques of scientific work and good scientific practice.						
4	Teaching and Learning Methods lecture practice						
5	-	Module Entry Requirements Recommendation: Knowledge of basic econometrics and statistics, basic knowledge of R					
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Core Section Accounting and Taxation         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing						

Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Core Section Finance Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Finance: Core Section Finance Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Business Administration - Finance:         Core Section Finance         Master of Science International Management:         Supplementary Section International Management         Master of Arts Politikwissenschaft:         Supplementary Section Political Science         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Core Section Marketing	
Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management         Master of Science Business Administration - Finance:         Core Section Finance         Master of Science International Management:         Supplementary Section International Management         Master of Arts Politikwissenschaft:         Supplementary Section Political Science         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Core Section Marketing	
Supplementary Section Supply Chain Management         Master of Science Business Administration - Finance:         Core Section Finance         Master of Science International Management:         Supplementary Section International Management         Master of Arts Politikwissenschaft:         Supplementary Section Political Science         Master of Science Sociology: Social and Economic Psychology:         Supplementary Section Sociology: Social and Economic Psychology         Master of Science Sociology: Social Research:         Supplementary Section Sociology and Social Research         Master of Science Business Administration - Marketing:         Core Section Marketing	
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Core Section Finance Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
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Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
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Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
Supplementary Section Sociology and Social Research Master of Science Business Administration - Marketing: Core Section Marketing	
Master of Science Business Administration - Marketing: Core Section Marketing	
Core Section Marketing	
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Master of Science Business Administration - Corporate Development:	
Core Section Corporate Development	
9 Module Manager	
UnivProf. Dr. [·] Pia Pinger	
10 Miscellaneous	

Module Cc 1289MBME		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Microeconomics	: Game Theor	у	Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> English	
2	Module Content         • Non-cooperative Game Theory         • Normal form games         • Extensive form games, with complete and incomplete information         • Finitely and infinitely repeated games         • Cooperative Game Theory         • Core, Shapley-value, bargaining problem         • Evolutionary game theory         • Social choice theory, voting         • Condorcet-paradox, Arrow-theorem						
3	Learning Objectives         Students         know and understand the relevant methods and theories for the points mentioned above under "Module content".         understand advanced, specialized theories / methods in the area of Game Theory.         assess and discuss findings and research results of specialized methods.         analyse data for selected scientific questions using quantitative methods.         communicate continuously and purposefully in diverse teams.         critically evaluate current social developments and develop alternative solutions.         use techniques of scientific work and good scientific practice.						
4	Teaching and L lecture practice						
5		Module Entry Requirements Recommendation: Bachelor Level Microeconomics, Macroeconomics, Mathematics					
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Core Section Accounting and Taxation         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Information Systems:						

	Supplementary Section Information Systems
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Geographie:
	Wahlpflichtfach Management & Social Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Business Administration - Marketing:
	Core Section Marketing
	Master of Science Business Administration - Corporate Development:
	Core Section Corporate Development
9	Module Manager
	UnivProf. Dr. Bettina Rockenbach
10	Miscellaneous

CM Math	ematics						
Module Co 1314MBMA		Workload 180h	ECTS Credits	<b>Module</b> Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Mathematics for EconomistsContact Hours 60hSelf-Stu- dies 120hCourse Lan English						
2	<ul> <li>Module Content</li> <li>Systems of linear equations, fundamentals of linear algebra, determinants, eigenvalues and eigenvectors</li> <li>Optimisation of functions of several variables</li> <li>Difference and differential equations</li> <li>Systems of difference and differential equations</li> </ul>						
3	"Module content understand ac analyse curre communicate	lerstand the re ". dvanced, speci nt questions ar continuously a	alized theories / r nd challenges. nd purposefully i	nethods. n diverse teams	5.	tioned above under tify development po-	
4	<b>Teaching and L</b> lecture practice						
5	-	Module Entry Requirements Recommendation: Knowledge of mathematics for economists on bachelor level					
6	Mode of End-Of-Module Examination Written test: WT (90)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet	ce Business Ac mentary Section ce Business Ac mentary Section ce Business Ac mentary Section ce Information mentary Section ce Business Ac mentary Section ce Business Ac mentary Section ce Business Ac mentary Section	Iministration - Ac on Accounting and Iministration - Fin on Finance Iministration - Ma on Marketing	d Taxation lance: rketing: stems rporate Develo elopment pply Chain Mar	pment:		

	Core Section Economics Master of Science International Management: Supplementary Section International Management Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research
9	Module Manager Prof. Dr. Rainer Dyckerhoff
10	Miscellaneous

			g & Taxation	Г	-	1
<b>Nodule Cod</b> 016MSSIS1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> German and English	Module Availability every 2nd term - sum- mer term	Duration 1 Term
1	Courses a) Tax Accounting b) Financial Service and Real Estate Taxation c) Taxation of Family Business d) Selected Issues in Controlling I e) Selected Issues in Auditing f) Accounting for capital market transactionsContact Hours a) 30h c) 30h d) 30h c) 30h c) 30h c) 60h c) 60h 					
2	Module Conten Selected Issues		accounting, final	ncial accounting	g, auditing or b	usiness taxation
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories or methods in accounting or taxation. analyse current questions and challenges in accounting or taxation. assess and discuss findings and research results of specialized theories / methods. justify and defend (independently developed) positions or problem solutions. discuss topics in a professional manner and appropriate to the situation with specialists. develop work processes for real problems and challenges.					
4	Teaching and Learning Methods lecture					
5	Module Entry Requirements none					
6	Mode of End-Of-Module Examination Written test: PO					
7	Prerequisites for Awarding of Credit Points Passing the module examination: Two lectures must be taken. The exam covers the content of two lectures.					
8	Master of Science Econom Master of Science Supplet Master of Science Supplet Master of Science	ce Mathematik: nics Sciences ce Wirtschaftsn nics Sciences ce Business Ac isation Section mentary Sectio ce Business Ac mentary Sectio ce Information	nathematik: Iministration - Ac Accounting and On Accounting and Iministration - Fir On Finance	Taxation d Taxation hance:	axation:	

	Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science International Management: Supplementary Section International Management Master of Science Informatik: Anwendungsfeld Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik
9	Module Manager Area Accounting and Taxation
10	Miscellaneous

SpM Selec	ted Issues in	Accounting	J & Taxation I	I		
Module Code 1016MSSIS2	3	Workload 180h	ECTS Credits 6	<b>Module</b> Language German and English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term
1	Courses a) Taxation of M b) Taxation of C c) Consolidated d) Selected Issu e) Selected Issu	orporate Group Balance Sheet es in Business	s Valuation	Contact Hours a) 30h b) 30h c) 30h d) 30h e) 30h	Self-Stu- dies a) 60h b) 60h c) 60h d) 60h e) 60h	<b>Course Language</b> a) English b) German c) German d) German e) English
2	Module Conten Selected Issues siness taxation	-	accounting, finar	ncial accounting	ı, auditing , bus	iness valuation or bu-
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". understand advanced, specialized theories or methods in accounting or taxation. analyse current questions and challenges in accounting or taxation. assess and discuss findings and research results of specialized theories / methods. justify and defend (independently developed) positions or problem solutions. discuss topics in a professional manner and appropriate to the situation with specialists. develop work processes for real problems and challenges.					
4	Teaching and L lecture	earning Methe	ods			
5	<b>Module Entry R</b> None	equirements				
6	<b>Mode of End-O</b> Written test: PO	f-Module Exar	nination			
7	Prerequisites for Passing the mode two lectures.			nave to be chos	en. The exam	covers the content of
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems					
9	Module Manage Area Accounting					

10	Miscellaneous

Module Code 1015MBGKS1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> German	Module Availability every 2nd term - winter term	Duration 1 Term		
1	<b>Courses</b> Basic Course Ta	ax Law		Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> German		
2	Module Content <ul> <li>Basic law</li> <li>Income Tax Act</li> <li>Constitutional issues with case solutions</li> </ul>							
3	Students know and unc "Module content acquire legal receive content	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". acquire legal methodological competence in the field of tax law. receive content-related skills for understanding tax law. learn how to solve new cases by applying the technical and methodological skills acquired.						
4	Teaching and Learning Methods lecture practice							
5	Module Entry R None	equirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod	-						
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Information Systems:         Supplementary Section Information Systems							
9	Module Manage Rechtswissenso UnivProf. Dr.' J	chaftliche Faku	ıltät					
	UnivProf. Dr.' Johanna Hey Miscellaneous							

CM Euro	pean Tax Law								
Module Code Workload 1015MBESR1 180h			Workload 180h German	Language	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	<b>Courses</b> European Tax L	aw		Contact Hours 30h	Self-Stu- dies 150h	<b>Course Language</b> German			
2	<ul> <li>European tax</li> <li>Guidelines</li> <li>Case law of th</li> <li>Basic freedom</li> </ul>	Module Content • European tax law • Guidelines • Case law of the European court of justice • Basic freedoms • Tax competition							
3	Students know and und "Module content deal with the tic foundations. discuss the in discuss tax ha discuss the ca doms and the pr panies.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> deal with the growing importance of European law for tax practice, taking into account the dogma tic foundations.</li> <li> discuss the influence of European law on indirect taxation law.</li> <li> discuss tax harmonisation in the European area.</li> <li> discuss the case law of the European Court of Justice on the application of the fundamental free doms and the prohibition of state aid and their influence on the taxation of natural persons and corr</li> </ul>							
4	Teaching and L lecture	earning Meth	ods						
5	Module Entry R Basic knowledge	-	a law, corporate ta	ax law and inte	rnational tax lav	۷.			
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the mod	-							
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems								
9	Module Manager         Rechtswissenschaftliche Fakultät         UnivProf. Dr.' Johanna Hey								

CM Speci	alisation in Co	mpany Lav	v					
Module Code 1015MBVIG1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> German	Module Availability every 2nd term - winter term	Duration 1 Term		
1	<b>Courses</b> Specialisation in	Company Lav	v	Contact Hours 30h	Self-Stu- dies 150h	Course Language German		
2	Module Content         • Partnership law         • Law of corporations, in particular the law of the GmbH         • Formation, organisation and termination of a capital company, exemplified by a GmbH         • Liability and capital structure system of the law on corporations							
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". acquire legal methodological competence in the field of corporate law. receive substantive skills for understanding corporate law. learn how to solve new cases by applying the technical and methodological skills acquired.							
4	Teaching and Learning Methods lecture							
5	Module Entry R None	equirements						
6	Mode of End-Or Written test: WT		mination					
7	Prerequisites for Passing the mod	-						
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Information Systems:         Supplementary Section Information Systems							
9	Module Manage Rechtswissenso Prof. Dr. Jens Ko	chaftliche Faku	ıltät					
10	Miscellaneous							

CM Incor	ne Tax Law								
<b>lodule Co</b> 015MBEKI		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language German	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	Courses Income Tax Law	1		Contact Hours 60h	Self-Stu- dies 120h	<b>Course Language</b> German			
2	<ul><li>Income Tax A</li><li>Income tax law</li></ul>	Module Content • Income Tax Act • Income tax law issues • Case solutions							
3	Students know and und "Module content assess the his discuss perso master the de deal with inter	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". assess the history and systematics of income tax law. discuss personal income tax liability and the income tax assessment basis. master the determination of income, the delimitation of income types and personal deductions. deal with international and European legal aspects of income tax. present procedural aspects.							
4	<b>Teaching and L</b> lecture practice	earning Meth	ods						
5	Module Entry R None	Requirements							
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the mod								
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Information Systems:         Supplementary Section Information Systems								
9	Module Manage Rechtswissense UnivProf. Dr.	chaftliche Faku	ltät						
10	Miscellaneous								

CM Indire	ect Taxation La	w						
Module Code 1015MBRIS1		Workload ECTS Cre 180h 6		<b>Module</b> Language German	Module Availability every 2nd term - sum- mer term	Duration 1 Term		
1	Courses Indirect Taxatior	n Law		Contact Hours 60h	Self-Stu- dies 120h	Course Language German		
2	Module Conten • Indirect taxes	t						
3	Students know and und "Module content acquire legal receive content	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". acquire legal methodological competence in the field of tax law. receive content-related skills for understanding tax law. learn how to solve new cases by applying the technical and methodological skills acquired.						
4	Teaching and L lecture practice							
5	Module Entry R None	Requirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod	-						
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Specialisation Section Accounting and Taxation         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Information Systems:         Supplementary Section Information Systems							
9	Module Manage Rechtswissense UnivProf. Dr.	chaftliche Faku	ıltät					
10	Miscellaneous							

CM Corpo	orate Tax Law								
Module Code 1015MBUSR1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	<b>Module</b> Language German	Module Availability every 2nd term - sum- mer term	Duration 1 Term			
1	Courses Corporate Tax L	aw		Contact Hours 30h	Self-Stu- dies 150h	<b>Course Language</b> German			
2	Module Content • Income Tax Act • Corporation Tax Act • Trade Tax Act								
3	Students know and und "Module content acquire legal i receive conten	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". acquire legal methodological competence in the field of tax law. receive content-related skills for understanding tax law. learn how to solve new cases by applying the technical and methodological skills acquired.							
4	Teaching and L lecture	Teaching and Learning Methods lecture							
5	Module Entry R None	equirements							
6	Mode of End-Or Written test: WT		mination						
7	Prerequisites for Passing the mod	-							
8	Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Information Systems:         Supplementary Section Information Systems								
9	Module Manage Rechtswissenso UnivProf. Dr.' J	chaftliche Faku	lltät						
10	UnivProf. Dr.' Johanna Hey Miscellaneous								

		w			-				
Module Code 1015MBISR1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> German	Module Availability every 2nd term - sum- mer term	Duration 1 Term			
1	Courses International Ta:	x Law		Contact Hours 30h	Self-Stu- dies 150h	Course Language German			
2	• Foreign Tax A	Module Content         • Foreign Tax Act         • Double Taxation Convention							
3	Students know and und "Module content acquire legal receive conte	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". acquire legal methodological competence in the field of international tax law. receive content-related skills for understanding international tax law. learn how to solve new cases by applying the technical and methodological skills acquired.							
4	Teaching and L lecture	Teaching and Learning Methods lecture							
5	Module Entry R none	Requirements							
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the mod	-	of Credit Points						
8	Master of Science Special Supple Master of Science Supple Master of Science	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Specialisation Section Accounting and Taxation Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems							
9	Rechtswissens	Module Manager Rechtswissenschaftliche Fakultät UnivProf. Dr.' Johanna Hey							
10	Miscellaneous Language: germ	nan							

	ted Issues of T								
Module Co 1015MBAF		<b>Workload</b> 180h	ECTS Credits	<b>Module</b> Language German	Module Availability every 2nd term - sum- mer term	Duration 1 Term			
1	Courses Selected Issues	of Tax Law		Contact Hours 30h	Self-Stu- dies 150h	<b>Course Language</b> German			
2	Module Conten Selected Issues								
3	Students know and und "Module content deepen their k acquire comp deal with the s Law. deal with the s receive an over	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> deepen their knowledge in special areas of tax law.</li> <li> acquire competence in the areas of group tax law and reorganisation tax law.</li> <li> deal with the special tax features of the taxation of groups of companies in the subject Group Tax</li> </ul>							
4	Teaching and L lecture	Teaching and Learning Methods lecture							
5	Module Entry R Recommendatio	-	ledge of income ta	ax law and corp	oorate tax law				
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the mod								
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems								
9	Module Manage Rechtswissense UnivProf. Dr.'J	chaftliche Faku	ıltät						
	UnivProf. Dr.' Johanna Hey Miscellaneous								

Studies /	Abroad I (Busin	ess Admin	istration)							
Module Code 1014MStAb1		<b>Workload</b> 180h	ECTS Credits	Module Language selected lan- guage	Module Availability every term	Duration 1 Term				
1	Courses	I		Contact Hours	Self-Stu- dies	Course Language				
2		Module Content           Topics from the subjects: Business Administration or Economics.								
3	Students know and und "Module content The students. acquire the ki to level 7 of the which extend be dation knowledge knowledge and so of studies.  Through com Ils within the sub their study progr	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> The students</li> <li> acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation</li> </ul>								
4	Teaching and L depending on co	-	ods							
5	Module Entry R none	Requirements								
6	Mode of End-O depending on co									
7	Prerequisites for depends on cou		of Credit Points							
8	Master of Scient Supple Master of Scient Supple Master of Scient Supple Master of Scient Supple Master of Scient	depends on course selection         Other Programmes that Use the Module         Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation         Master of Science Business Administration - Finance:         Supplementary Section Finance         Master of Science Business Administration - Marketing:         Supplementary Section Marketing         Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development         Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management								

9	Module Manager Programmdirektor:in
10	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungwiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.

	Abroad II (Busi	1						
Module Code 1014MStAb2		<b>Workload</b> 180h	6 L	Module Language selected lan- guage	Module Availability every term	<b>Duration</b> 1 Term		
1	Courses			Contact Hours	Self-Stu- dies	Course Language		
2		Module Content Topics from the subjects: Business Administration or Economics.						
3	Students know and und "Module contents The students acquire the k to level 7 of the which extend be dation knowledge knowledge and of studies.  Through com Ils within the sub their study program.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> The students</li> <li> acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation</li> </ul>						
4	Teaching and I	_earning Meth	nods					
5	Module Entry F None	Module Entry Requirements None						
6		Mode of End-Of-Module Examination depending on course selection						
7		Prerequisites for Awarding of Credit Points depends on course selection						
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Business Administration - Marketing: Supplementary Section Marketing Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management							

9	Module Manager Programmdirektor:in
10	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungwiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.

		1	1	1				
Module Code 1014MStAb3		<b>Workload</b> 180h	ECTS Credits 6	edits Module Language selected lan- guage	Module Availability every term	<b>Duration</b> 1 Term		
1	Courses			Contact Hours	Self-Stu- dies	Course Language		
2		Module Content Topics from the subjects: Business Administration or Economics.						
3	Students know and und "Module contents The students acquire the k to level 7 of the which extend be dation knowledge knowledge and of studies.  Through com Ils within the sub their study program.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> The students</li> <li> acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation</li> </ul>						
4	Teaching and I	_earning Meth	nods					
5	Module Entry F None	Module Entry Requirements None						
6		Mode of End-Of-Module Examination depending on course selection						
7		Prerequisites for Awarding of Credit Points depends on course selection						
8	Other Programmes that Use the ModuleMaster of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and TaxationMaster of Science Business Administration - Finance: Supplementary Section FinanceMaster of Science Business Administration - Marketing: Supplementary Section MarketingMaster of Science Business Administration - Corporate Development: Supplementary Section Corporate DevelopmentMaster of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management							

9	Module Manager Programmdirektor:in
10	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungwiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.

				1				
Module Code 1014MStAb4		<b>Workload</b> 180h	6	Module Language selected lan- guage	Module Availability every term	<b>Duration</b> 1 Term		
1	Courses			Contact Hours	Self-Stu- dies	Course Language		
2		Module Content Topics from the subjects: Business Administration or Economics.						
3	Students know and und "Module contents The students acquire the k to level 7 of the which extend be dation knowledge knowledge and of studies.  Through com Ils within the sub their study program.	<ul> <li> know and understand the relevant methods and theories for the points mentioned above under "Module content".</li> <li> The students</li> <li> acquire the knowledge and skills from the areas named in the module content which is equivalent to level 7 of the German Qualifications Framework for Lifelong Learning (Graduate Courses) and which extend beyond the curriculum of the relevant master programme and impart additional foundation knowledge (from subjects outside the relevant programme's curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation</li> </ul>						
4	Teaching and I	earning Meth	iods					
5	Module Entry F None	Module Entry Requirements None						
6		Mode of End-Of-Module Examination depending on course selection						
7		Prerequisites for Awarding of Credit Points depends on course selection						
8	Other Programmes that Use the ModuleMaster of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and TaxationMaster of Science Business Administration - Finance: Supplementary Section FinanceMaster of Science Business Administration - Marketing: Supplementary Section MarketingMaster of Science Business Administration - Corporate Development: Supplementary Section Corporate DevelopmentMaster of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management							

9	Module Manager Programmdirektor:in
10	<b>Miscellaneous</b> If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungwiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

# 3.6.4 Master Thesis

Module Code 1015MMACC1			ECTS Credits 30	<b>Module</b> Language German and English	Module Availability every term	Duration 1 Term	
1	Courses			Contact Hours	Self-Stu- dies	Course Language	
2	Module Content The topic of the master's thesis on the Business Administration programme must come from the specialisation section or from the subject group taken by the candidate in the supplementary section If the topic relates to the supplementary section, the candidate must already have accumulated 18 ECTS credits in said supplementary section.						
3	Learning Objectives Students know and understand the relevant methods and theories for the points mentioned above under "Module content". are familiar with current debate on international management theory and methods and make use of it through their own independent research work. identify questions and issues that meet academic requirements. work on these questions independently, using the main primary and secondary literature. formulate theoretical and methodical (qualitative and/or quantitative) approaches to academic re- search. draw up a research plan and implement it independently. organise and design an academic research process. independently collect relevant data and evaluate them in a methodically competent manner. discuss theoretical and methodical problems in depth with teaching staff, other students and per- sons with an interest in the field. critically assess research findings and derive conclusions from them that are relevant to research and society.				ethods and make use dary literature. aches to academic re- mpetent manner. her students and per-		
4	<b>Teaching and L</b> Master's Thesis	earning Meth	ods				
5		Module Entry Requirements 60 ECTS credits obtained					
6		Mode of End-Of-Module Examination Written test 6 months					
7	Prerequisites for Passing the mod	-					
8	Other Programmes that Use the Module Master of Science Business Administration - Accounting and Taxation: Master Thesis in Accounting and Taxation						

9	Module Manager Area Accounting and Taxation
10	<b>Miscellaneous</b> The master's thesis may be written in German or English.