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FACULTY OF MANAGEMENT,
ECONOMICS AND SOCIAL
SCIENCES

UNIVERSITY OF COLOGNE

VICE DEAN OF STUDIES
DEPARTMENT



valid for students of the
Examination Regulations
2021

(enrolment from
winter semester 2021/22)

MODULE CATALOGUE

ECONOMICS

BACHELOR OF SCIENCE

IN ACCORDANCE WITH THE EXAMINATION REGULATIONS FOR THE SINGLE MAJOR
BACHELOR PROGRAMME IN ECONOMICS

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Status	Taking effect on 01.10.2023

List of abbreviations

AM	Advanced module	PR	Project
AS	Assignment	PRES	Presentation
C	Course	SI	Studium Integrale
CC	Compulsory course	SM	Specialisation module
CM	Core module	SPM	Supplementary module
CH	Contact hours (= time spent in class)	SPW	Semester period per week
ECTS	Credit Points	SSt	Self-study
CS	Case study	TP	Term paper
EC	Elective course	TPF	Time required for preparation and follow-up
OE	Oral Examination	TR	Credit points transferred from another university
PRP	Project report	WL	Workload
PCR	Practical component report	WT	Written Test
PO	Portfolio		

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1 Economics

Economics is a subset of economic science. It is concerned with microeconomic behaviour and macroeconomic conditions as well as processes and examines, for example, how private households react to rising prices or how companies respond to higher non-wage labour costs. It deals with the socially relevant, fundamental problem of how scarce production facilities and resources should be managed and proposes solutions. The Bachelor in Economics programme gives students the necessary knowledge and skills to be able to systematically describe economic problems and identify solutions for them.

1.1 Content and objectives of the programme

Graduates have competences at level 6 of the German Qualification Framework or the Bachelor level of the German Qualification Framework for Higher Education Qualifications. Intended learning outcomes are shown in the table below. On the one hand, the intended learning outcomes comprise the overarching *learning goals* that the programme envisions for the graduates. On the other hand, they include *learning objectives*, which refer to concrete activities of the students during their studies.

Graduates act...	
Professional and analytical skills	...with sound economic expertise to analyse macroeconomic or microeconomic contexts for state or private institutions.
	<i>Students apply basic theories and concepts of economics in economic contexts.</i>
	<i>Students analyse basic interrelationships in sociological, political science or business management context – if they choose a corresponding study track.</i>
	...as active users of economic methods and concepts in order to support individual economic decisions or institutional processes in a data-based and analytical manner.
	<i>Students use mathematical and statistical methods of analysis and representation.</i>
	<i>Students apply mathematical and statistical methods of analysis and representation to prepare solutions to problems in economic contexts.</i>
	...with a profound understanding of economics in order to develop differentiated assessments of microeconomic or macroeconomic decisions.
	<i>Students develop theory-based solutions for economic problems.</i>
Communicative and cooperative skills	...as effective communicators for economic phenomena in order to deliberately shape decision-making in state or private institutions.
	<i>Students discuss their own results in an economic context with teaching staff, other students and representatives of external fields of action in German and English.</i>
	<i>Students work purposefully within diverse teams.</i>
Personal skills	...as self-reflective and ethically sensitised decision-makers in economic contexts in order to have a positive impact on societal challenges.
	<i>Students design their learning and action processes independently, assess them after self-reflection and reflection by others and implement identified development potentials.</i>
	<i>Students act responsibly and academically in economic practice and under consideration of ecological, social, ethical and/or economic criteria.</i>

Students on the Bachelor in Economics programme learn core competencies that can be used for a variety of purposes in economic life. Primarily, these competencies include economic and formal analytical skills with which to analyse microeconomic and macroeconomic issues in modern economies. This special methodological competence is what sets graduates with an economic background apart from those in other fields of study.

Depending on students' personal priorities, various career paths are open to them, working for economic actors at home and abroad. These include, for example, private or public sector enterprises, various ministries and departments at the national, federal-state and local level, research institutes, foundations, trade unions, associations and chambers. These employers offer job opportunities for graduates, who analyse complex economic contexts in order to obtain information and draw up forecasts and recommendations regarding restrictions to market access, agreements on the exchange of goods and services, pricing principles, market interdependencies and consequences of regulatory intervention.

The specific profile of these graduates is defined by a solid knowledge of formal microeconomic and macroeconomic as well as econometric analysis methods in combination with specific areas of application, such as the labour, energy or capital market. The profile is further differentiated by the choice of a track, Economics, Business Administration or Social Sciences.

1.2 Requirements

English language proficiency at B2 level according to the Common European Framework of Reference for Languages (CEFR) is required when applying for this degree programme. Moreover, successful students will have the following subject-related, methodical and personal strengths and aptitudes:

- good mathematical and analytical skills,
- ability to think abstractly and conceptually,
- good communication skills in German and English,
- ability to perform independent, goal-driven and result-oriented work and
- a keen interest in economic issues.

Students are recommended to attend a preparatory module in mathematics which is offered in blocked form before the regular lectures begin. For further information, have a look in the corresponding module description.

1.3 Programme structure and sequence

The Bachelor in Economics programme carries 180 credit points (CPs). The standard period of study is six terms. Students can choose between three tracks and should make their decision in the third term. The programme comprises the following subject categories:

The core and advanced section (84 CPs) consist of modules in fundamental economics and methods. The specialisation section (72 CPs) has different tracks: Economics, Business Administration and Social Sciences.

The track “Economics” has a specialisation section in Economics including two seminar modules. Additionally, three modules can be chosen from e.g. Business Administration, Political Science, Psychology, Law, Information Systems, Economic Geography.

The track “Business Administration” includes core modules and specialisation modules in Business Administration as well as specialisation modules in Economics.

The specialisation section of the “Social Sciences” track consists of modules in Political Science as well as modules in Sociology and Empirical Social Research. Students have to choose between Political Science or Sociology (including Empirical Social Research). Further CPs have to be attained in Economics and in two modules from e.g. Business Administration, Psychology, Law, Information Systems, Economic Geography.

The third section is the “Studium Integrale”, carrying 12 CPs, which all students at the university are required to take. The students then complete the programme by writing their bachelor’s thesis (12 CPs).



1.4 Study Abroad Option

The WiSo Faculty offers a broad range of study abroad options within an excellent network of prestigious partner universities worldwide. The so-called Study Abroad Programme (STAP) includes ERASMUS exchanges and provides an opportunity for a single-term stay at one of the WiSo Faculty's partner universities. Successful STAP applicants benefit from direct contact and organisational support at the partner university as well as support in the organisation of the semester abroad by the International Relations Center (ZIB WiSo). Additionally, they are exempt from paying tuition fees there. The range of universities available depends on the bachelor course on which the student is enrolled – the possible options are listed in the WiSo Exchange (WEX) (access through the student's UoC account only), along with detailed information on each university.

Every year, in addition to the STAP programme, the WiSo Faculty organises an exclusive short-term study option WiSo@NYC which takes place in New York City.

In addition to these options offered by the Faculty, bachelor students can also apply for a non-WiSo exchange, offered by Dezernat 9 – Internationales (Central International Office of the University of Cologne) within the 'fakultätsübergreifende Partnerschaften' framework. Further possibilities are going abroad as a freemover (i.e. as a student who organises his or her stay abroad individually) or participating in short courses or summer schools offered under separate terms and conditions.

1.4.1 The Faculty's Study Abroad Programme (STAP)

Bachelor students should plan their application for a term abroad at the beginning of their bachelor studies. The STAP main selection round takes place once a year with application period between December and January 15th, it allows for an application either for fall term or spring term of the following academic year. Detailed information on the selection criteria and the best preparation for a STAP application can be found online in the [STAP Bachelor Application Manual](#).

If there are still places available after the main selection round has been completed, another small secondary selection round will be offered between April and June 1st. In this round, students can only apply for the following spring term.

STAP Bachelor – main selection round (fall term and spring term)



* Alternative offer: if no offer can be given at one of the five preferred universities and if slots at other universities are available.

** End of main selection round. In case any exchange slots become available after 15 March, these slots will be made available in a secondary selection round.

STAP Bachelor – secondary selection round (for spring term only)

Please note: there is no guarantee that a secondary selection round will take place every year, nor should a wide range of exchange opportunities be expected.



* Deadline for handing in preference lists (if taken until 1 June): 15 June. ** Alternative offer: if no offer can be given at one of the five preferred universities and if slots at other universities are available.

1.4.2 Credit transfer options from studies abroad

The WiSo Faculty has put a lot of emphasis on internationalisation in the design of its bachelor programmes, offering broad credit transfer options for all kinds of study abroad options. Each bachelor course includes at least one "Studies Abroad" module, with a broad range of courses suitable for credit transfer. In addition, a single course-to-course credit transfer can be considered. Moreover, students have the option of crediting courses from the semester abroad as part of their Studium Integrale.

For any questions regarding credit transfer, students can contact the [ZIB WiSo](#) or the [WiSo Credit Transfer Center](#).

1.5 Module study plan sequences

Due to several factors you need to plan your studies more and more individually. This is caused for example by the fact that some modules are solely offered in the winter or summer term. Thus, the following sequences are only recommendations, from which you can or have to diverge depending on your individual study plan.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics (Start Winter Term)						
1 st Term	Core Module Introduction to Economics CC 1289BBMVL1 6 CP	Core Module Mathematics CC 1314BBMMA1 6 CP	Core Module Microeconomics CC 1289BBMMI1 6 CP	Core Module Macroeconomics CC 1289BBMMA1 6 CP	Core Module Statistics CC 1314BBMST1 6 CP	CP 30
	Core Module Seminar Economics CC 1287BBSEC1 6 CP	Advanced Module Public Economics CC 1302BAMWF1 6 CP	Advanced Module Microeconomics CC 1289BAMMI1 6 CP	Advanced Module Macroeconomics CC 1302BAMMA1 6 CP	Advanced Module Statistics and Econometrics CC 1314BAMST1 6 CP	30
B.Sc. Economics (Start Summer Term)						
1 st Term	Core Module Introduction to Economics CC 1289BBMVL1 6 CP	Core Module Mathematics CC 1314BBMMA1 6 CP	Core Module Microeconomics CC 1289BBMMI1 6 CP	Core Module Macroeconomics CC 1289BBMMA1 6 CP	Core Module Statistics CC 1314BBMST1 6 CP	CP 30
	Core Module Seminar Economics CC 1287BBSEC1	Advanced Module Public Economics CC 1302BAMWF1 6 CP	Advanced Module (1/3) EC 6 CP	Advanced Module Macroeconomics CC 1302BAMMA1 6 CP	Advanced Module Statistics and Econometrics CC 1314BAMST1 6 CP	30

Note on the AM Macroeconomics: If the AM Macroeconomics is not offered, it is recommended to take the Project Course from the 3rd semester or another advanced module (2/3) instead.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

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B.Sc. Economics –Track Economics (Start Winter Term)

CP

3 rd Term	Advanced Module Project Course CC 1287BAPVL1 6 CP	Advanced Module (1/3) EC 6 CP	Advanced Module (2/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Specialisation Module Economics (2/3) EC 6 CP	30
4 th Term	<i>possible module start in the 3rd term required</i>		Specialisation Module Economics (3/3) EC 6 CP	Studium Integrale CC 12 CP		30
5 th Term	Elective Module (1/3) EC 6 CP	Elective Module (2/3) EC 6 CP	Elective Module (3/3) EC 6 CP	Specialisation Module Seminar/Project (1/2) EC 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Advanced Module (3/3) EC 6 CP	Specialisation Module Seminar/Project (2/2) EC 12 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

Note for Elective Modules: Students planning to apply for the Master in Social and Economic Psychology are advised to take the Module CM Introduction to Psychology (1320BBWPS1) in the 5th term at latest.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Economics (Start Winter Term, Study Abroad Option)

CP

3 rd Term	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Advanced Module (1/3) EC 6 CP	Advanced Module (2/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Specialisation Module Economics (2/3) EC 6 CP	30
4 th Term	<i>possible module start in the 3rd term required</i>		Specialisation Module Economics (3/3) EC 6 CP	Specialisation Module Seminar/Project (1/2) EC 12 CP		30
5 th Term Study Abroad	Studies Abroad I EC 6 CP	Studies Abroad II EC 6 CP	Studies Abroad III EC 6 CP	Studium Integrale CC 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Advanced Module (3/3) EC 6 CP	Specialisation Module Seminar/Project (2/2) EC 12 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Economics (Start Summer Term)

CP

3 rd Term	<p>Advanced Module Microeconomics CC 1289BAMMI1 6 CP</p>	<p>Advanced Module Project Course Economics CC 1287BAPVL1 6 CP</p>	<p>Advanced Module (2/3) EC 6 CP</p>	<p>Advanced Module (3/3) EC 6 CP</p>	<p>Specialisation Module Economics (1/3) EC 6 CP</p>	30
4 th Term	<p><i>possible module start in the 3rd term required</i></p> <p>Specialisation Module Current Topics in Economics CC 1289BSCTE1 12 CP</p>		<p>Specialisation Module Economics (2/3) EC 6 CP</p>	<p>Specialisation Module Seminar/Project (1/2) EC 12 CP</p>		30
5 th Term	<p>Elective Module (1/3) EC 6 CP</p>	<p>Elective Module (2/3) EC 6 CP</p>	<p>Elective Module (3/3) EC 6 CP</p>	<p>Specialisation Module Seminar/Project (2/2) EC 12 CP</p>		30
6 th Term	<p>Bachelor's Thesis CC 1287BMVWL1 12 CP</p>		<p>Specialisation Module Economics (3/3) EC 6 CP</p>	<p>Studium Integrale CC 12 CP</p>		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

Note for Elective Modules: Students planning to apply for the Master in Social and Economic Psychology are advised to take the Module CM Introduction to Psychology (1320BBWPS1) in the 5th term at latest.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Economics (Start Summer Term, Study Abroad Option)

CP

3 rd Term	Advanced Module Microeconomics CC 1289BAMMI1 6 CP	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Advanced Module (2/3) EC 6 CP	Advanced Module (3/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	30
4 th Term	<i>possible module start in the 3rd term required</i>		Specialisation Module Economics (2/3) EC 6 CP	Specialisation Module Seminar/Project (1/2) EC 12 CP		30
5 th Term Study Abroad	Studies Abroad I EC 6 CP	Studies Abroad II EC 6 CP	Studies Abroad III EC 6 CP	Studium Integrale CC 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Specialisation Module Economics (3/3) EC 6 CP	Specialisation Module Seminar/Project (2/2) EC 12 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

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B.Sc. Economics – Track Business Administration (Start Winter Term)

LP

3 rd Term	<p>Advanced Module Project Course Economics CC 1287BAPVL1 6 CP</p>	<p>Advanced Module (1/3) EC 6 CP</p>	<p>Advanced Module (2/3) EC 6 CP</p>	<p>Core Module Business Administration (1/6) EC 6 CP</p>	<p>Core Module Business Administration (2/6) EC 6 CP</p>	30
4 th Term	<p>Specialisation Module Economics and Business CC 1289BSECB1 6 LP</p>	<p>Advanced Module (3/3) EC 6 CP</p>	<p>Core Module Business Administration (3/6) EC 6 CP</p>	<p>Core Module Business Administration (4/6) EC 6 CP</p>	<p>Core Module Business Administration (5/6) EC 6 CP</p>	30
5 th Term	<p>Core Module Business Administration (6/6) EC 6 CP</p>	<p>Specialisation Module Business Administration (1/2) EC 6 CP</p>	<p>Specialisation Module Business Administration (2/2) EC 6 CP</p>	<p>Specialisation Module Project/ Seminar Economics and Business CC 1289BSSEB1 12 CP</p>		30
6 th Term	<p>Bachelor's Thesis CC 1287BMVWL1 12 CP</p>		<p>Elective Module Economics EC 6 CP</p>	<p>Studium Integrale CC 12 CP</p>		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Business Administration (Start Winter Term, Study Abroad Option)

CP

3 rd Term	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Advanced Module (1/3) EC 6 CP	Advanced Module (2/3) EC 6 CP	Core Module Business Administration (1/6) EC 6 CP	Core Module Business Administration (2/6) EC 6 CP	30
4 th Term	Specialisation Module Economics and Business CC 1289BSECB1 6 LP	Advanced Module (3/3) EC 6 CP	Core Module Business Administration (3/6) EC 6 CP	Core Module Business Administration (4/6) EC 6 CP	Core Module Business Administration (5/6) EC 6 CP	30
5 th Term Study Abroad	Studies Abroad in Management I EC 6 CP	Studies Abroad in Management II EC 6 CP	Studies Abroad in Economics EC 6 CP	Studium Integrale CC 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Core Module Business Administration (6/6) EC 6 CP	Specialisation Module Project/ Seminar Economics and Business CC 1289BSSEB1 12 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Business Administration (Start Summer Term)

CP

3 rd Term	<p>Advanced Module Microeconomics CC 1289BAMMI1 6 CP</p>	<p>Advanced Module Project Course Economics CC 1287BAPVL1 6 CP</p>	<p>Advanced Module (2/3) EC 6 CP</p>	<p>Advanced Module (3/3) EC 6 CP</p>	<p>Specialisation Module Economics and Business CC 1289BSECB1 6 CP</p>	30
4 th Term	<p>Core Module Business Administration (1/6) EC 6 CP</p>	<p>Core Module Business Administration (2/6) EC 6 CP</p>	<p>Core Module Business Administration (3/6) EC 6 CP</p>	<p>Core Module Business Administration (4/6) EC 6 CP</p>	<p>Core Module Business Administration (5/6) EC 6 CP</p>	30
5 th Term	<p>Core Module Business Administration (6/6) EC 6 CP</p>	<p>Specialisation Module Business Administration (1/2) EC 6 CP</p>	<p>Specialisation Module Business Administration (2/2) EC 6 CP</p>	<p>Specialisation Module Project / Seminar Economics and Business CC 1289BSSEB1 12 CP</p>		30
6 th Term	<p>Bachelor's Thesis CC 1287BMVWL1 12 CP</p>		<p>Studium Integrale CC 12 CP</p>		<p>Elective Module Economics EC 6 CP</p>	30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Business Administration (Start Summer Term, Study Abroad Option)

CP

3 rd Term	<p>Advanced Module Microeconomics CC 1289BAMMI1 6 CP</p>	<p>Advanced Module Project Course Economics CC 1287BAPVL1 6 CP</p>	<p>Advanced Module (2/3) EC 6 CP</p>	<p>Advanced Module (3/3) EC 6 CP</p>	<p>Specialisation Module Economics and Business CC 1289BSEC81 6 CP</p>	30
4 th Term	<p>Core Module Business Administration (1/6) EC 6 CP</p>	<p>Core Module Business Administration (2/6) EC 6 CP</p>	<p>Core Module Business Administration (3/6) EC 6 CP</p>	<p>Core Module Business Administration (4/6) EC 6 CP</p>	<p>Core Module Business Administration (5/6) EC 6 CP</p>	30
5 th Term Study Abroad	<p>Studies Abroad in Management I EC 6 CP</p>	<p>Studies Abroad in Management II EC 6 CP</p>	<p>Studies Abroad in Economics EC 6 CP</p>	<p>Studium Integrale CC 12 CP</p>		30
6 th Term	<p>Bachelor's Thesis CC 1287BMVWL1 12 CP</p>		<p>Specialisation Module Project / Seminar Economics and Business CC 1289BSSEB1 12 CP</p>	<p>Core Module Business Administration (6/6) EC 6 CP</p>		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

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B.Sc. Economics – Track Social Sciences (Sociology - Start Winter Term)

CP

3 rd Term	Advanced Module (1/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Core Module Methods of Empirical Social Research CC 1320BBMES1 6 CP	Core Module Introduction to Microsociology CC 1320BBEMI1 6 CP	Core Module Social Structure Analysis CC 1320BBSS1 6 CP	30
4 th Term	Advanced Module (2/3) EC 6 CP	Advanced Module (3/3) EC 6 CP	Advanced Project Course Economics CC 1287BAPVL1 6 CP	Specialisation Module Economics (2/3) EC 6 CP	Specialisation Module Seminar Sociology EC 6 CP	30
5 th Term	Specialisation Module Economics (3/3) EC 6 CP	Elective Module Economics with Social Sciences (1/2) EC 6 CP	Elective Module Economics with Social Sciences (2/2) EC 6 CP	Specialisation Module Project / Seminar Economics, Politics and Society CC 1302BSEPC1 12 CP <i>possible module start in the 4th term required</i>		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Studium Integrale CC 12 CP		Core Module Introduction to Macrosociology CC 1320BBEMA1 6 CP	30

Sections Core/ Advanced Specialisation Studium Integrale

Note for Elective Module Economics with Social Sciences: Students planning to apply for the Master in Social and Economic Psychology are advised to take the Module CM Introduction to Psychology (1320BBWPS1) in the 5th term at latest.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Social Sciences (Sociology - Start Winter Term, Study Abroad Option)

CP

3 rd Term	Advanced Module (1/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Core Module Methods of Empirical Social Research CC 1320BBMES1 6 CP	Core Module Introduction to Microsociology CC 1320BBEMI1 6 CP	Core Module Social Structure Analysis CC 1320BBSS1 6 CP	30
4 th Term	Advanced Module (2/3) EC 6 CP	Advanced Module (3/3) EC 6 CP	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Specialisation Module Economics (2/3) EC 6 CP	Specialisation Module Seminar Sociology EC 6 CP	30
5 th Term Study Abroad	Studies Abroad in Economics (3/3) EC 6 CP	Studies Abroad I EC 6 CP	Studies Abroad II EC 6 CP	Studium Integrale CC 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Specialisation Module Project / Seminar Economics, Politics and Society CC 1302BSEPC1 12 CP	Core Module Introduction to Macrosociology CC 1320BBEMA1 6 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Social Sciences (Sociology - Start Summer Term)

CP

3 rd Term	Advanced Module Microeconomics CC 1289BAMM1 6 CP	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Advanced Module(2/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Core Module Introduction to Macrosociology CC 1320BBEMA1 6 CP	30
4 th Term	Advanced Module (3/3) EC 6 CP	Specialisation Module Economics (2/3) EC 6 CP	Core Module Social Structure Analysis CC 1320BBSST1 6 CP	Core Module Methods of Empirical Social Research CC 1320BBMES1 6 CP	Specialisation Module Seminar Sociology EC 6 CP	30
5 th Term	Elective Module Economics with Social Sciences (1/2) EC 6 CP	Elective Module Economics with Social Sciences (2/2) EC 6 CP	Specialisation Module Economics (3/3) EC 6 CP	<i>possible module start in the 4th term required</i> Specialisation Module Project / Seminar Economics, Politics and Society CC 1302BSEPC1 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Studium Integrale CC 12 CP		Core Module Introduction to Microsociology CC 1320BBEM1 6 CP	30

Sections

Core/ Advanced

Specialisation

Studium Integrale

Note for Elective Module Economics with Social Sciences: Students planning to apply for the Master in Social and Economic Psychology are advised to take the Module CM Introduction to Psychology (1320BBWPS1) in the 5th term at latest.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Social Sciences (Sociology - Start Summer Term, Study Abroad Option)

CP

3 rd Term	Advanced Module Microeconomics CC 1289BAMM1 6 CP	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Advanced Module(2/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Core Module Introduction to Macrosociology CC 1320BBEMA1 6 CP	30
4 th Term	Advanced Module (3/3) EC 6 CP	Specialisation Module Economics (2/3) EC 6 CP	Core Module Social Structure Analysis CC 1320BBSST1 6 CP	Core Module Methods of Empirical Social Research CC 1320BBMES1 6 CP	Specialisation Module Seminar Sociology EC 6 CP	30
5 th Term Study Abroad	Studies Abroad I EC 6 CP	Studies Abroad II EC 6 CP	Studies Abroad in Economics (3/3) EC 6 CP	Studium Integrale CC 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Specialisation Module Project / Seminar Economics, Politics and Society CC 1302BSEPC1 12 CP	Core Module Introduction to Microsociology CC 1320BBEM1 6 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Social Sciences (Political Science - Start Winter Term)

CP

3 rd Term	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Advanced Module (1/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Core Module Comparative Analysis of Political Institutions CC 1335BBVAI1 6 CP	Core Module International Relations CC 1335BBIBE1 6 CP	30
4 th Term	Advanced Module (2/3) EC 6 CP	Advanced Module (3/3) EC 6 CP	Specialisation Module Economics (2/3) EC 6 CP	Specialisation Module Political Science EC 6 CP	Core Module Comparative Political Economy CC 1335BBVAO1 6 CP	30
5 th Term	Elective Module Economics with Social Sciences (1/2) EC 6 CP	Elective Module Economics with Social Sciences (2/2) EC 6 CP	Specialisation Module Economics (3/3) EC 6 CP	<p><i>possible module start in the 4th term required</i></p> Specialisation Module Project / Seminar Economics, Politics and Society CC 1302BSEPC1 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Studium Integrale CC 12 CP		Core Module European Politics CC 1335BBEPO1 6 CP	30

Sections

Core/ Advanced

Specialisation

Studium Integrale

Note for Elective Module Economics with Social Sciences (1/2): Students planning to apply for the Master in Political Sciences are advised to take the Module SpM Specialisation Political Science (1335BSVPW1) in the 5th term.

Note for Elective Module Economics with Social Sciences: Students planning to apply for the Master in Social and Economic Psychology are advised to take the Module CM Introduction to Psychology (1320BBWPS1) in the 5th term at latest.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Social Sciences (Political Science - Start Winter Term, Study Abroad Option)

CP

3 rd Term	Advanced Module Project Course Economics CC 12878APVL1 6 CP	Advanced Module (1/3) EC 6 CP	Specialisation Module Economics (1/3) EC 6 CP	Core Module Comparative Analysis of Political Institutions CC 1335BBVA11 6 CP	Core Module International Relations CC 1335BBIBE1 6 CP	30
4 th Term	Advanced Module (2/3) EC 6 CP	Advanced Module (3/3) EC 6 CP	Specialisation Module Economics (2/3) EC 6 CP	Specialisation Module Political Science EC 6 CP	Core Module Comparative Political Economy CC 1335BBVAO1 6 CP	30
5 th Term Study Abroad	Studies Abroad I EC 6 CP	Studies Abroad II EC 6 CP	Studies Abroad in Economics (3/3) EC 6 CP	Studium Integrale CC 12 CP		30
6 th Term	Bachelor's Thesis CC 12878BMVWL1 12 CP		Specialisation Module Project / Seminar Economics, Politics and Society CC 1302BSEPC1 12 CP	Core Module European Politics CC 1335BBEPO1 6 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

Note for Studies Abroad I & II: Students planning to apply for the Master in Political Sciences are advised to take modules in the field of political sciences during their 5th term.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Social Sciences (Political Science - Start Summer Term)

CP

3 rd Term	<p>Advanced Module Microeconomics</p> <p>CC 1289BAMMI1 6 CP</p>	<p>Advanced Module Project Course Economics</p> <p>CC 1287BAPVL1 6 CP</p>	<p>Advanced Module (2/3)</p> <p>EC 6 CP</p>	<p>Specialisation Module Economics (1/3)</p> <p>EC 6 CP</p>	<p>Core Module Comparative Political Economy</p> <p>CC 1335BBVAO1 6 CP</p>	30
4 th Term	<p>Advanced Module (3/3)</p> <p>EC 6 CP</p>	<p>Specialisation Module Economics (2/3)</p> <p>EC 6 CP</p>	<p>Specialisation Module Political Science</p> <p>EC 6 CP</p>	<p>Core Module Comparative Analysis of Political Institutions</p> <p>CC 1335BBVAI1 6 CP</p>	<p>Core Module International Relations</p> <p>CC 1335BBIBE1 6 CP</p>	30
5 th Term	<p>Elective Module Economics with Social Sciences (1/2)</p> <p>EC 6 CP</p>	<p>Elective Module Economics with Social Sciences (2/2)</p> <p>EC 6 CP</p>	<p>Core Module European Politics</p> <p>CC 1335BBEPO1 6 CP</p>	<p><i>possible module start in the 4th term required</i></p> <p>Specialisation Module Project / Seminar Economics, Politics and Society</p> <p>CC 1302BSEPC1 12 CP</p>		30
6 th Term	<p>Bachelor's Thesis</p> <p>CC 1287BMVWL1 12 CP</p>		<p>Studium Integrale</p> <p>CC 12 CP</p>		<p>Specialisation Module Economics (3/3)</p> <p>EC 6 CP</p>	30
<p>Sections</p> <p>Core/ Advanced Specialisation Studium Integrale</p>						

Note for Elective Module Economics with Social Sciences (1/2): Students planning to apply for the Master in Political Sciences are advised to take the Module SpM Specialisation Political Science (1335BSVPW1) in the 5th term.

Note for Core Module Comparative Political Economy: If Advanced Module Macroeconomics is taken the 3rd term, it is advised to switch Core Module European Politics to the 3rd term and Core Module Comparative Political Economy to the 5th term.

Note for Elective Module Economics with Social Sciences: Students planning to apply for the Master in Social and Economic Psychology are advised to take the Module CM Introduction to Psychology (1320BBWPS1) in the 5th term at latest.

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

B.Sc. Economics – Track Social Sciences (Political Science - Start Summer Term, Study Abroad Option)

CP

3 rd Term	Advanced Module Microeconomics CC 1289BAMMI1 6 CP	Advanced Module Project Course Economics CC 1287BAPVL1 6 CP	Advanced Module (2/3) EC 6 CP	Core Module European Politics CC 1335BBEPO1 6 CP	Core Module Comparative Political Economy CC 1335BBVAO1 6 CP	30
4 th Term	Specialisation Module Economics (1/3) EC 6 CP	Specialisation Module Economics (2/3) EC 6 CP	Specialisation Module Political Science EC 6 CP	Advanced Module (3/3) EC 6 CP	Core Module International Relations CC 1335BBIBE1 6 CP	30
5 th Term Study Abroad	Studies Abroad I EC 6 CP	Studies Abroad II EC 6 CP	Studies Abroad in Economics (3/3) EC 6 CP	Studium Integrale CC 12 CP		30
6 th Term	Bachelor's Thesis CC 1287BMVWL1 12 CP		Specialisation Module Project / Seminar Economics, Politics and Society CC 1302BSEPC1 12 CP	Core Module Comparative Analysis of Political Institutions CC 1335BBVAI1 6 CP		30

Sections

Core/ Advanced

Specialisation

Studium Integrale

Note for Studies Abroad I & II: Students planning to apply for the Master in Political Sciences are advised to take modules in the field of political sciences during their 5th term.

Study plans including a semester abroad

a) Track: Economics, Business Administration, Social Sciences (Sociology), Social Sciences (Political Science)

The fifth semester is mostly suitable for studying abroad.

In view of the model study plan sequence and the credit transfer options in the specialisation section (18 CPs) and in the Studium Integrale (12 CP), Credit Points in the recommended modules can be transferred.

b) General remarks

For questions about studying abroad the [ZIB WiSo](#) is at your disposal.

Additionally, it is always possible not to request a semester on leave (*Urlaubssemester*) if you spend a semester abroad such that examinations can be taken upon return to the University of Cologne (if it is individually feasible).

1.6 Modules with mid-term examinations

Some modules have courses that only run for half a term and usually with twice the normal number of classes. For these modules, the term is divided into two roughly equal halves. In fall, the mid-term usually ends at the beginning of December; in spring, it is usually in the middle or at the end of May. Often, the examinations for these courses are held mid-term, enabling students to reduce their examination load at the end of term.

The information in the campus management system (KLIPS) regarding the dates of courses and examinations is relevant in this context.

1.7 Calculation of the overall mark

The marks for each examination are determined by the respective examiners. The overall mark for the bachelor degree combines the marks for the various sub-categories, weighted based on the respective number of credit points attainable and each sub-category's contribution towards the overall mark for the examinations for which marks are given. The marks for the sub-categories are calculated as the mean of the examination results in line with the weighting for each examination in terms of the credit points it contributes to the overall mark for the examinations in the respective category for which marks are given. If the result of a module examination is calculated based on several components, the mark is calculated based on a weighting given in the module description. The overall mark for the degree is calculated as the weighted arithmetic mean of the marks for the subject categories and the mark for the bachelor's thesis. On the Economics programme, the weighting for the contributions to the overall mark are as follows:

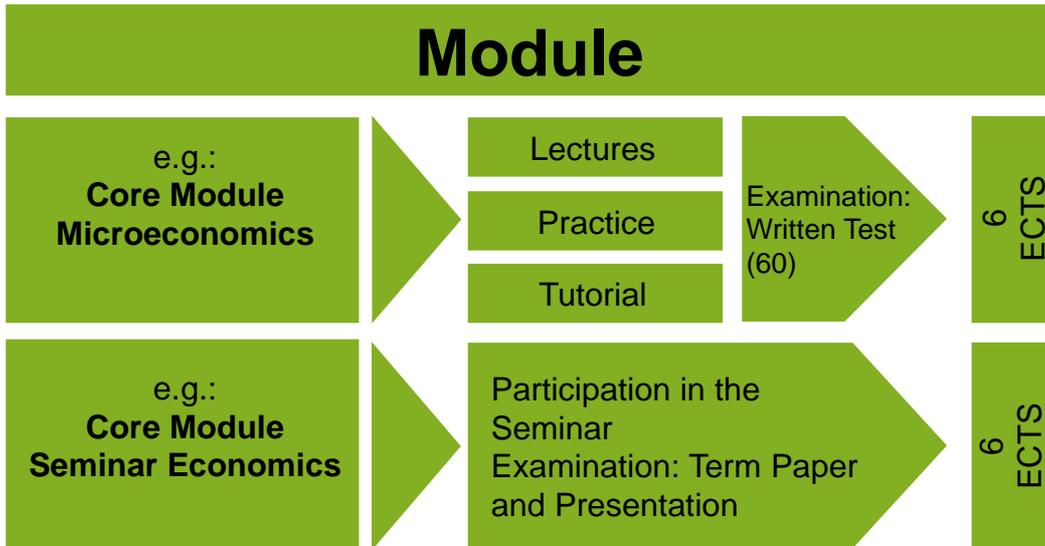
- a) Mark for Core and Advanced Section: 84 of 168 CPs
- b) Mark for Specialisation Section: 72 of 168 CPs
- c) Mark for Bachelor's Thesis: 12 of 168 CPs.

1.8 Modularity

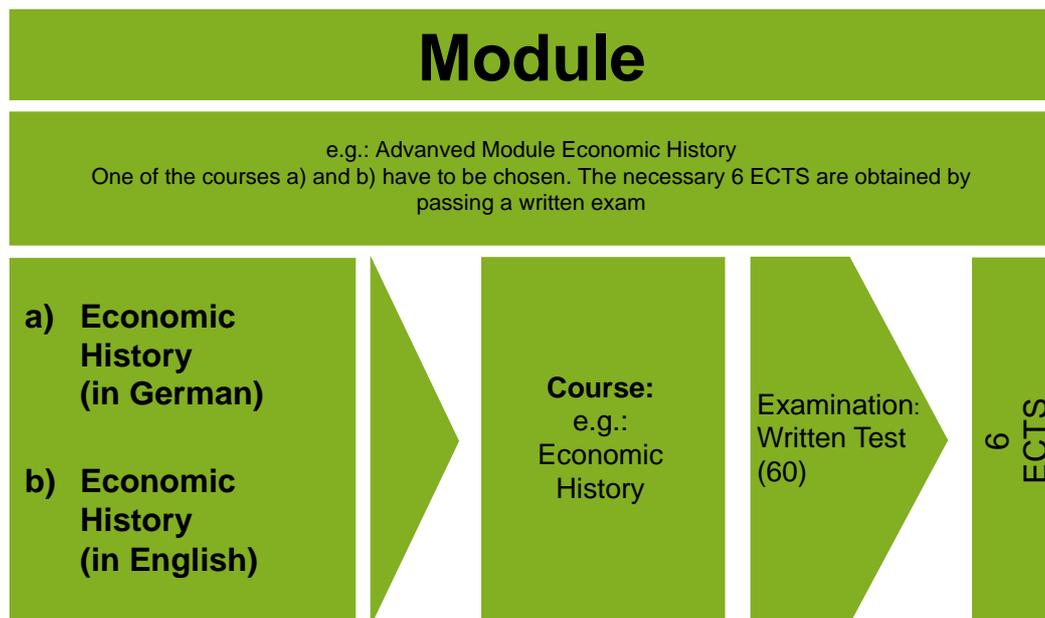
The subject categories on the bachelor programmes are divided into modules, the contents of which are presented in the module descriptions. The bachelor module catalogue can be viewed in the [download section](#) of the WiSo faculty website. Students who pass the necessary examinations are awarded credit points as proof of their successful participation in a module. The module examinations are taken at regular intervals during the programme. Each module consists of various parts and can usually be completed in one or two terms (see the "Duration" section in the module description). A module can consist of lectures, exercises and/or tutorials on the same subject. There are also modules that only comprise one type of class, e.g. a seminar. In some cases, modules offer students a choice between various courses and they are required to take one or more of them. In these cases, the examination can refer to the content of one or of several courses.

When planning your studies, please remember that not every module is offered every term. To find out whether a module is being offered, refer to the "Module availability" section of the module description.

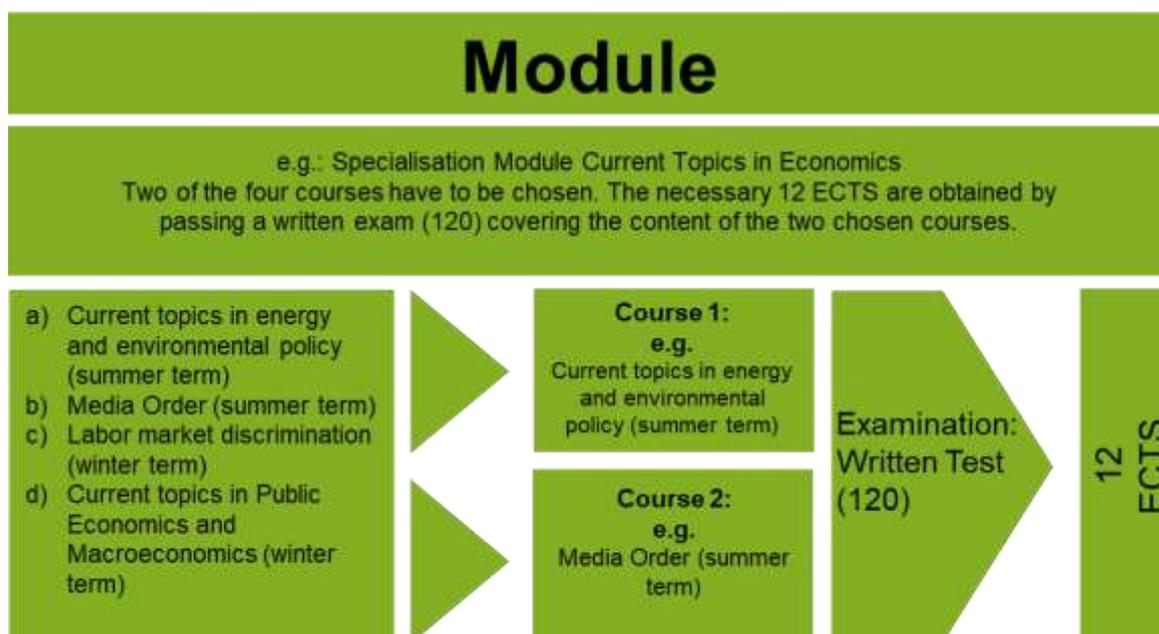
The following examples are to be understood exclusively as illustrations of the individual scenarios; they do not necessarily include modules of the present study programme.



Scenario 1: The module can consist of one teaching and learning method or several complementary teaching and learning methods on the same topic.



Scenario 2: One of the two courses must be chosen and the exam must be passed.



Scenario 3: Several courses are combined and at the end a test on the contents of these courses is completed successfully and the ECTS are thus acquired.

1.9 Rules for failed attempts

Students may retake module examinations that they have failed. The number of attempts is limited to three per module.

In addition, additional three resit attempts can be granted to students at any point of the programme. Students who have accumulated at least 140 credit points are granted a further additional attempt. If a student fails an examination in the three additional attempts and the extra attempt for students with 140 points or more, they are deemed to have failed the programme at the final attempt. However, students may only be eligible for additional attempts beyond the initial three attempts if none of the first three examination attempts were failed due to cheating or to an offence. If the candidate fails a module examination three times, he or she will receive a written notification informing him or her of the options available. We recommend all students who fail the initial three attempts to seek advice from WiSo-Student Service Point before embarking upon an additional attempt.

Where a module examination consists of several components, the candidate must obtain a “bestanden” (pass) mark, or at least an “ausreichend (4,0)” (sufficient) mark, in all of the examination components. All components marked “mangelhaft (5,0)” or “nicht bestanden” (fail) must be retaken.

It is not possible to resit module examinations that have already been passed.

A failed bachelor's thesis can be retaken once, with a new topic. Students must register for their second attempt within six months of the result of their first attempt being announced.

2 Support for students

2.1 Course registration in KLIPS 2.0

KLIPS 2.0 is the central campus management system of the University of Cologne. At the WiSo faculty, KLIPS 2.0 serves as a student organization tool. Students should use it as an online course catalogue, for registration and deregistration of courses and examinations, as well as an overview of the complete study programme and calendar. Information on current dates and deadlines of the WiSo faculty, as well as video tutorials and FAQs about KLIPS can be found on the homepage of WiSo-KLIPS-Support. If you have further questions, feel free to contact WiSo-KLIPS-Support via e-mail (klips-wiso@uni-koeln.de). For account questions, contact the central KLIPS support.

2.2 Exam registration in KLIPS 2.0

Examinations on the various programmes are always managed via KLIPS 2.0. Students must register for them within specified deadlines. Please note that registration for courses without restriction on participation via KLIPS and registration for the corresponding module examinations are two completely separate processes. In the case of courses which are subject to a restriction on participation, an examination registration is generally only possible if a registration for the course has been submitted beforehand. Most examinations in written test form are offered twice per term. Often, this will be to "space out" the dates, i.e. students can choose the date that best fits their examination schedule. In some cases, however, the second examination may be a genuine repetition of the first, depending on the department/institute concerned.

All WiSo Faculty examination candidates are entitled to see their examination papers after they have been marked. For more information, please visit the WiSo Examination Office website.

2.3 Subject-specific and examination advice

General advice for students, especially regarding study options and programme requirements, is available from WiSo-Student Service Point (WiSSPo) for all programmes at the WiSo Faculty. The WiSSPo also offers subject-specific recommendations for students' study plans for the first semester plus information on how the individual programmes are structured. It issues transcripts of records in German and English as well as ranking certificates. The

WiSSPo is also the first contact point students should refer to if they have any other questions or problems concerning their studies. The centre can be contacted by telephone, in person or by email. The opening hours and contact data can be found on the corresponding webpage.

Subject-specific advice is provided during the designated times by the University's faculty members and associated teaching staff ("akademische Mitarbeiterinnen und Mitarbeiter") involved in the teaching on the programme. The designated times are announced by means of notices in the institutes and on the departments'/institutes' websites.

Legally binding information concerning examinations and examination procedures is provided by the WiSo Faculty Examination Office. It also issues letters of assignment to the appropriate term of the programme. All the necessary information, contact details and opening hours can be found on the corresponding webpage.

2.4 Academic Working

Students who seek support with academic writing of term and final papers, which goes beyond the Core Module Seminar Economics, can participate in various courses offered by the University of Cologne to practice the process of academic writing. These include:

a) Writing advice/consultation

The Kompetenzzentrum Schreiben, the Professional Center, the Kölner Studierendenwerk and the programme SchreibArt offer advice as well as courses related to the issues that arise when writing an academic paper.

b) Literature research

The university library offers various courses especially for researching literature.

c) Text processing and literature administration

The Regionales Rechenzentrum provides courses regarding text processing and literature administration.

Students can register for the courses of the Professional Center and the SchreibArt programme in the **Studium Integrale** under „Kompetenzen für das Studium“ (competencies for studies). There are even more offers made by the WiSo-faculty that can be elected in the **Studium Integrale**. Hence, these courses can be credited for your studies.

2.5 Other sources of information and advice

International students who study at the WiSo Faculty for part of their programme can turn to the International Relations Centre (“Zentrum für Internationale Beziehungen” or “ZIB”) for help with any questions they have. Cologne University students preparing to study abroad can also contact the ZIB for support. The Centre also runs a variety of summer schools, short programmes and Business English courses. The services, courses and people to contact can be found on the corresponding webpage.

The Faculty’s Credit Transfer Centre (“Zentrum für die Anrechnung auswärtiger Leistungen”) is responsible for recognising credits accumulated in other institutions. This applies both to credits students have gained at other higher education institutions in Germany or abroad prior to studying at the WiSo Faculty, and to (advance) transfer of credits that students plan to accumulate abroad or have already accumulated abroad as part of a WiSo Faculty programme. This system eliminates the need to make individual inquiries to departments/institutes and examination offices. Students can find out everything they need to know about the transfer process on the corresponding webpage.

The WiSo Career Service offers advice and support for students from the WiSo Faculty looking for an internship or profession that is right for them. It also helps them as they plan their career and apply for jobs. In addition, the WiSo Career Service organises seminars, presentations and special events in cooperation with employers and external and internal experts. It also works with other partners in the Faculty and the University to support and guide students as they decide on a career path.

The WiSo IT Service runs regular courses dealing with standard software and field-specific programs.

In case of study-related or personal difficulties, the psychosocial counselling (“Psycho-Soziale Beratung”) of the Kölner Studierendenwerk can be called upon. In addition to psychological and social counselling, it also offers writing and learning counselling and support for pregnant women and students with children.

As a further offer, there is Nightline Cologne, the listening and information telephone of students for students. It is available to all students at Cologne universities and colleges.

The WiSo student council represents the interests of all students from the WiSo faculty. In addition to advice from fellow students it also provides a variety of useful services for studying at the WiSo faculty. Any information can be found at wiso-buero.uni-koeln.de or by directly writing an email to wiso-buero@uni-koeln.de.

3 Module tables and descriptions

3.1 Core and Advanced Section

In accordance with Section 31(1), No. 1 of the Examination Regulations, students must accumulate 84 CPs in the Core and Advanced Section.

Group	Module	CP	CC/EC	Reqd. CP
Core Section	CM Introduction to Economics	6	CC	36
	CM Microeconomics (VWL)	6	CC	
	CM Macroeconomics (VWL)	6	CC	
	CM Statistics	6	CC	
	CM Mathematics	6	CC	
	CM Seminar Economics	6	CC	
Advanced Section	AM Microeconomics (Conflict, Cooperation and Competition)	6	CC	48
	AM Macroeconomics	6	CC	
	AM Statistics and Econometrics	6	CC	
	AM Public Economics	6	CC	
	AM International Economics	6	EC	
	AM Behavioural Economics	6	EC	
	AM Ecological Economics	6	EC	
	AM Economic History	6	EC	
	AM Project Course Economics	6	CC	

3.2 Specialisation Section

In accordance with Section 31(1), No. 2 of the Examination Regulations, students must accumulate 72 CPs in the specialisation section.

Specialisation Section Track Economics

Group	Module	CP	CC/EC	Reqd. CP
Specialisation Economics	SpM Current Topics in Economics	12	CC	30
	SpM Economics	6	EC	
	SpM Economics and Business	6	EC	
	SpM Economics and Society	6	EC	
	SpM Economics and Politics	6	EC	
	SpM Empirical Methods and Data Analysis	6	EC	
Seminar	SpM Project/Seminar Economics	12	EC	24
	SpM Project/Seminar Empirical Methods and Data Analysis	12	EC	
	SpM Project/Seminar Economics and Business	12	EC	
	SpM Project/Seminar Economics, Politics and Society	12	EC	
Elective	CM Introduction to Business Administration	6	EC	18
	CM Accounting I	6	EC	
	CM Introduction to Microsociology	6	EC	
	CM Introduction to Macrosociology	6	EC	
	CM Comparative Analysis of Political Institutions	6	EC	
	CM Comparative Political Economy	6	EC	
	CM International Relations	6	EC	
	CM European Politics	6	EC	
	AM Law for Economists	6	EC	
	CM Fundamentals of Information Systems	6	EC	
	CM Corporate and Business Ethics	6	EC	
	CM Introduction to Psychology	6	EC	
	SpM Economic Geography I	6	EC	
	SpM Economic Geography II	6	EC	
	SuM Co-operative Economics	6	EC	
	SuM Solidarity-based Economics	6	EC	
	SuM Entrepreneurship	6	EC	
	Studies Abroad I (VWL)	6	EC	
	Studies Abroad II (VWL)	6	EC	
	Studies Abroad III (VWL)	6	EC	

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Specialisation Section Track Business Administration

Group	Module	CP	CC/EC	Reqd. CP
Fundamentals Business Administration	CM Accounting I	6	EC	36
	CM Corporate Development I	6	EC	
	CM Finance I	6	EC	
	CM Marketing I	6	EC	
	CM Supply Chain Management I	6	EC	
	CM Corporate and Business Ethics	6	EC	
	CM Fundamentals of Information Systems	6	EC	
Specialisation Business Administration	SpM Accounting and Taxation I	6	EC	12
	SpM Accounting and Taxation II	6	EC	
	SpM Corporate Development I	6	EC	
	SpM Corporate Development II	6	EC	
	SpM Finance I	6	EC	
	SpM Finance II	6	EC	
	SpM Marketing I	6	EC	
	SpM Marketing II	6	EC	
	SpM Supply Chain Management I	6	EC	
	SpM Supply Chain Management II	6	EC	
	SpM Media and Technology Management I	6	EC	
	SpM Media and Technology Management II	6	EC	
	SpM Economic Geography I	6	EC	
	SpM Economic Geography II	6	EC	
	SuM Entrepreneurship	6	EC	
	Studies Abroad in Management I	6	EC	
	Studies Abroad in Management II	6	EC	
Elective	SpM Economics and Business	6	CC	24
	SpM Project/Seminar Economics and Business	12	CC	
	SuM Current Topics in Economics	6	EC	
	SpM Economics	6	EC	
	SpM Economics and Society	6	EC	
	SpM Economics and Politics	6	EC	
	SpM Empirical Methods and Data Analysis	6	EC	
	Studies Abroad in Economics	6	EC	

MODULE CATALOGUE – ECONOMICS - BACHELOR OF SCIENCE

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

Specialisation Section Track Social Sciences

Group	Module	CP	CC/ EC	Reqd. CP	
Sociology	CM Introduction to Microsociology	6	CC	30	30
	CM Introduction to Macrosociology	6	CC		
	CM Social Structure Analysis	6	CC		
	CM Methods of Empirical Social Research	6	CC		
	SpM Seminar Actions/ Norms/ Networks	6	EC		
	SpM Seminar Education/ Work/ Organisation	6	EC		
	SpM Seminar Family/ Ageing/ Migration	6	EC		
	SpM Seminar Culture/ Values/ Cohesion	6	EC		
Political Science	CM Comparative Analysis of Political Institutions	6	CC	30	
	CM Comparative Political Economy	6	CC		
	CM International Relations	6	CC		
	CM European Politics	6	CC		
	SpM Political Institutions	6	EC		
	SpM Representation and Elections	6	EC		
	SpM Comparative Political Economy	6	EC		
	SpM International and Multi-level Politics	6	EC		
Specialisation Social Sciences	SpM Project/Seminar Economics, Politics and Society	12	CC	30	
	SpM Economics and Business	6	EC		
	SpM Economics and Society	6	EC		
	SpM Economics and Politics	6	EC		
	SuM Current Topics in Economics	6	EC		
	SpM Economics	6	EC		
	SpM Empirical Methods and Data Analysis	6	EC		
	Studies Abroad in Economics	6	EC		
Elective	CM Introduction to Business Administration	6	EC	12	
	CM Accounting I	6	EC		
	AM Law for Economists	6	EC		
	CM Corporate and Business Ethics	6	EC		
	CM Fundamentals of Information Systems	6	EC		
	CM Introduction to Psychology	6	EC		
	SpM Economic Geography I	6	EC		
	SpM Economic Geography II	6	EC		
	SuM Co-operative Economics	6	EC		
	SuM Solidarity-based Economics	6	EC		
	SpM Specialisation Political Science	6	EC		
	SuM Entrepreneurship	6	EC		
	Studies Abroad I (VWL Sozialwissenschaften)	6	EC		
	Studies Abroad II (VWL Sozialwissenschaften)	6	EC		

3.3 Studium Integrale

All of the Faculty's bachelor programmes include an interdisciplinary component, known as the Studium Integrale, in which students accumulate 12 credit points. The Studium Integrale is a university-wide and interdisciplinary component of the courses of study in which academic and professional competences are imparted. The Studium Integrale has both theoretical and practical content, enabling students to focus on more academic aspects or topics related to their future careers enhancing their employability. It aims to teach and develop skills that go beyond subject-specific knowledge or that are related to basic academic and personal traits: scientific curiosity, systematic and analytical thinking, and ability to deal with complexity, a solution-minded outlook plus other abilities such as teamwork and foreign language skills.

The Studium Integrale courses are run jointly by the faculties and the University's Professional Centre. They enable students to pursue their own interests in more depth, gain an insight into other subjects and departments, attend courses dealing with issues of relevance to society, acquire skills relevant to their future careers and attend language classes. The "Universitas" segment offers formats especially designed for the Studium Integrale, such as lecture series on societal issues with related workshops. In addition, the Studium Integrale offers students assistance with their learning and studying, helping them with such questions as how to write an academic paper or how to conduct literature reviews. Periods of training abroad and work experience can also be credited in the Studium Integrale. The Studium Integrale carries 12 credit points in total and formally counts as a module. There is no restriction on the number of attempts possible for Studium Integrale examinations.

Any credit points attained in the Studium Integrale over and above the 12 credit points specified in the study structure are shown on the transcript of records.

3.4 Bachelor's Thesis

The bachelor's thesis carries 12 CPs and is written at the end of the programme. Its aim is to illustrate that the candidate is capable of working and reflecting independently on a specific problem related to the subject matter covered on the programme, using the necessary methods and within a specified period. On the Economics programme, the topic of the bachelor's thesis must be significantly related to Economics and must reflect methods learned during the programme. Group bachelor's theses can also be permitted if a clear distinction between and assessment of each candidate's contribution is possible. Objective criteria that make a clear distinction possible, such as sections, page numbers or topics, are used to indicate which student made which contribution. The total workload required for a group thesis must exceed that required for an individual bachelor's thesis to an appropriate extent. The difficulty and content of a group thesis must meet the same requirements as for theses undertaken individually and independently. The contribution made by each individual must meet the requirements for bachelor's theses.

To be allowed to register for the bachelor's thesis component, candidates must have acquired at least 100 credit points. In line with the number of credit points it carries, the workload allotted for the thesis is 360 hours, i.e. 12 weeks. Bachelor's theses should not be more than 40 pages long. Candidates who have earned all of the necessary credit points, except for the bachelor's thesis, must register within a period of one year to write their bachelor's thesis. Further and more detailed information concerning bachelor's theses can be found in the examination regulations.

There is no central registration for the Bachelor's thesis. The registration takes place after agreement of the supervision at the individual chairs and/or institutes. The supervision process differs between the supervisors. Information will be provided at the individual chairs or institutes. You will find a central overview of the providers in the Economics area in KLIPS. It is advisable to initiate support in the pre-semester. The Bachelor's seminar is neither a prerequisite for the Bachelor's thesis nor is there any entitlement to supervision based on participation in a specific Bachelor's seminar.

3.5 Module Descriptions

3.5.1 Preparatory Module

Preparation Module Mathematics					
Module code	Workload 180	ECTS credits none, school's additional offer	Module language German	Module availability every term	Duration 1 term
1	Courses Preparation Course for Mathematics		Contact hours 60 h	Self-Studies 120 h	Course Language German
2	Module Content <ul style="list-style-type: none"> • formal/technical calculating/arithmetic • vector and matrix algebra • functions, sequences and marginal values • differential calculus for functions of one variable • integral calculus for functions of one variable 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ...repeat and apply the essential learning content of mathematics, which they have learned in school and is essential for the Bachelor programme. ...complement their school's knowledge relating to topics that were not part of exams or the schedule and apply that knowledge.				
4	Teaching and learning methods lecture with integrated exercise				
5	Module entry requirements No recommendations				
6	Mode of end-of-module examination none				
7	Prerequisites for awarding of credit points no awarding of ECTS credits, school's additional offer				
8	Other programmes that use the module Bachelor of Science Business Administration Bachelor of Science Economics				
9	Module Manager Dr. Christoph Scheicher				

10	Miscellaneous <ul style="list-style-type: none">• The participation in the preparation course is optional and is recommended to students who chose basic course in Mathematics in school or did not gain good results in the advanced course.• The preparation course normally takes place as block course in the month before the lecture starts• An application is not required.
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3.5.2 Core and Advanced Section

CM Introduction to Economics					
Module Code 1289BBMVL1	Workload 180h	ECTS Credits 6	Module Language German	Module Availability every term	Duration 1 Term
1	Courses Introduction to Economics		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Current and central questions for Economics • Approach and Methods of Economics 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know common methods in the area of economics. ... know and understand basic theories in the area of economics. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Geographie: Nebenfach VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				
9	Module Manager Univ.-Prof. Michael Krause, Ph.D.				
10	Miscellaneous The module is offered in the first semester term.				

CM Microeconomics (VWL)					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BBMMI1	180h	6	German and English	every term	1 Term
1	Courses Introduction to Microeconomics		Contact Hours 90h	Self-Studies 90h	Course Language German
2	Module Content Fundamental questions and methodology of microeconomics: the allocation of scarce resources to markets (competitive and monopoly markets) and the economic behaviour of individual economic actors, in particular households and companies (supply and demand).				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in the area of microeconomics in pre-structured contexts in a solution-oriented way. ... know and understand basic theories in the area of microeconomics ... communicate continuously and purposefully within teaching and learning groups. ... reflect their own performance during their electronic homework and implement feedback constructively.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Geographie: Nebenfach VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				
9	Module Manager Univ.-Prof. Dr. Oliver Gürtler				

10	Miscellaneous The electronic homework in ILIAS is an essential part of the workload. Bonus points for the final exam can be achieved by sending in bonus tasks. The lecture is partially conducted using an inverted classroom concept. The contents of the e-lecture and the e-homework are to be prepared before attending the lecture and are assumed to be known. Therefore, contact hours are reduced to 78 h and self-study hours increase to 108 h.
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CM Macroeconomics (VWL)					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BBMMA1	180h	6	German	every term	1 Term
1	Courses Introduction to Economics		Contact Hours 90h	Self-Studies 90h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Measurement and interpretation of macroeconomic aggregates • Determinants and importance of interaction between markets and prices for general equilibrium allocations • Causes of inflation, financial crises, unemployment, and business cycles and their relation to frictions in goods, credit, and labour markets • Effects of fiscal and monetary policy and other economic policy measures in the short and medium run 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in the area of macroeconomics in pre-structured contexts in a solution-oriented way. ... know and understand basic theories in the area of macroeconomics. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (90)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Geographie: Nebenfach VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				

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9	Module Manager CMR Center for Macroeconomic Research
10	Miscellaneous In the self-study phase, tutorials are offered.

CM Statistics					
Module Code 1314BBMST1	Workload 180h	ECTS Credits 6	Module Language German	Module Availability every term	Duration 1 Term
1	Courses Descriptive Statistics and Probability Theory		Contact Hours 120h	Self-Studies 60h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Fundamental methods of descriptive statistics • Fundamentals of probability theory 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand common methods in the areas of statistics and probability. ... discuss results with teaching staff and other students. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (90)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				
9	Module Manager Prof. Dr. Rainer Dyckerhoff Dr. Bastian Gribisch				
10	Miscellaneous				

CM Mathematics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1314BBMMA1	180h	6	German	every term	1 Term
1	Courses Mathematical Methods		Contact Hours 105h	Self-Studies 75h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Repetition of relevant school knowledge • Combinatorics • Basic concepts of linear algebra • Basics of financial mathematics • Functions of several variables • Differential calculus for functions of several variables and their economic applications • Optimization with and without constraints for functions of several variables • Integral calculus for functions of one and several variables as well as their application in statistics 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in mathematics for business and economics in pre-structured contexts in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... design their learning and working processes independently. ... reflect their own performance during their electronic homework and implement feedback constructively.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (90)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				

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	Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration
9	Module Manager Dr. Christoph Scheicher
10	Miscellaneous After lectures, electronic homework should be completed. Bonus points towards the final exam can be achieved through completing e-homework. The contents of the lecture are to be reviewed before exercise classes (if necessary, with the help of the linked video tutorials). The e-homework has to be completed individually before exercise classes and the material is assumed to be known for these classes. Interactive exercise classes take place in larger groups, interactive tutorials in smaller groups. Required reading (in German): Mosler, Dyckerhoff, Scheicher (current edition): Mathematische Methoden für Ökonomen. Video tutorials (in German): https://www.youtube.com/MathematischeMethoden

CM Seminar Economics					
Module Code 1287BBSEC1	Workload 180h	ECTS Credits 6	Module Language German	Module Availability every term	Duration 1 Term
1	Courses Scientific Writing and Presenting in Economics		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Time scheduling • Bibliography, footnotes/references, literature administration program • Literature search • Determine topic, title and leading question • Exposé and outline of the thesis 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... collect, systematize and synthesize literature on a selected topic in economics. ... present and discuss results with teaching staff and other students. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements Recommendation: CM Introduction to Economics				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics				
9	Module Manager Dr.' Julia Fath				
10	Miscellaneous E-Lectures and electronic homework in ILIAS are an essential part of the workload.				

AM Microeconomics (Conflict, Cooperation and Competition)					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BAMMI1	180h	6	German	every 2nd term - summer term	1 Term
1	Courses Game Theory and Strategic Thinking		Contact Hours 45h	Self-Studies 135h	Course Language German
2	Module Content • Introduction to the science of strategic thinking and applications				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way in the area of strategic thinking and competition policy. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Microeconomics or CM Fundamentals of Microeconomics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Axel Ockenfels				

10	Miscellaneous					
AM Macroeconomics						
Module Code 1302BAMMA1		Workload 180h	ECTS Credits 6	Module Language German	Module Availability every 2nd term - summer term	Duration 1 Term
1	Courses Economic Growth and Inequality			Contact Hours 45h	Self-Studies 135h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Stylized facts and theoretical approaches explaining long-run economic growth and inequality. • The course will consider long-run trends and recent developments in macroeconomic aggregates like income, wealth, or consumption as well as the distribution of these variables. • A particular focus will be on the effect of the accumulation of human and physical capital, of technological progress and automation on economic growth, inequality and pollution. 					
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories in the area of macroeconomics in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria.					
4	Teaching and Learning Methods lecture practice					
5	Module Entry Requirements Recommendation: Either CM Macroeconomics or CM Fundamentals of Macroeconomics					
6	Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:					

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	Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Peter Funk
10	Miscellaneous

AM Statistics and Econometrics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1314BAMST1	180h	6	German	every term	1 Term
1	Courses Statistical Inference and Econometrics		Contact Hours 120h	Self-Studies 60h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Continuation of probability theory from the Core Module • Fundamentals of statistical inference • Fundamentals of econometrics 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in the area of statistics and econometrics in pre-structured contexts in a solution-oriented way. ... systematize and synthesize data. ... communicate continuously and purposefully within teaching and learning groups. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements Recommendation: CM Statistics or CM Mathematics (Information Systems)				
6	Mode of End-Of-Module Examination Written test: WT (90)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Mathematik: Nebenfach WiWi Bachelor of Science Wirtschaftsmathematik: Nebenfach WiWi Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Wirtschaftsinformatik: Core Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				

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9	Module Manager Prof. Dr. Rainer Dyckerhoff Dr. Bastian Gribisch
10	Miscellaneous In the self-study phase, tutorials are offered.

AM Public Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1302BAMWF1	180h	6	German	every term	1 Term
1	Courses Policy of Economics and Finance		Contact Hours 45h	Self-Studies 135h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Welfare economics and state intervention (equity/efficiency trade-off, market failure: natural monopolies, externalities, public goods, asymmetric information) • Economic order and systems • Fundamentals of Political Economics • Social security and redistribution • Tax system, tax effects and optimal taxation • Current challenges of economic and financial policy (e.g. climate policy and inequality) 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse current questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Microeconomics and CM Macroeconomics or CM Fundamentals of Economics or CM Fundamentals of Microeconomics and CM Fundamentals of Macroeconomics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				

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	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Matthias Messner
10	Miscellaneous

AM International Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1302BAMIE1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) International Economics (in German) b) International Economics		Contact Hours a) 60h b) 60h	Self-Studies a) 120h b) 120h	Course Language a) German b) English
2	Module Content Economic theories and quantitative-empirical evidence in the area of International Economics: <ul style="list-style-type: none"> • Technology, comparative advantages and international trade: Ricardian Model; • Specific factors, trade, and incomes: Specific Factor Model; • Resources, trade, and incomes: Heckscher-Ohlin Model; • External economies of scale and international location of production; • Internal economies of scale, imperfect competition, and trade; • Multinational firms; Dumping; • Import- and export-related policy interventions; Political economy of trade policy; • International migration; International agreements and globalization. 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of International Economics. ... apply methods and theories in pre-structured contexts in a solution-oriented way. ... establish and evaluate independently developed positions. ... question and critically reflect on current social developments. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: CM and AM Microeconomics, CM Macroeconomics, CM Mathematics, CM Statistics and AM Statistics and Econometrics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination in course a) or b)				
8	Other Programmes that Use the Module Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL				

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	Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL
9	Module Manager Univ.-Prof. Dr.' Susanne Prantl
10	Miscellaneous In the summer semester 2024, a short exam preparation course will be offered, for which the contents and materials of the course from the summer semester 2023 will be used. Important dates and further information can be found on the online systems KLIPS and ILIAS.

AM Behavioural Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BAMBE1	180h	6	English	every 2nd term - summer term	1 Term
1	Courses Behavioural Economics		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content The aim of this module is to provide a grounding in the main areas of study within behavioural economics, including bounded rationality, heuristics and biases, choice under risk and uncertainty, temptation and self-control, fairness and reciprocity, reference dependence and aspiration adaption.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories in the area of behavioural economics in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Microeconomics or CM Fundamentals of Microeconomics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				
9	Module Manager Fachbereich Mikroökonomik Jun.-Prof. Dr. Frederik Schwerter				

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10	Miscellaneous
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AM Ecological Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BAMEE1	180h	6	English	every 2nd term - winter term	1 Term
1	Courses Ecological Economics		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content This module covers selected issues in ecological economics, i.e. the economics relevant to "space ship Earth". Ecological economics recognises the finiteness of the planet regarding physical (material and energy) resources and limits to absorptive capacities within ecosystems. The module includes natural science foundations, especially the laws of thermodynamics and their relevance for economics. It covers the role of energy conversion in wealth creation, and the role of entropy production in environmental impacts. Implications regarding energy and environmental regulation are discussed.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... communicate continuously and purposefully within teaching and learning groups. ... communicate in English. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: CM Microeconomics and CM Macroeconomics or CM Fundamentals of Economics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				

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	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager PD Dr. Dietmar Lindenberger
10	Miscellaneous

AM Economic History					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1302BAMEH1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses a) Economic History b) Economic History		Contact Hours a) 60h b) 60h	Self-Studies a) 120h b) 120h	Course Language a) German b) English
2	Module Content <ul style="list-style-type: none"> • Introduction to European economic history • Presents economic theories and quantitative evidence to explain periods of growth and stagnation • Compares explanations for the origins of the Industrial Revolution, the timing of the Great Divergence, and describes changes in the institutional framework during the transition to sustained growth 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, historical, social, and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Statistics and AM Statistics and Econometrics or CM Data Analysis and AM Statistics (SoWi) or CM Introduction to Statistics and CM Data Analysis and Econometrics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a) or course b).				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Mathematik: Nebenfach VWL Bachelor of Science Wirtschaftsmathematik: Nebenfach VWL Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL				

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	Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Erik Hornung
10	Miscellaneous

AM Project Course Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1287BAPVL1	180h	6	German and English	every term	1 Term
1	Courses a) Project b) Project		Contact Hours a) 30h b) 30h	Self-Studies a) 150h b) 150h	Course Language a) German b) English
2	Module Content • Working on scientific questions in form of a project in economics, econometrics, or business. Project work should be done in teams conducting, e.g., case studies, simulation games, or replication/verification studies.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analysieren (aktuelle) Fragestellungen und Herausforderungen im Rahmen von vorstrukturierten Kontexten. ... kommunizieren kontinuierlich und zielgerichtet innerhalb von Lehr- und Lerngruppen. ... reflektieren die eigenen Leistungen und setzen Feedback konstruktiv um.				
4	Teaching and Learning Methods project				
5	Module Entry Requirements Recommendation: CM Introduction to Economics, CM Microeconomics, CM Macroeconomics				
6	Mode of End-Of-Module Examination Written test: PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a) or course b)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Core and Advanced Section Economics				
9	Module Manager Academic Director				
10	Miscellaneous If necessary, the students receive training in the tools and methods to be used in advance as part of a preliminary course. The preliminary course at the beginning of the course may end with a test as part of the portfolio examination. The students work self-organized in teams of up to four persons. The teams have to present fixed milestones on fixed dates. There is feedback for intermediate steps so that all teams are able to complete their assignment.				

3.5.3 Specialisation Section

3.5.3.1 Track Economics

SpM Current Topics in Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSCTE1	360h	12	German and English	every term	1 or 2 Term(s)
1	Courses a) Current topics in energy and environmental policy (summer term) b) Medienordnung (summer term) c) Labor market discrimination (winter term) d) Current topics in Public Economics and Macroeconomics (winter term)		Contact Hours a) 45h b) 45h c) 45h d) 45h	Self-Studies a) 135h b) 135h c) 135h d) 135h	Course Language a) English b) German c) German d) English
2	Module Content Working on various current socially relevant topics with the use of economic approaches and methods a) This course covers current topics in energy and environmental policy. Examples include emission trading schemes and their application, the German coal phase-out, or the promotion of renewable energies. The course covers both theoretical aspects (what mechanisms and incentives are involved) and practical aspects (case studies) of such policies. b) Topics from the field of media markets: Special features - Market failure and state failure - Industrial economics - External effects - Political economics - Current developments c) Including educational discrimination, Gender gap, Unequal career opportunities, Anti-discrimination measures d) Socially relevant topics from the fields of public economics and macroeconomics				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse current questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (120)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of two courses out of a) to d)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics				

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9	Module Manager Academic/Programme Director Bachelor VWL
10	Miscellaneous The course "d) Current topics in Public Economics and Macroeconomics (winter term)" has a placeholder title. The title and topic of this course can be found in KLIPS.

SpM Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECO1	180h	6	English	every 2nd term - winter term	1 Term
1	Courses Market Design: Auctions and Matching		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content Introduction to the design of auctions and matching mechanisms. The course emphasizes an interplay between applications and (microeconomic) theory. While the course does rely on game-theoretical analysis, intuition is prioritized over formal analysis. Applications vary from year to year and range from the design of internet-ad auctions to refugee resettlement.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... communicate in English. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Alexander Westkamp				
10	Miscellaneous Main Literature: Guillaume Haeringer, Market Design: Auctions and Matching (MIT Press)				

SpM Economics and Business					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECB1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) Monetary Policy, Banking and Financial Markets b) Theory of the firm		Contact Hours a) 45h b) 45h	Self-Studies a) 135h b) 135h	Course Language a) German b) German
2	Module Content a) Specialisation Economics and Finance: Monetary policy instruments, money demand, Interest rates and exchange rates, financial intermediation, financial regulation, international financial markets b) Specialisation Economics and Management: Microeconomic analysis of monopolistic and oligopolistic behaviour, Price theory, Market institutions, Game-theoretic and contract-theoretic concepts				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of the course a) or b)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Andreas Schabert Univ.-Prof. Dr. Patrick W. Schmitz				
10	Miscellaneous				

SpM Economics and Society					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECS1	180h	6	English	every 2nd term - summer term	1 Term
1	Courses Inequality and Intergenerational Mobility		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content This module will revolve around questions distributional inequality and inequality of opportunity. The first aim is to learn about some of the theoretical models and empirical stylized facts related to inequality and intergenerational mobility. Second, students are supposed to gain a better understanding of the mechanics through which inequality is generated within and across generations. Ideally, the module brings students to the frontier of this important research field and enables them to form an opinion about which policies might be appropriate to fight intergenerational cycles of poverty.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Microeconomics and CM Macroeconomics or CM Fundamentals of Economics or CM Fundamentals of Microeconomics and CM Fundamentals of Macroeconomics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Pia Pinger				
10	Miscellaneous				

SpM Economics and Politics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECP1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Competition on Markets and in Politics		Contact Hours 45h	Self-Studies 135h	Course Language German and English
2	Module Content <ul style="list-style-type: none"> • Actual debates in public policy • Welfare economics • Political economy • Market failure and political failure 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Felix Bierbrauer				
10	Miscellaneous Additional courses may be offered in the module in deviation from the module cycle. The details can be found in KLIPS.				

SpM Empirical Methods and Data Analysis					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1314BSMDA1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Selected Quantitative Methods		Contact Hours 45h	Self-Studies 135h	Course Language German and English
2	Module Content Selected advanced topics in econometrics, for example: <ul style="list-style-type: none"> • Asymptotic properties of the OLS estimator • general estimation principles • heteroscedasticity • instrumental variables • introduction to time series analysis (unit root tests, GARCH) 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand common methods in the area of econometrics and statistics. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... design their learning and working processes independently. 				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Dominik Wied				
10	Miscellaneous				

SpM Project/Seminar Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1302BSSEC1	360h	12	German and English	every 2nd term - summer term	1 Term
1	Courses a) Economics b) Economics		Contact Hours a) 60h b) 60h	Self-Studies a) 300h b) 300h	Course Language a) English b) German
2	Module Content • Working on scientific questions in form of one seminar and one project in the subject areas of the specialization Economics				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... establish and evaluate independently developed positions. ... present and discuss results with teaching staff and other students. ... question and critically reflect on current social developments. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar Research project				
5	Module Entry Requirements Recommendation: SpM Economics				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a) or course b)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics				
9	Module Manager Academic Director Univ.-Prof. Dr. Alexander Westkamp				
10	Miscellaneous If necessary, the students receive training in the tools and methods to be used in advance as part of a preliminary course. The preliminary course at the beginning of the course may end with a test as part of the portfolio examination. The students work self-organized. Fixed milestones are presented on fixed dates (e.g. project outline, exposé, project report, term paper, final presentation). Feedback is given on intermediate results so that each participant is able to complete all development steps.				

SpM Project/Seminar Empirical Methods and Data Analysis					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1314BSSMD1	360h	12	English	every 2nd term - summer term	1 Term
1	Courses a) Analysis of Multivariate Data b) Computational Methods and Data Analysis c) Forecasting Methods		Contact Hours a) 60h b) 60h c) 60h	Self-Studies a) 300h b) 300h c) 300h	Course Language a) English b) English c) English
2	Module Content a) The students work independently or in groups on selected topics of multivariate data analysis, e.g. variance analysis, principal components and factor analysis, discriminant analysis, cluster analysis. b) The students use statistical software extensively and work independently or in groups on selected topics of macro, micro and financial econometrics as well as statistical learning. c) The students get familiar with modern forecasting tools from time series analysis and machine learning.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand common methods [in the area of econometrics and statistics. ... apply theories in the area of econometrics and statistics in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... establish and evaluate independently developed positions. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar Research project				
5	Module Entry Requirements Recommendation: SpM Empirical Methods and Data Analysis				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a), b) oder c)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics				
9	Module Manager Univ.-Prof. Dr. Jörg Breitung Academic Director Dr. Bastian Gribisch Univ.-Prof. Dr. Dominik Wied				

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10	Miscellaneous If necessary, the students receive training in the tools and methods to be used in advance as part of a preliminary course. The preliminary course at the beginning of the course may end with a test as part of the portfolio examination. The students work self-organized. Fixed milestones are presented on fixed dates (e.g. project outline, exposé, project report, term paper, final presentation). Feedback is given on intermediate results so that each participant is able to complete all development steps.
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SpM Project/Seminar Economics and Business					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSSEB1	360h	12	German and English	every term	1 Term
1	Courses a) Economics and Management b) Economics and Management c) Economics and Finance d) Economics and Finance		Contact Hours a) 60h b) 60h c) 60h d) 60h	Self-Studies a) 300h b) 300h c) 300h d) 300h	Course Language a) German b) English c) German d) English
2	Module Content • Working on scientific questions in form of one seminar and one project in the subject areas of the specializations Economics and Management or Economics and Finance				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... establish and evaluate independently developed positions. ... present and discuss results with teaching staff and other students. ... question and critically reflect on current social developments. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar Research project				
5	Module Entry Requirements Recommendation: SpM Economics and Business				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of one of the courses a) to d)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration				
9	Module Manager Academic Director Univ.-Prof. Dr. Oliver Gürtler Univ.-Prof. Dr. Andreas Schabert				
10	Miscellaneous If necessary, the students receive training in the tools and methods to be used in advance as part of a preliminary course. The preliminary course at the beginning of the course may end with a test as part of the portfolio examination. The students work self-organized. Fixed milestones are presented on fixed dates (e.g. project outline, exposé, project report, term paper, final presentation). Feedback is given on intermediate results so that each participant is able to complete all development steps.				

SpM Project/Seminar Economics, Politics and Society					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1302BSEPC1	360h	12	German and English	every term	1 or 2 Term(s)
1	Courses a) Economics and Politics b) Economics and Politics c) Economics and Society d) Economics and Society		Contact Hours a) 60h b) 60h c) 60h d) 60h	Self-Studies a) 300h b) 300h c) 300h d) 300h	Course Language a) German b) English c) German d) English
2	Module Content • Working on scientific questions in form of one seminar and one project in the subject areas of the specializations Economics and Politics or Economics and Society				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... establish and evaluate independently developed positions. ... question and critically reflect on current social developments. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods seminar Research project				
5	Module Entry Requirements Recommendation: SpM Economics and Politics or SpM Economics and Society				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of one of the courses out of a) to d)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Felix Bierbrauer Academic Director Univ.-Prof. Dr. Pia Pinger				
10	Miscellaneous If necessary, the students receive training in the tools and methods to be used in advance as part of a preliminary course. The preliminary course at the beginning of the course may end with a test as part of the portfolio examination. The students work self-organized. Fixed milestones are presented on fixed dates (e.g. project outline, exposé, project report, term paper, final presentation). Feedback is given on intermediate results so that each participant is able to complete all development steps.				

CM Introduction to Business Administration					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1271BBEDB1	180h	6	German	every term	1 Term
1	Courses Introduction to Business Administration		Contact Hours 0h	Self-Studies 180h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Corporate Strategy (competitive advantages, internal and external analysis etc.) • Finance (financing, balance sheets, asset management etc.) • Marketing (consumer analysis, marketing mix, brand management etc.) • Process Design (supply chains, order quantities, theory of constraints etc.) • Human Resources Management (recruiting, personnel development, personnel management etc.) 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of business administration. ... use selected methods and tools in business administration (e.g. analyses dealing with the strategic evaluation of resources, derivations of basic financial figures, applying a marketing mix, identification of bottleneck resources using process analyses, as well as determining the personnel requirements with the help of a simple formula) in a solution-oriented way. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences				
9	Module Manager Prof. Dr. Andreas Fügener				
10	Miscellaneous Students will work through the contents of the course on their own by watching short videos, working on practical examples and reading through the provided e-books. They will apply their newly-acquired knowledge in integrated online exercises, and check their learning progress after each course module by taking an online test. Except for the written end-of-module examination, the entire course will be online-based. The content will be taught through videos. Students will independently work on integrated exercises. Tests will be conducted online.				

CM Accounting I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1016BBMAT1	180h	6	German	every term	1 Term
1	Courses Accounting I		Contact Hours 90h	Self-Studies 90h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Introduction to Accounting • Fundamentals in Financial Accounting • Fundamentals in Managerial Accounting • Book Keeping • Case Studies 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				

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9	Module Manager Area Accounting and Taxation
10	Miscellaneous Courses take place in first part of the semester (1. midterm).

CM Introduction to Microsociology					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BBEMI1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Introduction to Microsociology		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Microsociological questions • Anthropological foundations • Sociological explanations • Analysis of social action / theories of action • Analysis of strategic interaction / game theory • Collective action and social norms • Social networks 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of microsociology. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Geographie: Nebenfach SoWi Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics				

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	Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Clemens Kroneberg
10	Miscellaneous

CM Introduction to Macrosociology					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BBEMA1	180h	6	German	every 2nd term - summer term	1 Term
1	Courses Introduction to Macrosociology		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Macrosociological questions • Institutional fields and opportunities • Exchange and markets • Power and authority • Social inequality • Social differentiation • Social change 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of macrosociology. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Geographie: Nebenfach SoWi Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften:				

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	<p>Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr. Clemens Kroneberg</p>
10	<p>Miscellaneous</p>

CM Comparative Analysis of Political Institutions					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBVA11	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Basics of Comparative Analysis of Political Institutions		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Variants and procedures of Comparative Politics • Typologies of political systems, inter alia the political System of the Federal Republic of Germany as primary topic • Institutional guarantors of the democratic principle • Articulation, aggregation and mediation of societal interests in politics • Institutions and actors in the political systems of the Federal Republic of Germany, the United Kingdom and the United States of America 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften:				

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	Core and Advanced Section Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. André Kaiser
10	Miscellaneous

CM Comparative Political Economy					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBVAO1	180h	6	German	every 2nd term - summer term	1 Term
1	Courses Foundations of Comparative Analysis of Political Economy		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Relationships between politics (democracy) and economics (capitalism), from a historical and a comparative perspective • Theories and approaches for analysing relationships between politics (democracy) and economics (capitalism) 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences				

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valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr.' Christine Trampusch
10	Miscellaneous

CM International Relations					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBIBE1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Foundations of International Relations		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Basic concepts of international and foreign policy • Approaches of foreign policy analysis • Key terms of realist and idealist theories • Problems of cooperation in the international system • Analysis of causes for war • Theories of conflict 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences				

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valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Thomas Jäger
10	Miscellaneous

CM European Politics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBEPO1	180h	6	German	every 2nd term - summer term	1 Term
1	Courses Foundations of European Politics		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • History, institutions, and processes of the political system of the European Union and its evolution • Theories and strategies of European integration and their application on the EU's political System • Citizens' attitudes towards Europe • Impact of European integration on national governments, parliaments, and political parties 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences				

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	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Sven-Oliver Proksch
10	Miscellaneous

AM Law for Economists					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1287BEMRV1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Law for Economists		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content Law for Economists: <ul style="list-style-type: none"> • Public and administrative law, European law • Law on governmental organisation • Economically relevant basic rights and freedoms • Constitutional procedural law • Administrative procedural law 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic features of the law on governmental organisation, economically relevant basic rights, constitutional procedural law and administrative and administrative procedural law. ... weigh public goods and requirements up against each other. ... analyse institutions from a historical or judicial perspective and questions of responsibilities within governmental structures. ... elucidate the interaction of economic problems, their solution and their embedment in the socio-political background of past and presence ... match practical issues in public and administrative law to the relevant legal norms. ... discuss practical issues in the relationship between citizens/business and authorities.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Erik Hornung				
10	Miscellaneous				

CM Fundamentals of Information Systems					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1277BBMGW1	180h	6	German	every term	1 Term
1	Courses Fundamentals of Information Systems		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • The importance of information and information processing in the company • Information as an operational resource • Information logistics as a paradigm of operational information processing • Operational and inter-company information systems • Economic valuation of information, information technology and information use • Forms of IT Sourcing • 'Computer-Supported Cooperative Work' and Social Information Systems • Integration of IT and corporate strategy • Information spheres • (Further) development of information systems in organisations and the role of functional areas • Risks arising from the use of information technology 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the field of information systems. ... know and understand common methods in the field of information systems. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (90)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				
9	Module Manager Prof. Dr. Stefan Seidel				

10	Miscellaneous					
CM Corporate and Business Ethics						
Module Code 1253BBMUW1		Workload 180h	ECTS Credits 6	Module Language German	Module Availability every term	Duration 1 Term
1	Courses Corporate and Business Ethics			Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Normative approaches to moral decision-making (teleology, deontology, virtue ethics) • Moral decision making from a psychological perspective (e.g. determinants of moral behaviour, bounded ethical behaviour, moral disengagement) • Ethics of economics (e.g. moral criteria of markets, competition and corruption) • Moral decision making within a company (e.g. discrimination, fairness and justice, lying and cheating, whistleblowing) • Application to examples from compliance management, accounting, corporate development, finance, marketing, supply chain management 					
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of normative and descriptive ethics. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.					
4	Teaching and Learning Methods lecture practice					
5	Module Entry Requirements none					
6	Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration					

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	Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences
9	Module Manager Univ.-Prof. Dr. ' Anne Burmeister Univ.-Prof. Dr. Matthias Heinz Univ.-Prof. Dr. Bernd Irlenbusch Univ.-Prof. Dr. Dirk Sliwka
10	Miscellaneous

CM Introduction to Psychology					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BBWPS1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Introduction to Psychology		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Evolutionary Psychology • Thinking and consciousness • Motivation and emotions • Learning and socialisation • Social perception and social comparison • Attitudes and behaviour, dissonance theories and decision theory • Psychology of the self 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of psychology. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods of statistical data analysis. ... use regression analysis methods in pre-structured contexts in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences				

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	Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Detlef Fetchenhauer
10	Miscellaneous Mandatory reading is announced every semester.

SpM Economic Geography I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1230BSWGE1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Companies and Sustainability		Contact Hours 30h	Self-Studies 150h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Theoretical approaches to globalization, global-local linkages of companies and sustainable development • Multinational enterprises; small and medium enterprises • Global value chains, global production networks and cluster • Internationalization strategies of multinational companies and implications for local and regional development • Case studies from different sectors and regions worldwide • Practical approaches towards sustainable development 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories of economic geography in case studies on companies' location strategies in international contexts and their implications for local sustainable development in a solution-oriented way. ... analyse current questions and challenges considering the role of innovation, knowledge, work and skills for socio-economic development. ... establish and evaluate independently developed positions and identify current discourses in economic geography. ... develop an understanding of the impact of decisions that take into account environmental, social or ethical criteria. ... question and critically reflect on current socio-economic dynamics and their spatial effects from an ethical point of view by applying interdisciplinary perspectives.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:				

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	<p>Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr.' Martina Fuchs</p>
10	<p>Miscellaneous</p>

SpM Economic Geography II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1230BSWGE2	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Regional policies and sustainability		Contact Hours 30h	Self-Studies 150h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Key concepts in economic geography: globalisation and uneven development • Policies and strategies for local sustainable development • Challenges and strategies for local sustainable development in urban and rural regions in the Global North and in the Global South • Regional focus: Germany, Europe, USA, Latin America, Asia, Africa 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theoretical approaches to local sustainable development in the context of globalization. ... collect, systematise and synthesise literature and data material for a scientific work in the form of a case study employing theoretical frameworks from economic geography. ... establish and evaluate independently developed positions considering the effect of activities of multinational companies on local communities. ... develop an understanding of the impact of decisions that take into account environmental, social or ethical criteria and formulate strategies for local sustainable development in urban and rural regions in the Global North and the Global South. ... question and critically reflect on the roles of key actors, such as firms, the state, labour and civil society organizations in local and regional development.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft				

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	<p>Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi</p> <p>Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL</p> <p>Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences</p> <p>Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences</p> <p>Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL</p> <p>Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL</p> <p>Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr.' Martina Fuchs</p>
10	<p>Miscellaneous</p>

SuM Co-operative Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1344BEKOW1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Social and Economic Aspects of Management of Co-operative		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Understanding of co-operatives as democratically constituted enterprises with economic objectives. They promote their members not by maximising profits on the capital invested, but by making goods and services available. The members regulate their affairs in democratic self-administration. • Deepening the fundamental and current peculiarities of solidary economic and business forms by means of various examples • Improving the basic understanding of the characteristics of the co-operative type of business. 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... understand the particularities of the co-operative type of business. ... collect, systematize and synthesize literature for a scientific work on a selected topic on co-operatives. ... establish and evaluate independently developed positions. ... present and/or discuss results with teaching staff and other students. ... design their learning and working processes independently. ... use under guidance techniques of scientific work and good scientific practice. 				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements Recommendation: Participation in one of the modules SuM Management of the Co-operative or SuM Solidarity-based Economics				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module <ul style="list-style-type: none"> Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: 				

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	<p>Ergänzungsbereich BWL Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL</p>
9	<p>Module Manager Dr. Johannes Blome-Drees</p>
10	<p>Miscellaneous</p>

SuM Solidarity-based Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1344BESOW1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Fundamentals of Co-operative Management		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Introduction to the various focal points of solidarity-based economic theory and practice in Germany, Europe, and development societies • Concepts and theoretical approaches used for the analysis of specific problem areas for co-operative • Fundamental problems connected with solidarity-based economic activity in a co-operative manner • Special focus on the third sector or on non-profit organisations of solidarity-based economic activity • Introduction to the organisational form of the co-operative as an economic and business (legal) form, which supported by its members operates in a member-oriented manner 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theoretical approaches to explaining solidarity-based self-help. ... know and understand methodological approaches in business administration, economics, sociology, political science or even history and law with regard to the analysis of co-operative-specific problems. ... communicate continuously and purposefully within teaching and learning groups. ... question and critically reflect on current developments in the field of co-operatives. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements Recommendation: Participation in one of the modules SuM Management of the Co-operative or SuM Co-operative Economics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft				

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	<p>Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi</p> <p>Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL</p> <p>Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences</p> <p>Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences</p> <p>Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL</p> <p>Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL</p>
9	<p>Module Manager Dr. Johannes Blome-Drees</p>
10	<p>Miscellaneous</p>

EM Entrepreneurship					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1253BEEnt1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Entrepreneurship		Contact Hours 60h	Self-Studies 120h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Strategies on Market Entry, Products, Markets and Value Creation • Entrepreneurial Behaviour 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, ... economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommended: CM Corporate Development I				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing of the module examination				
8	Other Programmes that Use the Module Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems				
9	Module Manager Univ.-Prof. Dr. Christian Schwens				
10	Miscellaneous				

Studies Abroad I (VWL)					
Module Code 1287BSSAB1	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics, Social Sciences				
3	<p>Learning Objectives Students...</p> <p>... know and understand the relevant methods and theories for the points mentioned above under „Module content“.</p> <p>... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies.</p> <p>Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.</p>				
4	Teaching and Learning Methods depending on course choice				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course selection				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics				
9	Module Manager Programmdirektor:in				
10	<p>Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.</p>				

Studies Abroad II (VWL)					
Module Code 1287BSSAB2	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics, Social Sciences				
3	<p>Learning Objectives</p> <p>Students...</p> <p>... know and understand the relevant methods and theories for the points mentioned above under „Module content“.</p> <p>... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies.</p> <p>Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.</p>				
4	Teaching and Learning Methods depending on course choice				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course selection				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics				
9	Module Manager Programmdirektor:in				
10	<p>Miscellaneous</p> <p>If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.</p>				

Studies Abroad III (VWL)					
Module Code 1287BSSAB3	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics, Social Sciences				
3	<p>Learning Objectives Students...</p> <p>... know and understand the relevant methods and theories for the points mentioned above under „Module content“.</p> <p>... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies.</p> <p>Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.</p>				
4	Teaching and Learning Methods depending on course choice				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course selection				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics				
9	Module Manager Programmdirektor:in				
10	<p>Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungwiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.</p>				

3.5.3.2 Track Business Administration

CM Accounting I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1016BBMAT1	180h	6	German	every term	1 Term
1	Courses Accounting I		Contact Hours 90h	Self-Studies 90h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Introduction to Accounting • Fundamentals in Financial Accounting • Fundamentals in Managerial Accounting • Book Keeping • Case Studies 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik:				

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	Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration
9	Module Manager Area Accounting and Taxation
10	Miscellaneous Courses take place in first part of the semester (1. midterm).

CM Corporate Development I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1253BBMCD1	180h	6	German	every term	1 Term
1	Courses Corporate Development I (2. Midterm)		Contact Hours 90h	Self-Studies 90h	Course Language German
2	Module Content This course first introduces foundations of Corporate Governance and Corporate Strategy. Building on this, concepts of Organizational Design and Instruments of Human Resource Management are presented and analysed.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of corporate governance, business strategy, organizational design and HR-management. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				

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9	Module Manager Univ.-Prof. Dr. Anne Burmeister Univ.-Prof. Dr. Matthias Heinz Univ.-Prof. Dr. Bernd Irlenbusch Univ.-Prof. Dr. Dirk Sliwka
10	Miscellaneous

CM Finance I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1259BBMF11	180h	6	German	every term	1 Term
1	Courses Finance		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content Fundamentals of capital budgeting <ul style="list-style-type: none"> • Fundamental questions related to terminology and decision theory • Capital budgeting under certainty • Prospects of capital budgeting under uncertainty Fundamentals of financing <ul style="list-style-type: none"> • Internal financing • External financing 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of finance. ... apply theories in the area of finance in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods in the area of finance. ... use methods in the area of finance in pre-structured contexts in a solution-oriented way. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems				

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	Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration
9	Module Manager Univ.-Prof. Dr. Alexander Kempf Dr. Alexander Pütz Univ.-Prof. Dr. Heinrich R. Schradin
10	Miscellaneous

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CM Marketing I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1266BBMMA1	180h	6	German	every term	1 Term
1	Courses Introduction to Marketing (1. midterm)		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content The module covers theories and methods to analyse key marketing decision problems and to develop sound recommendations how to solve these decision problems. To this end, it looks at (i) consumers' responses to marketing activities and the underlying psychological mechanisms (consumer behaviour), (ii) the collection and analysis of data about markets and key stakeholders (e.g., consumers) which serves as the empirical basis for decision-making (market research), (iii) the marketing planning process (strategic marketing decisions), and (iv) marketing mix decisions (e.g., brand/product, price, etc.).				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories of a market-oriented management of businesses. ... know and understand common marketing planning methods, including strategic marketing decisions and marketing mix decisions.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				

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9	Module Manager Univ.-Prof. Dr. Werner Reinartz Univ.-Prof. Dr. Franziska Völckner
10	Miscellaneous

CM Supply Chain Management I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1271BBMSC1	180h	6	German	every term	1 Term
1	Courses Operations Management		Contact Hours 75h	Self-Studies 105h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Fundamentals of Operations Management • Demand Forecasting • Inventory Management • Production Planning • Supply Chain Management • Location Planning • Process Design 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of supply chain management. ... know and understand common methods in the area of supply chain management. ... use methods in the area of supply chain management in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik:				

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	Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration
9	Module Manager Area Supply Chain Management Univ.-Prof. Dr. Ulrich W. Thonemann
10	Miscellaneous

CM Corporate and Business Ethics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1253BBMUW1	180h	6	German	every term	1 Term
1	Courses Corporate and Business Ethics		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Normative approaches to moral decision-making (teleology, deontology, virtue ethics) • Moral decision making from a psychological perspective (e.g. determinants of moral behaviour, bounded ethical behaviour, moral disengagement) • Ethics of economics (e.g. moral criteria of markets, competition and corruption) • Moral decision making within a company (e.g. discrimination, fairness and justice, lying and cheating, whistleblowing) • Application to examples from compliance management, accounting, corporate development, finance, marketing, supply chain management 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of normative and descriptive ethics. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences				

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9	Module Manager Univ.-Prof. Dr. Anne Burmeister Univ.-Prof. Dr. Matthias Heinz Univ.-Prof. Dr. Bernd Irlenbusch Univ.-Prof. Dr. Dirk Sliwka
10	Miscellaneous

CM Fundamentals of Information Systems					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1277BBMGW1	180h	6	German	every term	1 Term
1	Courses Fundamentals of Information Systems		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • The importance of information and information processing in the company • Information as an operational resource • Information logistics as a paradigm of operational information processing • Operational and inter-company information systems • Economic valuation of information, information technology and information use • Forms of IT Sourcing • 'Computer-Supported Cooperative Work' and Social Information Systems • Integration of IT and corporate strategy • Information spheres • (Further) development of information systems in organisations and the role of functional areas • Risks arising from the use of information technology 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the field of information systems. ... know and understand common methods in the field of information systems. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (90)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				
9	Module Manager Prof. Dr. Stefan Seidel				

10	Miscellaneous				
SpM Accounting and Taxation I					
Module Code 1016BSACT1	Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses a) Fundamentals of External Accounting b) Fundamentals of Taxation		Contact Hours a) 60h b) 60h	Self-Studies a) 120h b) 120h	Course Language a) German and English b) German
2	Module Content <ul style="list-style-type: none"> • Topics in accounting or business taxation • Key methods and regulations • Specialization in selected topics of accounting or taxation of companies • Case studies 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of accounting and business taxation. ... know and understand common methods in the area of accounting and business taxation. ... acquire basic knowledge about accounting principles, recognition and valuation standards according to IAS/IFRS in the area of accounting and business taxation. ... analyse questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account economic and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a) or b)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Area Accounting and Taxation				

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10	Miscellaneous Accompanying reading canon, deployment of lecturers.
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SpM Accounting and Taxation II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1016BSACT2	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) Fundamentals in International Accounting b) Fundamentals in International Taxation c) Introduction to Management Accounting d) Wirtschaftsprüfung		Contact Hours a) 30h b) 30h c) 30h d) 30h	Self-Studies a) 150h b) 150h c) 150h d) 150h	Course Language a) English b) English c) English d) German
2	Module Content <ul style="list-style-type: none"> • Topics in accounting or business taxation • Key methods and regulations • Specialization in selected topics of accounting or taxation of companies • Case studies 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of accounting and business taxation. ... know and understand common methods in the area of accounting and business taxation. ... acquire basic knowledge about accounting principles, recognition and valuation standards according to IAS/IFRS in the area of accounting and business taxation. ... analyse questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account economic and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a), b), c) or d)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Area Accounting and Taxation				

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10	Miscellaneous Accompanying reading canon, deployment of lecturers.
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SpM Corporate Development I					
Module Code 1253BSMCD1	Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Human Resource Management		Contact Hours 60h	Self-Studies 120h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Strategies on Market Entry, Products, Markets and Value Creation • Entrepreneurial Behaviour • Contingency Theory • Managing Organizational Change • Personnel Management 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Corporate Development I, CM Corporate and Business Ethics, CM Statistics, AM Statistics and Econometrics or CM Digital Transformation and Entrepreneurship, CM Business Ethics, CM Introduction to Statistics, CM Data Analysis and Econometrics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a) or b)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Anne Burmeister Univ.-Prof. Dr. Matthias Heinz Univ.-Prof. Dr. Bernd Irlenbusch Univ.-Prof. Dr. Dirk Sliwka				

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10	Miscellaneous
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SpM Corporate Development II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1253BSMCD2	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) Organizational Behavior (Bachelor) b) International Strategic Management		Contact Hours a) 60h b) 30h	Self-Studies a) 120h b) 150h	Course Language a) English b) English
2	Module Content <ul style="list-style-type: none"> • Theories of International Management • Employee Participation and Corporate Governance • Equality and Diversity 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... communicate in English. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Corporate Development I, CM Corporate and Business Ethics, CM Statistics, AM Statistics and Econometrics or CM Digital Transformation and Entrepreneurship, CM Business Ethics, CM Introduction to Statistics, CM Data Analysis and Econometrics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination for course a) or b).				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Anne Burmeister Univ.-Prof. Dr. Matthias Heinz Univ.-Prof. Dr. Bernd Irlenbusch Univ.-Prof. Dr. Dirk Sliwka				

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10	Miscellaneous
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SpM Finance I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1259BSMF11	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) Corporate Finance b) Financial Management c) Investment Management		Contact Hours a) 60h b) 60h c) 60h	Self-Studies a) 120h b) 120h c) 120h	Course Language a) English b) German c) German
2	Module Content a) Corporate Finance • Analysing and Working with Financial Statements • Company Valuation • Mergers & Acquisitions b) Financial Management • Financial statement analysis • Long-term financial and liquidity planning • Calculation of capital costs • Capital cost optimisation • Risk Management c) Investment Management • Portfolio theory • Risk management • Investment strategies				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories in the area of Finance in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... use methods in the area of Finance in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current developments at the capital market.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a), b) or c)				

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8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration
9	Module Manager Univ.-Prof. Dr. Dieter Hess Univ.-Prof. Dr. Alexander Kempf Dr. Alexander Pütz Dr. Wolfgang Spörk
10	Miscellaneous

SpM Finance II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1259BSMF12	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses a) Sustainable Finance b) Bank Management c) Leasing d) Insurance Management		Contact Hours a) 60h b) 60h c) 60h d) 60h	Self-Studies a) 120h b) 120h c) 120h d) 120h	Course Language a) German b) German c) German d) German
2	Module Content a) Bank Management <ul style="list-style-type: none"> • The German commercial banking system • Central banks / supranational banks • Bank Accounting • Bank Controlling • Bank regulation b) Leasing <ul style="list-style-type: none"> • German leasing market and leasing contracts • Calculation of leasing rates • Capital costs of leasing relationships • Accounting of leasing relationships according to HGB and IFRS • Cost comparison of leasing and loan financing taking into account tax circumstances • Institutional economic analysis of leasing c) Insurance Management <ul style="list-style-type: none"> • Risk management and insurance production • Limits of insurability • Insurance and reinsurance markets / Historical roots of insurance • Lines of individual insurance • Reinsurance and alternative risk transfer • Institutional framework • Value-oriented insurance management d) Sustainable Finance <ul style="list-style-type: none"> • Sustainability ratings • Sustainability performance of conventional and sustainable investments • Financial performance of conventional and sustainable investments • Sustainability in investment management • Sustainability and asset pricing • Regulations • Research in the field of sustainable finance 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the areas of Insurance, Banking and Leasing. ... know and understand common methods in the areas of Insurance, Banking and Leasing. ... use methods in the areas of Insurance, Banking and Leasing in pre-structured contexts in a solution-oriented way.				

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	<p>... analyse (current) questions and challenges within the framework of pre-structured contexts. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.</p>
4	<p>Teaching and Learning Methods lecture practice</p>
5	<p>Module Entry Requirements Recommendation: Either CM Accounting I, CM Finance I or CM Finance and Accounting</p>
6	<p>Mode of End-Of-Module Examination Written test: WT (60)</p>
7	<p>Prerequisites for Awarding of Credit Points Passing the module examination of course a), b), c) or d)</p>
8	<p>Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration</p>
9	<p>Module Manager Jun.-Prof. Dr. Tobias Bauckloh Univ.-Prof. Dr. Thomas Hartmann-Wendels Univ.-Prof. Dr. Heinrich R. Schradin Dr. Wolfgang Spörk</p>
10	<p>Miscellaneous</p>

SpM Marketing I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1266BSMMA1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Methods of Marketing Management (winter term)		Contact Hours 60h	Self-Studies 120h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Design of market research projects • Sample selection and survey methods • Metrics and questionnaire design • Uni- and bivariate analyses • Application of multivariate analysis methods for marketing mix decisions • Introduction to causal analysis 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand common methods and approaches of market research. ... analyse (current) questions and challenges in the context of market research projects and investigate expected cause-effect relationships. ... communicate in English.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Marketing I or CM Managing Demand and Supply				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Hernán Bruno				
10	Miscellaneous				

SpM Marketing II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1266BSMMA2	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) Concepts of Marketing Mix Management (summer term) b) Service Management		Contact Hours a) 60h b) 60h	Self-Studies a) 120h b) 120h	Course Language a) English b) German
2	Module Content <ul style="list-style-type: none"> • Marketing mix decisions (e.g. brand management and new product development) • Management of innovations and established products • Price and distribution management • Communication management • Service Management/ Service Marketing 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories and concepts of marketing in the domain of marketing mix management. ... analyse (current) questions and challenges in the context of marketing mix management. ... communicate in English.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Marketing I or CM Managing Demand and Supply				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a) or b)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Marc Fischer				
10	Miscellaneous				

SpM Supply Chain Management I					
Module Code 1271BSMSC1	Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every term	Duration 1 Term
1	Courses a) Procurement and Process Management b) Supply Chain Planning c) Behavioral Management Science I		Contact Hours a) 45h b) 45h c) 30h	Self-Studies a) 135h b) 135h c) 150h	Course Language a) English b) German c) English
2	Module Content Selected Topics in Supply Chain Management: a) Procurement and Process Management <ul style="list-style-type: none"> • Strategic Thinking • Sourcing Analysis • Sourcing Methods • Supplier Management • Behavioral Aspects b) Supply Chain Planning <ul style="list-style-type: none"> • Supply Chain Design • Demand Planning • Sales Planning • Supply Chain Management c) Behavioral Management Science I <ul style="list-style-type: none"> • Behavioral economics and psychology • Experimental methods • Applications to different fields of management 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in supply chain management. ... apply theories in supply chain management in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods in supply chain management. ... use methods in supply chain management in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... communicate continuously and purposefully within teaching and learning groups. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Supply Chain Management I or CM Managing Demand and Supply				

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6	<p>Mode of End-Of-Module Examination Written test: PO</p>
7	<p>Prerequisites for Awarding of Credit Points Passing the module examination of course a), b) or c)</p>
8	<p>Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration</p>
9	<p>Module Manager AD Dr. Johannes Antweiler Area Supply Chain Management</p>
10	<p>Miscellaneous For the winter semester 2023/24, the name of the course "a) Strategic Procurement" has been changed to "a) Procurement and Process Management".</p>

SpM Supply Chain Management II					
Module Code 1271BSMSC2	Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every term	Duration 1 Term
1	Courses a) Strategy and Innovation b) Production Management c) Behavioral Management Science II		Contact Hours a) 45h b) 45h c) 30h	Self-Studies a) 135h b) 135h c) 150h	Course Language a) English b) German c) English
2	Module Content Selected Topics in Supply Chain Management: <ul style="list-style-type: none"> a) Strategy and Innovation <ul style="list-style-type: none"> • Managing Projects and Processes • Strategic Innovation in Supply Chains b) Production Management <ul style="list-style-type: none"> • Lot-Sizing and Scheduling • Inventory Management c) Behavioral Management Science II <ul style="list-style-type: none"> • Behavioral economics and psychology • Experimental methods • Applications to different fields of management 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in supply chain management. ... apply theories in supply chain management in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods in supply chain management. ... use methods in supply chain management in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... communicate continuously and purposefully within teaching and learning groups. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... design their learning and working processes independently. 				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Supply Chain Management I or CM Managing Demand and Supply				
6	Mode of End-Of-Module Examination Written test: PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of course a), b) or c)				

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8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration
9	Module Manager AD Dr. Johannes Antweiler Area Supply Chain Management
10	Miscellaneous

SpM Media and Technology Management I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1284BSMTM1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses Media and Technology Management I		Contact Hours 30h	Self-Studies 150h	Course Language German and English
2	Module Content <ul style="list-style-type: none"> • Introduction to the management of digital and hybrid media and technology goods and services • Corporate strategies of various media genres in the fields of journalism and entertainment and their significance in a social context 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... design their learning and working processes independently. 				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Claudia Loebbecke, M.B.A.				
10	Miscellaneous				

SpM Media and Technology Management II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1284BSMTM2	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses Media and Technology Management II		Contact Hours 30h	Self-Studies 150h	Course Language German and English
2	Module Content • In-depth development of topics related to the management of digital and hybrid media and technology goods and services based on changing, industry-specific project content and case studies				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... communicate continuously and purposefully within teaching and learning groups. ... establish and evaluate independently developed positions. ... present and/or discuss results with teaching staff and other students. ... design their learning and working processes independently.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements				
6	Mode of End-Of-Module Examination Written test: PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration				
9	Module Manager Univ.-Prof. Dr.' Claudia Loebbecke, M.B.A.				

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10	Miscellaneous
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SpM Economic Geography I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1230BSWGE1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Companies and Sustainability		Contact Hours 30h	Self-Studies 150h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Theoretical approaches to globalization, global-local linkages of companies and sustainable development • Multinational enterprises; small and medium enterprises • Global value chains, global production networks and cluster • Internationalization strategies of multinational companies and implications for local and regional development • Case studies from different sectors and regions worldwide • Practical approaches towards sustainable development 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories of economic geography in case studies on companies' location strategies in international contexts and their implications for local sustainable development in a solution-oriented way. ... analyse current questions and challenges considering the role of innovation, knowledge, work and skills for socio-economic development. ... establish and evaluate independently developed positions and identify current discourses in economic geography. ... develop an understanding of the impact of decisions that take into account environmental, social or ethical criteria. ... question and critically reflect on current socio-economic dynamics and their spatial effects from an ethical point of view by applying interdisciplinary perspectives.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:				

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	<p>Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr.' Martina Fuchs</p>
10	<p>Miscellaneous</p>

SpM Economic Geography II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1230BSWGE2	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Regional policies and sustainability		Contact Hours 30h	Self-Studies 150h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Key concepts in economic geography: globalisation and uneven development • Policies and strategies for local sustainable development • Challenges and strategies for local sustainable development in urban and rural regions in the Global North and in the Global South • Regional focus: Germany, Europe, USA, Latin America, Asia, Africa 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theoretical approaches to local sustainable development in the context of globalization. ... collect, systematise and synthesise literature and data material for a scientific work in the form of a case study employing theoretical frameworks from economic geography. ... establish and evaluate independently developed positions considering the effect of activities of multinational companies on local communities. ... develop an understanding of the impact of decisions that take into account environmental, social or ethical criteria and formulate strategies for local sustainable development in urban and rural regions in the Global North and the Global South. ... question and critically reflect on the roles of key actors, such as firms, the state, labour and civil society organizations in local and regional development.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft				

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	<p>Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi</p> <p>Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL</p> <p>Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences</p> <p>Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences</p> <p>Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL</p> <p>Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL</p> <p>Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr.' Martina Fuchs</p>
10	<p>Miscellaneous</p>

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EM Entrepreneurship					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1253BEEnt1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Entrepreneurship		Contact Hours 60h	Self-Studies 120h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Strategies on Market Entry, Products, Markets and Value Creation • Entrepreneurial Behaviour 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, ... economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommended: CM Corporate Development I				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing of the module examination				
8	Other Programmes that Use the Module Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems				
9	Module Manager Univ.-Prof. Dr. Christian Schwens				
10	Miscellaneous				

Studies Abroad in Management I					
Module Code 1014BSSAM1	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Subjects from Business Administration				
3	<p>Learning Objectives Students...</p> <p>... know and understand the relevant methods and theories for the points mentioned above under „Module content“.</p> <p>... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies.</p> <p>Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.</p>				
4	Teaching and Learning Methods depending on course choice				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course choice				
8	<p>Other Programmes that Use the Module</p> <p>Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration</p> <p>Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration</p>				
9	Module Manager Programmdirektor:in				
10	<p>Miscellaneous</p> <p>If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.</p>				

Studies Abroad in Management II					
Module Code 1014BSSAM2	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from Business Administration				
3	<p>Learning Objectives Students...</p> <p>... know and understand the relevant methods and theories for the points mentioned above under „Module content“.</p> <p>... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies.</p> <p>Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.</p>				
4	Teaching and Learning Methods depending on course choice				
5	Module Entry Requirements				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course choice				
8	<p>Other Programmes that Use the Module</p> <p>Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration</p> <p>Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration</p>				
9	Module Manager Programmdirektor:in				
10	<p>Miscellaneous</p> <p>If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.</p>				

SpM Economics and Business					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECB1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) Monetary Policy, Banking and Financial Markets b) Theory of the firm		Contact Hours a) 45h b) 45h	Self-Studies a) 135h b) 135h	Course Language a) German b) German
2	Module Content a) Specialisation Economics and Finance: Monetary policy instruments, money demand, Interest rates and exchange rates, financial intermediation, financial regulation, international financial markets b) Specialisation Economics and Management: Microeconomic analysis of monopolistic and oligopolistic behaviour, Price theory, Market institutions, Game-theoretic and contract-theoretic concepts				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of the course a) or b)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Andreas Schabert Univ.-Prof. Dr. Patrick W. Schmitz				
10	Miscellaneous				

SpM Project/Seminar Economics and Business					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSSEB1	360h	12	German and English	every term	1 Term
1	Courses a) Economics and Management b) Economics and Management c) Economics and Finance d) Economics and Finance		Contact Hours a) 60h b) 60h c) 60h d) 60h	Self-Studies a) 300h b) 300h c) 300h d) 300h	Course Language a) German b) English c) German d) English
2	Module Content • Working on scientific questions in form of one seminar and one project in the subject areas of the specializations Economics and Management or Economics and Finance				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... establish and evaluate independently developed positions. ... present and discuss results with teaching staff and other students. ... question and critically reflect on current social developments. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar Research project				
5	Module Entry Requirements Recommendation: SpM Economics and Business				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of one of the courses a) to d)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration				
9	Module Manager Academic Director Univ.-Prof. Dr. Oliver Gürtler Univ.-Prof. Dr. Andreas Schabert				
10	Miscellaneous If necessary, the students receive training in the tools and methods to be used in advance as part of a preliminary course. The preliminary course at the beginning of the course may end with a test as part of the portfolio examination. The students work self-organized. Fixed milestones are presented on fixed dates (e.g. project outline, exposé, project report, term paper, final presentation). Feedback is given on intermediate results so that each participant is able to complete all development steps.				

SuM Current Topics in Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BECE1	180h	6	German and English	every term	1 Term
1	Courses a) Current topics in energy and environmental policy (summer term) b) Media Order (summer term) c) Labour market discrimination (winter term) d) Current topics in Public Economics and Macroeconomics (winter term)		Contact Hours a) 45h b) 45h c) 45h d) 45h	Self-Studies a) 135h b) 135h c) 135h d) 135h	Course Language a) English b) German c) German d) English
2	Module Content Working on various current socially relevant topics with the use of economic approaches and methods a) This course covers current topics in energy and environmental policy. Examples include emission trading schemes and their application, the German coal phase-out, or the promotion of renewable energies. The course covers both theoretical aspects (what mechanisms and incentives are involved) and practical aspects (case studies) of such policies. b) Topics from the field of media markets: Special features - Market failure and state failure - Industrial economics - External effects - Political economics - Current developments. c) Including educational discrimination, Gender gap, Unequal career opportunities, Anti-discrimination measures. d) Socially relevant topics from the fields of public economics and macroeconomics.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse current questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of one course out of a) to d)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL				

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	Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Academic/Programme Director Bachelor VWL
10	Miscellaneous The course "d) Current topics in Public Economics and Macroeconomics (winter term)" has a placeholder title. The title and topic of this course can be found in KLIPS.

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SpM Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECO1	180h	6	English	every 2nd term - winter term	1 Term
1	Courses Market Design: Auctions and Matching		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content Introduction to the design of auctions and matching mechanisms. The course emphasizes an interplay between applications and (microeconomic) theory. While the course does rely on game-theoretical analysis, intuition is prioritized over formal analysis. Applications vary from year to year and range from the design of internet-ad auctions to refugee resettlement.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... communicate in English. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Alexander Westkamp				
10	Miscellaneous Main Literature: Guillaume Haeringer, Market Design: Auctions and Matching (MIT Press)				

SpM Economics and Society					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECS1	180h	6	English	every 2nd term - summer term	1 Term
1	Courses Inequality and Intergenerational Mobility		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content This module will revolve around questions distributional inequality and inequality of opportunity. The first aim is to learn about some of the theoretical models and empirical stylized facts related to inequality and intergenerational mobility. Second, students are supposed to gain a better understanding of the mechanics through which inequality is generated within and across generations. Ideally, the module brings students to the frontier of this important research field and enables them to form an opinion about which policies might be appropriate to fight intergenerational cycles of poverty.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Microeconomics and CM Macroeconomics or CM Fundamentals of Economics or CM Fundamentals of Microeconomics and CM Fundamentals of Macroeconomics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Pia Pinger				
10	Miscellaneous				

SpM Economics and Politics					
Module Code 1289BSECP1	Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Competition on Markets and in Politics		Contact Hours 45h	Self-Studies 135h	Course Language German and English
2	Module Content <ul style="list-style-type: none"> • Actual debates in public policy • Welfare economics • Political economy • Market failure and political failure 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Felix Bierbrauer				
10	Miscellaneous Additional courses may be offered in the module in deviation from the module cycle, the details can be found in KLIPS.				

SpM Empirical Methods and Data Analysis					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1314BSMDA1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Selected Quantitative Methods		Contact Hours 45h	Self-Studies 135h	Course Language German and English
2	Module Content Selected advanced topics in econometrics, for example: <ul style="list-style-type: none"> • Asymptotic properties of the OLS estimator • general estimation principles • heteroscedasticity • instrumental variables • introduction to time series analysis (unit root tests, GARCH) 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand common methods in the area of econometrics and statistics. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... design their learning and working processes independently. 				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Dominik Wied				
10	Miscellaneous				

Studies Abroad in Economics					
Module Code 1014BSSAE1	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics, Social Sciences or Information Systems.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.				
4	Teaching and Learning Methods depending on course choice				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course choice				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Programmdirektor:in				
10	Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.				

3.5.3.3 Track Social Sciences

CM Introduction to Microsociology					
Module Code 1320BBEM1	Workload 180h	ECTS Credits 6	Module Language German	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Introduction to Microsociology		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Microsociological questions • Anthropological foundations • Sociological explanations • Analysis of social action / theories of action • Analysis of strategic interaction / game theory • Collective action and social norms • Social networks 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of microsociology. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Geographie: Nebenfach SoWi Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften:				

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	<p>Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr. Clemens Kroneberg</p>
10	<p>Miscellaneous</p>

CM Introduction to Macrosociology					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BBEMA1	180h	6	German	every 2nd term - summer term	1 Term
1	Courses Introduction to Macrosociology		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Macrosociological questions • Institutional fields and opportunities • Exchange and markets • Power and authority • Social inequality • Social differentiation • Social change 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of macrosociology. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Geographie: Nebenfach SoWi Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften:				

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	Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Clemens Kroneberg
10	Miscellaneous

CM Social Structure Analysis					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BBSST1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Social Structure Analysis		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> Theories, concepts and empirical results of social structure analysis Population structure and dynamics (in particular the social structure of Germany in comparison to other European countries) 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of social structure analysis. ... know and understand common methods in the area of social structure analysis. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... question and critically reflect on current social developments. ... design their learning and working processes independently. 				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Geographie: Nebenfach SoWi Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Michael Wagner				

10	Miscellaneous Mandatory reading is announced every semester.
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CM Methods of Empirical Social Research					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BBMES1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Methods of empirical social research		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Introduction to basic terms and concepts of empirical social research • Introduction to the logic foundations of empirical social research • Introduction to the main methods of data collection in empirical social research 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of Methods of empirical social research. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Geographie: Nebenfach BWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Karsten Hank				

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10	Miscellaneous
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SpM Seminar Actions/ Norms/ Networks					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BSHNN1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses Seminar Actions/Norms/Networks		Contact Hours 30h	Self-Studies 150h	Course Language German and English
2	Module Content On the basis of scientific articles, the students will familiarise themselves with the theoretical and empirical state of research of a specific sociology or social psychology and train to discuss scientifically in one or more of the subject areas actions/norms/networks.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories in the area of microsociology in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... use methods in the area of microsociology in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... communicate continuously and purposefully within teaching and learning groups. ... establish and evaluate independently developed positions. ... present and/or discuss results with teaching staff and other students. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Clemens Kroneberg				
10	Miscellaneous				

SpM Seminar Education/ Work/ Organisation					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BSBAO1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Seminar Education/ Work/ Organisation		Contact Hours 30h	Self-Studies 150h	Course Language German and English
2	Module Content On the basis of scientific articles, the students will familiarise themselves with the theoretical and empirical state of research of a specific sociology or social psychology and train to discuss scientifically in one or more of the subject areas education/work/organization.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... communicate continuously and purposefully within teaching and learning groups. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Univ.-Prof. Dr.' Marita Jacob				
10	Miscellaneous Mandatory reading is announced every semester.				

SpM Seminar Family/ Ageing/ Migration					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BSFAM1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses Seminar Family/ Ageing/ Migration		Contact Hours 30h	Self-Studies 150h	Course Language German and English
2	Module Content On the basis of scientific articles, the students will familiarise themselves with the theoretical and empirical state of research of a specific sociology or social psychology and train to discuss scientifically in one or more of the subject areas family/ageing/migration.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the subject area of the module. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... present and discuss results with teaching staff and other students. ... use techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Karsten Hank				
10	Miscellaneous				

SpM Seminar Culture/ Values/ Cohesion					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1320BSKWZ1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Seminar Culture/ Values/ Cohesion		Contact Hours 30h	Self-Studies 150h	Course Language German and English
2	Module Content On the basis of scientific articles, the students will familiarise themselves with the theoretical and empirical state of research of a specific sociology or social psychology and train to discuss scientifically in one or more of the subject areas culture/values/cohesion.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of culture/values/cohesion. ... know and understand common methods in the area of culture/values/cohesion. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... present and/or discuss results with teaching staff and other students. ... communicate in English. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Eldad Davidov				
10	Miscellaneous				

CM Comparative Analysis of Political Institutions					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBVA11	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Basics of Comparative Analysis of Political Institutions		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Variants and procedures of Comparative Politics • Typologies of political systems, inter alia the political System of the Federal Republic of Germany as primary topic • Institutional guarantors of the democratic principle • Articulation, aggregation and mediation of societal interests in politics • Institutions and actors in the political systems of the Federal Republic of Germany, the United Kingdom and the United States of America 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften:				

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	Core and Advanced Section Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. André Kaiser
10	Miscellaneous

CM Comparative Political Economy					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBVAO1	180h	6	German	every 2nd term - summer term	1 Term
1	Courses Foundations of Comparative Analysis of Political Economy		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Relationships between politics (democracy) and economics (capitalism), from a historical and a comparative perspective • Theories and approaches for analysing relationships between politics (democracy) and economics (capitalism) 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences				

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	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr.' Christine Trampusch
10	Miscellaneous

CM International Relations					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBIBE1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Foundations of International Relations		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Basic concepts of international and foreign policy • Approaches of foreign policy analysis • Key terms of realist and idealist theories • Problems of cooperation in the international system • Analysis of causes for war • Theories of conflict 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences				

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valid for students of the ER 2021 (enrolment from winter semester 2021/22)

	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Thomas Jäger
10	Miscellaneous

CM European Politics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BBEPO1	180h	6	German	every 2nd term - summer term	1 Term
1	Courses Foundations of European Politics		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • History, institutions, and processes of the political system of the European Union and its evolution • Theories and strategies of European integration and their application on the EU's political System • Citizens' attitudes towards Europe • Impact of European integration on national governments, parliaments, and political parties 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences				

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	Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Univ.-Prof. Dr. Sven-Oliver Proksch
10	Miscellaneous

SpM Political Institutions					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BSPIN1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses Seminar Political Institutions		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Classic and contemporary research questions in comparative political science • Application of theoretical approaches, qualitative and quantitative methods of political science • Developing various aspects of a research design and conducting empirical research • Comparative analysis of political institutions and political systems 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... present and/or discuss results with teaching staff and other students. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. André Kaiser				
10	Miscellaneous				

SpM Representation and Elections					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BSRWE1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses Seminar Representation and Elections		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Classic and contemporary research questions on political representation and elections • Application of theoretical approaches, qualitative and quantitative methods of political science • Developing various aspects of a research design and conducting empirical research • Political representation and elections 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... communicate in English. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Jun.-Prof.' Chitralkha Basu, Ph.D				
10	Miscellaneous				

SpM Comparative Political Economy					
Module Code 1335BSPOE1	Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Seminar Comparative Political Economy		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Classic and contemporary research questions in comparative political economy • Application of theoretical approaches, qualitative and quantitative methods of political science • Developing various aspects of a research design and conducting empirical research • (International) Comparative analysis of political economy 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... communicate in English. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively. 				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Univ.-Prof. Dr.' Christine Trampusch				
10	Miscellaneous				

SpM International and Multi-level Politics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BSIMP1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Seminar International and Multi-level Politics		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Classic and contemporary research questions in international relations and multi-level politics • Application of theoretical approaches, qualitative and quantitative methods of political science • Developing various aspects of a research design and conducting empirical research • International relations, foreign policy and multi-level politics 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... communicate in English. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Thomas Jäger				
10	Miscellaneous				

SpM Project/Seminar Economics, Politics and Society					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1302BSEPC1	360h	12	German and English	every term	1 or 2 Term(s)
1	Courses a) Economics and Politics b) Economics and Politics c) Economics and Society d) Economics and Society		Contact Hours a) 60h b) 60h c) 60h d) 60h	Self-Studies a) 300h b) 300h c) 300h d) 300h	Course Language a) German b) English c) German d) English
2	Module Content • Working on scientific questions in form of one seminar and one project in the subject areas of the specializations Economics and Politics or Economics and Society				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... establish and evaluate independently developed positions. ... question and critically reflect on current social developments. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods seminar Research project				
5	Module Entry Requirements Recommendation: SpM Economics and Politics or SpM Economics and Society				
6	Mode of End-Of-Module Examination Combined examination: PRES, PO				
7	Prerequisites for Awarding of Credit Points Passing the module examination of one of the courses out of a) to d)				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Felix Bierbrauer Academic Director Univ.-Prof. Dr. Pia Pinger				
10	Miscellaneous If necessary, the students receive training in the tools and methods to be used in advance as part of a preliminary course. The preliminary course at the beginning of the course may end with a test as part of the portfolio examination. The students work self-organized. Fixed milestones are presented on fixed dates (e.g. project outline, exposé, project report, term paper, final presentation). Feedback is given on intermediate results so that each participant is able to complete all development steps.				

SpM Economics and Business					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECB1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses a) Monetary Policy, Banking and Financial Markets b) Theory of the firm		Contact Hours a) 45h b) 45h	Self-Studies a) 135h b) 135h	Course Language a) German b) German
2	Module Content a) Specialisation Economics and Finance: Monetary policy instruments, money demand, Interest rates and exchange rates, financial intermediation, financial regulation, international financial markets b) Specialisation Economics and Management: Microeconomic analysis of monopolistic and oligopolistic behaviour, Price theory, Market institutions, Game-theoretic and contract-theoretic concepts				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of the course a) or b)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Andreas Schabert Univ.-Prof. Dr. Patrick W. Schmitz				
10	Miscellaneous				

SpM Economics and Society					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECS1	180h	6	English	every 2nd term - summer term	1 Term
1	Courses Inequality and Intergenerational Mobility		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content This module will revolve around questions distributional inequality and inequality of opportunity. The first aim is to learn about some of the theoretical models and empirical stylized facts related to inequality and intergenerational mobility. Second, students are supposed to gain a better understanding of the mechanics through which inequality is generated within and across generations. Ideally, the module brings students to the frontier of this important research field and enables them to form an opinion about which policies might be appropriate to fight intergenerational cycles of poverty.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommendation: Either CM Microeconomics and CM Macroeconomics or CM Fundamentals of Economics or CM Fundamentals of Microeconomics and CM Fundamentals of Macroeconomics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences				
9	Module Manager Univ.-Prof. Dr. Pia Pinger				
10	Miscellaneous				

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SpM Economics and Politics					
Module Code 1289BSECP1	Workload 180h	ECTS Credits 6	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Competition on Markets and in Politics		Contact Hours 45h	Self-Studies 135h	Course Language German and English
2	Module Content <ul style="list-style-type: none"> • Actual debates in public policy • Welfare economics • Political economy • Market failure and political failure 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... question and critically reflect on current social developments.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Felix Bierbrauer				
10	Miscellaneous				

SuM Current Topics in Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BECE1	180h	6	German and English	every term	1 Term
1	Courses a) Current topics in energy and environmental policy (summer term) b) Media Order (summer term) c) Labour market discrimination (winter term) d) Current topics in Public Economics and Macroeconomics (winter term)		Contact Hours a) 45h b) 45h c) 45h d) 45h	Self-Studies a) 135h b) 135h c) 135h d) 135h	Course Language a) English b) German c) German d) English
2	Module Content Working on various current socially relevant topics with the use of economic approaches and methods a) This course covers current topics in energy and environmental policy. Examples include emission trading schemes and their application, the German coal phase-out, or the promotion of renewable energies. The course covers both theoretical aspects (what mechanisms and incentives are involved) and practical aspects (case studies) of such policies. b) Topics from the field of media markets: Special features - Market failure and state failure - Industrial economics - External effects - Political economics - Current developments. c) Including educational discrimination, Gender gap, Unequal career opportunities, Anti-discrimination measures. d) Socially relevant topics from the fields of public economics and macroeconomics.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse current questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination of one course out of a) to d)				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL				

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	Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration
9	Module Manager Academic Director
10	Miscellaneous

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SpM Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1289BSECO1	180h	6	English	every 2nd term - winter term	1 Term
1	Courses Market Design: Auctions and Matching		Contact Hours 45h	Self-Studies 135h	Course Language English
2	Module Content Introduction to the design of auctions and matching mechanisms. The course emphasizes an interplay between applications and (microeconomic) theory. While the course does rely on game-theoretical analysis, intuition is prioritized over formal analysis. Applications vary from year to year and range from the design of internet-ad auctions to refugee resettlement.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... discuss results with teaching staff and other students. ... communicate in English. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Alexander Westkamp				
10	Miscellaneous Main Literature: Guillaume Haeringer, Market Design: Auctions and Matching (MIT Press)				

SpM Empirical Methods and Data Analysis					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1314BSMDA1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Selected Quantitative Methods		Contact Hours 45h	Self-Studies 135h	Course Language German and English
2	Module Content Selected advanced topics in econometrics, for example: <ul style="list-style-type: none"> • Asymptotic properties of the OLS estimator • general estimation principles • heteroscedasticity • instrumental variables • introduction to time series analysis (unit root tests, GARCH) 				
3	Learning Objectives Students... <ul style="list-style-type: none"> ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand common methods in the area of econometrics and statistics. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... establish and evaluate independently developed positions. ... design their learning and working processes independently. 				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration				
9	Module Manager Univ.-Prof. Dr. Dominik Wied				
10	Miscellaneous				

Studies Abroad in Economics					
Module Code 1014BSSAE1	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics, Social Sciences or Information Systems.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies. Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.				
4	Teaching and Learning Methods depending on course choice				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course choice				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Business Administration Specialisation Section Track Social Sciences				
9	Module Manager Programmdirektor:in				
10	Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.				

CM Introduction to Business Administration					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1271BBEDB1	180h	6	German	every term	1 Term
1	Courses Introduction to Business Administration		Contact Hours 0h	Self-Studies 180h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Corporate Strategy (competitive advantages, internal and external analysis etc.) • Finance (financing, balance sheets, asset management etc.) • Marketing (consumer analysis, marketing mix, brand management etc.) • Process Design (supply chains, order quantities, theory of constraints etc.) • Human Resources Management (recruiting, personnel development, personnel management etc.) 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of business administration. ... use selected methods and tools in business administration (e.g. analyses dealing with the strategic evaluation of resources, derivations of basic financial figures, applying a marketing mix, identification of bottleneck resources using process analyses, as well as determining the personnel requirements with the help of a simple formula) in a solution-oriented way. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences				
9	Module Manager Prof. Dr. Andreas Fügener				
10	Miscellaneous Students will work through the contents of the course on their own by watching short videos, working on practical examples and reading through the provided e-books. They will apply their newly-acquired knowledge in integrated online exercises, and check their learning progress after each course module by taking an online test. Except for the written end-of-module examination, the entire course will be online-based. The content will be taught through videos. Students will independently work on integrated exercises. Tests will be conducted online.				

CM Accounting I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1016BBMAT1	180h	6	German	every term	1 Term
1	Courses Accounting I		Contact Hours 90h	Self-Studies 90h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Introduction to Accounting • Fundamentals in Financial Accounting • Fundamentals in Managerial Accounting • Book Keeping • Case Studies 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts.				
4	Teaching and Learning Methods lecture practice tutorial				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				

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9	Module Manager Area Accounting and Taxation
10	Miscellaneous Courses take place in first part of the semester (1. midterm).

AM Law for Economists					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1287BEMRV1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Law for Economists		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content Law for Economists: <ul style="list-style-type: none"> • Public and administrative law, European law • Law on governmental organisation • Economically relevant basic rights and freedoms • Constitutional procedural law • Administrative procedural law 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic features of the law on governmental organisation, economically relevant basic rights, constitutional procedural law and administrative and administrative procedural law. ... weigh public goods and requirements up against each other. ... analyse institutions from a historical or judicial perspective and questions of responsibilities within governmental structures. ... elucidate the interaction of economic problems, their solution and their embedment in the socio-political background of past and presence ... match practical issues in public and administrative law to the relevant legal norms. ... discuss practical issues in the relationship between citizens/business and authorities.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences				
9	Module Manager Univ.-Prof. Dr. Erik Hornung				
10	Miscellaneous				

CM Corporate and Business Ethics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1253BBMUW1	180h	6	German	every term	1 Term
1	Courses Corporate and Business Ethics		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Normative approaches to moral decision-making (teleology, deontology, virtue ethics) • Moral decision making from a psychological perspective (e.g. determinants of moral behaviour, bounded ethical behaviour, moral disengagement) • Ethics of economics (e.g. moral criteria of markets, competition and corruption) • Moral decision making within a company (e.g. discrimination, fairness and justice, lying and cheating, whistleblowing) • Application to examples from compliance management, accounting, corporate development, finance, marketing, supply chain management 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of normative and descriptive ethics. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences				

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9	Module Manager Univ.-Prof. Dr. Anne Burmeister Univ.-Prof. Dr. Matthias Heinz Univ.-Prof. Dr. Bernd Irlenbusch Univ.-Prof. Dr. Dirk Sliwka
10	Miscellaneous

CM Fundamentals of Information Systems					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1277BBMGW1	180h	6	German	every term	1 Term
1	Courses Fundamentals of Information Systems		Contact Hours 60h	Self-Studies 120h	Course Language German
2	Module Content <ul style="list-style-type: none"> • The importance of information and information processing in the company • Information as an operational resource • Information logistics as a paradigm of operational information processing • Operational and inter-company information systems • Economic valuation of information, information technology and information use • Forms of IT Sourcing • 'Computer-Supported Cooperative Work' and Social Information Systems • Integration of IT and corporate strategy • Information spheres • (Further) development of information systems in organisations and the role of functional areas • Risks arising from the use of information technology 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the field of information systems. ... know and understand common methods in the field of information systems. ... develop an understanding of the impact of decisions that take into account environmental, economic, social or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (90)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Lehramt: Bachelor Education WiSo Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Betriebswirtschaftslehre: Core and Advanced Section Business Administration				
9	Module Manager Prof. Dr. Stefan Seidel				

10	Miscellaneous				
CM Introduction to Psychology					
Module Code 1320BBWPS1	Workload 180h	ECTS Credits 6	Module Language German	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Introduction to Psychology		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Evolutionary Psychology • Thinking and consciousness • Motivation and emotions • Learning and socialisation • Social perception and social comparison • Attitudes and behaviour, dissonance theories and decision theory • Psychology of the self 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories in the area of psychology. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... know and understand common methods of statistical data analysis. ... use regression analysis methods in pre-structured contexts in a solution-oriented way. ... communicate continuously and purposefully within teaching and learning groups. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften:				

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	<p>Ergänzungsbereich SoWi Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Core and Advanced Section Social Sciences Bachelor of Arts Medienwissenschaft: Media and Technology Management Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr. Detlef Fetchenhauer</p>
10	<p>Miscellaneous Mandatory reading is announced every semester.</p>

SpM Economic Geography I					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1230BSWGE1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Companies and Sustainability		Contact Hours 30h	Self-Studies 150h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Theoretical approaches to globalization, global-local linkages of companies and sustainable development • Multinational enterprises; small and medium enterprises • Global value chains, global production networks and cluster • Internationalization strategies of multinational companies and implications for local and regional development • Case studies from different sectors and regions worldwide • Practical approaches towards sustainable development 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... apply theories of economic geography in case studies on companies' location strategies in international contexts and their implications for local sustainable development in a solution-oriented way. ... analyse current questions and challenges considering the role of innovation, knowledge, work and skills for socio-economic development. ... establish and evaluate independently developed positions and identify current discourses in economic geography. ... develop an understanding of the impact of decisions that take into account environmental, social or ethical criteria. ... question and critically reflect on current socio-economic dynamics and their spatial effects from an ethical point of view by applying interdisciplinary perspectives.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:				

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	<p>Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Science Betriebswirtschaftslehre: Specialisation Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr.' Martina Fuchs</p>
10	<p>Miscellaneous</p>

SpM Economic Geography II					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1230BSWGE2	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Regional policies and sustainability		Contact Hours 30h	Self-Studies 150h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Key concepts in economic geography: globalisation and uneven development • Policies and strategies for local sustainable development • Challenges and strategies for local sustainable development in urban and rural regions in the Global North and in the Global South • Regional focus: Germany, Europe, USA, Latin America, Asia, Africa 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theoretical approaches to local sustainable development in the context of globalization. ... collect, systematise and synthesise literature and data material for a scientific work in the form of a case study employing theoretical frameworks from economic geography. ... establish and evaluate independently developed positions considering the effect of activities of multinational companies on local communities. ... develop an understanding of the impact of decisions that take into account environmental, social or ethical criteria and formulate strategies for local sustainable development in urban and rural regions in the Global North and the Global South. ... question and critically reflect on the roles of key actors, such as firms, the state, labour and civil society organizations in local and regional development.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Management, Economics and Social Sciences: Specialisation Section Management, Economics and Social Sciences Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft				

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	<p>Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi</p> <p>Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL</p> <p>Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences</p> <p>Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences</p> <p>Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL</p> <p>Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL</p> <p>Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration</p>
9	<p>Module Manager Univ.-Prof. Dr. / Martina Fuchs</p>
10	<p>Miscellaneous</p>

SuM Co-operative Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1344BEKOW1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Social and Economic Aspects of Management of Co-operative		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Understanding of co-operatives as democratically constituted enterprises with economic objectives. They promote their members not by maximising profits on the capital invested, but by making goods and services available. The members regulate their affairs in democratic self-administration. • Deepening the fundamental and current peculiarities of solidary economic and business forms by means of various examples • Improving the basic understanding of the characteristics of the co-operative type of business. 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... understand the particularities of the co-operative type of business. ... collect, systematize and synthesize literature for a scientific work on a selected topic on co-operatives. ... establish and evaluate independently developed positions. ... present and/or discuss results with teaching staff and other students. ... design their learning and working processes independently. ... use under guidance techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements Recommendation: Participation in one of the modules SuM Management of the Co-operative or SuM Solidarity-based Economics				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre:				

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	<p>Ergänzungsbereich BWL Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL</p>
9	<p>Module Manager Dr. Johannes Blome-Drees</p>
10	<p>Miscellaneous</p>

SuM Solidarity-based Economics					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1344BESOW1	180h	6	German	every 2nd term - winter term	1 Term
1	Courses Fundamentals of Co-operative Management		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Introduction to the various focal points of solidarity-based economic theory and practice in Germany, Europe, and development societies • Concepts and theoretical approaches used for the analysis of specific problem areas for co-operative • Fundamental problems connected with solidarity-based economic activity in a co-operative manner • Special focus on the third sector or on non-profit organisations of solidarity-based economic activity • Introduction to the organisational form of the co-operative as an economic and business (legal) form, which supported by its members operates in a member-oriented manner 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theoretical approaches to explaining solidarity-based self-help. ... know and understand methodological approaches in business administration, economics, sociology, political science or even history and law with regard to the analysis of co-operative-specific problems. ... communicate continuously and purposefully within teaching and learning groups. ... question and critically reflect on current developments in the field of co-operatives. ... design their learning and working processes independently.				
4	Teaching and Learning Methods lecture				
5	Module Entry Requirements Recommendation: Participation in one of the modules SuM Management of the Co-operative or SuM Co-operative Economics				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien China - Volkswirtschaftslehre: Ergänzungsbereich VWL Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Supplementary Section Social Sciences - Sociology Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Soziologie Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft				

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	<p>Bachelor of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich SoWi</p> <p>Bachelor of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich BWL</p> <p>Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Social Sciences</p> <p>Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences</p> <p>Bachelor of Arts Regionalstudien Lateinamerika - Volkswirtschaft: Ergänzungsbereich VWL</p> <p>Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre: Ergänzungsbereich VWL</p>
9	<p>Module Manager Dr. Johannes Blome-Drees</p>
10	<p>Miscellaneous</p>

SpM Specialisation Political Science					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1335BSVPW1	180h	6	German and English	every 2nd term - summer term	1 Term
1	Courses Seminar Specialisation Political Science		Contact Hours 30h	Self-Studies 150h	Course Language German
2	Module Content <ul style="list-style-type: none"> • Classic and contemporary research questions in political science • Application of theoretical approaches, qualitative and quantitative methods of political science • Developing various aspects of a research design and conducting empirical research • Subject areas of political science 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... use methods in pre-structured contexts in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... communicate in English. ... design their learning and working processes independently. ... reflect their own performance and implement feedback constructively.				
4	Teaching and Learning Methods seminar				
5	Module Entry Requirements none				
6	Mode of End-Of-Module Examination Combined examination: PRES, TP				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften - Politikwissenschaft Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Specialisation Section Social Sciences				
9	Module Manager Fachbereich Politikwissenschaft				
10	Miscellaneous				

EM Entrepreneurship					
Module Code	Workload	ECTS Credits	Module Language	Module Availability	Duration
1253BEEnt1	180h	6	German and English	every 2nd term - winter term	1 Term
1	Courses Entrepreneurship		Contact Hours 60h	Self-Studies 120h	Course Language English
2	Module Content <ul style="list-style-type: none"> • Strategies on Market Entry, Products, Markets and Value Creation • Entrepreneurial Behaviour 				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... know and understand basic theories. ... apply theories in pre-structured contexts (e.g. case studies) in a solution-oriented way. ... analyse (current) questions and challenges within the framework of pre-structured contexts. ... present and/or discuss results with teaching staff and other students. ... develop an understanding of the impact of decisions that take into account environmental, ... economic, social and/or ethical criteria.				
4	Teaching and Learning Methods lecture practice				
5	Module Entry Requirements Recommended: CM Corporate Development I				
6	Mode of End-Of-Module Examination Written test: WT (60)				
7	Prerequisites for Awarding of Credit Points Passing of the module examination				
8	Other Programmes that Use the Module Bachelor of Science Betriebswirtschaftslehre: Supplementary Section Business Administration Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Economics Specialisation Section Track Business Administration Specialisation Section Track Social Sciences Bachelor of Science Sozialwissenschaften: Supplementary Section Social Sciences Bachelor of Science Gesundheitsökonomie: Supplementary Section Health Economics Bachelor of Science Wirtschaftsinformatik: Supplementary Section Information Systems				
9	Module Manager Univ.-Prof. Dr. Christian Schwens				
10	Miscellaneous				

Studies Abroad I (VWL Sozialwissenschaften)						
Module Code 1287BSSAS1		Workload	ECTS Credits 6	Module Language	Module Availability	Duration
1	Courses			Contact Hours	Self-Studies	Course Language
2	Module Content					
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“.					
4	Teaching and Learning Methods					
5	Module Entry Requirements					
6	Mode of End-Of-Module Examination depending on course selection					
7	Prerequisites for Awarding of Credit Points					
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences					
9	Module Manager					
10	Miscellaneous					

Studies Abroad I (VWL Sozialwissenschaften)					
Module Code 1287BSSAS1	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics, Social Sciences				
3	<p>Learning Objectives Students...</p> <p>... know and understand the relevant methods and theories for the points mentioned above under „Module content“.</p> <p>... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies.</p> <p>Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.</p>				
4	Teaching and Learning Methods depending on course selection				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course selection				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences				
9	Module Manager Programmdirektor:in				
10	<p>Miscellaneous If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.</p>				

Studies Abroad II (VWL Sozialwissenschaften)					
Module Code 1287BSSAS2	Workload 180h	ECTS Credits 6	Module Language selected language	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content Topics from the subjects: Business Administration, Economics, Social Sciences				
3	<p>Learning Objectives</p> <p>Students...</p> <p>... know and understand the relevant methods and theories for the points mentioned above under „Module content“.</p> <p>... acquire the knowledge and skills from the areas named in the module content which extend beyond the curriculum of the relevant bachelor programme and impart additional foundation knowledge (from subjects outside the relevant programme’s curriculum); deepen attained knowledge and skills which contribute towards the specialisation or content-specific individualisation of studies.</p> <p>Through completing examinations at a university abroad, students widen their knowledge and skills within the subject areas named above that go beyond the module structure of the curriculum of their study programme. Content studied within a module abroad can only be credited once within one of the Studies Abroad modules.</p>				
4	Teaching and Learning Methods depending on course selection				
5	Module Entry Requirements None				
6	Mode of End-Of-Module Examination depending on course selection				
7	Prerequisites for Awarding of Credit Points depending on course selection				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Specialisation Section Track Social Sciences				
9	Module Manager Programmdirektor:in				
10	<p>Miscellaneous</p> <p>If required, students can apply for credit transfer using the standardised procedure. Information about recognition of courses (deadlines and procedure) is provided by the WiSo Credit Transfer Centre (WiSo Anrechnungszentrum: https://www.anrechnungswiso.uni-koeln.de/). This module can also be used for crediting Summer Schools organised by the WiSo-faculty. In this case, registration for the exams should be carried out in advance according to the regulations of the WiSo-faculty.</p>				

3.5.4 Bachelor's Thesis

Bachelor's Thesis Economics					
Module Code 1287BMVWL1	Workload 360h	ECTS Credits 12	Module Language German and English	Module Availability every term	Duration 1 Term
1	Courses		Contact Hours	Self-Studies	Course Language
2	Module Content On the Economics programme, the topic of the bachelor's thesis must be significantly related to Economics and must reflect methods learned during the programme.				
3	Learning Objectives Students... ... know and understand the relevant methods and theories for the points mentioned above under „Module content“. ... analyse current questions and challenges within the framework of prepared cases. ... collect, systematize and synthesize literature and data material for a scientific work on a selected topic. ... establish and evaluate independently developed positions. ... develop an understanding of the impact of decisions that take into account environmental, social or ethical criteria. ... design their learning and working processes independently. ... use techniques of scientific work and good scientific practice.				
4	Teaching and Learning Methods Bachelor's Thesis				
5	Module Entry Requirements 100 CP successfully passed				
6	Mode of End-Of-Module Examination Written test 12 weeks				
7	Prerequisites for Awarding of Credit Points Passing the module examination				
8	Other Programmes that Use the Module Bachelor of Science Volkswirtschaftslehre: Bachelor Thesis Economics				
9	Module Manager Fachbereich Volkswirtschaftslehre				
10	Miscellaneous The Bachelor thesis can be written in German or English.				