# 2022/23

Please keep in mind the year of validity.

FACULTY OF MANAGEMENT, ECONOMICS AND SOCIAL SCIENCES

UNIVERSITY OF COLOGNE

VICE DEAN OF STUDIES DEPARTMENT

valid for students of the Examination Regulations 2021

(enrolment from winter semester 2021/22)



# **MODULE CATALOGUE**

SOCIOLOGY: SOCIAL AND ECONOMIC PSYCHOLOGY MASTER OF SCIENCE

IN ACCORDANCE WITH THE EXAMINATION REGULATIONS FOR THE SINGLE MAJOR MASTER PROGRAMME IN SOCIOLOGY AND ECONOMICS PSYCHOLOGY



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# List of abbreviations

AM	Advanced module	PRES	Presentation
AS	Assignment	SI	Studium Integrale
С	Course	SpM	Specialisation module
CC	Compulsory course	SuM	Supplementary module
СН	Contact hours (= time spent in class)	SPW	Semester period per week
СМ	Core module	SSt	Self-study
EC	Elective course	TP	Term paper
ECTS	Credit point (ECTS)	TPF	Time required for preparation and follow-up
OE	Oral examniation	TR	Credit points transferred from another university
PCR	Practical component report	WL	Workload
РО	Portfolio	WT	Written test
PR	Project		

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# 1. Sociology: Social and Economic Psychology

#### 1.1 Content and objectives of the programme

The Master's degree corresponds to level 7 of the German Qualifications Framework/European Qualifications Framework, and to the master level of the German Qualifications Framework for University Degrees. The competencies which are acquired during the course of studies are listed below as "Intended Learning Outcomes". These Intended Learning Outcomes are comprised of "Learning Goals" and "Learning Objectives". The former are superordinate goals for the graduates of this study programme, while the latter refer to concrete tasks performed by the students.

	Graduates act as/with
	specialists for sociological, psychological and economic issues in order to analyze connections between society and the economy.
	Students apply advanced, specialized theories of social and economic psychology, economic cooperation, and organizational psychology in economic contexts.
	Students develop testable models using appropriate methods of psychometrics, data collection, and data analysis.
tical	Students evaluate and analyze personal, situational, and social factors influencing consumer behavior.
l analy ies	Students analyze approaches in the social sciences from an international perspective.
Subject-related and analytical competencies	as experts in sociological and economic fields to develop solutions to business ethics and organizational psychology challenges.
ect-rela	Students determine appropriate theories and methods to answer questions in the areas of leadership, motivation, and organizational culture, among others.
Subj	The students use well-founded concepts of business ethics, for example, to successfully solve problems and conflicts of managers and employees in companies.
	as experts in sociological fields to develop independent strategies based on collected data.
	Students evaluate independently collected primary and secondary data using appropriate analysis strategies.
	Students collect data and/or research, systematize, and analyze literature to produce an independent scholarly paper.
ve and ve cies	as effective discussion leaders in the field of economic and social psychology in order to coordinate decision-making processes in a goal-oriented manner.
Communicative and cooperative competencies	Students participate in / lead collaborative projects in national, international, and diverse teams in English.
Comm co con	Students defend argumentatively independently developed positions or solutions to problems in English.
al Sies	as independent decision makers in order to critically examine economic and social psychological research results.
Personal	Students derive scientifically sound judgments and relevant consequences for action from collected information.
F	Students design their work processes and research designs independently on the basis of constant self- and external reflection.

#### 1.2 Requirements

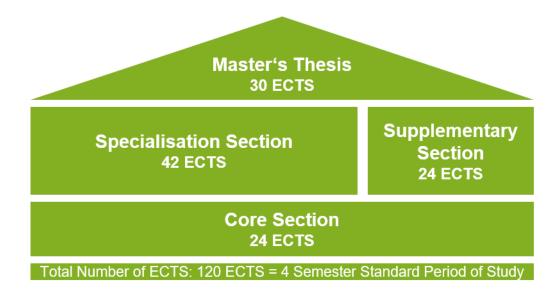
The admission requirement for the study programme is a first professionally qualifying degree in a relevant Bachelor's programme of at least six semesters' duration, in which at least 180 credit points were acquired, or an equivalent successfully completed course of study with a final grade of 2.7 or better. Furthermore, English language skills at level B2 according to the Common European Framework of Reference for Languages are required at the beginning of the programme.

These and other subject-related requirements for the course of study are defined in the admission regulations.

#### 1.3 Programme structure

The Master in Sociology: Social and Economic Psychology programme comprises 120 ECTS credits, lasts four terms as the standard period of study and consists of the following subject categories:

The core section carries 24 ECTS credits and consists of three modules in sociology, particularly methods. The specialisation section (42 ECTS credits) comprises specialisation modules on sociology and the compulsory research seminar. The supplementary section (24 ECTS credits) contains supplementary modules on interdisciplinary social sciences, business administration and economic geography. The master thesis to be written at the end of the programme carries 30 ECTS credits.



#### 1.4 Study Abroad Option

The WiSo Faculty offers a broad range of study abroad options within an excellent network of prestigious partner universities worldwide. The so-called Study Abroad Programme (STAP)

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includes ERASMUS exchanges and provides an opportunity for a single-term stay at one of the WiSo Faculty's partner universities.

Successful STAP applicants benefit from direct contact and organisational support at the partner university and are exempt from paying tuition fees there. The range of universities available depends on the master course on which the student is enrolled – the possible options are listed in the **WiSo Exchange (WEX) International Outgoings Portal** (access through the student's UoC account only), along with detailed information on each university.

In addition to these options offered by the Faculty, master students can also apply for a non-WiSo exchange, offered by Dezernat 9 – Internationales (Central International Office of the University of Cologne) within the 'fakultätsübergreifende Partnerschaften' framework. Further possibilities are going abroad as a freemover (i.e. as a student who organises his or her stay abroad individually) or participating in short courses or summer schools offered under separate terms and conditions.

For all study abroad options, the <u>International Relations Centre</u> (ZIB WiSo) serves as point of information and advice.

#### The Faculty's Study Abroad Programme (STAP):

Master students should plan and submit their application for a term abroad at the beginning of their master studies. The STAP main selection round takes place once a year with application deadline 15 January and allows for an application either for fall term or spring term of the following academic year. Detailed information on the selection criteria and the best preparation for a STAP application can be found online in the <a href="STAP Master Application Manual">STAP Master Application Manual</a>. As an exception, if a certain number of slots are still available for spring term, a secondary STAP selection round will be offered in May, with a limited choice of exchange opportunities.



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#### STAP Master – secondary selection round (for spring term only)

Please note: there is no guarantee that a secondary selection round will take place every year, nor should a wide range of exchange opportunities be expected.



<sup>\*</sup> Deadline for handing in TOEFLS/IELTS results (if taken until 1 June): 15 June. \*\* Alternative offer: if no offer can be given at one of the five preferred universities and if slots at other universities are available.

#### Credit transfer options from studies abroad:

The WiSo Faculty has put a lot of emphasis on internationalisation in the design of its master courses, offering broad credit transfer options for all kinds of study abroad options. Each master course includes at least one "Studies Abroad" module, with a broad range of courses suitable for credit transfer. In addition, a single course-to-course credit transfer can be considered. For more information on credit transfer rules and regulations, please go to <u>WiSo Credit Transfer Centre</u> > Information > Studies Abroad. For any questions regarding credit transfer, students can contact the <u>ZIB WiSo</u> or the <u>WiSo Credit Transfer Centre</u>.

#### 1.5 Sample study plan





<sup>\*</sup> Individual crediting of successfully completed studies abroad modules is possible.

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#### 1.6 Modules with mid-term examinations

Some modules have courses that only run for half a term and usually with twice the normal number of classes. For these modules, the term is divided into two roughly equal halves. In the fall, the mid-term usually ends at the beginning of December; in the spring, it is usually in the middle or at the end of May. Often, the examinations for these courses are held mid-term, enabling students to reduce their examination load at the end of term.

The information in the campus management system (KLIPS) regarding the dates of courses and examinations is relevant in this context.

#### 1.7 Calculation of the overall mark

The marks for core, supplementary and specialisation categories are calculated as the weighted arithmetic mean of the marks for the respective modules, based on the weighting system described in the examination regulations. In the case of end-of-module examinations consisting of several components, the mark for the module is calculated as specified in the **examination regulations**.

The overall mark for the degree is calculated as the weighted arithmetic mean of the marks for the subject categories and the mark for the master's thesis. On the Sociology: Social and Economic Psychology programme, the weighting for the contributions to the overall mark is as follows:

a) Mark for core section: 27 of 120 ECTS credits

b) Mark for specialisation section: 39 of 120 ECTS credits

c) Mark for supplementary section: 24 of 120 ECTS credits

d) Mark for master's thesis: 30 von 120 ECTS credits.

#### 1.8 Rules for failed attempts

Students may retake module examinations that they have failed. The number of attempts is limited to three per module. Modules offered by faculties other than the Faculty of Management, Economics and Social Sciences ("WiSo Faculty") may be subject to different rules.

After failing an exam three times, the <u>WiSo Student Service Point (WiSSPo)</u> provides information regarding the possibility and the requirements to receiving additional resit attempts. If none of the first three examination attempts were failed due to cheating or to an offence, further two resit attempts can be granted at any point of the programme. Students who have accumulated at least 90 credit points can be granted a further additional attempt. If a student

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fails an examination in the two additional attempts and the extra attempt for students with 90 points or more, they are deemed to have failed the programme at the final attempt. Where a module examination consists of several components, the candidate must obtain a "bestanden" (pass) mark, or at least an "ausreichend (4,0)" (sufficient) mark, in all of the examination components. All components marked "mangelhaft (5,0)" or "nicht bestanden" (fail) must be retaken.

It is not possible to resit module examinations that have already been passed.

A failed master's thesis can be retaken once, with a new topic. Students must register for their second attempt within six months of the result of their first attempt being announced.

### 2 Support for students

#### 2.1 Course registration in KLIPS 2.0

"KLIPS 2.0" is the central campus management system of the University of Cologne. At the WiSo faculty, KLIPS 2.0 serves as a student organisation tool. Students should use it as an online course catalogue, for registration and deregistration of courses and examinations, as well as an overview of the complete study programme and calendar. Information on current dates and deadlines of the WiSo faculty, as well as video tutorials and FAQs about KLIPS can be found on the homepage of <a href="WiSo-KLIPS-Support">WiSo-KLIPS-Support</a>. If you have further questions, feel free to contact WiSo-KLIPS-Support via <a href="mailto:e-mail">e-mail</a> (klips-wiso@uni-koeln.de). For account questions, contact the central KLIPS support.

#### 2.2 Exam registration in KLIPS 2.0

Examinations on the various programmes are always managed via KLIPS 2.0. Students must register for them within specified deadlines. Please note that registration for courses without restriction on participation via KLIPS and registration for the corresponding module examinations are two completely separate processes. In the case of courses which are subject to a restriction on participation, an examination registration is generally only possible if a registration for the course has been submitted beforehand. Most examinations in written test form are offered twice per term. Often, this will be to "space out" the dates, i.e. students can choose the date that best fits their examination schedule. In some cases, however, the second examination may be a genuine repetition of the first, depending on the department/institute concerned.

All WiSo Faculty examination candidates are entitled to see their examination papers after they have been marked. For more information, please visit the <u>WiSo Examination Office website</u>.

#### 2.3 Subject-specific advice and examination advice

The <u>Wisspo</u> provides general advice on studies, including the possibilities available and the requirements, for all programmes offered by the Wiso Faculty. Further services include the issuing of transcripts of records in German and English, ranking certificates and letters of assignment to the appropriate term of the programme and the application for advanced / higher semester. Wisspo is also the first place to turn to for students with other questions and problems related to their studies. It can be contacted by phone, in person and, of course, e-mail. Please notice the opening hours and contact data on the website.

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**Subject-specific advice** is provided during the designated times by the University's faculty members and associated teaching staff ("akademische Mitarbeiter/innen") involved in the teaching on the programme. The designated times are announced by means of notices in the institutes and on the departments'/institutes' websites.

Legally binding information concerning examinations and examination procedures is provided by the **WiSo Faculty Examination Office**.

#### 2.4 Other sources of information and advice

International students who study at the WiSo Faculty for part of their programme can turn to the <u>International Relations Center</u> for help with any questions they have. Cologne University students preparing to study abroad can also contact the ZIB for support. The Center also runs a variety of summer schools, short programmes and Business English courses. The services, courses and people to contact can all be found on the website.

The Faculty's <u>Credit Transfer Centre</u> is responsible for recognising credits accumulated in other institutions. This applies both to credits students have gained at other higher education institutions in Germany or abroad prior to studying at the WiSo Faculty, and to (advance) transfer of credits that students plan to accumulate abroad or have already accumulated abroad as part of a WiSo Faculty programme. This system does away with the need to make individual inquiries to departments/institutes and examination offices. Students can find out everything they need to know about the transfer process on the website.

The <u>WiSo Career Service</u> offers advice and support, in cooperation with other partners, for students from the WiSo Faculty looking for an internship or profession that is right for them. It also helps them as they plan their career and apply for jobs. In addition, the WiSo Career Service organises seminars, presentations and special events in cooperation with employers and external and internal experts. All of the necessary information can be found on the website. The <u>WiSo IT Service</u> runs regular courses dealing with standard software and field-specific programmes.

Students who are having difficulties with their studies or their personal lives can seek help from the **Psychosocial Counselling Service** run by the Kölner Studentenwerk. In addition to counselling, it also provides advice on writing and learning skills plus support for pregnant students and students who have children.

A further service is **Nightline** Köln, the listening and information helpline run by students for students at all of Cologne's institutions of higher education.

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The WiSo student council represents the interests of all students from the WiSo faculty. In addition to advice from fellow students it also provides a variety of useful services for studying at the WiSo faculty. Any information can be found at <a href="wiso-buero.uni-koeln.de">wiso-buero.uni-koeln.de</a> or by directly writing an email to <a href="wiso-buero@uni-koeln.de">wiso-buero@uni-koeln.de</a>.

# 3 Curriculum and module descriptions

#### 3.1 Core section

In accordance with section 35(1), No. 1 of the Examination Regulations, the examination candidate must obtain 24 ECTS credits in the core section.

Group	Module	ECTS	CC/ EC	Required ECTS
5 7 0 ×	CM Sociology I: Analysis of Cross-Sectional Data	12	CC	24
sectior ial and nomic shology	CM Sociology II: Sociological Theory	6	СС	
Core se Social Econo Psycho	CM Sociology III: Contemporary Societies: Social Structure and Social Change	6	СС	

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## 3.2 Specialisation section

In accordance with section 35(1), No. 2 of the Examination Regulations, the examination candidate must obtain 42 ECTS credits in the specialisation section.

Group	Module	ECTS	CC/ EC	Requ EC	
jic	SpM Theoretical Foundations of Social and Economic Psychology	6	CC	24	42
Social and Economic ology	SpM Psychometrics	6	СС		
ll and E	SpM Research Seminar Social and Economic Psychology	12	СС		
	SpM Social and Economic Cooperation	6	EC	18	
Specialisation Section Psych	SpM Organisational Psychology	6	EC		
isation	SpM Consumer Psychology		EC		
Special	SpM Addressing Societal and Organisational Problems		EC		
	SpM Special Aspects of Social Sciences	6	EC		

#### 3.3 Supplementary section

In accordance with section 35(1), No. 3 of the Examination Regulations, the examination candidate must obtain 24 ECTS credits in a sub-group of the supplementary section.

Group	Module	ECTS	CC/ EC	Required ECTS
+=	SpM Business Ethics	6	EC	12
Corporate Development	SpM Strategic Development	6	EC	
Corporate	SpM Strategic Human Resource Management	6	EC	
۵	SpM Strategic Management	6	EC	
	SpM Brand Management	6	EC	12
eting	SpM Customer Management	6	EC	
Marketing	SpM Marketing Performance Management	6	EC	
	SpM Digital Strategy and Marketing	6	EC	
	CM Comparative Political Institutions	6	EC	12
	CM Comparative Political Economy	6	EC	
ence	CM Democratic Theory and Practice	6	EC	
Scie	CM International Relations	6	EC	
Political Science	CM European Politics	6	EC	
<u> </u>	SpM Special Topics Political Science I	6	EC	
	SpM Special Topics Political Science II	6	EC	
	SuM Economic Geography I		EC	12
Economic Geography	SuM Economic Geography II	6	EC	
Econ	SuM Economic Geography III	6	EC	
	SuM Economic Geography IV		EC	
	SpM Media Economics		EC	12
ial	ত্র SpM Markets and Economic Policy II		EC	
r Soc	SpM Markets and Economic Policy III	6	EC	
ics fc	SpM Markets and Economic Policy IV	6	EC	
Economics for Social Sciences	SpM Markets and Economic Policy V	6	EC	
S E	CM Selected Methods in Economics	6	EC	

	CM Macroeconomics	6	EC	
	CM Applied Econometrics (Business Administration)	6	EC	
	CM Microeconomics (Business Administration)	6	EC	
	CM Mathematics	6	EC	
	SpM Market Design and Behaviour I	6	EC	
	SpM Market Design and Behaviour II	6	EC	
	SuM Energy and Climate Change I	6	EC	
	SuM Energy and Climate Change II	6	EC	
	SuM Energy and Climate Change III	6	EC	
	SuM Energy and Climate Change IV	6	EC	
ology	SuM Media and Technology Management - Enterprises, Markets, and Strategies	6	EC	12
echno	SuM Media and Technology Management - Selected Issues I	6	EC	
ia and Techno Management	SuM Media and Technology Management - Selected Issues II		EC	
Media and Technology Management	SpM Media and Technology Management - Research and Publications	6	EC	
	CM Data Analytics I	6	EC	12
rtics &	CM Data Analytics III	6	EC	
Business Analytics & Econometrics	CM Data Analytics V	6	EC	
CM Data Analytics II		6	EC	
Bu	CM Data Analytics IV	6	EC	
lies ad I	Studies Abroad I	6	EC	12
Studies Abroad I	Studies Abroad II		EC	
	Studies Abroad I	6	EC	24
lies ad II	Studies Abroad II	6	EC	
Studies Abroad II	Studies Abroad III	6	EC	
	Studies Abroad IV	6	EC	

#### 3.4 Extracurricular course programme

In addition to their regular studies Master's students have the opportunity to take part in extracurricular courses, in which both academic and vocational skills are taught. Thus it can have an academic and a professional orientation, which serve the development of professional competences. The extracurricular course programme intends to promote and impart competences that go beyond specialist knowledge or concern basic scientific or personal attitudes: scientific curiosity, systematic and analytical thinking, dealing with complexity, solution-orientation and other skills, e.g. the ability to work in a team and foreign language skills.

The extracurricular course programme is offered jointly by the faculties and the Professional Centre of the University of Cologne and enables students to pursue their own additional interests, to gain insights into other subjects and faculties, to attend events of social importance, to acquire professionally relevant skills and to attend language courses. In addition, students are offered learning and study aids as part of the extracurricular programme, e.g. for scientific work or literature research. Extracurricular courses are not credited, but the participation is noted on the transcript of records.

#### 3.5 Master's thesis

The master's thesis, which carries 30 ECTS credits, is written towards the end of the programme. It is intended to show that the student is capable of conducting academic work on and reflecting on a specific problem related to the subject matter covered on the programme, using the necessary methods and within a specified period. The topic of the master's thesis on the Sociology: Social and Economic Psychology programme must come from the specialisation section. Students must have successfully completed the sociology research seminar in order to register to write their master's thesis.

Group master's theses are also permitted, provided a clear distinction between and assessment of each candidate's contribution is possible. Objective criteria that make a clear distinction possible, such as sections, page numbers or topics, are used to indicate which student made which contribution. The total workload required of each group member must exceed the requirements for individual masters' theses to an appropriate extent. The difficulty and content of a group thesis must meet the same requirements as for theses undertaken individually and independently. The contribution made by each individual must meet the requirements for masters' theses.

To register to do their master's thesis, students must have accumulated a minimum of 60 ECTS credits. They may take no longer than six months to write the thesis. Further, more detailed information on master's theses can be found in the Examination Regulations.

## 3.6 Module descriptions

#### 3.6.1 Core Section

<b>de</b> C1	<b>Workload</b> 360h	ECTS Credits 12	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
Courses Quantitative Met	hods for the S	ocial Sciences	Contact Hours 60h	Self- Studies 300h	Course Language English		
<ul><li>Thinking in car</li><li>Linear and nor</li><li>Multilevel mod</li></ul>	Module Content  Thinking in causal models and modelling multivariate relationships  Linear and non-linear regression models for cross-sectional data  Multilevel models for nested cross-sectional data  Learn how to use statistical software packages						
Students understand ac assess and di prepare and a	understand advanced, specialized methods of cross-sectional data analysis assess and discuss findings and research results of specialized methods prepare and analyse data material for selected scientific questions using quantitative methods.						
Teaching and L lecture practice							
Module Entry R	equirements						
Mode of End-Or Written test: PO	f-Module Exa	mination					
-	_						
Master of Science Wahlpfl Master of Science Core Science	ce Geographic ichtfach Mana ce Sociology: Section Sociology: Section Sociology: Section Sociologic egionalstudier ung Sozialwis egionalstudier ungsbereich See Business Action Sociologicalstudier ungsbereich See Business Action Management See Sociologicalstudier ungsbereich See Business Action Management See Sociologicalstudier ungsbereich See Business Action Management See Sociologicalstudier See Sociologicalst	gement & Social Social Research: gy: Social Resear Social and Econor gy: Social and Econor the Econorial and Econor of Lateinamerika - senschaften of Ost- und Mittele dozialwissenschaft dministration - Fin	ch mic Psycholog onomic Psycho Sozialwissens uropa - Sozialv en	blogy chaften:			
	Courses Quantitative Met  Module Conten • Thinking in car • Linear and nor • Multilevel mod • Learn how to u  Learning Object Students understand ac assess and di prepare and a use technique  Teaching and L lecture practice  Module Entry R none  Mode of End-O Written test: PO  Prerequisites for Passing the mod  Other Program Master of Science Core Sc Master of Arts R Ergänz Master of Arts R Ergänz Master of Science Core Sc Master of Arts R Ergänz Master of Science Core Sc Master of Arts R Ergänz Master of Science	Courses Quantitative Methods for the S  Module Content • Thinking in causal models ar • Linear and non-linear regres • Multilevel models for nested • Learn how to use statistical s  Learning Objectives Students understand advanced, spec assess and discuss findings prepare and analyse data m use techniques of scientific  Teaching and Learning Meth lecture practice  Module Entry Requirements none  Mode of End-Of-Module Exa Written test: PO  Prerequisites for Awarding of Passing the module examinati  Other Programmes that Use Master of Science Geographie Wahlpflichtfach Mana Master of Science Sociology: S Core Section Sociolog Master of Arts Regionalstudier Ergänzung Sozialwiss Master of Arts Regionalstudier Ergänzungsbereich S Master of Science Business A	Courses Quantitative Methods for the Social Sciences  Module Content  • Thinking in causal models and modelling multi • Linear and non-linear regression models for cr • Multilevel models for nested cross-sectional dr • Learn how to use statistical software packages  Learning Objectives Students  understand advanced, specialized methods or  assess and discuss findings and research res  prepare and analyse data material for selecte  use techniques of scientific work and good social  Teaching and Learning Methods lecture practice  Module Entry Requirements none  Mode of End-Of-Module Examination Written test: PO  Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module Master of Science Geographie:  Wahlpflichtfach Management & Social s Master of Science Sociology: Social Research: Core Section Sociology: Social and Econor Core Section Sociology: Social Security  Ergänzung Sozialwissenschaften Master of Arts Regionalstudien Ost- und Mitteleu Ergänzungsbereich Sozialwissenschaften	Courses Quantitative Methods for the Social Sciences  Module Content • Thinking in causal models and modelling multivariate relation • Linear and non-linear regression models for cross-sectional • Multilevel models for nested cross-sectional data • Learn how to use statistical software packages  Learning Objectives Students understand advanced, specialized methods of cross-section assess and discuss findings and research results of speciali prepare and analyse data material for selected scientific que use techniques of scientific work and good scientific practice  Teaching and Learning Methods lecture practice  Module Entry Requirements none  Mode of End-Of-Module Examination Written test: PO  Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Sociology: Social Research Core Section Sociology: Social and Economic Psycholog Core Section Sociology: Social Action Planta Planta Engänzung Social Studien Ost- und Mitteleuropa - Sozial Regionalstudien Ost- und Mitteleuropa - Sozial Regionalstudien Ost- und Mitteleuropa - Social Regionalstudien Ost- und	Courses Quantitative Methods for the Social Sciences  Contact Hours Studies 300h  Module Content Thinking in causal models and modelling multivariate relationships Linear and non-linear regression models for cross-sectional data Learn how to use statistical software packages  Learning Objectives Students Lunderstand advanced, specialized methods of cross-sectional data analysis assess and discuss findings and research results of specialized methods. prepare and analyse data material for selected scientific questions using qu to use techniques of scientific work and good scientific practice.  Teaching and Learning Methods lecture practice  Module Entry Requirements none  Mode of End-Of-Module Examination Written test: PO  Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Sociology: Social Research: Core Section Sociology: Social and Economic Psychology: Core Section Sociology: Social and Economic Psychology Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften: Ergänzung Sozialwissenschaften Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Science Business Administration - Finance:		

	Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft: Supplementary Section Political Science
9	Module Manager UnivProf. Dr. Thomas Leopold
10	Miscellaneous A written test (120) is part of the portfolio

			heory T	I	1		
Module Code 1320MBSOC2		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Sociological The	eory		Contact Hours 30h	Self- Studies 150h	Course Language English	
2	<ul><li>Diversity of so</li><li>How sociologi</li><li>Social mechan</li><li>Microfoundation</li><li>Meso-level the</li></ul>	Module Content  Diversity of sociological theories  How sociological theories can guide and be tested in social research  Social mechanisms and scope conditions  Microfoundations (e.g., theories of action, practice, values, attitudes, and cognition)  Meso-level theories (e.g., social networks, strategic interaction)  Macrosociological theories (e.g., modernisation, institutionalism, social differentiation)					
3	Students understand ac analyse curre assess and di justify and det	Learning Objectives Students understand advanced, specialised theories in sociology analyse current questions and challenges of theory development in sociology assess and discuss findings and research results of specialised theories justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions.					
4	Teaching and L	Teaching and Learning Methods lecture					
5	Module Entry R	Module Entry Requirements none					
6	Mode of End-O Written test: PO	Mode of End-Of-Module Examination Written test: PO					
7	Prerequisites for Passing the mod		of Credit Points				
8	Master of Science Supplee Master of Science Core Science Core Science Core Science Core Science Ergänz Master of Arts R Ergänz Master of Science Master of Science	ce Geographic ichtfach Mana ce Economics mentary Section Sociology: ection Sociology: ection Sociologication S	e: agement & Social : on Management & Social Research: gy: Social Resear Social and Econor gy: Social and Econor agy: Social and Econor con Lateinamerika - senschaften n Ost- und Mittele Sozialwissenschaft dministration - Fin on Finance	ch mic Psychology onomic Psychol Sozialwissense uropa - Sozialw ten	y: ology chaften:		

	Ergänzungsbereich Sozialwissenschaften Master of Arts Politikwissenschaft: Supplementary Section Political Science
9	Module Manager UnivProf. Dr. Clemens Kroneberg
10	Miscellaneous A written test (60) is part of the portfolio

Module Code 1320MBSOC3		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	Courses Contemporary S Social Change	ocieties: Socia	al Structure and	Contact Hours 30h	Self- Studies 150h	Course Language English			
2	<ul> <li>Socio-econom</li> <li>Mechanisms of contemporary soft</li> <li>Consequence</li> <li>Solutions for of</li> </ul>	Module Content  Socio-economic and socio-demographic inequalities in contemporary societies  Mechanisms driving changes in socio-economic and socio-demographic inequalities in contemporary societies  Consequences of social, economic, and demographic change in contemporary societies  Solutions for challenges resulting from social, economic, and demographic change in contemporary societies							
3	inequalities analyse curre assess and di justify and del	dvanced, speci nt questions ar scuss findings fend (independ		socio-economic ults of specializ positions or pro	s/socio-demogra zed theories / m oblem solutions				
4	Teaching and L	earning Meth	ods						
5	Module Entry R	equirements							
6	Mode of End-O Written test: PO		mination						
7	Prerequisites for Passing the modern	_							
8	Master of Science Supples Master of Science Core Science Master of Arts R Ergänz Master of Science Master of Science	ce Geographie lichtfach Manace Economics: mentary Section Sociology: Section Sociology: Section Sociologe egionalstudien ung Sozialwissegionalstudien ungsbereich Sce Business Admentary Section Sociologe Egionalstudien ungsbereich Sce Business Admentary Section	gement & Social on Management & Social Research: gy: Social Resear Social and Econor gy: Social and Ec Lateinamerika - senschaften Ost- und Mittele ozialwissenschaf dministration - Fir	ch ch mic Psychology onomic Psycho Sozialwissenso uropa - Sozialw en	r: logy chaften:				

	Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften Master of Arts Politikwissenschaft: Supplementary Section Political Science
9	Module Manager UnivProf. Dr. Karsten Hank
10	Miscellaneous A written test (60) is part of the portfolio

## 3.6.2 Specialisation Section

Module Code 1320MSTEP1		<b>Workload</b> 180h	ECTS Credits	Module Language English	nguage Availability	<b>Duration</b> 1 Term
1	Courses Theoretical Four		cial and	Contact Hours 30h	Self- Studies 150h	Course Language English
2	<ul> <li>What are the r Psychology?</li> <li>Overview of se (e.g., decision m</li> </ul>	lationship betw main scientific elected topics naking, social in	veen Social Psych paradigms and th and fields that an nfluence, consum I Economic Psych	eories that are e investigated l er behaviour, c	used in Social and E	and Economic conomic Psychology
3	analyse curre psychology assess and di	dvanced, speci nt questions ar iscuss findings	ialized theories in nd challenges of t and research res cial developments	heory developout	ment in social a	nd economic
4	Teaching and L	earning Meth	ods			
5	Module Entry R	Requirements				
6	Mode of End-O Written test: WT		mination			
7	Prerequisites for Passing the mod	_				
8		ce Sociology: S	the Module Social and Econor of Sociology: Social			
9	Module Manage UnivProf. Dr. D		nauer			
	10 Miscellaneous					

SpM Psyc	hometrics						
Module Code 1320MSPSY1		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - summer term	Duration 1 Term	
1	1 Courses Psychometrics			Contact Hours 30h	Self- Studies 150h	Course Language English	
2		and test of mea	asurement models dels of causal rela			ables	
3	assess and di	dvanced, speci scuss findings	alized methods o and research res aterial for selecte	ults of specializ	zed methods.	antitative methods.	
4	Teaching and L	earning Meth	ods				
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the mod						
8	Other Programmes that Use the Module  Master of Science Sociology: Social and Economic Psychology:  Specialisation Section Sociology: Social and Economic Psychology						
9	Module Manage UnivProf. Dr. E						
10	Miscellaneous						

<b>Module Code</b> 1320MSRSP1		<b>Workload</b> 360h	ECTS Credits 12	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Research Semir Psychology	nar Social and	Economic	Contact Hours 60h	Self- Studies 300h	Course Language English			
2	<ul><li> How to conduct</li><li> The logic of ps</li><li> How to gather</li><li> How to develo</li></ul>	Module Content  How to conduct a psychological study?  The logic of psychological experiments.  How to gather data in the lab or in the field?  How to develop, specify and test research hypotheses?  How to write a research report?							
3	collect and an methods prepare indep justify and def present scient	dvanced, spectallyse data madently a restend (independentis) in a	ialized methods ir terial for selected earch design for a lently developed) a way that is appro work and good so	scientific ques a question. positions or propriate for the t	tions using qua oblem solutions arget audience.	ntitative / qualitative			
4	Teaching and L	earning Meth	ods						
5	Module Entry R Recommendation Social and Econ	n: Successful		ecialisation Mod	dule "Theoretica	al Foundations of			
6	Mode of End-O								
7	Prerequisites for Passing the mod	_							
8		ce Sociology: S	the Module Social and Econor n Sociology: Socia						
9	Module Manage UnivProf. Dr. D		nauer						
	UnivProf. Dr. Detlef Fetchenhauer  Miscellaneous								

SpM Soc	cial and Econo	omic Coop	eration			
Module Code 1320MSSEC1		Workload 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - summer term	Duration 1 Term
1	1 Courses Social and Economic Cooperation			Contact Hours 30h	Self- Studies 150h	Course Language English
2		ction and strate on, social norm	gic interaction ns, and social ord Il and economic c			
3	analyse currel assess and di collect, systen	dvanced, speci nt questions ar iscuss findings matize and syn	-	social and ecor sults of speciali ently literature	nomic cooperati zed theories. on selected sci	
4	Teaching and L	earning Meth	ods			
5	Module Entry R	Requirements				
6	Mode of End-O					
7	Prerequisites for Passing the mod					
8	Other Programmes that Use the Module  Master of Science Sociology: Social and Economic Psychology:  Specialisation Section Sociology: Social and Economic Psychology					
9	Module Manage UnivProf. Dr. C		berg			
10	Miscellaneous					

SpM Org	ganisational P	sychology	<b>y</b>					
Module Code 1320MSORP1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - summer term	Duration 1 Term		
1	Courses Organisational F	Courses Organisational Psychology			Self- Studies 150h	Course Language English		
2	<ul><li>Overview of the</li><li>Leadership</li><li>Motivation and</li><li>Psychology of</li><li>Workteams and</li></ul>	Module Content						
3	present scient critically evalu	dvanced, spec tific results in a late current sc	ialized theories / r a way that is appro cial developments work and good sc	opriate for the sand develop	target audience alternative solu			
4	Teaching and L	earning Meth	nods					
5	Module Entry R Recommendation		eoretical Foundat	ions of Social a	and Economic F	Psychology"		
6	Mode of End-O							
7	Prerequisites for Passing the mod	_	of Credit Points					
8		ce Sociology:	the Module Social and Econor n Sociology: Socia					
9	Module Manage UnivProf. Dr. D		nauer					

SpM Co	nsumer Psych	nology					
<b>Module Code</b> 1320MSCOP1		Workload ECTS Credi			Module Availability every 2nd term - summer term	<b>Duration</b> 1 Term	
1	Courses Consumer Psych	hology		Contact Hours 30h	Self- Studies 150h	Course Language English	
2	Personal, situa     Individual and	basic concept ational and so societal conse	s of consumer be cial influences on equences of cons nsumer research	consumer beh			
3	assess and di collect, systen write an acade justify and def critically evalu	nt questions a iscuss findings matize and syr emic paper on fend (independate current so	nd challenges of a and research research research research a selected topic a dently developed) acial developments work and good so	sults of speciali ently literature and achieve the positions or pr s and develop	zed theories / n on selected sci ereby their own oblem solutions alternative solu	entific questions. scientific contribution s.	
4	Teaching and L	earning Meth	nods				
5	Module Entry R	Requirements					
6	Mode of End-O						
7	Prerequisites for Passing the mod						
8		ce Sociology:	the Module Social and Econo n Sociology: Socia				
9	Module Manage UnivProf. Dr. E						
10	Miscellaneous						

SpM Add	ressing Soc	ietal and C	)rganisation	al Problem	ıs		
Module Code 1320MSASO1		<b>Workload</b> 180h	ECTS Credits	Module Language English Module Availability every 2nd term - winter term		<b>Duration</b> 1 Term	
1	Courses Addressing Soci	etal and Orgar	nisational	Contact Hours 30h	Self- Studies 150h	Course Language English	
2	<ul><li>Specification of the second of the s</li></ul>	hological theor of problems and theories for a g te the applicab	•	nd research pai	radigms?		
3	justify and def present scient act responsibl critically evalu	endently a restend (independ tific results in a ly considering of tate current soo	earch design for a lently developed) way that is appro ecological, social cial developments real problems and	positions or propriate for the tand ethical crites and develop a	arget audience. eria.		
4	Teaching and L	earning Meth	ods				
5	Module Entry R Recommendation	=	eoretical Foundat	ions of Social a	and Economic F	Psychology"	
6	Mode of End-O						
7	Prerequisites for Passing the mod	_					
8	Other Programmes that Use the Module  Master of Science Sociology: Social and Economic Psychology:  Specialisation Section Sociology: Social and Economic Psychology						
9	Module Manage UnivProf. Dr. D		auer				
10	Miscellaneous						

SpM Spe	cial Aspects	of Social S	Sciences						
Module Code 1320MSASS1				180h 6 L		Module Language selected language	Module Availability every term	<b>Duration</b> 1 Term	
1	Courses Special Aspects	of Social Scie	nces	Contact Hours 150h	Self- Studies 30h	Course Language			
2		Module Content depends on chosen course							
3	explain internation discuss and c develop new i	roaches used in ational social s compare differe intellectual per	n social sciences cience issues. ent theories and a spectives with req age the dynamic g	oproaches use	d in social scier n educational b	nces. packground.			
4	Teaching and Learning Methods depending on course choice								
5	_	Module Entry Requirements Recommendation: depends on chosen course							
6	Mode of End-O TR - depending								
7	Prerequisites for depends on cho	_	of Credit Points						
8	Special Master of Science	ce Sociology: S lisation Sectior ce Sociology: S	the Module Social Research: a Sociology: Social Social and Econor a Sociology: Social	nic Psychology					
9	Module Manage	er							
10	Miscellaneous  Language: Can be offered in English or in any language possible at the host university. This modul can be studied at a higher education institution in another country. There is a standardised accreditation procedure for such cases. Information about course accreditation (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.								

## 3.6.3 Supplementary Section

Module Code 1253MSBET1		Workload 180h ECTS Cree 6	ECTS Credits 6	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term			
1	Courses Managing Busin Organisations	ess Ethics in M	I //arkets and	Contact Hours 60h	Self- Studies 120h	Course Language English			
2	This module into managers and e ethics and fairne evaluated in the	Module Content  This module introduces basic business ethics concepts and applies them to decision making of managers and employees. It draws on standard ethics theories, like teleology, deontology, virtue ethics and fairness concepts. Business decisions in organisations and markets are discussed an evaluated in the light of these foundations. Case studies are employed to illustrate and apply the theoretical concepts.							
3	Students understand ac analyse curre assess and di solve team-ini justify and def evaluate their potentials act responsible	understand advanced, specialized theories / methods analyse current questions and challenges assess and discuss findings and research results of specialized theories / methods solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development							
4	Teaching and L lecture practice	earning Meth	ods						
5	Module Entry R	equirements							
6	Mode of End-O		mination						
7	Prerequisites for Passing the mod								
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation								

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

Master of Science Informatik: Anwendungsfeld Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research: Supplementary Section Economic Research Master of Science Gesundheitsökonomie: Supplementary Section Health Economics Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: **Economics Sciences** Master of Science Wirtschaftsmathematik: **Economics Sciences** Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development 9 **Module Manager** Univ.-Prof. Dr. Bernd Irlenbusch 10 Miscellaneous This module can contain courses which takes place either until the middle of the semester (1. term) or from the middle of the semester (2. term). The required examinations are generally offered after the respective term.

	tegic Develo		l	T T	I	T	
Module Code 1253MSSDP1		<b>Workload</b> 180h	6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Mergers and Acc	quisitions		Contact Hours 60h	Self- Studies 120h	Course Language English	
2	Module Conten		opment				
3	analyse curre assess and di justify and del discuss scien specialists.	dvanced, speci nt questions ar iscuss findings fend (independ tific topics in a	ialised theories / r nd challenges in t and research res lently developed) professional man ecological, social	he area of corp ults of specialis positions or pro ner and approp	orate developm sed theories / m oblem solutions oriate to the situ	nent. nethods. s.	
4	Teaching and Learning Methods lecture practice						
5	Module Entry Requirements None						
6	Mode of End-Of-Module Examination Written test: WT (60)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Informatik:     Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:						
	Supple	mentary Section	on Sociology and Social and Econor				

9	Ergänzungsbereich Business Administration Master of Science Business Administration - Corporate Development: Specialisation Section Corporate Development  Module Manager N.N.  Miscellaneous
	Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration
	Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:  Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Mathematik:  Economics Sciences  Master of Science Wirtschaftsmathematik:

		Workload 180h ECTS Cr		Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Strategic Humar	n Resource Ma	nagement	Contact Hours 60h	Self- Studies 120h	Course Language English		
2	The module tea	Module Content  The module teaches how Human Resource Management creates economic value and contribut to the implementation of corporate strategies.						
3	Learning Objectives Students understand advanced, specialized theories / methods analyse current questions and challenges communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independently justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.							
4	Teaching and L lecture practice							
5	Module Entry R	Module Entry Requirements none						
6		Mode of End-Of-Module Examination Combined examination: WT (60), PRES						
7	Prerequisites for Passing the mod							
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Informatik:     Anwendungsfeld  Master of Science Geographie:     Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences							

Miscellaneous
Module Manager UnivProf. Dr. Dirk Sliwka
Specialisation Section Corporate Development
Ergänzungsbereich Business Administration  Master of Science Business Administration - Corporate Development:
Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
Ergänzungbereich Wirtschaftspädagogik
Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
Master of Science International Management:  Supplementary Section International Management
Economics Sciences  Master of Science International Management
Master of Science Wirtschaftsmathematik:
Economics Sciences
Master of Science Mathematik:
Ergänzungsbereich Medienmanagement und Medienökonomie
Supplementary Section Health Economics  Master of Arts Medienwissenschaft:
Master of Science Gesundheitsökonomie:
Supplementary Section Economic Research
Master of Science Economic Research:
Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology
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SpM Stra	tegic Manage	ement				
	Module Code 1253MSSMG1		ECTS Credits 6	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Strategic Management (1. Term)			Contact Hours 60h	Self- Studies 120h	Course Language English
2	Basic concept	of strategic mass and tools for sand tools for	anagement analysing strateg analysing compe s on strategic pos	tition		
3	Learning Objectives Students analyse current questions and challenges assess and discuss findings and research results of specialized to collect and analyse data material for selected scientific questions methods communicate continuously and purposefully in diverse teams solve team-internal conflicts and target divergences independent in justify and defend (independently developed) positions or problem present scientific results in a way that is appropriate for the targe in evaluate their own action processes in self- and external reflection potentials act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternumbers.				tions using qua s. dently. oblem solutions arget audience ection and iden eria.	ntitative / qualitative
4	Teaching and L lecture practice	earning Meth	ods			
5	Module Entry R	Requirements				
6	Mode of End-Of-Module Examination Written test: WT (60)					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation					

9	Specialisation Section Corporate Development  Module Manager
	Master of Science Business Administration - Corporate Development:
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:  Ergänzungsbereich Business Administration
	Ergänzungbereich Wirtschaftspädagogik
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Supplementary Section International Management
	Master of Science International Management:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science Mathematik:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Arts Medienwissenschaft:
	Supplementary Section Health Economics
	Master of Science Gesundheitsökonomie:
	Supplementary Section Economic Research
	Supplementary Section Sociology: Social and Economic Psychology Master of Science Economic Research:
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology and Social Research
	Master of Science Sociology: Social Research:
	Supplementary Section Management & Social Sciences
	Master of Science Economics:
	Wahlpflichtfach Management & Social Sciences
	Master of Science Geographie:
	Anwendungsfeld

SpM Brai	nd Managem	ent						
Module Code 1266MSBMG1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - summer term	<b>Duration</b> 1 Term		
1	Courses Brand Management			Contact Hours 45h	Self- Studies 135h	Course Language English		
2	both conceptual discussions and reading of the lit	vers key quest and applied e guest speake erature in addi	ements, including rs from industry. S tion to attending I	ges of building and managing brands. It consists of ng presentations by students, case studies, Students are expected to engage in their own lectures and participating in exercises. Furthermore, occesses independently.				
3	Learning Objectives Students understand advanced, specialized marketing theories, concepts, and methods in the domain brand management assess and discuss findings and research results of specialized marketing theories, concepts methods in the domain of brand management act responsibly considering ecological, social and ethical criteria.							
4	Teaching and Learning Methods lecture practice							
5	Module Entry Requirements  Recommendation: Basic knowledge of marketing and multivariate methods (e.g., regression analysis, analysis of variance)							
6	Mode of End-O Written test: WT		mination					
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Informatik:     Anwendungsfeld  Master of Science Business Administration - Marketing:     Specialisation Section Marketing  Master of Science Geographie:							

10	Miscellaneous This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.
9	Module Manager UnivProf. Dr. Franziska Völckner
	Wahlpflichtfach Management & Social Sciences  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Mathematik:     Economics Sciences  Master of Science Wirtschaftsmathematik:     Economics Sciences  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungsbereich Wirtschaftspädagogik  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration

SpM Cus	tomer Manag	gement				
Module Code 1266MSCMG1		Workload 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term
1	Courses Customer Mana	gement		Contact Hours 45h	Self- Studies 135h	Course Language English
2	both conceptual discussions and reading of the lit	vers key quest and applied e guest speake erature in add	elements, including ers from industry. S	presentations Students are ex ectures and pa	by students, ca pected to enga rticipating in ex	
3	Learning Objectives Students understand advanced, specialized marketing theories, concepts, and methods in the domain customer management analyse current questions and challenges in the area of customer management assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria.					nent.
4	Teaching and Learning Methods lecture practice					
5	Module Entry Requirements Recommendation: Basic knowledge in marketing					
6	Mode of End-O Written test: WT		mination			
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Supple Master of Science Anwence Master of Science Anwence	ce Business A mentary Secti- ce Business A mentary Secti- ce Information mentary Secti- ce Business A mentary Secti- ce Business A mentary Secti- ce Informatik: dungsfeld ce Business A lisation Sectio	dministration - Su on Supply Chain M dministration - Fin on Finance Systems: on Information Systeministration - Accounting and dministration - Co on Corporate Dev dministration - Ma n Marketing	Management lance: stems counting and Tod Taxation rporate Develoelopment	axation:	

	Supplementary Section Management & Social Sciences
	Master of Science Sociology: Social Research:  Supplementary Section Sociology and Social Research
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
9	Module Manager
	UnivProf. Dr. Werner Reinartz
10	Miscellaneous
	This module may consist of at least one course that takes place either until the middle of the
	semester (1. term) or from the middle of the semester onwards (2. term). You can find this
	information in the KLIPS entry of the corresponding course. The corresponding examinations of
	courses that take place in the 1. term are often offered in the middle of the semester.

	rketing Perfor	mance wa	nagement				
Module Code 1266MSMPF1		<b>Workload</b> 180h	ECTS Credits 6	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Marketing Perfo	rmance Manaç	gement	Contact Hours 45h	Self- Studies 135h	Course Language English	
2	conceptual and the world of mar independently a	als with central applied elemen keting. Studen nd self-respon	ts are required to	sentations by go organise their o attending lect	uest speakers a own learning a ures and partici	ent and includes and discussions from nd working processes pating in exercises. In	
3	Students analyse curre activities in finar assess and di methods in the d	Learning Objectives Students analyse current questions and challenges that arise when quantifying and evaluating market activities in financial terms assess and discuss findings and research results of specialised marketing theories, concepts methods in the domain of marketing performance management act responsibly considering ecological, social and ethical criteria.					
4	Teaching and L lecture practice						
5		Module Entry Requirements Recommendation: basic knowledge of marketing and multivariate methods					
6	Mode of End-O Written test: WT		mination				
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Supple Master of Science Anwence Master of Science Anwence Master of Science Special Master of Science	ce Business Admentary Section ce Informatik: dungsfeld ce Business Admisation Section ce Geographic	dministration - Su on Supply Chain M dministration - Fin on Finance Systems: on Information - Ac- on Accounting and dministration - Co on Corporate Dev	Management hance: stems counting and Tod Taxation rporate Develoelopment	axation:		

	Supplementary Section Management & Social Sciences
	Master of Science Sociology: Social Research:
	Supplementary Section Sociology and Social Research
	Master of Science Sociology: Social and Economic Psychology:
	Supplementary Section Sociology: Social and Economic Psychology
	Master of Arts Medienwissenschaft:
	Ergänzungsbereich Medienmanagement und Medienökonomie
	Master of Science Mathematik:
	Economics Sciences
	Master of Science Wirtschaftsmathematik:
	Economics Sciences
	Master of Science International Management:
	Supplementary Section International Management
	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:
	Ergänzungbereich Wirtschaftspädagogik
	Master of Science Business Analytics & Econometrics:
	Supplementary Section Business Analytics & Econometrics
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
9	Module Manager
	UnivProf. Dr. Marc Fischer
10	Miscellaneous
	This module may consist of at least one course that takes place either until the middle of the
	semester (1. term) or from the middle of the semester onwards (2. term). You can find this
	information in the KLIPS entry of the corresponding course. The corresponding examinations of
1	courses that take place in the 1. term are often offered in the middle of the semester.

Module Co	ode	Workload	ECTS Credits	Module	Module	Duration	
1266MSDSM1		180h	6	<b>Language</b> English	Availability every 2nd term - summer term	1 Term	
1	Courses Digital Strategy	Courses Digital Strategy and Marketing			Self- Studies 135h	Course Language English	
2	Module Content  The emergence of the internet, mobile devices, the ability to automate tasks and the abundance data is dramatically changing society and businesses. This module exposes students to a wide range of issues and questions related to this "digital" transformation. The module consists of be conceptual as well as applied tools and frameworks to understand business models and the organization of industries. The module aims at covering both the supply side (infrastructure, operations, etc.) as well as the demand side (customer, marketing, etc.). Students are expecte share their own knowledge and to use ongoing events (e.g., new companies, current news, IPC etc.) to apply the concepts they learn.						
3	Learning Objectives Students understand economic and strategic frameworks related to industrial organization, business models, and tactical decisions analyse current questions and challenges related to the ongoing changes in business and socie as a result of digital technologies assess and discuss findings and research results of specialised theories / methods justify and defend (independently developed) positions or problem solutions act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.						
4	Teaching and Lecture practice	_earning Meth	nods				
5	Module Entry R Recommendation	-	ledge of marketin	g and economi	cs		
6	Mode of End-O Written test: WT		mination				
7	-	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supplementary Section Supply Cha  Master of Science Business Administration - Supplementary Section Finance  Master of Science Information Systems: Supplementary Section Information  Master of Science Business Administration - Supplementary Section Accounting  Master of Science Business Administration - Supplementary Section Corporate D			Management ance: stems counting and T d Taxation rporate Develo	axation:		

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

Master of Science Informatik: Anwendungsfeld Master of Science Business Administration - Marketing: Specialisation Section Marketing Master of Science Geographie: Wahlpflichtfach Management & Social Sciences Master of Science Economics: Supplementary Section Management & Social Sciences Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science Mathematik: **Economics Sciences** Master of Science Wirtschaftsmathematik: **Economics Sciences** Master of Science International Management: Supplementary Section International Management Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik Master of Arts Regionalstudien China - Betriebswirtschaftslehre: Ergänzungsbereich Business Administration 9 **Module Manager** Univ.-Prof. Dr. Hernán Bruno 10 Miscellaneous This module may consist of at least one course that takes place either until the middle of the semester (1. term) or from the middle of the semester onwards (2. term). You can find this information in the KLIPS entry of the corresponding course. The corresponding examinations of courses that take place in the 1. term are often offered in the middle of the semester.

Module Code 1335MBCPI1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term
1	Courses Comparative Po	litical Institutio	ns	Contact Hours 30h	Self- Studies 150h	Course Language English
2	Module Content  Institutionalism and neoinstitutionalism  Veto player and veto point theory  Theory of structure-induced equilibria  Problem areas: aggregation of individual preferences, coordination of individual decisions, collective action, delegation relationships and risk of "agency loss"  Time consistency and commitments  Endogeneity of institutions and institutional reform  Empirical findings of conventional international comparative studies					
3	Learning Objectives Students understand advanced, specialised theories / methods assess and discuss findings and research results of specialised theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development potentials.					
4	Teaching and L	earning Meth	nods			
5	Module Entry R	equirements				
6	Mode of End-O Written test: WT		mination			
7	Prerequisites for Passing the mod		of Credit Points			
8	Master of Science Supple Master of Science Supple Master of Science Supple Master of Arts R Ergänz Master of Arts R Ergänz Master of Science	ce Geographic lichtfach Mana ce Economics mentary Sections Section	e: agement & Social con Management & Social Research: on Sociology and Social and Econor on Sociology: Social	Social Science Social Researd mic Psychology ial and Econor Sozialwissense uropa - Sozialw en	ch y: nic Psychology chaften:	

	Supplementary Section International Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft:     Core Section Political Science
9	Module Manager UnivProf. Dr. André Kaiser
10	Miscellaneous

		ical Econ	1	1		1	
Module Code 1335MBCPE1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - summer term	<b>Duration</b> 1 Term	
1	Courses Comparative Political Economy			Contact Hours 30h	Self- Studies 150h	Course Language English	
2	International c     International c	sed in political comparison of comparison of	l economy and conthe political econo political and institution comparative pol	my of markets utional change	_	·	
3	Learning Objectives Students understand advanced, specialised theories / methods assess and discuss findings and research results of specialised theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development potentials.					S.	
4	Teaching and I	Teaching and Learning Methods lecture					
5	Module Entry F	Module Entry Requirements none					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the modern		of Credit Points				
8	Master of Scient Supple Master of Scient Supple Master of Scient Supple Master of Arts R Ergänz Master of Arts R Ergänz Master of Scient Supple Master of Scient Supple	ce Geographic lichtfach Mana ce Economics mentary Section Sociology: mentary Section Section Sociology: mentary Section Sectio	e: agement & Social : on Management & Social Research: on Sociology and Social and Econor on Sociology: Social n Lateinamerika - senschaften n Ost- und Mittele Sozialwissenschaft Research: on Economic Rese	Social Science Social Researd mic Psychology ial and Econor Sozialwissense uropa - Sozialw ten earch anagement	ch /: nic Psychology chaften:		

	Master of Science Information Systems:     Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft:     Core Section Political Science
9	Module Manager UnivProf. Dr. Christine Trampusch
10	Miscellaneous

	ocratic Theor						
Module Code 1335MBDTP1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Democratic The	ory and Practi	ce	Contact Hours 30h	Self- Studies 150h	Course Language English	
2	Module Content              Survey of classical and contemporary democratic theory             Conceptualizing, justifying and critiquing the democratic ideal             Assessing real-world challenges to the democratic ideal, e.g. inequality, multiculturalism, globalization             Evaluating and comparing the performance of democracies and non-democracies						
3	Learning Objectives Students understand advanced, specialized theories / methods assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development potentials.						
4	Teaching and L	Teaching and Learning Methods lecture					
5	Module Entry R	Module Entry Requirements none					
6	Mode of End-O		nmination				
7	Prerequisites for Passing the mod	_	of Credit Points				
8	Master of Science Supplet Master of Science Supplet Master of Arts R Ergänze Master of Arts R Ergänze Master of Science Supplet Master of Science Supplet Master of Science	: on Management & Social Research: on Sociology and Social and Econor on Sociology: Social n Lateinamerika - senschaften n Ost- und Mittele Sozialwissenschaft Research: on Economic Rese	and Social Research conomic Psychology: Social and Economic Psychology a - Sozialwissenschaften: deleuropa - Sozialwissenschaften: haften Research t: al Management				

	Master of Arts Regionalstudien China - Sozialwissenschaften:
9	Module Manager JunProf.' Chitralekha Basu, Ph.D
10	Miscellaneous

CM International Relations							
Module Code 1335MBIRE1		Workload 180h ECTS Credits		Module Language German and English	Module Availability every 2nd term - summer term	<b>Duration</b> 1 Term	
1	Courses International Relations			Contact Hours 30h	Self- Studies 150h	Course Language German and English	
2	Module Content International Politics Foreign Policy Transnational Politics Peace and conflict studies Security Policy Information and Communication Multi-level analysis						
3	assess and di justify and def	ently developed)	methods. rults of specialised theories / methods. positions or problem solutions. nd external reflection and identify development				
4	Teaching and Learning Methods seminar						
5	Module Entry R	Requirements					
6	Mode of End-O						
7	Prerequisites for Passing the mod	_					
8	Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Arts R Ergänz Master of Arts R Ergänz Master of Science	ce Geographie lichtfach Manage Economics: mentary Section Sect	gement & Social Social Research: In Sociology and Social and Econor In Sociology: Social and Econor In Sociology: Social and Econor In Sociology: Sociateinamerika - Sociology: Social Mitteletic Social Research: In Economic Research:	Social Science Social Researc nic Psychology ial and Econom Sozialwissensc uropa - Sozialw en	h : iic Psychology haften:		

	Supplementary Section International Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft:     Core Section Political Science
9	Module Manager UnivProf. Dr. Thomas Jäger
10	Miscellaneous

			T		T		
Module Code 1335MBCED1		<b>Workload</b> 180h	ECTS Credits 6	Module Language English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses European Politic	es		Contact Hours 30h	Self- Studies 150h	Course Language English	
2	• Analytical mod • Functioning of • Parties and Pa • Comparative A • Current Development	nion					
3	Learning Objectives Students understand advanced, specialized theories / methods assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions evaluate their own action processes in self- and external reflection and identify development potentials.						
4	Teaching and L	Teaching and Learning Methods lecture					
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the mod		of Credit Points				
8	Master of Science Supples	ce Geographic lichtfach Mana ce Economics mentary Section Sociology: mentary Section Economic Franction Geographic Economics Franctic Fran	e: agement & Social : on Management & Social Research: on Sociology and Social and Econor on Sociology: Soc Research: on Economic Research: on International M dministration - Fin	t & Social Sciences n: Id Social Research nomic Psychology: ocial and Economic Psychology esearch Management Finance:			

	Master of Arts Politikwissenschaft: Core Section Political Science
9	Module Manager UnivProf. Dr. Sven-Oliver Proksch
10	Miscellaneous

SpM Sp	ecial Topics P	olitical Sc	ience I				
Module Code 1335MSPIR1		<b>Workload</b> 180h			Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Seminar Politica Representation	Seminar Political Institutions and			Self- Studies 150h	Course Language English	
2	Classic and m institutions Institutionalism Democratic re Classic and m Representatio	Module Content  Classic and modern approaches in comparative political science and the analysis of political institutions  Institutionalism  Democratic regimes  Classic and modern approaches in political theory and democratic theory  Representation in political systems  Elections and the electorate					
3	Students analyse curre collect, syster solve team-in discuss scient specialists.	analyse current questions and challenges collect, systematize and synthesize independently literature on selected scientific questions solve team-internal conflicts and target divergences independently discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists evaluate their own action processes in self- and external reflection and identify development					
4	Teaching and L	earning Meth	ods				
5	Module Entry R	equirements					
6	Mode of End-O Combined exam						
7	Prerequisites for Passing the mod	_					
8	Master of Science Supple Master of Science Supple Master of Science Supple Master of Arts R Ergänz Master of Arts R Ergänz Master of Science	ce Geographie lichtfach Mana ce Economics: mentary Section ce Sociology: Section ce Soci	gement & Social on Management & Social Research: on Sociology and Social and Econor on Sociology: Social Lateinamerika - senschaften o Ost- und Mittele ozialwissenschaft	Social Science Social Researd mic Psychology ial and Econon Sozialwissenso uropa - Sozialw ten	ch /: nic Psychology chaften:		

	Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften Master of Arts Politikwissenschaft:     Specialisation Section Political Science
9	Module Manager Fachbereich Politikwissenschaft
10	Miscellaneous

				I			
<b>Module Code</b> 1335MSIRP1		<b>Workload</b> 180h	<b>ECTS Credits</b> 6	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	•	Courses Seminar Comparative Political Economy and International RelationsContact Hours 30hSelf- Studies 150hCourse Lange German and E					
2	<ul> <li>Comparative p</li> <li>Varieties of Ca</li> <li>Detailed know</li> <li>Classic and m</li> <li>International a</li> </ul>	Module Content              Comparative political economy, comparative analysis of public policy             Varieties of Capitalism and classic and modern studies of capitalism             Detailed knowledge of the political economies of certain countries             Classic and modern studies in International Relations             International and foreign policy, transnational politics             Peace and conflict studies, international regulatory policy, security policy					
3	Students analyse curre collect, syster solve team-in discuss scient specialists.	analyse current questions and challenges collect, systematize and synthesize independently literature on selected scientific questions solve team-internal conflicts and target divergences independently discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists evaluate their own action processes in self- and external reflection and identify development					
4	Teaching and L	earning Meth	ods				
5	Module Entry R	equirements					
6	Mode of End-O Combined exam						
7	Prerequisites for Passing the mod	_					
8	Master of Science Supplee Master of Science Supplee Master of Science Supplee Master of Arts R Ergänz Master of Arts R Ergänz Master of Science	ce Geographie iichtfach Mana ce Economics: mentary Sections Sectio	gement & Social on Management & Social Research: on Sociology and Social and Econor Sociology: Social Lateinamerika - senschaften o Ost- und Mittele ozialwissenschaftdministration - Fin	Social Science Social Researc mic Psychology ial and Econom Sozialwissensc uropa - Sozialw ten	h : nic Psychology :haften:		

	Supplementary Section Information Systems  Master of Arts Regionalstudien China - Sozialwissenschaften: Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft: Specialisation Section Political Science
9	Module Manager Fachbereich Politikwissenschaft
10	Miscellaneous

SuM Economic Geography I							
Module Code 1343MEEGY1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Start-ups and In Union	Start-ups and Innovation in the European Hours Studies English					
2	<ul><li>Spatial patterr</li><li>Geographical territorial innova</li></ul>	Module Content  • Spatial patterns of economic activities in the European Union  • Geographical and interdisciplinary approaches to entrepreneurship, innovation, creativity and territorial innovation systems  • Empirical case studies from different EU regions					
3	Students understand accontext of region analyse curre creative industric write an acad justify and dei critically evalu	Learning Objectives Students understand advanced, specialized theories of entrepreneurship and innovation research within the context of regional development analyse current questions and challenges considering the role of knowledge intensive and creative industries for regional development in the European Union write an academic paper on a selected topic and achieve thereby their own scientific contribution justify and defend (independently developed) positions or problem solutions critically evaluate spatial disparities of the European Union and formulate recommendations for policy makers based on their insights.					
4	Teaching and L	earning Meth	ods				
5	Module Entry R	Requirements					
6	Mode of End-O Combined exam						
7	Prerequisites for Passing the modern						
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:     Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology						

	Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:
9	Module Manager UnivProf. Dr.' Martina Fuchs
10	Miscellaneous

SuM Eco	nomic Geogr	aphy II				
Module Code 1343MEEGY2		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - summer term	<b>Duration</b> 1 Term
1	Courses Digitalization, Smart Manufacturing and 'Sr Regions			Contact Hours 30h	Self- Studies 150h	Course Language English
2	Module Content  Digitalization as opportunity and challenge for internationalization and spatial development Geographical approaches to digital change in the areas of production and consumption Smart Manufacturing Smart regional development and 'Smart City'- strategies Regional Innovation Systems Digitalization of value chains: case studies Digitalization and sustainable development: institutional arrangements and strategies of practitioners					onsumption
3	Learning Objectives Students understand advanced, specialized theories of technological change to digitalization processes in the areas of production, consumption and work analyse characteristics and current questions and challenges of digital transformation write an academic paper on a selected topic using literature from economic geography and achieve thereby their own scientific contribution justify and defend (independently developed) positions or problem solutions critically evaluate assess opportunities and challenges of digitalization for different actors (small and large firms, employees, final consumers) within different value chains.					
4	Teaching and L	Teaching and Learning Methods seminar				
5	Module Entry Requirements none					
6	Mode of End-O Combined exam					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:     Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Science Economics:					

10	Miscellaneous
9	Module Manager UnivProf. Dr. Martina Fuchs
	Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Regionalstudien Lateinamerika - Sozialwissenschaften:     Ergänzung Sozialwissenschaften  Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Science International Management:     Supplementary Section International Management  Master of Arts Regionalstudien China - Sozialwissenschaften:     Ergänzungsbereich Sozialwissenschaften  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Arts Regionalstudien China - Betriebswirtschaftslehre:     Ergänzungsbereich Business Administration

			T	ı	T	Π	
Module Code 1343MEEGY3		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1		Global South and Sustainable International Business: Ethics, Responsibility and			Self- Studies 150h	Course Language English	
2	<ul><li>Sustainability</li><li>Theoretical ap</li><li>Modes and wa</li><li>Empirical case</li></ul>	Module Content     Sustainability as interdisciplinary theoretical concept and as strategic approach of companies     Theoretical approaches to regional development in the context of international production     Modes and ways of regional economic integration in the world economy     Empirical case studies of regions of the Global South     Strategies and governance for sustainable development					
3	Students understand ac responsibility an assess and di regional social re collect, syster related discipline discuss the ef local resource p	understand advanced, specialized theoretical approaches to sustainability, ethics, corporate responsibility and governance in the context of a globalized economy.  assess and discuss analyse drivers and limitations of corporate social responsibility (CSR) and regional social responsibility (RSR) in global value chains.  collect, systematize and synthesize independently literature from economic geography and related disciplines as well as secondary data.  discuss the effects of foreign direct investment in countries of the Global South with regard to local resource pools and sustainable development.  critically evaluate upgrading strategies in global value chains as drivers for growth and					
4	Teaching and L	Teaching and Learning Methods seminar					
5	Module Entry R	equirements					
6	Mode of End-O Combined exam						
7		Prerequisites for Awarding of Credit Points Passing the module examination					
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:     Ergänzungsbereich Economics  Master of Arts Regionalstudien China - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Arts Regionalstudien Ost- und Mitteleuropa - Volkswirtschaftslehre:     Ergänzungsbereich Volkswirtschaftslehre  Master of Science Economics:     Supplementary Section Management & Social Sciences						

	Master of Science Sociology: Social Research:
9	Module Manager UnivProf. Dr. Martina Fuchs
10	Miscellaneous

SuM Economic Geography IV							
Module Code 1343MEEGY4		Workload 180h	ECTS Credits 6	<b>Module Language</b> German	Module Availability every 2nd term - summer term	Duration 1 Term	
1	Courses Methods in Regional Research			Contact Hours 30h	Self- Studies 150h	Course Language German	
2	Module Content     Research methods in economic geography are Selected geographical case study of a region     Designing and conducting a research project			or city, e.g. in North Rhine-Westphalia			
3	Learning Objectives Students collect and analyse data material for selected scientific questions using quantitative / qualitative methods prepare independently a qualitative, quantitative or mixed-method research design to analyse current issues in economic geography write an academic paper on a selected topic and achieve thereby their own scientific contribution communicate continuously and purposefully in diverse teams critically evaluate issues of positionality and ethics in geographical field work.				design to analyse scientific contribution.		
4	Teaching and L seminar	Teaching and Learning Methods seminar					
5	Module Entry R	Module Entry Requirements none					
6	Mode of End-O Combined exam						
7	Prerequisites for Passing the modern	_					
8	Supple Master of Science Supple Master of Arts R Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple	ce Business Action mentary Section ce Business Action mentary Section mentary	Iministration - Sup n Supply Chain M Iministration - Fin- n Finance Lateinamerika - V conomics China - Volkswirt olkswirtschaftsleh Ost- und Mittelet olkswirtschaftsleh	flanagement ance:  Volkswirtschaftstschaftslehre: re uropa - Volkswirtschaftslehre: re Social Science Social Researc nic Psychology ial and Econom	slehre: rtschaftslehre: es h :		

	Ergänzung Sozialwissenschaften
	Master of Arts Regionalstudien Ost- und Mitteleuropa - Sozialwissenschaften:
	Ergänzungsbereich Sozialwissenschaften
	Master of Science International Management:
	Supplementary Section International Management
	Master of Arts Regionalstudien China - Sozialwissenschaften:
	Ergänzungsbereich Sozialwissenschaften
	Master of Arts Politikwissenschaft:
	Supplementary Section Political Science
	Master of Arts Regionalstudien China - Betriebswirtschaftslehre:
	Ergänzungsbereich Business Administration
9	Module Manager
	UnivProf. Dr. Martina Fuchs
10	Miscellaneous

Courses Media Economic	Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter	<b>Duration</b> 1 Term		
Media Economic	cs			term			
Digital transfor	s of media mar nue structures rmation of med	on media market lia markets	s				
Learning Objectives Students analyse current questions and challenges assess and discuss findings and research results of specialised theories / methods critically evaluate current social developments and develop alternative solutions.							
Teaching and Learning Methods lecture practice							
Module Entry Requirements None							
Mode of End-Of-Module Examination Written test: WT (60)							
Master of Science Supplet Master of Science Supplet Master of Arts M Ergänze Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet Master of Educa Ergänze Master of Arts P Supplet Master of Science Supplet Master of Science Supplet Master of Science Supplet	ce Sociology: Sementary Section of the Sociology: Sementary Section of the Sectio	Social Research: on Sociology and Social and Econor on Sociology: Soc chaft: ledienmanagement: on International M dministration - Fin on Finance Systems: on Information Sys spädagogik/Lehra rtschaftspädagog naft: on Political Science dministration - Su on Supply Chain M	mic Psychology ial and Econom nt und Mediend anagement ance: stems amt an Berufsk ik e oply Chain Mar Management	r: nic Psychology Skonomie ollegs:			
	Cost and reve     Digital transfor     Political econd     Political econd     Students     analyse curre     assess and di     critically evalu  Teaching and Lecture     practice  Module Entry R None  Mode of End-O Written test: WT  Prerequisites for     Passing the mode  Other Program Master of Science     Supple Master of Arts M     Ergänz Master of Science     Supple	Cost and revenue structures Digital transformation of media in Political economy of media in Political economy of media in Learning Objectives Students  analyse current questions ar assess and discuss findings are critically evaluate current so the practice  Module Entry Requirements None  Mode of End-Of-Module Examination Written test: WT (60)  Prerequisites for Awarding of Passing the module examination Other Programmes that Use Master of Science Sociology: Supplementary Section Master of Science Sociology: Supplementary Section Master of Arts Medienwissensor Ergänzungsbereich Mindster of Science International Supplementary Section Master of Science Information Supplementary Section Master of Science Information Supplementary Section Master of Science Information Supplementary Section Master of Arts Politikwissensor Supplementary Section Master of Arts Politikwissensor Supplementary Section Master of Science Business Accumplementary Section	Cost and revenue structures on media market Digital transformation of media markets Political economy of media markets Political economy of media markets Tearning Objectives Students  analyse current questions and challenges.  assess and discuss findings and research res  critically evaluate current social developments  Teaching and Learning Methods lecture practice  Module Entry Requirements None  Mode of End-Of-Module Examination  Written test: WT (60)  Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module Master of Science Sociology: Social Research: Supplementary Section Sociology: Social and Econor Supplementary Section Sociology: Social Master of Science Sociology: Social and Econor Supplementary Section International Master of Science International Management: Supplementary Section International Minuster of Science Business Administration - Fin Supplementary Section Finance  Master of Science Information Systems: Supplementary Section Information Systems: Supplementary Section Information Systems: Supplementary Section Political Science Master of Arts Politikwissenschaft: Supplementary Section Political Science Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary Section Supply Chain Master of Science Business Administration - Supplementary	Cost and revenue structures on media markets Digital transformation of media markets Political economy of media markets Political economy of media markets  Learning Objectives Students analyse current questions and challenges. assess and discuss findings and research results of specialis critically evaluate current social developments and develop at the control of the con	Cost and revenue structures on media markets Digital transformation of media markets Political economy of media markets Political economy of media markets  Learning Objectives Students analyse current questions and challenges assess and discuss findings and research results of specialised theories / m critically evaluate current social developments and develop alternative solut  Teaching and Learning Methods lecture practice  Module Entry Requirements None  Mode of End-Of-Module Examination Written test: WT (60)  Prerequisites for Awarding of Credit Points Passing the module examination  Other Programmes that Use the Module Master of Science Sociology: Social Research: Supplementary Section Sociology and Social Research Master of Science Sociology: Social and Economic Psychology: Supplementary Section Sociology: Social and Economic Psychology Master of Arts Medienwissenschaft: Ergänzungsbereich Medienmanagement und Medienökonomie Master of Science International Management: Supplementary Section International Management Master of Science Business Administration - Finance: Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik/Lehramt an Berufskollegs: Supplementary Section Political Science Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing:		

	Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Johannes Münster
10	Miscellaneous

pivi ivia	rkets and Eco	nomic Pol	icy II					
odule Co 302MSME		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability irregular	Duration 1 Term		
1	Courses Money and Fina	Ses Contact Hours Studies 135h Course Language 145h Self-Studies 135h						
2	<ul> <li>Empirical Evid</li> <li>Transaction fri</li> <li>Financial inter</li> <li>Monetary polic</li> <li>Financial control</li> <li>Financial acce</li> </ul>	Module Content  • Empirical Evidence on monetary policy effects  • Transaction frictions and money demand  • Financial intermediation, banks, and liquidity  • Monetary policy and banking  • Financial contracts  • Financial acceleration  • Unconventional monetary policy and interbank markets						
3	Students understand ac financial markets analyse curre markets assess and di justify and def	understand advanced, specialized theories / methods in the area of monetary theory, policy and financial markets analyse current questions and challenges in the area of monetary theory, policy and financial						
4	Teaching and L lecture practice							
5	Module Entry R	=	conomics or CM	Advanced Mac	roeconomics			
6		Mode of End-Of-Module Examination Written test: WT (60)						
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Scienc Wahlpfl Master of Scienc Special Supplet Master of Scienc Supplet	egionalstudien ungsbereich Edegionalstudien ungsbereich Vollegionalstudien ungsbereich Volle Geographies lichtfach Manage Economics: isation Section mentary Section Sectiology: Smentary Section Sect	Lateinamerika - conomics China - Volkswir olkswirtschaftsleh Ost- und Mittele olkswirtschaftsleh gement & Social Economics n Economics	tschaftslehre: ire uropa - Volkswi ire Sciences Social Researd	rtschaftslehre:			

10	Miscellaneous
9	Module Manager UnivProf. Dr. Andreas Schabert
	Master of Science Information Systems: Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
	Supplementary Section Marketing Master of Science Business Administration - Finance: Supplementary Section Finance
	Master of Science Business Administration - Supply Chain Management: Supplementary Section Supply Chain Management Master of Science Business Administration - Marketing:
	Core Section Finance Master of Arts Politikwissenschaft: Supplementary Section Political Science
	Anwendungsfeld  Master of Science International Management:  Supplementary Section International Management  Master of Science Business Administration - Finance:
	Master of Science Wirtschaftsmathematik:  Economics  Master of Science Informatik:
	Master of Science Economic Research: Supplementary Section Economic Research Master of Science Mathematik: Economics

l <b>odule Co</b> 302MSME		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Development Ed	ent Economics  Contact Hours 45h  Self- Studies 135h  Course L English						
2	<ul><li>Introduction to</li><li>Causes and co</li><li>Risk and insur</li></ul>	Module Content Introduction to development economics based on theoretical and empirical research Causes and consequences of poverty, underinvestment in health, education, and wealth Risk and insurance Methods to evaluate development projects and policies						
3	collect and an methods justify and def	scuss findings alyse data ma fend (independ	s and research res aterial for selected dently developed) ocesses in self- a	scientific ques	tions using qua	ntitative / qualitative		
4	Teaching and L lecture practice							
5	_	Module Entry Requirements Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration)						
6	Mode of End-O Written test: WT		mination					
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Scienc Wahlpfi Master of Scienc Special Supple Master of Scienc Supple Master of Scienc	egionalstudiel ungsbereich Legionalstudiel ungsbereich Legionalstudiel ungsbereich Lee Geographielichtfach Manace Economics isation Section mentary Sectione Sociology: mentary Sectione Sectione Sociology: mentary Sectione	n Lateinamerika - conomics n China - Volkswir /olkswirtschaftsleh n Ost- und Mitteler /olkswirtschaftsleh e: agement & Social : n Economics on Economics Social Research: on Sociology and Social and Economics on Sociology: Socion	tschaftslehre: uropa - Volksw ure Sciences Social Researd nic Psychology	irtschaftslehre: ch y:			

SpM Marl	kets and Eco	nomic Pol	icy IV			
Module Code 1302MSMEP		Workload 180h  ECTS Credits 6  Module Language English  every 2r term - summer term				<b>Duration</b> 1 Term
1	Courses Macroeconomic	s of the Labour	Market	Contact Hours 45h	Self- Studies 135h	Course Language English
2	Theory of Sea The Search ar Structural Lab Labour Marke	t Dynamics: job rch Unemployr nd Matching Mo our Market Pol ts and the Busi	odel of the Labou icy: Employment	r Market Protection and	Unemploymen	t Insurance
3	justify and def discuss scient specialists.	scuss findings fend (independ tific topics in a	and research res ently developed) professional man cial developments	positions or pro ner and approp	oblem solutions riate to the situ	s. lation with (non-)
4	Teaching and Learning Methods lecture practice					
5		n: CM Macroe mics (Business				CM Microeconomics or nics; CM Mathematics
6	Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Passing the mod					
8	Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Scienc Wahlpf Master of Scienc Special Supple Master of Scienc	egionalstudien ungsbereich Edegionalstudien ungsbereich Vollegionalstudien ungsbereich Volle Geographied lichtfach Manage Economics: isation Section mentary Sectionse Sociology: S	Lateinamerika - Conomics China - Volkswirtschaftsleh Ost- und Mittelet olkswirtschaftsleh gement & Social S Economics n Economics	tschaftslehre: re uropa - Volkswi re Sciences	rtschaftslehre:	

SpM Marl	kets and Eco	nomic Pol	icy V			
<b>Module Code</b> 1302MSMEP5		Workload 180h	ECTS Credits 6	Module Language English	Module Availability every 2nd term - summer term	· 1
1	Courses Determinants of	Growth in Eco	nomic History	Contact Hours 45h	Self- Studies 135h	Course Language English
2	especially geogr	the determina aphy, institutio	nts of long-term on ns and cultural fa al relationships be	ctors	_	-
3	justify and def	scuss findings fend (independ	and research res ently developed) ocesses in self- a	positions or pro	oblem solutions	
4	Teaching and Learning Methods lecture practice					
5	Module Entry Requirements Recommendation: CM Econometrics or CM Applied Econometrics (Business Administration)					
6	Mode of End-Of-Module Examination Written test: WT (90)					
7	Prerequisites for Awarding of Credit Points Passing the module examination					
8	Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Science Wahlpf Master of Science Special Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science	egionalstudien ungsbereich Eregionalstudien ungsbereich Vollegionalstudien ungsbereich Vollege Geographie lichtfach Manage Economics: lisation Section mentary Section	Lateinamerika - conomics China - Volkswirtschaftsleh Ost- und Mitteler olkswirtschaftsleh gement & Social s Economics in Economics ocial Research: in Sociology and social and Economics ocial and Economic Research: in Economic Research:	tschaftslehre: ire uropa - Volkswi ire Sciences Social Researc nic Psychology ial and Econom	rtschaftslehre: h	

	Economics Master of Science Wirtschaftsmathematik:
9	Module Manager UnivProf. Dr. Erik Hornung
10	Miscellaneous

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<b>lodule Co</b> 289MBEX		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - summer term	Duration 1 Term		
1	Courses Experimental Mo	ethods		Contact Hours 60h	Self- Studies 120h	Course Language English		
2	Module Content  • Experimental Methods in economics  • Experimental designs  • Analysing experimental data							
3	analyse curre assess and di analyse data present scien critically evalu	dvanced, spec nt questions a iscuss findings for selected so tific results in uate current so	cialized theories / r and challenges in t as and research rescientific questions a way that is approposial developments work and good so	he area of Mic sults of speciali using quantita opriate for the s and develop	roeconomics. zed methods. tive methods. target audience alternative solu			
4	Teaching and L lecture practice							
5		Module Entry Requirements Recommendation: Bachelor Level Microeconomics, Macroeconomics, Mathematics						
6		Mode of End-Of-Module Examination Written test: WT (60)						
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Core S Master of Science Supple Master of Science Supple Master of Science Supple Master of Arts P Supple Master of Science Core S Master of Science Supple	ce Business A ection Marketi ce Sociology: mentary Secti ce Sociology: mentary Secti ce Internationa mentary Secti colitikwissenso mentary Secti ce Business A mentary Secti	dministration - Mang Social Research: on Sociology and Social and Econor on Sociology: Social Management: on International M	Social Researd mic Psychology ial and Econor anagement re rporate Developply Chain Ma Management	y: nic Psychology ppment:			

10	Module Manager Prof. Christopher Roth  Miscellaneous
	Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development

CM Macroeconomics								
Module Co 1302MBMA		<b>Workload</b> 180h	ECTS Credits 6	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	CoursesContact HoursSelf- Studies60h120h					Course Language English		
2	The course focu determinants of theory. In the se covered, using r outcomes are su perspective, and	Module Content  The course focuses on macroeconomic theory and issues. In its first part, it covers key determinants of economic growth and cross-country income differences, using modern growth theory. In the second part, short-term fluctuations in economic activity and stabilisation policy are covered, using real business cycle and new Keynesian models. Both parts ask when market outcomes are sustainable, whether they coincide with outcomes that are optimal from society's perspective, and whether economic policy can help achieve socially desirable outcomes. The course also introduces methods of dynamic optimisation and simulation of macroeconomic models.						
3	Students understand ac analyse curre present scien act responsible	Learning Objectives Students understand advanced, specialized theories / methods analyse current questions and challenges present scientific results in a way that is appropriate for the target audience act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.						
4	Teaching and L lecture practice							
5	_	Module Entry Requirements Recommendation: Microeconomics, Macroeconomics and Bachelor Level Mathematics						
6		Mode of End-Of-Module Examination Written test: WT (90)						
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Arts Regionalstudien Lateinamerika - Volkswirtschaftslehre:							

Master of Science Wirtschaftsmathematik:	
Master of Science Informatik: Anwendungsfeld Master of Science International Management:	
Anwendungsfeld  Master of Science International Management:	
Master of Science International Management:	
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Supplementary Section International Management	
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Master of Arts Politikwissenschaft:	
Supplementary Section Political Science	
Master of Science Business Administration - Supply Chain Management:	
Supplementary Section Supply Chain Management	
Master of Science Business Administration - Marketing:	
Supplementary Section Marketing	
Master of Science Business Administration - Finance:	
Supplementary Section Finance	
Master of Science Information Systems:	
Supplementary Section Information Systems	
Master of Science Business Administration - Accounting and Taxation:	
Supplementary Section Accounting and Taxation	
Master of Science Business Administration - Corporate Development:	
Supplementary Section Corporate Development	
9 Module Manager	
UnivProf. Michael Krause, Ph.D.	
10 Miscellaneous	

CM Applied Econometrics (Business Administration)								
<b>Module Co</b> 1289MBAE		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Applied Econom Administration)	etrics (Master	Business	Contact Hours 60h	Self- Studies 120h	Course Language English		
2	Statistical Fou     Experiments a     Regression (Covariables)     Instrumental Volume Regression Di	Module Content  • Statistical Foundations and Testing  • Experiments and RCTs  • Regression (OLS, dummy variables, omitted variable bias, nonlinear models, binary dependent variables)  • Instrumental Variables  • Regression Discontinuity  • Panel data (Fixed effects, differences-in-differences)						
3	Students understand ac assess and di collect and an methods justify and det discuss scient specialists develop work	understand advanced, specialized theories / methods in the area of labour markets assess and discuss findings and research results of specialized theories / methods collect and analyse data material for selected scientific questions using quantitative / qualitative methods justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with (non-)						
4	Teaching and L lecture practice							
5	-	Module Entry Requirements Recommendation: Knowledge of basic econometrics and statistics, basic knowledge of R						
6		Mode of End-Of-Module Examination Written test: WT (60)						
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:							

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	Supplementary Section Political Science
	Master of Science Business Administration - Accounting and Taxation:
	Core Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Core Section Corporate Development
	Master of Science Business Administration - Supply Chain Management:
	Supplementary Section Supply Chain Management
	Master of Science Business Administration - Marketing:
	Supplementary Section Marketing
	Master of Science Business Administration - Finance:
	Supplementary Section Finance
	Master of Science Information Systems:
	Supplementary Section Information Systems
	Master of Science Business Administration - Accounting and Taxation:
	Supplementary Section Accounting and Taxation
	Master of Science Business Administration - Corporate Development:
	Supplementary Section Corporate Development
9	Module Manager
	UnivProf. Dr. Pia Pinger
	<u> </u>
10	Miscellaneous

<b>Module Code</b> 1289MBMBA1		<b>Workload</b> 180h	6	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Microeconomics	: Game Theor	у	Contact Hours 60h	Self- Studies 120h	Course Language English		
2	Non-cooperati Normal form g Extensive form Finitely and in Cooperative G Core, Shapley Evolutionary g Social choice	Module Content  Non-cooperative Game Theory  Normal form games  Extensive form games, with complete and incomplete information  Finitely and infinitely repeated games  Cooperative Game Theory  Core, Shapley-value, bargaining problem  Evolutionary game theory  Social choice theory, voting  Condorcet-paradox, Arrow-theorem						
3	Students understand ac assess and di analyse data communicate critically evalu	Learning Objectives Students understand advanced, specialized theories / methods in the area of Game Theory assess and discuss findings and research results of specialized methods analyse data for selected scientific questions using quantitative methods communicate continuously and purposefully in diverse teams critically evaluate current social developments and develop alternative solutions use techniques of scientific work and good scientific practice.						
4	Teaching and L lecture practice							
5	_	Module Entry Requirements Recommendation: Bachelor Level Microeconomics, Macroeconomics, Mathematics						
6		Mode of End-Of-Module Examination Written test: WT (60)						
7		Prerequisites for Awarding of Credit Points Passing the module examination						
8	Other Programmes that Use the Module  Master of Science Business Administration - Marketing:							

	Master of Science Business Administration - Accounting and Taxation:         Core Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:         Core Section Corporate Development  Master of Science Business Administration - Supply Chain Management:         Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:         Supplementary Section Marketing  Master of Science Business Administration - Finance:         Supplementary Section Finance  Master of Science Information Systems:         Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:         Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:         Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr.' Bettina Rockenbach
10	Miscellaneous

CM Mathematics							
Module Code 1314MBMAT1		<b>Workload</b> 180h	ECTS Credits	<b>Module Language</b> English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Mathematics for	Economists		Contact Hours 60h	Self- Studies 120h	Course Language English	
2	Module Content  • Systems of linear equations, fundamentals of linear algebra, determinants, eigenvalues and eigenvectors  • Optimisation of functions of several variables  • Difference and differential equations  • Systems of difference and differential equations						
3	Learning Objectives Students understand advanced, specialized theories / methods analyse current questions and challenges communicate continuously and purposefully in diverse teams evaluate their own action processes in self- and external reflection and identify development potentials.						
4	Teaching and Learning Methods lecture practice						
5	Module Entry Requirements  Recommendation: Knowledge of mathematics for economists on bachelor level						
6	Mode of End-Of-Module Examination Written test: WT (90)						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Master of Science Supple Master of Science Supple Master of Science Supple Master of Arts P Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Science	ce Economics: ection Economics ection Economics ce Sociology: Simentary Section ce International mentary Section colitikwissenschamentary Section ce Business Act mentary Section	ics Social Research: on Sociology and Social and Econor on Sociology: Soc I Management: on International M naft: on Political Science Imministration - Su on Supply Chain M Imministration - Ma on Marketing Imministration - Fin on Finance	mic Psychology ial and Econom anagement ee pply Chain Mar Management rketing:	r: nic Psychology		

	Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager Prof. Dr. Rainer Dyckerhoff
10	Miscellaneous

SpM Mai	rket Design ar	nd Behavi	our I					
<b>Module Co</b> e 1289MSMD		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term		
1	Courses Information and	Courses Information and Strategy  Contact Hours 45h  Course Langu English						
2	This module int light of asymmet	Module Content This module introduces students to the economics of information. It deals with strategic decisions in light of asymmetric information and also with the design of information systems. Possible topics include strategic communication, persuasion, reputation or social learning.						
3	Students understand ac assess and di discuss scien specialists.	understand advanced, specialized theories / methods in the area of information economics assess and discuss findings and research results of specialized theories / methods discuss scientific topics in a professional manner and appropriate to the situation with (non-)						
4	Teaching and L lecture practice							
5	-	Module Entry Requirements Recommendation: CM Microeconomics or CM Microeconomics (Business Administration)						
6		Mode of End-Of-Module Examination Combined examination: PRES, TP						
7	-	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Scienc Wahlpf Master of Scienc Special Supple Master of Scienc Supple Master of Scienc Supple Master of Scienc	degionalstudier ungsbereich Vegionalstudier ungsbereich Vegionalstudier ungsbereich Vege Geographie lichtfach Manace Economics lisation Section mentary Sectione Sociology: mentary Sectione Sociology: mentary Sectione Economic Ferentary Sectione Sectio	n Lateinamerika - Economics n China - Volkswir /olkswirtschaftsleh n Ost- und Mittele /olkswirtschaftsleh e: agement & Social : n Economics on Economics Social Research: on Sociology and Social and Economics on Sociology: Social Research: on Economic Research:	tschaftslehre: nre uropa - Volksw nre Sciences Social Researd mic Psychology ial and Econon	irtschaftslehre: ch r:			

Module Code 1289MSMDB2		<b>Workload</b> 180h		Module Language English	Module Availability irregular	<b>Duration</b> 1 Term			
1	Courses Economic Engin	eering		Contact Hours 45h	Self- Studies 135h	Course Language English			
2	<ul><li>Evaluation of t and incentive sy</li><li>Analysis of rel specific designs</li></ul>	Discussion of practical applications of economic engineering in matching markets, auctions and							
3	Students analyse curre write an acad discuss proble	Learning Objectives Students analyse current questions and challenges in the area of market design write an academic paper on a selected topic and achieve thereby their own scientific contribution discuss problems in markets with respect to different affected groups in a professional manner critically evaluate current developments in different markets and develop alternative solutions.							
4	Teaching and L lecture practice								
5	-	Module Entry Requirements Recommendation: basic knowledge of game theory and experimental economics							
6		Mode of End-Of-Module Examination Combined examination: PRES, TP							
7	-	Prerequisites for Awarding of Credit Points Passing the module examination							
8	Ergänz Master of Arts R Ergänz Master of Arts R Ergänz Master of Scienc Wahlpfl Master of Scienc Special Supplet Master of Scienc Supplet Master of Scienc	egionalstudien ungsbereich E egionalstudien ungsbereich V egionalstudien ungsbereich V ce Geographie lichtfach Manace Economics: isation Section mentary Section Secti	Lateinamerika - conomics China - Volkswir olkswirtschaftsleh Ost- und Mitteler olkswirtschaftsleh gement & Social Economics on Economics Social Research: on Sociology and Social and Economics on Sociology: Social	tschaftslehre: ure uropa - Volkswi ure Sciences Social Researd mic Psychology	rtschaftslehre: h				

	Master of Science Informatik:
9	Module Manager UnivProf. Dr. Axel Ockenfels
10	Miscellaneous

		ate Chang	-	ı	1				
Module Code 1289MEECC1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term			
1	Courses Energy Markets	and Regulatio	on.	Contact Hours 45h	Self- Studies 135h	Course Language English			
2	<ul><li>Economic mod</li><li>Short- and lon</li><li>Market design</li><li>Institutions and</li></ul>	Module Content  • Economic models of energy markets and infrastructure  • Short- and long-term equilibria  • Market design and regulation  • Institutions and policies  • New technologies							
3	Students understand ac discuss scient specialists act responsible	understand advanced, specialized theories / methods in the area of energy economics discuss scientific topics in a professional manner and appropriate to the situation with (non-)							
4	Teaching and L lecture practice								
5	Module Entry R	equirements							
6	Mode of End-O Written test: WT		mination						
7	Prerequisites for Passing the mod								
8	Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Arts P Supplete Master of Science Supplete Master of Science Supplete	ce Economics: mentary Section ce Sociology: mentary Section ce Economic Formentary Section ce Internation commentary Section co	on Economics Social Research: on Sociology and Social and Econor on Sociology: Soc Research: on Economic Res al Management: on International M	mic Psychology ial and Econor earch anagement ee pply Chain Ma Management	y: nic Psychology				

	Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

SuM Ene	rgy and Clim	ate Chang	e II				
Module Cod 1289MEECC		Workload 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - summer term	Duration 1 Term	
1	Courses Growth, Energy,	Climate Chan	ge	Contact Hours 60h	Self- Studies 120h	Course Language English	
2	Module Content  This module sheds light on the interrelation between energy use, economic growth, and environmental impacts like climate change. It starts with an introduction on natural science foundations, especially the laws of thermodynamics and their relevance for economics. On this basis, the course covers resource economics, capital theory, the role of energy in production a economic growth, and selected issues in climate policy.						
3	Learning Objectives Students understand advanced, specialized theories / methods in the area of energy economics analyse current questions and challenges in the area of energy economics communicate continuously and purposefully in diverse teams act responsibly considering ecological, social and ethical criteria.						
4	Teaching and Learning Methods lecture practice						
5	Module Entry R	equirements					
6	Mode of End-O Written test: WT		mination				
7	Prerequisites for Passing the mod	_					
8	Master of Science Supplee Master of Science Supplee Master of Science Supplee Master of Science Supplee International Ma Enviror Master of Arts P Supplee Master of Science	ce Economics: mentary Section ce Sociology: Somentary Section ce Sociology: Somentary Section ce Economic Romentary Section ce International mentary Section ster of Environ mental Economic olitikwissensch mentary Section ce Business Ado	on Economics Social Research: on Sociology and Social and Econor on Sociology: Social esearch: on Economic Research: I Management: on International Manental Sciences: mics	mic Psychology ial and Econon earch anagement ee pply Chain Mar	r: nic Psychology		

	Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager PD Dr. Dietmar Lindenberger
10	Miscellaneous

SuM Ene	rgy and Clim	ate Chang	e III					
Module Code 1289MEECC3		Workload ECTS Credits 6		Module Language English	Module Availability irregular	Duration 1 Term		
1	Courses Quantitative Met	thods in Energy	/ Economics	Contact Hours 30h	Self- Studies 150h	Course Language English		
2	Module Content  Numerical approaches to energy market modelling Optimisation problems in energy economics Empirical methods in energy economics							
3	Learning Objectives Students learn how to apply quantitative methods for analysing problems in energy economics collect and analyse data material for selected scientific questions using quantitative / qualitative methods write an academic paper on a selected topic and achieve thereby their own scientific contribution present scientific results in a way that is appropriate for the target audience use techniques of scientific work and good scientific practice.							
4	Teaching and Learning Methods seminar							
5	Module Entry R Recommendatio	-	and Climate Ch	ange I				
6	Mode of End-On Combined exam							
7	Prerequisites for Passing the mod	_						
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Economics  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science International Management:     Supplementary Section International Management  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems							

	Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:  Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

bulvi Ene	ergy and Clim	ate Chang	je iv		1		
Module Code 1289MEECC4		<b>Workload</b> 180h	ECTS Credits 6	Module Language English	Module Availability every 2nd term - summer term	<b>Duration</b> 1 Term	
1	Courses Model UNFCCC	: - Climate Ch	ange Strategy	Contact Hours 45h	Self- Studies 135h	Course Language English	
2	Module Content  • Economics of climate change  • Resource economics  • Fundamentals of energy economics  • Environmental economics  • Economics and politics of international climate change agreements						
3	Learning Objectives Students analyse current questions and challenges in the area of energy economics and climate policy write an academic paper on a selected topic and achieve thereby their own scientific contribut communicate continuously and purposefully in diverse teams justify and defend (independently developed) positions or problem solutions develop work processes for real problems and challenges.						
4	Teaching and L lecture practice	earning Metl	nods				
5	Module Entry R None	Requirements	:				
6	Mode of End-O Written test: PO		ımination				
7	Prerequisites for Passing the mod		of Credit Points				
8	Master of Science Supple Master of Science Supple Master of Science Supple Master of Science Supple Master of Arts P Supple Master of Science	ce Economics mentary Sectice Sociology: mentary Sectice Sociology: mentary Sectice Economic Franctions mentary Sectice Internations mentary Secticolitikwissenschen Business Amentary Sectimentary Sectice Business Amentary Secti	: on Economics Social Research: on Sociology and Social and Econor on Sociology: Social Research: on Economic Research: on International Maft: on Political Science dministration - Su on Supply Chain Managery	mic Psychology ial and Econor earch anagement be pply Chain Ma Management	y: nic Psychology		

	Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Marc Oliver Bettzüge
10	Miscellaneous

SuM Me	dia and Techr	ology Mar	nagement - E	Enterprises	, Markets,	and Strategies		
Module Code 1284MEEMS1		<b>Workload</b> 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term		
1	Courses Media and Tech Enterprises, Mai	٠. ٠		Contact Hours 30h	Self- Studies 150h	Course Language German and English		
2	Overview of be industries and m     Economic char of digital goods)     MTM infrastrum social welfare     Design options     Application of transformation e	MTM infrastructures and their regulation and influence on MTM business models, companies and						
3	Students understand ac Management analyse curre	understand advanced, specialized theories / methods in the area of Media and Technology						
4	Teaching and L lecture Colloquium	earning Meth	ods					
5	Module Entry R	equirements						
6	Mode of End-O Written test: WT		mination					
7	Prerequisites for Passing the mod	_						
8	Master of Science Supplee Master of Science Supplee Master of Arts M Ergänz Master of Science Supplee Master of Science	ce Economics: mentary Section ce Sociology: Somentary Section ce Sociology: Somentary Section dedienwissensom ce Business Act mentary Section ce Information	on Management & Social Research: on Sociology and Social and Econor on Sociology: Social fit: edienmanagement annistration - Fin in Finance	Social Researc nic Psychology ial and Econom nt und Medienö ance:	h : nic Psychology			

	Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs: Ergänzungbereich Wirtschaftspädagogik
9	Module Manager UnivProf. Dr.' Claudia Loebbecke, M.B.A.
10	Miscellaneous

SuM Medi	a and Techn	ology Mar	nagement - S	Selected Is:	sues I		
Module Code 1284MEMTM1		<b>Workload</b> 180h	ECTS Credits	Module Language German and English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Selected Media	and Technolog	y Issues	Contact Hours 30h	Self- Studies 150h	Course Language German and English	
2	Module Content Varying topics						
ω	Learning Objectives Students analyse current questions and challenges in the area of Media and Technology Management justify and defend (independently developed) positions or problem solutions discuss scientific topics in a professional manner and appropriate to the situation with (non-) specialists act responsibly considering ecological, social and ethical criteria critically evaluate current social developments and develop alternative solutions.						
4	Teaching and Learning Methods seminar Colloquium						
5	Module Entry R	equirements					
6	Mode of End-O Written test: PO	f-Module Exar	mination				
7	Prerequisites for Passing the mod	_					
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik						
9	Module Manager UnivProf. Dr. Claudia Loebbecke, M.B.A.						
10	Miscellaneous						

Module Code 284MEMTM2		Workload 180h ECTS Cred		Module Language German and	Module Availability irregular	Duration 1 Term	
				English	3		
1	Courses Selected Media	Courses Selected Media and Technology Issues			Self- Studies 150h	Course Language German and Englis	
2	Module Conten Varying topics	Module Content Varying topics					
3	Students analyse curre assess and di justify and def critically evalu	Learning Objectives Students analyse current questions and challenges in the area of Media and Technology Management assess and discuss findings and research results of specialized theories / methods justify and defend (independently developed) positions or problem solutions critically evaluate current social developments and develop alternative solutions use techniques of scientific work and good scientific practice.					
4	Teaching and L seminar Colloquium						
5	Module Entry R	Module Entry Requirements none					
6	Mode of End-O Written test: PO	Mode of End-Of-Module Examination Written test: PO					
7	Prerequisites for Passing the mod	_					
8	Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Arts M Ergänz Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Education	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik					
9		Module Manager UnivProf. Dr.' Claudia Loebbecke, M.B.A.					
10	10 Miscellaneous						

Module Code 1284MEMRP1		Workload 180h		Module Language English	Module Availability irregular	<b>Duration</b> 1 Term		
1	Courses Media and Tech Research and P		ement:	Contact Hours 30h	Self- Studies 150h	Course Language English		
2	The focus of this	Module Content  The focus of this event is on scientific work, research design and research methods in the field of media and technology management and information systems.						
3	Students understand ac management analyse currel assess and di collect, systen prepare indep justify and def present scient	understand advanced, specialized theories / methods in the field of media and technology						
4	Teaching and L	Teaching and Learning Methods seminar						
5	Recommendatio	Module Entry Requirements  Recommendation: At least parallel assignment of an MTM Master Module and interest to write the Master thesis in MTM.						
6	Mode of End-Of Written test: PO	f-Module Exa	mination					
7	Prerequisites for Passing the mod	_						
8	Other Programmes that Use the Module  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Arts Medienwissenschaft:     Ergänzungsbereich Medienmanagement und Medienökonomie  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik							
9	Module Manage UnivProf. Dr.' C	er						

10	Miscellaneous
	See www.mtm.uni-koeln.de

	•	T	T	T	T		
Module Code 1314MBSTC1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Statistics for Da	ta Analytics		Contact Hours 45h	Self- Studies 135h	Course Language English	
2	<ul><li>Probability the</li><li>Linear (multip</li><li>Assumptions,</li></ul>	Module Content  • Probability theory: Probability distributions, (conditional) density functions  • Linear (multiple) regression, conditional expectation function  • Assumptions, model selection, hypotheses test  • Maximum Likelihood  • Time Series					
3	Learning Objectives Students understand advanced, specialized theories / methods in the field of statistics analyse current questions and challenges in the field of statistics assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.						
4	Teaching and I lecture practice						
5	Module Entry F	Requirements					
6	Mode of End-O Combined exam						
7	Prerequisites f		of Credit Points				
8	Core S Master of Scien Supple Master of Arts F Supple Master of Scien Supple	ce Business A ection Busines ce Economics mentary Section colitikwissenso mentary Section ce Sociology: mentary Section ce International mentary Section ce Economic F	nalytics & Economics Analytics & Economics Analytics & Economics Analytics & Economics Analytical Science Social Research: on Sociology and Social and Economics Analytical Anagement: on International M	conometrics  Cocial Science  Social Researe  The Psychological and Econor  The anagement  The anagement  The anagement	ch y: nic Psychology		

	Supplementary Section Marketing Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: Wooldridge, "Introductory Econometrics" (chapter 1-9)

		Ι	T	I	T		
<b>Module Code</b> 1277MBPDA1		<b>Workload</b> 180h	ECTS Credits 6	<b>Module Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Programming fo	r Data Analytid	cs	Contact Hours 30h	Self- Studies 150h	Course Language English	
2	<ul><li>Introduction to</li><li>Use of R for d</li></ul>	Module Content Introduction to the statistical software R, including statistical modelling in R Use of R for data analysis and presentation Introduction to programming in R and the design of user-defined statistical diagrams					
3	Students understand ac analytics analyse curre assess and di act responsib	understand advanced, specialized theories / methods in the field of programming and data					
4	Teaching and L	Teaching and Learning Methods lecture					
5	Module Entry R None	Module Entry Requirements None					
6	Mode of End-O Written test: PO		mination				
7	Prerequisites for Passing the mod	_					
8	Other Programmes that Use the Module  Master of Science Business Analytics & Econometrics:     Core Section Business Analytics & Econometrics  Master of Science Economics:     Supplementary Section Management & Social Sciences  Master of Arts Politikwissenschaft:     Supplementary Section Political Science  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science International Management:     Supplementary Section International Management  Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:						

	Supplementary Section Finance Master of Science Information Systems: Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation: Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: Wickham, "R for Data Science"

CM Data	a Analytics III						
<b>Module Code</b> 1277MBMLA1		<b>Workload</b> 180h	ECTS Credits	Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term	
1	Courses Machine Learnin	ng and Artificial	Intelligence	Contact Hours 60h	Self- Studies 120h	Course Language English	
2	<ul> <li>Basics of the r</li> <li>Basics of both boosting, suppo learning, princip scaling)</li> <li>Translation of</li> </ul>	Module Content  Basics of the methods of Machine Learning and Artificial Intelligence (AI)  Basics of both supervised and unsupervised methods (e.g. decision trees, random forests, boosting, support vector machines, neural networks, deep and opponent learning, ensemble learning, principal component analysis, factor analysis and diverse learning or multidimensional scaling)  Translation of business problems into machine learning use cases; feasibility and impact  Responsible implementation of machine learning projects in compliance with ethical standards					
3	Learning Objectives Students understand advanced, specialized theories / methods in the field of machine learning and Al analyse current questions and challenges in the field of machine learning and Al assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.					nd Al.	
4	Teaching and L lecture practice						
5	Module Entry R None	equirements					
6	Mode of End-O Written test: PO		mination				
7	Prerequisites for Passing the mod	_					
8	Core Si Master of Science Supplei Master of Arts P Supplei Master of Science Supplei	ce Business Arection Business ce Economics: mentary Section Se	nalytics & Economis Analytics & Economis Analytics & Economis Analytics & Economis Analytics & Economis Political Science Social Research: In Sociology and Social and Economis Sociology: Social Management: In International M	nometrics  Social Science  Social Researd  nic Psychology  ial and Econom  anagement  earch	h : nic Psychology		

	Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: James, Witten, Hastie, Tibshirani, "Intorduction to statistical learning"

	Analytics IV	I		ı	T		
Module Code 1314MBAST1		Workload ECTS Cred	ECTS Credits 6	<b>Module</b> <b>Language</b> English	Module Availability every 2nd term - winter term	<b>Duration</b> 1 Term	
1	Courses Advanced Statis	stics for Data A	nalysis	Contact Hours 45h	Self- Studies 135h	Course Language English	
2	Module Content  • Potential Outcomes and Treatment Effects  • Randomized Experiments  • Matching Estimators  • Regression Discontinuity  • Instrumental Variables  • Difference-in-Differences Estimation						
3	Learning Objectives Students understand advanced, specialized theories / methods in the field of advanced statistics analyse current questions and challenges in the field of advanced statistics assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.						
4	Teaching and L lecture practice						
5	Module Entry R	Requirements					
6		Mode of End-Of-Module Examination Written test: PO					
7	Prerequisites for Passing the mod		of Credit Points				
8	Core S Master of Science Supple Master of Arts P Supple Master of Science	ce Business A ection Business ce Economics: mentary Section ce Sociology: mentary Section ce Sociology: mentary Section ce Sociology: mentary Section ce Internation mentary Section ce Economic F mentary Section	nalytics & Economics Analytics & Economics Analytics & Economics Analytics & Economics Analytical Science Social Research: Don Sociology and Social and Economics Social Management: Don International M	onometrics  Social Science  Social Researe  The Psychological and Econor  anagement	ch y:		

	Master of Science Business Administration - Marketing:     Supplementary Section Marketing Master of Science Business Administration - Finance:     Supplementary Section Finance Master of Science Information Systems:     Supplementary Section Information Systems Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous Literature: Angrist and Pischke, "Mostly Harmless Econometrics"

			I			
<b>Module Code</b> 1277MBDMA1		Workload ECTS Credits 180h 6		Module Language English	Module Availability every 2nd term - winter term	Duration 1 Term
1	Courses Data Manageme	ent and Data V	isualization	Contact Hours 45h	Self- Studies 135h	Course Language English
2	<ul> <li>Module Content</li> <li>Fundamentals of data storage, data cleansing and retrieval; data use and data quality for data analysis</li> <li>Fundamentals of metadata; methods of data integration; data models and software architecture for the integration of different data types</li> <li>Data management methods and practices (e.g. relational databases, SQL, NoSQL databases, data manipulation, access to data sources, Web APIs, scraping/crawling and parsing of text data)</li> <li>Basics of data visualization (e.g. cognition, design principles for diagrams and graphics, visualization of different data types)</li> <li>Methods and techniques of data visualization (e.g. tableau, R, dashboards, digital presentations)</li> </ul>					
3	Learning Objectives Students understand advanced, specialized theories / methods in the field of programming and data analytics analyse current questions and challenges in the field of programming and data analytics assess and discuss findings and research results of specialized theories / methods act responsibly considering ecological, social and ethical criteria develop work processes for real problems and challenges.					
4	Teaching and L lecture practice	earning Meth	ods			
5	Module Entry R	equirements				
6	Mode of End-O Written test: WT		mination			
7	Prerequisites for Passing the mod	_				
8	Core Some Master of Science Supplement Master of Science M	nalytics & Economics Analytics & Economics & Econo	nometrics Social Science Social Researce mic Psychology ial and Econom	:h /:		

	Master of Science Economic Research:     Supplementary Section Economic Research  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development
9	Module Manager UnivProf. Dr. Markus Weinmann
10	Miscellaneous

Studies	Abroad I								
<b>Module Code</b> 1014MESAb1		Workload 180h ECTS Credits 6		Module Language selected language	Module Availability every term	Duration 1 Term			
1	Courses			Contact Hours	Self- Studies	Course Language			
2	Module Content depends on course selection								
3	Learning Object Students acquire knowl		s depending on th	eir choice of co	ourse.				
4	Teaching and L	•	ods						
5	Module Entry R depends on cou	-							
6	Mode of End-O TR - depending								
7	Prerequisites for depends on cou	_	f Credit Points						
8	Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Educate Ergänze Master of Arts P Supplete Master of Science Supplete	ce Economics: mentary Section ce Sociology: Somentary Section ce Sociology: Somentary Section ce Economic Romentary Section ce International comentary Section ce International comentary Section ce Business Act comentary Section ce Information	an Management & Social Research: In Sociology and Social and Economic Research: In Economic Research: In International Management: In International Management: In International Management: In International Management: In Political Science In Political Science In Business Analytics & Economin Business Analytics & Economin Business Analytics Maninistration - Supply Chain Management In Supply Chain	Social Research Psychology ial and Economic Parch Parc	h r: nic Psychology ollegs: etrics nagement:				

	Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager
10	Miscellaneous  Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

Studies	Abroad II								
<b>Module Code</b> 1014MESAb2		180h 6 Lan		Module Language selected language	Module Availability every term	Duration 1 Term			
1	Courses			Contact Hours	Self- Studies	Course Language			
2	Module Content depends on course selection								
3	Students	Learning Objectives Students acquire knowledge and skills depending on their choice of course.							
4	Teaching and L	_	ods						
5	Module Entry R depends on cou	-							
6		Mode of End-Of-Module Examination TR - depending on course selection							
7	Prerequisites for depends on cou	_	f Credit Points						
8	Supplet Master of Science	ce Business Action de Sociology: Somentary Section de Sociology: Somentary Section de Economic Romentary Section de International mentary Section de International mentary Section Wirtschaft ungbereich Will	Iministration - Super Supply Chain Management:  Im Management:  Im Sociology: Sociesearch:  Im International Management:  Im I	Management rketing: ance: stems counting and Tata Taxation rporate Developelopment Social Science Social Researc nic Psychology ial and Economic and	axation: pment: es h /: nic Psychology				

	Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics
9	Module Manager
10	Miscellaneous  Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

Studies	Abroad I								
Module Code 1014MESAb1		180h 6 Lai		Module Language selected language	Module Availability every term	Duration 1 Term			
1	Courses			Contact Hours	Self- Studies	Course Language			
2	Module Content depends on course selection								
3	Students	Learning Objectives Students acquire knowledge and skills depending on their choice of course.							
4	Teaching and L	_	ods						
5	Module Entry R depends on cou								
6	Mode of End-O TR - depending								
7	Prerequisites for depends on cou	_	f Credit Points						
8	Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Science Supplete Master of Educate Ergänz Master of Arts P Supplete Master of Science	ce Economics: mentary Section ce Sociology: Somentary Section ce Sociology: Somentary Section ce Economic Romentary Section ce International comentary Section ce International comentary Section ce Business Act comentary Section ce Information comentary Section ce Business Act comentary Section	an Management & Social Research: In Sociology and Social and Economic Research: In Economic Research: In International Management: In International Management: In International Management: In International Management: In Political Science In Political Science In Business Analytics & Economin Business Analytics & Economin Business Analytics Maninistration - Supply Chain Management In Supply Chain	Social Researce mic Psychology ial and Economic Parch anagement amt an Berufskrik ee metrics: vtics & Economic Psychology Chain Management rketing: ance:	h r: nic Psychology ollegs: etrics nagement:				

	Master of Science Business Administration - Corporate Development: Supplementary Section Corporate Development
9	Module Manager
10	Miscellaneous  Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

Studies	Abroad II								
<b>Module Code</b> 1014MESAb2		180h 6 <b>La</b>		Module Language selected language	Module Availability every term	<b>Duration</b> 1 Term			
1	Courses			Contact Hours	Self- Studies	Course Language			
2	Module Content depends on course selection								
3	Students	Learning Objectives Students acquire knowledge and skills depending on their choice of course.							
4	Teaching and L	_	ods						
5	Module Entry R depends on cou	-							
6		Mode of End-Of-Module Examination TR - depending on course selection							
7	Prerequisites for depends on cou	_	f Credit Points						
8	Supplet Master of Science	ce Business Action ce Business Action ce Business Action ce Business Action ce Information ce Business Action ce Economics: mentary Section ce Sociology: Sementary Section ce Economic Reportary Section ce Economic Reportary Section ce International mentary Section wirtschaft ungbereich Williams Action Wirtschaft ungbereich Williams Action Commentary Section Commentary Sec	Iministration - Super Supply Chain Management:  Im Management:  Im Sociology: Social and Economic Research:  Im Economic Research:  Im Economic Research:  Im International Management:  I	Management rketing: ance: stems counting and Tata Taxation rporate Developelopment Social Science Social Researc nic Psychology ial and Economicarch anagement anagement ant an Berufsk	axation: pment: es h :: nic Psychology				

	Master of Science Business Analytics & Econometrics: Supplementary Section Business Analytics & Econometrics
9	Module Manager
10	Miscellaneous  Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

		I	I	I	T					
<b>Module Code</b> 1014MESAb3		Workload 180h 6	ECTS Credits 6	Module Language selected language	Module Availability every term	<b>Duration</b> 1 Term				
1	Courses			Contact Hours	Self- Studies	Course Language				
2		Module Content depends on course selection								
3	Students	Learning Objectives Students acquire knowledge and skills depending on their choice of course.								
4	_	Teaching and Learning Methods depending on course choice								
5	Module Entry R depends on cou	-								
6		Mode of End-Of-Module Examination TR - depending on course selection								
7	-	Prerequisites for Awarding of Credit Points depends on course selection								
8	Supple Master of Science Supple	ce Business Admentary Section Ce Sociology: Somentary Section Ce Sociology: Somentary Section Ce Economic Romentary Section Ce International Ce I	dministration - Sum Supply Chain Marketing dministration - Marketing dministration - Find Finance Systems: Finance Systems: Finance Systems: Finance Systems: Finance Systems: Finance Social Research: Finance Res	Management rketing: ance: stems counting and T d Taxation rporate Development Social Researe nic Psychologial and Econor earch anagement amt an Berufsl	axation: opment: ch y: mic Psychology					

9	Module Manager
10	Miscellaneous  Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre: https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

Module Code 1014MESAb4		Workload 180h	ECTS Credits	Module Language selected language	Module Availability every term	Duration 1 Term				
1	Courses			Contact Hours	Self- Studies	Course Language				
2		Module Content depends on course selection								
3	Students	Learning Objectives Students acquire knowledge and skills depending on their choice of course.								
4	Teaching and L	_	ods							
5	Module Entry R	-								
6		Mode of End-Of-Module Examination TR - depending on course selection								
7	Prerequisites for depends on cou	_	f Credit Points							
8	Other Programmes that Use the Module  Master of Science Business Administration - Supply Chain Management:     Supplementary Section Supply Chain Management  Master of Science Business Administration - Marketing:     Supplementary Section Marketing  Master of Science Business Administration - Finance:     Supplementary Section Finance  Master of Science Information Systems:     Supplementary Section Information Systems  Master of Science Business Administration - Accounting and Taxation:     Supplementary Section Accounting and Taxation:     Supplementary Section Accounting and Taxation  Master of Science Business Administration - Corporate Development:     Supplementary Section Corporate Development  Master of Science Sociology: Social Research:     Supplementary Section Sociology and Social Research  Master of Science Sociology: Social and Economic Psychology:     Supplementary Section Sociology: Social and Economic Psychology  Master of Science International Management:     Supplementary Section International Management  Master of Education Wirtschaftspädagogik/Lehramt an Berufskollegs:     Ergänzungbereich Wirtschaftspädagogik  Master of Arts Politikwissenschaft:									

valid for students of the ER 2021 (enrolment from winter semester 2021/22)

## 10 Miscellaneous

Language: can be held in English or in any language offered at the host university. This module can be studied at a higher education institution in another country. There is a standardised crediting procedure for such cases. Information about course crediting (deadlines and procedures) can be obtained from the Credit Transfer Centre (WiSo Credit Transfer Centre:

https://www.anrechnungwiso.uni-koeln.de/) This module can also be taken as part of a summer school organised by the WiSo Faculty. In this case, students must register for the examination in accordance with the rules of the WiSo Faculty prior to embarking on the module.

# 3.6.4 Master Thesis

Module Code 320MMSEC1		<b>Workload</b> 900h	ECTS Credits 30	Module Language German and English	Module Availability every term	Duration 1 Term	
1	Courses			Contact Hours	Self- Studies	Course Language	
2	Module Content  The topic of the master's thesis in the Sociology: Social and Economic Psychology programme must come from the specialisation section.						
3	Learning Objectives Students are familiar with current debate on theory and methods in their subject area and make use of it through their own independent research work identify questions and issues that meet academic requirements. work on these questions independently, using the main primary and secondary literature formulate theoretical and methodical (qualitative and/or quantitative) approaches to academic research. draw up a research plan and implement it independently organise and design an academic research process. independently collect relevant data and evaluate them in a methodically competent manner discuss theoretical and methodical problems in depth with teaching staff, other students and persons with an interest in the field critically assess research findings and derive conclusions from them that are relevant to research and society.						
4	Colloquium	Teaching and Learning Methods Colloquium Master's Thesis					
5	Module Entry Requirements 60 ECTS credits obtained						
6	Mode of End-Of-Module Examination Kombinierte Prüfung: RE, schriftliche Abschlussarbeit 6 Monate						
7	Prerequisites for Awarding of Credit Points Passing the module examination						
8	Master of Scien	Other Programmes that Use the Module  Master of Science Sociology: Social and Economic Psychology:  Master Thesis in Sociology: Social and Economic Psychology					
9	UnivProf. Dr. I	Module Manager UnivProf. Dr. Detlef Fetchenhauer UnivProf. Dr. Erik Hölzl					
10	Miscellaneous Students must have successfully completed the research seminar in order to register to write their master's thesis. The master's thesis may be written in German or English.						